

ITEM NO	DESCRIPTION	BASIS OF AWARD	BUDGET PRINTING Mechanicsburg, PA		DESIGN MIND Forestville, MD		EU SERVICES Rockville, MD		GRAPHIC VISIONS ASSOC Gaithersburg, MD		K-B OFFSET PRINTING State College, PA	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PRINTING, BINDING AND DISTRIBUTION:											
(a)	2- page (8-1/2 x 11")..per product:											
(1)	Makeready and/or Setup.....	12	75.00	900.00	35.00	420.00	55.00	660.00	40.00	480.00	12.00	144.00
(2)	Running Per 1,000 Copies.....	36	12.00	432.00	225.00	8,100.00	18.00	648.00	10.00	360.00	65.00	2,340.00
(b)	2-page (8-1/2 x 14")..per product:											
(1)	Makeready and/or Setup.....	12	100.00	1,200.00	35.00	420.00	58.00	696.00	50.00	600.00	15.00	180.00
(2)	Running Per 1,000 Copies.....	234	14.50	3,393.00	235.00	54,990.00	13.00	3,042.00	12.00	2,808.00	65.00	15,210.00
(c)	4-page Product:Prt in a single ink color, including folding...per product:											
(1)	Makeready and/or Setup.....	24	100.00	2,400.00	45.00	1,080.00	68.00	1,632.00	75.00	1,800.00	16.00	384.00
(2)	Running Per 1,000 Copies.....	32	22.00	704.00	385.00	12,320.00	18.00	576.00	20.00	640.00	90.00	2,880.00
(d)	Saddle-stitched:Prt in a single ink color, including binding...per page:											
(1)	Makeready and/or Setup.....	1776	7.25	12,876.00	60.00	106,560.00	9.00	15,984.00	5.00	8,880.00	5.00	8,880.00
(2)	Running Per 1,000 Copies.....	5124	7.50	38,430.00	415.00	2,126,460.00	6.50	33,306.00	5.75	29,463.00	5.00	25,620.00
II.	PACKING AND LABELING FOR MAILING AND INTERNAL DISTRIBUTION:											
(a)	Folding self-mailers.....per 1,000 copies.....	266	6.00	1,596.00	100.00	26,600.00	4.00	1,064.00	3.75	997.50	20.00	5,320.00
(b)	Affixing furnished labels on single copies per 1,000 labels.....	486	30.00	14,580.00	60.00	29,160.00	35.00	17,010.00	20.00	9,720.00	30.00	14,580.00
(c)	Addressing mailer & envelopes .per 1,000 labe	356	18.00	6,408.00	215.00	76,540.00	48.00	17,088.00	22.00	7,832.00	28.00	9,968.00
(d)	Seal-O-Matic or similar sealing.per 1,000 copie	478	10.00	4,780.00	1,115.00	532,970.00	6.50	3,107.00	8.00	3,824.00	19.00	9,082.00
(e)	Sgls/ mult. copies into furnished ev.....per ev	5480	0.20	1,096.00	0.50	2,740.00	0.25	1,370.00	0.19	1,041.20	0.45	2,466.00
(f)	Sgls/mul. copies over 200 leaves, up to (12 lbs.) (max weight (14lbs.)..per bag/bun.....	322	0.50	161.00	5.00	1,610.00	0.75	241.50	0.55	177.10	0.95	305.90
(g)	Quan. over (12 lbs.) up to (36 lbs.) (max weight) (40 lbs.)...per bun or con.....	592	1.00	592.00	25.00	14,800.00	1.25	740.00	1.25	740.00	1.50	888.00
	CONTRACTOR TOTALS			\$89,548.00		\$2,994,770.00		\$97,164.50		\$69,362.80		\$98,247.90
	DISCOUNT		0.50%	\$447.74	0.00%	\$0.00	0.50%	\$485.82	2.00%	\$1,387.26	0.00%	\$0.00
	DISCOUNTED TOTALS			\$89,100.26		\$2,994,770.00		\$96,678.68		\$67,975.54		\$98,247.90

AWARDED

ITEM NO	DESCRIPTION	BASIS OF AWARD	PS ENTERPRISES, INC. Temple Hills, MD		PHILLIPS PRESS Brentwood, MD		CURRENT CONTRACTOR PHILLIPS PRESS					
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST				
I.	PRINTING, BINDING AND DISTRIBUTION:											
(a)	2- page 216 x 279 mm (8-1/2 x 11")..per product:											
(1)	Makeready and/or Setup.....	4	100.00	400.00	50.00	200.00	75.00	300.00				
(2)	Running Per 1,000 Copies.....	67	10.65	713.55	8.00	536.00	13.00	871.00				
(b)	2-page 216 x 356 mm (8-1/2 x 14")..per product:											
(1)	Makeready and/or Setup.....	8	105.00	840.00	75.00	600.00	75.00	600.00				
(2)	Running Per 1,000 Copies.....	226	13.80	3,118.80	16.50	3,729.00	16.50	3,729.00				
(c)	4-page Product:Prt in a single ink color, including folding...per product:											
(1)	Makeready and/or Setup.....	16	125.00	2,000.00	75.00	1,200.00	100.00	1,600.00				
(2)	Running Per 1,000 Copies.....	100	25.60	2,560.00	20.00	2,000.00	20.00	2,000.00				
(d)	Saddle-stitched:Prt in a single ink color, including binding..per page:											
(1)	Makeready and/or Setup.....	1236	14.35	17,736.60	13.00	16,068.00	8.00	9,888.00				
(2)	Running Per 1,000 Copies.....	6180	5.50	33,990.00	8.00	49,440.00	5.00	30,900.00				
II.	PACKING AND LABELING FOR MAILING AND INTERNAL DISTRIBUTION:											
(a)	Folding self-mailers.....per 1,000 copies.....	407	4.00	1,628.00	4.00	1,628.00	4.00	1,628.00				
(b)	Affixing furnished labels on single copies per 1,000 labels.....	594	20.15	11,969.10	15.00	8,910.00	15.00	8,910.00				
(c)	Addressing mailer & envelopes .per 1,000 labe	4	27.50	110.00	20.00	80.00	20.00	80.00				
(d)	Seal-O-Matic or similar sealing.per 1,000 copie	189	13.00	2,457.00	13.00	2,457.00	13.00	2,457.00				
(e)	Sgls/ mult. copies into furnished envelope.per	5241	0.23	1,205.43	0.25	1,310.25	0.20	1,048.20				
(f)	Sgls/mul. copies over 200 leaves, up to 5.4 kg (12 lbs.)(max weight 6.3kg (14lbs.)..per bag/bu	64	0.80	51.20	1.00	64.00	1.00	64.00				
(g)	Quna. over 5.4 kg (12 lbs.) up to 16.3 kg (36 lbs.) (max weight 18.1 kg (40 lbs.)...per bun or con.	628	1.30	816.40	1.50	942.00	1.50	942.00				
	CONTRACTOR TOTALS			\$79,596.08		\$89,164.25		\$65,017.20				
	DISCOUNT		1.00%	\$795.96	2.00%	\$1,783.29	2.00%	\$1,300.34				
	DISCOUNTED TOTALS			\$78,800.12		\$87,380.96		\$63,716.86				