

Program No C830-S June 1, 2003 To May 31, 2004																				
Title CARD PRODUCTS																				
ITEM NO.	DESCRIPTION	BASIS OF AWARD	GRAY GRAPHICS			IPI GRAPHICS		McDONALD & EUDY		CURRENT CONTRACTOR										
			CAPITOL HEIGHTS, MD	UNIT RATE	COST	UPPER MARLBORO, MD	UNIT RATE	COST	TEMPLE HILLS, MD	UNIT RATE	COST	McDONALD & EUDY	UNIT RATE	COST						
I	ILLUSTRATION FILMS:																			
(a)	Line.....per illustration.....	2	4.00	8.00	12.00	24.00	6.00	12.00	6.00	12.00										
(b)	Square-Finish.....per illustration.....	4	8.00	32.00	15.00	60.00	13.00	52.00	13.00	52.00										
(c)	Composite dylux (similar).....proofs per trim/page-size unit.....per film																			
(1)	Format A.....	2	2.00	4.00	6.00	12.00	10.00	20.00	10.00	20.00										
(2)	Format B.....	2	3.00	6.00	8.00	16.00	10.00	20.00	10.00	20.00										
(3)	Format C.....	2	4.00	8.00	12.00	24.00	10.00	20.00	10.00	20.00										
(d)	Color Key proofs.....per Color per trim/page-size unit.....																			
(1)	Format A.....	2	15.00	30.00	16.00	32.00	15.00	30.00	15.00	30.00										
(2)	Format B.....	2	15.00	30.00	20.00	40.00	15.00	30.00	15.00	30.00										
(3)	Format C.....	2	15.00	30.00	24.00	48.00	15.00	30.00	15.00	30.00										
II	PRINTING & BINDING:																			
(a)	Printing Face Only.....Per Card Makeready/Setup																			
(1)	Format A.....	33	40.00	1,320.00	40.00	1,320.00	50.00	1,650.00	40.00	1,320.00										
(2)	Format B.....	12	70.00	840.00	60.00	720.00	75.00	900.00	75.00	900.00										
(3)	Format C.....	2	75.00	150.00	90.00	180.00	75.00	150.00	75.00	150.00										
	Running per 100 Copies																			
(4)	Format A.....	481	0.75	360.75	0.75	360.75	0.75	360.75	0.75	360.75										
(5)	Format B.....	292	0.95	277.40	1.00	292.00	1.00	292.00	1.00	292.00										
(6)	Format C.....	10	1.50	15.00	2.25	22.50	1.50	15.00	1.50	15.00										
(b)	Printing Face & Back.....Per Card Makeready/Setup																			
(1)	Format A.....	1	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00										
(2)	Format B.....	2	75.00	150.00	90.00	180.00	75.00	150.00	75.00	150.00										
(3)	Format C.....	1	75.00	75.00	120.00	120.00	75.00	75.00	75.00	75.00										
	Running per 100 Copies																			
(4)	Format A.....	16	1.00	16.00	1.00	16.00	1.00	16.00	1.00	16.00										
(5)	Format B.....	50	1.20	60.00	1.50	75.00	1.50	75.00	1.50	75.00										
(6)	Format C.....	10	1.75	17.50	3.00	30.00	1.75	17.50	1.75	17.50										
	Additional Colors:																			
(c)	Printing in an (Add'l Color) per color....per side Makeready/Setup																			
(1)	Format A.....	4	75.00	300.00	40.00	160.00	75.00	300.00	75.00	300.00										
(2)	Format B.....	2	75.00	150.00	60.00	120.00	75.00	150.00	75.00	150.00										
(3)	Format C.....	1	75.00	75.00	90.00	90.00	75.00	75.00	75.00	75.00										
	Running per 100 Copies																			
(4)	Format A.....	72	1.00	72.00	1.00	72.00	1.50	108.00	1.50	108.00										
(5)	Format B.....	210	1.50	315.00	1.00	210.00	2.00	420.00	2.00	420.00										
(6)	Format C.....	10	2.00	20.00	2.00	20.00	3.00	30.00	3.00	30.00										
(d)	Varnishing																			
	Running per 100 Copies																			
(4)	Format A.....	1	50.00	50.00	40.00	40.00	60.00	60.00	60.00	60.00										
(5)	Format B.....	1	50.00	50.00	60.00	60.00	60.00	60.00	60.00	60.00										
(6)	Format C.....	1	50.00	50.00	90.00	90.00	60.00	60.00	60.00	60.00										
	Running per 100 Copies																			
(4)	Format A.....	10	2.00	20.00	1.00	10.00	2.00	20.00	2.00	20.00										
(5)	Format B.....	10	2.00	20.00	1.00	10.00	2.00	20.00	2.00	20.00										
(6)	Format C.....	10	2.00	20.00	2.00	20.00	2.00	20.00	2.00	20.00										
III	PAPER:.....Per 100 Leaves																			
(a)	White Vellum-Finish Cover 135g/m2 (50-lb.)																			
(1)	Format A.....	3	1.50	4.50	2.15	6.45	1.50	4.50	1.50	4.50										
(2)	Format B.....	36	2.50	90.00	2.50	90.00	2.50	90.00	2.50	90.00										
(3)	Format C.....	1	5.00	5.00	7.00	7.00	7.00	7.00	7.00	7.00										

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		CAPITOL HEIGHTS, MD			UPPER MARLBORO, MD		TEMPLE HILLS, MD		TEMPLE HILLS, MD	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
III	PAPER:.....Per 100 Leaves									
(b)	Colored Vellum-Finish Cover 135g/m2 (50-lb.)									
(1)	Format A.....	3	3.50	10.50	4.00	12.00	4.00	12.00	4.00	12.00
(2)	Format B.....	36	4.50	162.00	5.00	180.00	6.00	216.00	6.00	216.00
(3)	Format C.....	1	8.50	8.50	10.00	10.00	10.00	10.00	10.00	10.00
(c)	Colored Vellum-Finish Cover 176g/m2 (65-lb)									
(1)	Format A.....	3	4.50	13.50	6.00	18.00	5.00	15.00	5.00	15.00
(2)	Format B.....	10	6.50	65.00	8.00	80.00	7.00	70.00	7.00	70.00
(3)	Format C.....	1	10.00	10.00	13.00	13.00	11.00	11.00	11.00	11.00
(d)	White Litho Coated Cover 162g/m2 (60-lb)									
(1)	Format A.....	1	3.50	3.50	4.00	4.00	4.00	4.00	4.00	4.00
(2)	Format B.....	9	5.50	49.50	5.00	45.00	6.00	54.00	6.00	54.00
(3)	Format C.....	1	10.00	10.00	10.00	10.00	11.00	11.00	11.00	11.00
(e)	White Litho Coated Cover 216g/m2 (80-lb)									
(1)	Format A.....	150	3.50	525.00	3.00	450.00	4.00	600.00	4.00	600.00
(2)	Format B.....	10	6.00	60.00	4.00	40.00	6.50	65.00	6.50	65.00
(3)	Format C.....	10	9.00	90.00	8.00	80.00	9.00	90.00	9.00	90.00
(f)	Colored Index 163g/m2 (90-lb)									
(1)	Format A.....	3	3.50	10.50	4.00	12.00	4.00	12.00	4.00	12.00
(2)	Format B.....	5	4.50	22.50	5.00	25.00	5.00	25.00	5.00	25.00
(3)	Format C.....	1	7.00	7.00	10.00	10.00	7.00	7.00	7.00	7.00
(g)	White Index 199g/m2 (110-lb)									
(1)	Format A.....	65	1.25	81.25	1.50	97.50	1.25	81.25	1.25	81.25
(2)	Format B.....	117	2.25	263.25	2.50	292.50	2.40	280.80	2.40	280.80
(3)	Format C.....	3	4.50	13.50	7.00	21.00	4.50	13.50	4.50	13.50
(h)	Colored Index 199g/m2 (110-lb)									
(1)	Format A.....	269	1.50	403.50	1.70	457.30	1.50	403.50	1.50	403.50
(2)	Format B.....	119	3.00	357.00	2.70	321.30	3.00	357.00	3.00	357.00
(3)	Format C.....	2	4.50	9.00	9.00	18.00	4.75	9.50	4.75	9.50
IV	ADDITIONAL OPERATIONS:									
(a)	Perforating/scoring...per line...per 100 cards.....	10	1.50	15.00	2.75	27.50	1.75	17.50	1.75	17.50
(b)	Folding(up to 3 Parallel Folds)...per 100 cards.....	182	0.75	136.50	2.00	364.00	0.75	136.50	0.75	136.50
(c)	Sealing(Seal-O-Matic, similar) open sideper 100 cards.....	125	1.50	187.50	2.50	312.50	1.50	187.50	1.50	187.50
(d)	Collating, with up to two wire stitchesper 100 sets.....	5	5.00	25.00	10.00	50.00	7.00	35.00	7.00	35.00
(e)	Die cutting.....per 100 cards.....	26	20.00	520.00	20.00	520.00	25.00	650.00	25.00	650.00
(f)	Drilling (each run).....per 100 cards.....	27	1.50	40.50	4.00	108.00	2.00	54.00	2.00	54.00
V	PACKING AND DISTRIBUTION:									
(a)	Wrap (kraft paper or shrink wrap), incl., insert. of stock number label (label when required.... per package.....	1218	0.15	182.70	0.25	304.50	0.15	182.70	0.15	182.70
(b)	Pack & Seal up to approx. 20.4kg (45-lbs.)per container.....	123	1.50	184.50	2.00	246.00	1.75	215.25	1.75	215.25
(c)	Affixing finished labels.....per 100 copies.....	125	4.50	562.50	5.00	625.00	4.50	562.50	4.50	562.50
	CONTRACTOR TOTALS			\$8,775.35		\$9,406.80		\$9,803.25		\$9,473.25
	DISCOUNT		1.00%	\$87.75	5.00%	\$470.34	1.00%	\$98.03	1.00%	\$94.73
	DISCOUNTED TOTALS			\$8,687.60		\$8,936.46		\$9,705.22		\$9,378.52
				AWARDED						

