

Program No. C706-S Term June 1, 2001 To May 31, 2002											
Title: CWC COMPENSATION & WORKING CONDITIONS											
			BRIGHT IDEA PUBLISHING			IPI GRAPHICS		McDONALD & EUDY		PS ENTERPRISES	
			YOUNGSTOWN, OH			UPPER MARLBORO, MD		TEMPLE HILLS, MD		TEMPLE HILLS, MD	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. COMPLETE PRODUCT:											
1. COVER:											
(a)	Complete cover prtng two ink colors.....per cover										
(1)	Makeready and/or Setup	4	36.00	144.00	430.00	1,720.00	500.00	2,000.00	584.00	2,336.00	
(2)	Running Per 100 Copies	105	29.618	3,109.89	14.00	1,470.00	17.00	1,785.00	14.10	1,480.50	
2. TEXT:											
(a)	Prtg sgl ink, including binding.....per page										
(1)	Makeready and/or Setup	428	28.00	11,984.00	13.00	5,564.00	10.00	4,280.00	11.65	4,987.91	
(2)	Running Per 100 Copies	11300	18.75	211,875.00	0.85	9,605.00	0.85	9,605.00	1.20	13,560.00	
(b)	Prtg addt'l ink color, incl bind.....per page										
(1)	Makeready and/or Setup	98	23.00	2,254.00	15.00	1,470.00	25.00	2,450.00	11.05	1,082.90	
(2)	Running Per 100 Copies	2841	29.00	82,389.00	0.50	1,420.50	0.50	1,420.50	0.70	1,988.70	
(c)	Survey card: Prtg sgl ink, incl bind.....per card										
(1)	Makeready and/or Setup	1	22.00	22.00	150.00	150.00	125.00	125.00	130.00	130.00	
(2)	Running Per 100 Copies	28	17.00	476.00	9.00	252.00	6.00	168.00	4.40	123.20	
CONTRACTOR TOTALS				\$312,253.89		\$21,651.50		\$21,833.50		\$25,689.21	
DISCOUNT				0.00%	\$0.00	5.00%	\$1,082.58	1.00%	\$218.34	1.00%	\$256.89
DISCOUNTED TOTALS				\$312,253.89		\$20,568.92		\$21,615.16		\$25,432.32	
Price Comparison Only											
			GRAY GRAPHICS			CURRENT CONTRACTOR					
			CAPITOL HEIGHTS, MD			GRAY GRAPHICS					
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST					
I. COMPLETE PRODUCT:											
1. COVER:											
(a)	Complete cover prtng two ink colors.....per cover										
(1)	Makeready and/or Setup	4	350.00	1,400.00	350.00	1,400.00					
(2)	Running Per 100 Copies	105	15.00	1,575.00	15.00	1,575.00					
2. TEXT:											
(a)	Prtg sgl ink, including binding.....per page										
(1)	Makeready and/or Setup	428	10.00	4,280.00	8.00	3,424.00					
(2)	Running Per 100 Copies	11300	0.80	9,040.00	0.80	9,040.00					
(b)	Prtg addt'l ink color, incl bind.....per page										
(1)	Makeready and/or Setup	98	15.00	1,470.00	25.00	2,450.00					
(2)	Running Per 100 Copies	2841	0.50	1,420.50	0.30	852.30					
(c)	Survey card: Prtg sgl ink, incl bind.....per card										
(1)	Makeready and/or Setup	1	100.00	100.00	100.00	100.00					
(2)	Running Per 100 Copies	28	9.00	252.00	9.00	252.00					
CONTRACTOR TOTALS				\$19,537.50		\$19,093.30					
DISCOUNT				1.00%	\$195.38	1.00%	\$190.93				
DISCOUNTED TOTALS				\$19,342.12		\$18,902.37					
AWARDED											