

TITLE:	PROMOTIONAL PUBLICATIONS											
TERM:	FEBRUARY 1, 2003 thru JANUARY 31, 2004											
	Page 1 of 4			P R O G R A M B 7 6 8 - S								
	DEPARTMENT OF THE TREASURY		ALLEN WAYNE LTD		GRAFIKSHOP		GRAPHIC VISIONS		GRAY GRAPHICS		MCDONALD & EUDY	
	FINANCIAL MANAGEMENT SERVICE		Chantilly, Virginia		Houston, Texas		Gaithersburg, Maryland		Capitol Heights, Maryland		Temple Hills, Maryland	
	PROGRAM B768-S		BASIS OF		UNIT RATE		COST		UNIT RATE		COST	
	AWARD		UNIT RATE		COST		UNIT RATE		COST		UNIT RATE	
I	PREPRESS:											
(a)	Trim/Page-Size Unit from <i>Camera Copy...</i>		32		2.00		64.00		2.00		64.00	
	per page-----		350		8.00		2,800.00		7.00		2,450.00	
(b)	Trim/Page-Size Unit from <i>Electronic File...</i>		350		8.00		2,800.00		7.00		2,450.00	
	per page-----		350		8.00		2,800.00		7.00		2,450.00	
	Illustrations:		22		6.00		132.00		6.00		132.00	
(c)	Line.....per illustration-----		20		6.00		120.00		7.00		140.00	
(d)	Square-Finish Halftone.....per illustration-----		344		1.00		344.00		1.50		516.00	
(e)	Composite Dylux (or Similar) Proofs...per trim/ page-size unit-----		732		3.80		2,781.60		4.00		2,928.00	
(f)	Color Key Proofs (3-M or Similar) per color...per trim/page-size unit-----		1		28.00		28.00		20.00		20.00	
(g)	Conversion of Transparency to Halftone.... per halftone-----											
II	PRINTING & BINDING:											
(a)	Brochure - Printing in One Ink Color on 80-lbs., White Litho Coated Cover, 18 x 9", Folding Down to 6 x 9" ... per brochure ...											
(1)	MAKEREADY/SETUP-----		1		180.00		180.00		200.00		200.00	
(2)	RUNNING/1,000 COPIES-----		2		88.00		176.00		100.00		200.00	
(b)	Flyers - Printing in Two Ink Colors, 8-1/2 x 11", Folding Down to 8-1/2 x 5-1/2" ... per flyer ...											
(1)	MAKEREADY/SETUP-----		8		148.00		1,184.00		120.00		960.00	
(2)	RUNNING/1,000 COPIES-----		70		24.00		1,680.00		24.00		1,680.00	
(c)	Flyers - Printing in Two Ink Colors, 17 x 11" Folding Down to 8-1/2 x 5-1/2" ... per flyer ...											
(1)	MAKEREADY/SETUP-----		8		178.00		1,424.00		160.00		1,280.00	
(2)	RUNNING/1,000 COPIES-----		70		31.80		2,226.00		30.00		2,100.00	
(d)	Saddle-Stitched Product: Printing in Two Ink 8-1/2 x 11" or Album Style 11 x 8-1/2", Folding Down to 8-1/2 x 5-1/2" or 5-1/2 x 8-1/2", incl., Binding ... per page ...											
(1)	MAKEREADY/SETUP-----		128		24.00		3,072.00		24.00		3,072.00	
(2)	RUNNING/1,000 COPIES-----		880		3.80		3,344.00		4.50		3,960.00	
(e)	Covers: Printing Covers 1 thru 4 in Two Ink Colors ... per complete cover ...											
(1)	MAKEREADY/SETUP-----		2		198.00		396.00		240.00		480.00	
(2)	RUNNING/1,000 COPIES-----		9		40.80		367.20		45.00		405.00	
III	PAPER: (PER 1,000 LEAVES).											
(a)	Beckett Expression, Alabaster 60-lbs-----		160		28.00		4,480.00		24.00		3,840.00	
(b)	White Offset Book 60-lbs-----		120		8.00		960.00		8.00		960.00	
(c)	Beckett Expression, Alabaster Cover 65-lbs-----		9		97.60		878.40		72.00		648.00	
(d)	White Litho Coated Cover 60-lbs-----		345		28.00		9,660.00		28.00		9,660.00	
(e)	White Litho Coated Book 70-lbs-----		537		12.00		6,444.00		12.00		6,444.00	
(f)	White Matte Coated Offset Book 70-lbs-----		160		12.00		1,920.00		14.00		2,240.00	
(g)	White Matte Coated Cover 65-lbs-----		9		38.00		342.00		42.00		378.00	
IV	PACKING & DISTRIBUTION:											
(1)	<i>Bulk Shipment:</i>											
(a)	Packing and Sealing Shipping Containers, up to approx., (45-lbs) Capacity....											
	per container-----		106		1.00		106.00		1.50		159.00	
(2)	Mailing: (Incl., Tab Sealing, Etc.)											
(a)	Tab Sealing and Labeling Single Copies (Self-Mailer).....per 100 copies-----											
			1230		4.00		4,920.00		5.00		6,150.00	
	AWARDED											

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	PROGRAM B768-S		AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST		
V	PREMIUM PAYMENTS: (SEE % INCREASE).														
	CONTRACTOR'S SUBTOTAL				\$50,029.20			\$51,066.00			\$54,738.00		\$46,134.00		\$46,172.00
	CONTRACTOR'S PAPER PRICE				\$24,684.40			\$24,170.00			\$27,773.00		\$24,122.50		\$21,140.50
	SUBTOTAL LESS PAPER				\$25,344.80			\$26,896.00			\$26,965.00		\$22,011.50		\$25,031.50
	ACCELERATED SCHEDULE	10.00%			2,534.48			2,689.60			2,696.50		2,201.15		2,503.15
	PERCENTAGE INCREASE		15.00%		380.17	20.00%		537.92	8.00%		215.72	10.00%	220.12	5.00%	125.16
	SUBTOTAL PLUS PERCENTAGE INCREASE				50,409.37			51,603.92			54,953.72		46,354.12		46,297.16
	DISCOUNT			5.00%	2,520.47	1.00%		516.04	2.00%		1,099.07	2.00%	927.08	1.00%	462.97
	DISCOUNTED TOTALS				47,888.90			51,087.88			53,854.65		45,427.04		45,834.19