

PROG#	1407-S.....TERM	Date of Award										
			The Donher Company		Envision Print		Gray Graphics		HAS Printing & Graphics		Jamont Press	
		BASIS	Edison		Wichita		Capitol Heights		Franklinville		Roanoke	
ITEM NUMBER	ITEM DESCRIPTION	OF AWARD	NJ UNIT RATE	COST	KS UNIT RATE	COST	MD UNIT RATE	COST	NY UNIT RATE	COST	VA UNIT RATE	COST
Category 2 - Artesia, NM												
I.	COMPLETE PRODUCT											
(a)	Text/Cover pages .. per impression	9,285,318	0.012	111,423.82	0.0093	86,353.46	0.015	139,279.77	0.03	278,559.54	0.012	111,423.82
(b)	Tab Dividers per impression	414,039	0.175	72,456.83	0.058	24,014.26	0.20	82,807.80	0.65	269,125.35	0.10	41,403.90
II.	PAPER: Per 100 sheets											
(a)	White Offset Book (50-lb.)											
	or White Writing (20-lb.)	51,963	0.77	40,011.51	0.68	35,334.84	0.70	36,374.10	0.65	33,775.95	4.00	207,852.00
(b)	Colored Writing (20-lb.)	100	0.77	77.00	0.98	98.00	1.00	100.00	1.75	175.00	6.00	600.00
(c)	White Vellum-Finish cover (65-lb.)	176	3.70	651.20	1.60	281.60	5.00	880.00	4.25	748.00	15.00	2,640.00
(d)	Color Vellum-Finish cover (65-lb.)	955	3.90	3,724.50	3.90	3,724.50	5.50	5,252.50	5.00	4,775.00	20.00	19,100.00
III.	ADDITIONAL OPERATIONS:											
(a)	Stitching with 1 wire-stitch ULC, or 2 wire-stitches on the side (as indicated)											
per publication	43,402	0.01	434.02	0.015	651.03	0.15	6,510.30	0.05	2,170.10	0.10	4,340.20
(b)	Shrink-film wrapping ...per wrap	33,042	0.25	8,260.50	0.15	4,956.30	0.25	8,260.50	0.25	8,260.50	0.25	8,260.50
(c)	Drilling (each run)...per 100 sheets	66,520	0.05	3,326.00	0.00	0.00	0.05	3,326.00	0.25	16,630.00	1.00	66,520.00
IV.	PACKING AND SEALING FOR DISTR:											
(a)	Quantities not to exceed maximum gross weight of 32 lbs. (all orders with tabs) ...each container	1,482	20.00	29,640.00	5.00	7,410.00	1.50	2,223.00	2.25	3,334.50	2.00	2,964.00
(b)	Quantities over 32 lbs. up to 40 lbs., in shipping containers maximum gross weight 45 lbs.) ...each container	280	27.40	7,672.00	11.50	3,220.00	2.00	560.00	4.25	1,190.00	4.00	1,120.00
(c)	Palletizing..... each pallet.....	5	50.00	250.00	10.50	52.50	15.00	75.00	12.00	60.00	10.00	50.00
	TOTAL			277,927.38		166,096.49		285,648.97		618,803.94		466,274.42
	DISCOUNT		1.00%	2,779.27	0.00%	0.00	1.00%	2,856.49	1.00%	6,188.04	1.00%	4,662.74
	NET TOTAL			275,148.11		166,096.49		282,792.48		612,615.90		461,611.68

PROG#	1407-S.....TERM	Date of Award									
ITEM		BASIS	Tucson		Newport News		Philadelphia		Evergreen Park		
NUMBER	ITEM DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
Category 2 - Artesia, NM											
I. COMPLETE PRODUCT											
(a)	Text/Cover pages .. per impression	9,285,318	0.01	92,853.18	0.00	0.00	0.0117	108,638.22	0.0068	63,140.16	
(b)	Tab Dividers per impression	414,039	0.06	24,842.34	0.07	28,982.73	0.07	28,982.73	0.0895	37,056.49	
II. PAPER: Per 100 sheets											
(a)	White Offset Book (50-lb.) or White Writing (20-lb.)	51,963	0.50	25,981.50	1.90	98,729.70	0.00	0.00	0.6105	31,723.41	
(b)	Colored Writing (20-lb.)	100	0.60	60.00	2.00	200.00	1.00	100.00	0.8421	84.21	
(c)	White Vellum-Finish cover (65-lb.)	176	1.80	316.80	3.00	528.00	2.00	352.00	2.6316	463.16	
(d)	Color Vellum-Finish cover (65-lb.)	955	2.05	1,957.75	4.00	3,820.00	2.50	2,387.50	2.8947	2,764.44	
III. ADDITIONAL OPERATIONS:											
(a)	Stitching with 1 wire-stitch ULC, or 2 wire-stitches on the side (as indicated)per publication	43,402	0.01	434.02	0.00	0.00	0.00	0.00	0.0526	2,282.95	
(b)	Shrink-film wrapping ...per wrap	33,042	0.25	8,260.50	0.15	4,956.30	0.15	4,956.30	0.2105	6,955.34	
(c)	Drilling (each run)...per 100 sheets	66,520	0.10	6,652.00	0.00	0.00	0.00	0.00	0.0526	3,498.95	
IV. PACKING AND SEALING FOR DISTR:											
(a)	Quantities not to exceed maximum gross weight of 32 lbs. (all orders with tabs) ...each container	1,482	4.75	7,039.50	16.00	23,712.00	0.00	0.00	2.1053	3,120.05	
(b)	Quantities over 32 lbs. up to 40 lbs., in shipping containers maximum gross weight 45 lbs.) ...each container	280	6.10	1,708.00	24.00	6,720.00	0.00	0.00	3.1579	884.21	
(c)	Palletizing..... each pallet.....	5	15.00	75.00	1.00	5.00	5.00	25.00	47.37	236.85	
TOTAL				170,180.59		167,653.73		145,441.75		152,210.22	
DISCOUNT				1.00%	1,701.81	2.00%	3,353.07	1.00%	1,454.42	5.00%	7,610.51
NET TOTAL				168,478.78		164,300.66		143,987.33		144,599.71	

