Program No. 702-S Term August 1, 2004 To July 31, 2005

Title: FOLDERS/FLYERS/POSTERS AND ONE PART FORMS

ITEM NO	DESCRIPTION	BASIS OF AWARD	GRAFIKSHOP CORP. HOUSTON, TX UNIT RATE	COST	IPI GRAPHICS UPPER MARLBORO, MD UNIT RATE	COST	McDONALD & EUDY TEMPLE HILLS, MD UNIT RATE	COST	WBC, INC. d/b/a LITHEXCEL ALBUQUERQUE, NM UNIT RATE	COST
I.	**PREPRESS:**									
(a)	Page-size unit……	3	7.00	**21.00**	7.00	**21.00**	5.00	**15.00**	6.00	**18.00**
(b)	Line……..….per illustration	2	5.00	**10.00**	10.00	**20.00**	7.00	**14.00**	6.00	**12.00**
(c)	Square-finish halftone……..per illustration	2	7.00	**14.00**	12.00	**24.00**	12.00	**24.00**	10.00	**20.00**
(d)	Combo line/halftone……..per illustration	2	8.00	**16.00**	20.00	**40.00**	20.00	**40.00**	12.00	**24.00**
(e)	Composite Dylux or similar proof……per page	3	6.00	**18.00**	5.00	**15.00**	5.00	**15.00**	3.00	**9.00**
(f)	Cromalin or similar proofs……per page	2	25.00	**50.00**	50.00	**100.00**	10.00	**20.00**	20.00	**40.00**
II.	**PRINTING AND BINDING:**									
(a)	Printing in a single ink color……..……..per side									
(1)	**Makeready and/or Setup Charges**	18	40.00	**720.00**	60.00	**1,080.00**	50.00	**900.00**	20.00	**360.00**
(2)	**Running Charges Per 100 Copies**	3,075	0.75	**2,306.25**	0.50	**1,537.50**	0.50	**1,537.50**	0.40	**1,230.00**
(b)	Each additional ink color……per side									
(1)	**Makeready and/or Setup Charges**	2	25.00	**50.00**	60.00	**120.00**	75.00	**150.00**	30.00	**60.00**
(2)	**Running Charges Per 100 Copies**	15	0.45	**6.75**	0.20	**3.00**	0.75	**11.25**	0.80	**12.00**
(c)	Varnish……per side									
(1)	**Makeready and/or Setup Charges**	2	25.00	**50.00**	100.00	**200.00**	75.00	**150.00**	40.00	**80.00**
(2)	**Running Charges Per 100 Copies**	15	1.00	**15.00**	2.00	**30.00**	2.00	**30.00**	0.90	**13.50**
(d)	Lamination……per side									
(1)	**Makeready and/or Setup Charges**	2	100.00	**200.00**	150.00	**300.00**	200.00	**400.00**	50.00	**100.00**
(2)	**Running Charges Per 100 Copies**	15	8.00	**120.00**	8.00	**120.00**	5.00	**75.00**	----------	**0.00**
III.	**PAPER: Per 100 leaves**									
(a)	White Offset Book, 60-lbs	15	0.80	**12.00**	1.00	**15.00**	0.68	**10.20**	1.00	**15.00**
(b)	White 25% Bond, 20-lbs	3,045	1.20	**3,654.00**	1.70	**5,176.50**	1.75	**5,328.75**	3.00	**9,135.00**
(c)	White Index, 110-lbs	15	2.10	**31.50**	3.50	**52.50**	2.50	**37.50**	4.00	**60.00**
IV.	**ADDITIONAL OPERATIONS:**									
(a)	Shrink-film packaging……per package	615	0.25	**153.75**	0.20	**123.00**	0.15	**92.25**	0.15	**92.25**
V.	**PACKING, SEALING AND DISTRIBUTION:**									
(a)	Sgl/mult copies in kraft envelopes to 200 leaves									
	……..……..per envelope	2	0.75	**1.50**	2.00	**4.00**	0.75	**1.50**	1.00	**2.00**
(b)	Sgl/mult copies over 200 leaves in cushioned									
	shipping bags/bundles……..……per bag/bundle	2	1.00	**2.00**	3.00	**6.00**	1.25	**2.50**	1.50	**3.00**
(c)	Pack/seal shipping containers to 45-lbs...p/cont.	89	1.50	**133.50**	1.50	**133.50**	1.50	**133.50**	1.00	**89.00**
(d)	Pack/seal mailing tubes……..……per tube	2	2.50	**5.00**	8.00	**16.00**	5.00	**10.00**	2.50	**5.00**
(e)	Palletizing……..……per pallet	5	20.00	**100.00**	10.00	**50.00**	20.00	**100.00**	15.00	**75.00**
	CONTRACTOR SUBTOTALS			**$7,690.25**		**$9,187.00**		**$9,097.95**		----------
	TOTALS FOR ITEM III PAPER			**$3,697.50**		**$5,244.00**		**$5,376.45**		----------
	SUBTOTALS LESS PAPER			**$3,992.75**		**$3,943.00**		**$3,721.50**		----------
	ACCELERATED SCHEDULE (30%)	30.00%		**$1,197.83**		**$1,182.90**		**$1,116.45**		----------
VI.	**PERCENTAGE INCREASE**		10.00%	**$119.78**	0.00%	**$0.00**	5.00%	**$55.82**	25.00%	----------
	CONTR'S SUBTOTALS + PERCENTAGE INCR			**$7,810.03**		**$9,187.00**		**$9,153.77**		----------
	DISCOUNT		1.00%	**$78.10**	5.00%	**$459.35**	1.00%	**$91.54**	2.00%	----------
	DISCOUNTED TOTALS			**$7,731.93**		**$8,727.65**		**$9,062.23**		----------

Program No. 702-S Term August 1, 2004 To July 31, 2005

Title: FOLDERS/FLYERS/POSTERS AND ONE PART FORMS

			BOSWORTH PRTG. CO.		**CURRENT CONTRACTOR**	
		BASIS OF	STOUGHTON, MA		BOSWORTH PRTG. CO.	
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	**COST**	UNIT RATE	**COST**
I.	**PREPRESS:**					
(a)	Page-size unit……	3	8.00	**24.00**	8.00	**24.00**
(b)	Line……per illustration	2	8.00	**16.00**	8.00	**16.00**
(c)	Square-finish halftone……..per illustration	2	12.00	**24.00**	12.00	**24.00**
(d)	Combo line/halftone……..per illustration	2	12.00	**24.00**	12.00	**24.00**
(e)	Composite Dylux or similar proof……per page	3	7.00	**21.00**	7.00	**21.00**
(f)	Cromalin or similar proofs……per page	2	38.00	**76.00**	38.00	**76.00**
II.	**PRINTING AND BINDING:**					
(a)	Printing in a single ink color……..……..per side					
(1)	**Makeready and/or Setup Charges**	18	50.00	**900.00**	50.00	**900.00**
(2)	**Running Charges Per 100 Copies**	3,075	0.75	**2,306.25**	0.75	**2,306.25**
(b)	Each additional ink color……per side					
(1)	**Makeready and/or Setup Charges**	2	25.00	**50.00**	25.00	**50.00**
(2)	**Running Charges Per 100 Copies**	15	0.45	**6.75**	0.45	**6.75**
(c)	Varnish……per side					
(1)	**Makeready and/or Setup Charges**	2	25.00	**50.00**	25.00	**50.00**
(2)	**Running Charges Per 100 Copies**	15	0.45	**6.75**	0.45	**6.75**
(d)	Lamination……per side					
(1)	**Makeready and/or Setup Charges**	2	140.00	**280.00**	140.00	**280.00**
(2)	**Running Charges Per 100 Copies**	15	3.60	**54.00**	3.60	**54.00**
III.	**PAPER: Per 100 leaves**					
(a)	White Offset Book, 60-lbs	15	0.80	**12.00**	0.80	**12.00**
(b)	White 25% Bond, 20-lbs	3,045	1.10	**3,349.50**	1.10	**3,349.50**
(c)	White Index, 110-lbs	15	2.08	**31.20**	2.08	**31.20**
IV.	**ADDITIONAL OPERATIONS:**					
(a)	Shrink-film packaging……..per package	615	0.25	**153.75**	0.25	**153.75**
V.	**PACKING, SEALING AND DISTRIBUTION:**					
(a)	Sgl/mult copies in kraft envelopes to 200 leaves					
	……..……..per envelope	2	0.80	**1.60**	0.80	**1.60**
(b)	Sgl/mult copies over 200 leaves in cushioned					
	shipping bags/bundles……..……per bag/bundle	2	1.00	**2.00**	1.00	**2.00**
(c)	Pack/seal shipping containers to 45-lbs...p/cont.	89	1.45	**129.05**	1.45	**129.05**
(d)	Pack/seal mailing tubes……..……..per tube	2	3.50	**7.00**	3.50	**7.00**
(e)	Palletizing……..……per pallet	5	24.00	**120.00**	24.00	**120.00**
	CONTRACTOR SUBTOTALS			**$7,644.85**		**$7,644.85**
	TOTALS FOR ITEM III PAPER			**$3,392.70**		**$3,392.70**
	SUBTOTALS LESS PAPER			**$4,252.15**		**$4,252.15**
	ACCELERATED SCHEDULE (30%)	30.00%		**$1,275.65**		**$1,275.65**
VI.	**PERCENTAGE INCREASE**		10.00%	**$127.57**	10.00%	**$127.57**
	CONTR'S SUBTOTALS + PERCENTAGE INCR			**$7,772.42**		**$7,772.42**
	DISCOUNT		1.00%	**$77.72**	1.00%	**$77.72**
	DISCOUNTED TOTALS			**$7,694.70**		**$7,694.70**
				AWARDED		