

Program No. C660-S Term December 1, 2002 To November 30, 2003											
Title: THE TRANSPORTATION LINK											
			GRAY GRAPHICS		IPI GRAPHICS		McDONALD & EUDY		PROFILE GRAPHICS, INC.		
			CAPITOL HEIGHTS, MD		UPPER MARLBORO, MD		TEMPLE HILLS, MD		BARTLETT, IL		
DESCRIPTION			BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
ITEM NO.											
I.	<b>PREPRESS:</b>										
(a)	Trim/Page-size unit produced from electronic file..... per page	62	10.00	620.00	8.00	496.00	8.00	496.00	8.00	496.00	
	Illustrations:										
(b)	Line..... per illustration	10	4.00	40.00	8.00	80.00	5.00	50.00	4.00	40.00	
II.	<b>COMPLETE PRODUCT:</b>										
(a)	4-Page Product..... per product										
	<i>Printing Two Ink Colors</i>										
(1)	<b>Makeready and/or Setup</b>	2	175.00	350.00	260.00	520.00	275.00	550.00	130.00	260.00	
(2)	<b>Running Per 1,000 Copies</b>	22	35.00	770.00	39.00	858.00	42.00	924.00	50.00	1,100.00	
	<i>Each Additional Ink Color</i>										
(3)	<b>Makeready and/or Setup</b>	1	70.00	70.00	100.00	100.00	100.00	100.00	85.00	85.00	
(4)	<b>Running Per 1,000 Copies</b>	11	10.00	110.00	2.00	22.00	10.00	110.00	10.00	110.00	
(b)	6-Page Product..... per product										
	<i>Printing Two Ink Colors</i>										
(1)	<b>Makeready and/or Setup</b>	8	300.00	2,400.00	325.00	2,600.00	300.00	2,400.00	245.00	1,960.00	
(2)	<b>Running Per 1,000 Copies</b>	88	95.00	8,360.00	72.00	6,336.00	65.00	5,720.00	65.00	5,720.00	
	<i>Each Additional Ink Color</i>										
(3)	<b>Makeready and/or Setup</b>	2	70.00	140.00	100.00	200.00	100.00	200.00	95.00	190.00	
(4)	<b>Running Per 1,000 Copies</b>	22	20.00	440.00	4.00	88.00	10.00	220.00	10.00	220.00	
(c)	8-Page Product..... per product										
	<i>Printing Two Ink Colors</i>										
(1)	<b>Makeready and/or Setup</b>	2	300.00	600.00	325.00	650.00	300.00	600.00	270.00	540.00	
(2)	<b>Running Per 1,000 Copies</b>	22	75.00	1,650.00	68.00	1,496.00	70.00	1,540.00	90.00	1,980.00	
	<i>Each Additional Ink Color</i>										
(3)	<b>Makeready and/or Setup</b>	1	70.00	70.00	100.00	100.00	100.00	100.00	110.00	110.00	
(4)	<b>Running Per 1,000 Copies</b>	11	20.00	220.00	4.00	44.00	10.00	110.00	13.00	143.00	
<b>CONTRACTOR TOTALS</b>				<b>\$15,840.00</b>		<b>\$13,590.00</b>		<b>\$13,120.00</b>		<b>\$12,954.00</b>	
<b>DISCOUNT</b>			1.00%	<b>\$158.40</b>	5.00%	<b>\$679.50</b>	1.00%	<b>\$131.20</b>	2.00%	<b>\$259.08</b>	
<b>DISCOUNTED TOTALS</b>				<b>\$15,681.60</b>		<b>\$12,910.50</b>		<b>\$12,988.80</b>		<b>\$12,694.92</b>	

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Title: THE TRANSPORTATION LINK							
			GRAPHIC VISIONS		CURRENT CONTRACTOR		
			GAITHERSBURG, MD		GRAPHIC VISIONS		
DESCRIPTION			BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
ITEM NO.							
I.	<b>PREPRESS:</b>						
(a)	Trim/Page-size unit produced from electronic file.....per page	62	8.00	496.00	8.00	496.00	
	Illustrations:						
(b)	Line.....per illustration	10	2.00	20.00	3.50	35.00	
II.	<b>COMPLETE PRODUCT:</b>						
(a)	4-Page Product.....per product						
	<i>Printing Two Ink Colors</i>						
(1)	<b>Makeready and/or Setup</b>	2	400.00	800.00	200.00	400.00	
(2)	<b>Running Per 1,000 Copies</b>	22	41.00	902.00	41.25	907.50	
	<i>Each Additional Ink Color</i>						
(3)	<b>Makeready and/or Setup</b>	1	25.00	25.00	120.00	120.00	
(4)	<b>Running Per 1,000 Copies</b>	11	2.00	22.00	10.00	110.00	
(b)	6-Page Product.....per product						
	<i>Printing Two Ink Colors</i>						
(1)	<b>Makeready and/or Setup</b>	8	300.00	2,400.00	290.00	2,320.00	
(2)	<b>Running Per 1,000 Copies</b>	88	64.00	5,632.00	75.00	6,600.00	
	<i>Each Additional Ink Color</i>						
(3)	<b>Makeready and/or Setup</b>	2	25.00	50.00	100.00	200.00	
(4)	<b>Running Per 1,000 Copies</b>	22	2.00	44.00	10.00	220.00	
(c)	8-Page Product.....per product						
	<i>Printing Two Ink Colors</i>						
(1)	<b>Makeready and/or Setup</b>	2	300.00	600.00	260.00	520.00	
(2)	<b>Running Per 1,000 Copies</b>	22	65.00	1,430.00	60.00	1,320.00	
	<i>Each Additional Ink Color</i>						
(3)	<b>Makeready and/or Setup</b>	1	25.00	25.00	100.00	100.00	
(4)	<b>Running Per 1,000 Copies</b>	11	2.00	22.00	10.00	110.00	
	<b>CONTRACTOR TOTALS</b>			<b>\$12,468.00</b>		<b>\$13,458.50</b>	
	<b>DISCOUNT</b>			2.00%	<b>\$249.36</b>	2.00% <b>\$269.17</b>	
	<b>DISCOUNTED TOTALS</b>			<b>\$12,218.64</b>		<b>\$13,189.33</b>	
				<b>AWARDED</b>			