

TITLE: LABOR EXCHANGE												
TERM: DECEMBER 1, 2003 to NOVEMBER 30, 2004												
PAGE 1 OF 2				P R O G R A M B 8 1 7 - S								
DEPARTMENT OF LABOR		EU SERVICES		GRAPHIC VISIONS		GRAY GRAPHICS		IPI GRAPHICS		MCDONALD & EUDY		
PROGRAM B817-S		BASIS C	Rockville, MD	Gaithersburg, MD	Capitol Heights, MD	UpperMarlboro, MD	Temple Hills, MD					
AWARD		UNIT RAT	COST	UNIT RAT	COST	UNIT RAT	COST	UNIT RAT	COST	UNIT RAT	COST	
I ELECTRONIC PREPRESS												
(a)	Output of pages from disk...per page...	16	8.00	128.00	8.00	128.00	15.00	240.00	15.00	240.00	8.00	128.00
(b)	System Timework...per hour.....	2	65.00	130.00	75.00	150.00	85.00	170.00	120.00	240.00	65.00	130.00
II PRINTING, BINDING, & DISTRIBUTION:												
(a)	4-Page Product (No Stitching):											
	Printing in 2-Ink Colors, incl., Folding. . .											
	per product. . .											
(1)	MAKEREADY/SETUP-----	1	250.00	250.00	300.00	300.00	250.00	250.00	300.00	300.00	250.00	250.00
(2)	RUNNING/1,000-----	20	29.00	580.00	29.80	596.00	30.00	600.00	29.00	580.00	35.00	700.00
(b)	6-Page Product (No Stitching):											
	Printing in 2-Ink Colors, incl., Folding..											
	per product. . .											
(1)	MAKEREADY/SETUP-----	2	260.00	520.00	320.00	640.00	300.00	600.00	340.00	680.00	300.00	600.00
(2)	RUNNING/1,000-----	38	47.00	1,786.00	49.85	1,894.30	50.00	1,900.00	50.00	1,900.00	60.00	2,280.00
(c)	8-Page Product:											
	Printing in 2-Ink Colors, incl., Binding											
	per product. . .											
(1)	MAKEREADY/SETUP-----	3	359.00	1,077.00	330.00	990.00	350.00	1,050.00	380.00	1,140.00	350.00	1,050.00
(2)	RUNNING/1,000-----	57	58.00	3,306.00	58.95	3,360.15	60.00	3,420.00	57.00	3,249.00	60.00	3,420.00
III PACKING AND LABELING:												
(1)	Bulk shipments:											
(a)	Packing and sealing ship con..per con.	38	1.25	47.50	2.50	95.00	1.25	47.50	1.50	57.00	1.50	57.00
2. Mailing:												
(a)	Single/Multiple copies in Kraft Ev.											
	(up to 200 leaves).....per envelope----	42	0.75	31.50	0.85	35.70	0.65	27.30	0.75	31.50	0.75	31.50
(b)	Multiple copies over 200 leaves, up to											
	(12-lbs), Max (14-lbs) per bag/bun.....	25	1.25	31.25	1.50	37.50	1.25	31.25	1.25	31.25	1.50	37.50
(c)	Quantities over (12-lbs), up to (36-lbs)											
	Max. (40-lbs) per container.....	136	1.25	170.00	2.50	340.00	2.00	272.00	1.50	204.00	1.75	238.00
CONTRACTOR TOTALS				\$8,057.25		\$8,566.65		\$8,608.05		\$8,652.75		\$8,922.00
DISCOUNT		0.00%		\$0.00	2.00%	\$171.33	1.00%	\$86.08	5.00%	\$432.64	1.00%	\$89.22
DISCOUNTED TOTALS				\$8,057.25		\$8,395.32		\$8,521.97		\$8,220.11		\$8,832.78
AWARDED												

TITLE: LABOR EXCHANGE						
TERM: DECEMBER 1, 2003 to NOVEMBER 30, 2004						
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DEPARTMENT OF LABOR		TAMMS LITHO		CURRENT CONTRACT		
PROGRAM B817-S		BASIS C	Cedarburg, WI	P. S. ENTERPRISES		
	AWARD	UNIT RAT	COST	UNIT RAT	COST	
I ELECTRONIC PREPRESS						
(a)	Output of pages from disk...per page...	16	20.00	320.00	8.00	128.00
(b)	System Timework.....per hour	2	75.00	150.00	45.00	90.00
II PRINTING, BINDING, & DISTRIBUTION:						
(a) 4-Page Product (No Stitching):						
Printing in 2-Ink Colors, incl., Folding..						
per product. . .						
(1)	MAKEREADY/SETUP-----	1	318.00	318.00	250.00	250.00
(2)	RUNNING/1,000-----	20	85.92	1,718.40	28.25	565.00
(b) 6-Page Product (No Stitching):						
Printing in 2-Ink Colors, incl., Folding..						
per product. . .						
(1)	MAKEREADY/SETUP-----	2	486.00	972.00	280.00	560.00
(2)	RUNNING/1,000-----	38	137.16	5,212.08	48.00	1,824.00
(c) 8-Page Product:						
Printing in 2-Ink Colors, incl., Binding..						
per product. . .						
(1)	MAKEREADY/SETUP-----	3	486.00	1,458.00	370.00	1,110.00
(2)	RUNNING/1,000-----	57	168.24	9,589.68	54.15	3,086.55
III PACKING AND LABELING:						
1. Bulk shipments:						
(a)	Packing and seal ship con...per con...	38	1.05	39.90	1.25	47.50
2. Mailing:						
(a) Single/Multiple copies in Kraft Env						
(up to 200 leaves).....per envelope----						
(b)	Multiple copies over 200 leaves, up to	42	0.35	14.70	0.65	27.30
(12-lbs), Max. (14-lbs) per bag/bun.....						
(c)	Quantities over (12-lbs), up to (36-lbs)	25	0.50	12.50	1.00	25.00
Max. (40-lbs) per container.....						
		136	1.00	136.00	1.25	170.00
CONTRACTOR TOTALS				\$19,941.26		\$7,883.35
DISCOUNT			5.00%	\$997.06	1.00%	\$78.83
DISCOUNTED TOTALS				\$18,944.20		\$7,804.52