

Title DISTRIBUTION SERVICES										
ITEM NO	DESCRIPTION	BASIS OF AWARD	BEST MAILING SERVICE		BIPASU PRT & MAILING		GOODWILL/GREATER WAS		GRAY GRAPHICS	
			LYNCHBARG, VA	COST	BELTSVILLE, MD	COST	WASHINGTON, DC	COST	CAPITOL HEIGHTS, MD	COST
I.	PACKING AND DISTRIBUTION:									
(a)	Addressing self-mailers.....per 100 copies....	45	22.50	1,012.50	1.00	45.00	25.00	1,125.00	6.00	270.00
(b)	Single or multiple copies (up to 200 leaves) in kraft envelope.....each envelope.....	18000	1.00	18,000.00	0.12	2,160.00	1.25	22,500.00	1.25	22,500.00
(c)	Single or multiple copies over 200 leaves, up to 12 lbs., in cushioned bags, or wrapped in bundles.....each bag or bundle.....	450	2.35	1,057.50	0.25	112.50	1.75	787.50	1.50	675.00
(d)	Quantities over 12 lbs., up to 24 lbs., wrapped in bundles, or packed in shipping containerseach bundle or container.....	90	3.95	355.50	0.55	49.50	3.00	270.00	1.75	157.50
(e)	Quantities over 24 lbs., up to 36 lbs., packed in shipping containers.....each container.....	72	4.00	288.00	0.85	61.20	2.90	208.80	2.00	144.00
II.	ADDITIONAL OPERATIONS:			0.00		0.00		0.00		0.00
(a)	Gathering/combining/consolidating from 1 to 3 titles going to same addressee...per package....	2700	0.92	2,484.00	0.95	2,565.00	2.25	6,075.00	1.50	4,050.00
(b)	Combining/consolidating over 3 up to 6 different titles going to same addressee...per package....	1100	1.15	1,265.00	1.00	1,100.00	2.80	3,080.00	2.50	2,750.00
(c)	Creating additional labels when requiredper label.....	36	0.25	9.00	0.35	12.60	0.25	9.00	0.20	7.20
	CONTRACTOR TOTALS			\$24,471.50		\$6,105.80		\$34,055.30		\$30,553.70
	DISCOUNT		0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	1.00%	\$305.54
	DISCOUNTED TOTALS			\$24,471.50		\$6,105.80		\$34,055.30		\$30,248.16
				Awarded						