

TITLE:	TRAINING MANUALS												
TERM:	JULY 1, 2002 thru JUNE 30, 2003												
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	DEPARTMENT OF TRANSPORTATION (FEDERAL HIGHWAY ADMINISTRATION)		GOODWAY GRAPHICS/VA Springfield, Virginia		NATIONAL PRINT & COPY Beltsville, Maryland		NPC, INC Claysburg, Pennsylvania		PHOENIX PRINTING Frankfort, New York		REPRODUCTIONS, INC. Gaithersburg, Maryland		
	PROGRAM B605-S		BASIS OF	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I	PREPRESS:												
(a)	Trim/Page-Size Unit from <i>Camera Copy</i> ...		33265	0.50	16,632.50	1.20	39,918.00	0.50	16,632.50	1.00	33,265.00	3.00	99,795.00
(b)	Trim/Page-Size Unit from <i>Electronic File</i> ...		50	8.00	400.00	20.00	1,000.00	10.00	500.00	15.00	750.00	5.00	250.00
	<i>Illustrations:</i>												
(c)	Line.....per illustration-----		1	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	7.00	7.00
(d)	Square-Finish Halftone.....per illustration-----		1	10.00	10.00	10.00	10.00	10.00	10.00	9.65	9.65	15.00	15.00
(e)	Silhouette Halftone.....per illustration-----		1	15.00	15.00	20.00	20.00	15.00	15.00	16.00	16.00	30.00	30.00
(f)	Combination Line & Halftone...per illustration-----		1	15.00	15.00	20.00	20.00	15.00	15.00	20.00	20.00	25.00	25.00
(g)	Composite Dylux (or similar) Proofs.....per trim/ page-size unit-----		1	2.50	2.50	5.00	5.00	2.00	2.00	5.00	5.00	1.00	1.00
(h)	Conversion of Transparency to Halftone.... per halftone-----		1	25.00	25.00	50.00	50.00	25.00	25.00	40.00	40.00	25.00	25.00
II	PRINTING & BINDING:												
(a)	Looseleaf-Leaf & Perfect-Bound Products:												
	Printing in Black Ink (incl., Binding) . . .per page . . .												
(1)	MAKEREADY/SETUP-----		31975	0.50	15,987.50	1.75	55,956.25	0.50	15,987.50	1.20	38,370.00	6.00	191,850.00
(2)	RUNNING/1,000 COPIES-----		2960	12.50	37,000.00	8.00	23,680.00	15.00	44,400.00	6.85	20,276.00	1.50	4,440.00
(b)	Fold-Ins: Printing in Black Ink on One Side Only, incl., Binding & Inserting. . .per fold-in unit. . .												
(1)	MAKEREADY/SETUP-----		1	40.00	40.00	25.00	25.00	50.00	50.00	25.00	25.00	15.00	15.00
(2)	RUNNING/1,000 COPIES-----		1	30.00	30.00	20.00	20.00	50.00	50.00	17.75	17.75	4.00	4.00
(c)	Printing Fold-In Second Side . . .per fold-in unit. . .												
(1)	MAKEREADY/SETUP-----		1	35.00	35.00	50.00	50.00	40.00	40.00	25.00	25.00	12.00	12.00
(2)	RUNNING/1,000 COPIES-----		1	25.00	25.00	25.00	25.00	40.00	40.00	18.65	18.65	2.00	2.00
(d)	Covers: Printing Covers 1 and 4 in a Single Ink Color . . .per complete cover. . .												
(1)	MAKEREADY/SETUP-----		65	50.00	3,250.00	75.00	4,875.00	50.00	3,250.00	65.00	4,225.00	125.00	8,125.00
(2)	RUNNING/1,000 COPIES-----		10	50.00	500.00	50.00	500.00	30.00	300.00	50.00	500.00	115.00	1,150.00
(e)	Perfect-Bound: Printing Covers 1 and 4 in a Single Ink Color . . .per complete cover. . .												
(1)	MAKEREADY/SETUP-----		2	75.00	150.00	75.00	150.00	50.00	100.00	75.00	150.00	125.00	250.00
(2)	RUNNING/1,000 COPIES-----		2	50.00	100.00	50.00	100.00	30.00	60.00	50.00	100.00	230.00	460.00
(f)	Tab Dividers: Printing One Side Only (non- Reinforced, non-Laminated) . . .per divider. . .												
(1)	MAKEREADY/SETUP-----		1290	2.50	3,225.00	1.25	1,612.50	5.00	6,450.00	1.20	1,548.00	30.00	38,700.00
(2)	RUNNING/1,000 COPIES-----		85	40.00	3,400.00	10.00	850.00	10.00	850.00	10.00	850.00	12.00	1,020.00
(g)	Separate Covers (incl., Backstrips) . . .per page. . .												
(1)	MAKEREADY/SETUP-----		30	50.00	1,500.00	15.00	450.00	50.00	1,500.00	30.00	900.00	62.50	1,875.00
(2)	RUNNING/1,000 COPIES-----		5	50.00	250.00	12.00	60.00	30.00	150.00	16.50	82.50	40.00	200.00
III	PAPER: (PER 1,000 LEAVES).												
	Text:												
(a)	White Offset Book 75 g/m2 (50-lb)-----		1425	8.60	12,255.00	8.00	11,400.00	5.00	7,125.00	5.85	8,336.25	6.00	8,550.00
(b)	Colored Offset Book 75 g/m2 (50-lb)-----		55	10.00	550.00	10.00	550.00	9.00	495.00	9.90	544.50	10.00	550.00
	Covers, Tab Dividers:												
(c)	White Vellum-Finish Cover 135 g/m2 (50-lb)-----		20	30.00	600.00	25.00	500.00	50.00	1,000.00	25.00	500.00	23.00	460.00
(d)	Colored Vellum-Finish Cover 135 g/m2 (50-lb)-----		14	40.00	560.00	40.00	560.00	65.00	910.00	40.00	560.00	28.00	392.00
(e)	White Index 200 g/m2 (110-lb)-----		85	30.00	2,550.00	25.00	2,125.00	10.00	850.00	25.00	2,125.00	27.00	2,295.00
IV	ADDITIONAL OPERATIONS:												
(a)	Binding with Plastic Combs (incl., Punching & Cost).....per 100 books-----												
			80	50.00	4,000.00	60.00	4,800.00	30.00	2,400.00	50.00	4,000.00	200.00	16,000.00
(b)	Drilling.....per 100 leaves-----												
			10030	0.05	501.50	0.05	501.50	0.015	150.45	0.05	501.50	0.10	1,003.00
(c)	Shrink-Film Wrapping.....per 100 packages-----												
			50	15.00	750.00	15.00	750.00	10.00	500.00	15.00	750.00	35.00	1,750.00
V	PACKING & DISTRIBUTION:												
	Packing and Sealing Shipping Containers, up to approx., 20.4 kg (45-lbs) capacity...												
			645	1.25	806.25	1.25	806.25	1.00	645.00	1.25	806.25	1.50	967.50

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	<b>DEPARTMENT OF TRANSPORTATION</b>		<b>GOODWAY GRAPHICS/VA</b>		<b>NATIONAL PRINT &amp; COPY</b>		<b>NPC, INC</b>		<b>PHOENIX PRINTING</b>		<b>REPRODUCTIONS, INC.</b>		
	<b>(FEDERAL HIGHWAY ADMINISTRATION)</b>		<b>BASIS OF</b>		<b>Beltsville, Maryland</b>		<b>Claysburg, Pennsylvania</b>		<b>Frankfort, New York</b>		<b>Gaithersburg, Maryland</b>		
	<b>PROGRAM B605-S</b>		<b>AWARD</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>
<b>VI</b>	<b>PREMIUM PAYMENTS: (SEE % INCREASE).</b>												
	<b>CONTRACTOR'S SUBTOTAL</b>				<b>\$105,170.25</b>		<b>\$151,374.50</b>		<b>\$104,507.45</b>		<b>\$119,322.05</b>		<b>\$380,218.50</b>
	<b>CONTRACTOR'S PAPER PRICE</b>				<b>\$16,515.00</b>		<b>\$15,135.00</b>		<b>\$10,380.00</b>		<b>\$12,065.75</b>		<b>\$12,247.00</b>
	<b>SUBTOTAL LESS PAPER</b>				<b>\$88,655.25</b>		<b>\$136,239.50</b>		<b>\$94,127.45</b>		<b>\$107,256.30</b>		<b>\$367,971.50</b>
	<b>ACCELERATED SCHEDULE</b>	<b>5.00%</b>			<b>4,432.76</b>		<b>6,811.98</b>		<b>4,706.37</b>		<b>5,362.82</b>		<b>18,398.58</b>
	<b>PERCENTAGE INCREASE</b>		<b>0.00%</b>		<b>0.00</b>	<b>0.00%</b>	<b>0.00</b>	<b>25.00%</b>	<b>1,176.59</b>	<b>1.20%</b>	<b>64.35</b>	<b>20.00%</b>	<b>3,679.72</b>
	<b>SUBTOTAL PLUS PERCENTAGE INCREASE</b>				<b>105,170.25</b>		<b>151,374.50</b>		<b>105,684.04</b>		<b>119,386.40</b>		<b>383,898.22</b>
	<b>DISCOUNT</b>			<b>1.00%</b>	<b>1,051.70</b>	<b>2.00%</b>	<b>3,027.49</b>	<b>0.25%</b>	<b>264.21</b>	<b>5.00%</b>	<b>5,969.32</b>	<b>0.50%</b>	<b>1,919.49</b>
	<b>DISCOUNTED TOTALS</b>				<b>104,118.55</b>		<b>148,347.01</b>		<b>105,419.83</b>		<b>113,417.08</b>		<b>381,978.73</b>
	<b>AWARDED</b>												