

DEPT OF THE ARMY PROGRAM 589-S		BASIS OF AWARD	AMERICAN LITHO Carol Stream, IL	COLOR Q Miamisburg, OH	EVOLUTION IMPRESSION Rochester, NY	GRAFIKSHOP Houston, TX	GRAPHCOM Gettysburg, PA	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST
<b>I. ELECTRONIC PREPRESS:</b>															
(a)	Trim/Page-size unit.....per page/per color--	1376	8.00	11,008.00	6.00	8,256.00	5.75	7,912.00	5.00	6,880.00	6.32	8,696.32			
<i>Illustrations:</i>															
(b)	Square-Finish Halftone.....per illustration--	10	8.00	80.00	15.00	150.00	10.00	100.00	8.00	80.00	10.53	105.30			
(c)	Combination Line/Halftone...per illustration--	10	11.00	110.00	15.00	150.00	12.00	120.00	8.00	80.00	15.79	157.90			
<i>Color Corrected Four-Color Process Films:</i>															
(d)	To 50 Square Inch Image.....per set-----	5	50.00	250.00	15.00	75.00	50.00	250.00	50.00	250.00	47.37	236.85			
(e)	Over 50 Square Inch Image.....per set-----	5	80.00	400.00	25.00	125.00	75.00	375.00	60.00	300.00	68.42	342.10			
(f)	System Timework.....per hour-----	10	90.00	900.00	90.00	900.00	120.00	1,200.00	40.00	400.00	63.16	631.60			
<b>II. PRINTING AND BINDING:</b>															
(a)	Printing in Four-Color Process...per page...														
(1)	MAKEREADY/SETUP-----	344	90.00	30,960.00	59.00	20,296.00	90.75	31,218.00	55.00	18,920.00	50.00	17,200.00			
(2)	RUNNING/1,000 COPIES-----	6100	8.25	50,325.00	8.00	48,800.00	12.05	73,505.00	8.00	48,800.00	7.11	43,371.00			
<b>III. PACKING AND DISTRIBUTION:</b>															
<b>1. Bulk Shipments -</b>															
(a)	Packing and Sealing Shipping Containers... per container-----	100	2.50	250.00	1.00	100.00	1.70	170.00	2.00	200.00	1.32	132.00			
<b>2. Mailed Shipments -</b>															
(a)	Addressing Single Copies (Self-Mailers)... per 100 copies-----	500	5.00	2,500.00	3.00	1,500.00	4.50	2,250.00	4.00	2,000.00	4.21	2,105.00			
(b)	Single/Multiple Copies in Kraft Envelope... (up to 200 Leaves).....per envelope-----	15000	0.39	5,850.00	0.30	4,500.00	0.60	9,000.00	0.20	3,000.00	0.26	3,900.00			
(c)	Quantities over 200 Leaves, up to 36-lbs., (Max. 40-lbs.).....per bag/container-----	4000	0.70	2,800.00	2.00	8,000.00	0.83	3,320.00	0.75	3,000.00	1.05	4,200.00			
<b>CONTRACTOR TOTALS</b>						\$105,433.00		\$92,852.00		\$129,420.00		\$83,910.00		\$81,078.07	
<b>DISCOUNT</b>				0.00%	\$0.00	5.00%	\$4,642.60	0.25%	\$323.55	0.00%	\$0.00	5.00%	\$4,053.90		
<b>DISCOUNTED TOTALS</b>						\$105,433.00		\$88,209.40		\$129,096.45		\$83,910.00		\$77,024.17	

AWARDED

	DEPT OF THE ARMY PROGRAM 589-S	BASIS OF AWARD	GATEWAY PRESS Louisville, KY		GRAY GRAPHICS Capitol Heights, MD		K-B OFFSET PRINTING State College, PA		MCDONALD & EUDY Temple Hills, MD		NPC, INC. Claysburg, PA		
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I.	ELECTRONIC PREPRESS:												
(a)	Trim/Page-size unit.....per page/per color-- <i>Illustrations:</i>	1376	7.00	9,632.00	5.00	6,880.00	5.00	6,880.00	4.00	5,504.00	3.50	4,816.00	
(b)	Square-Finish Halftone.....per illustration---	10	8.00	80.00	10.00	100.00	10.00	100.00	10.00	100.00	5.00	50.00	
(c)	Combination Line/Halftone...per illustration-- <i>Color Corrected Four-Color Process Films:</i>	10	11.00	110.00	15.00	150.00	12.00	120.00	20.00	200.00	10.00	100.00	
(d)	To 50 Square Inch Image.....per set-----	5	50.00	250.00	50.00	250.00	30.00	150.00	75.00	375.00	51.00	255.00	
(e)	Over 50 Square Inch Image.....per set-----	5	75.00	375.00	75.00	375.00	35.00	175.00	100.00	500.00	71.00	355.00	
(f)	System Timework.....per hour-----	10	50.00	500.00	85.00	850.00	45.00	450.00	55.00	550.00	50.00	500.00	
II.	PRINTING AND BINDING:												
(a)	Printing in Four-Color Process. . .per page. . .												
(1)	MAKEREADY/SETUP-----	344	81.00	27,864.00	60.00	20,640.00	50.00	17,200.00	33.00	11,352.00	64.00	22,016.00	
(2)	RUNNING/1,000 COPIES-----	6100	8.00	48,800.00	10.00	61,000.00	8.50	51,850.00	9.00	54,900.00	11.00	67,100.00	
III.	PACKING AND DISTRIBUTION:												
1.	<i>Bulk Shipments -</i>												
(a)	Packing and Sealing Shipping Containers... per container-----	100	2.00	200.00	2.00	200.00	3.00	300.00	1.75	175.00	1.25	125.00	
2.	<i>Mailed Shipments -</i>												
(a)	Addressing Single Copies (Self-Mailers)... per 100 copies-----	500	4.00	2,000.00	4.00	2,000.00	3.50	1,750.00	4.50	2,250.00	0.35	175.00	
(b)	Single/Multiple Copies in Kraft Envelope... (up to 200 Leaves).....per envelope-----	15000	0.50	7,500.00	0.30	4,500.00	0.25	3,750.00	0.20	3,000.00	0.45	6,750.00	
(c)	Quantities over 200 Leaves, up to 36-lbs., (Max. 40-lbs.).....per bag/container-----	4000	0.75	3,000.00	1.50	6,000.00	1.20	4,800.00	1.25	5,000.00	1.15	4,600.00	
	CONTRACTOR TOTALS			\$100,311.00		\$102,945.00		\$87,525.00		\$83,906.00		\$106,842.00	
	DISCOUNT		2.00%	\$2,006.22	1.00%	\$1,029.45	0.00%	\$0.00	1.00%	\$839.06	0.25%	\$267.11	
	DISCOUNTED TOTALS			\$98,304.78		\$101,915.55		\$87,525.00		\$83,066.94		\$106,574.89	
TITLE:	ARMY LOGISTICIAN (PB 700 SERIES)												
TERM:	DATE OF AWARD thru FEBRUARY 28, 2009												
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			NIAGARA PRINTING		OMAHA PRINT		PRINTWELL ACQUISITIO		QUINTESSENTIAL COLOR		STEPHENSON PRINTING		
	DEPT OF THE ARMY	BASIS OF	Niagara Falls, NY		Omaha, NE		Taylor, MI		Upper Marlboro, MD		Alexandria, VA		
	PROGRAM 589-S	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	

I.	ELECTRONIC PREPRESS:											
(a)	Trim/Page-size unit.....per page/per color-- <i>Illustrations:</i>	1376	9.00	12,384.00	6.00	8,256.00	7.00	9,632.00	5.00	6,880.00	2.50	3,440.00
(b)	Square-Finish Halftone.....per illustration--	10	8.00	80.00	10.00	100.00	8.00	80.00	12.00	120.00	25.00	250.00
(c)	Combination Line/Halftone...per illustration-- <i>Color Corrected Four-Color Process Films:</i>	10	15.00	150.00	10.00	100.00	12.00	120.00	15.00	150.00	35.00	350.00
(d)	To 50 Square Inch Image.....per set-----	5	30.00	150.00	40.00	200.00	40.00	200.00	70.00	350.00	90.00	450.00
(e)	Over 50 Square Inch Image.....per set-----	5	80.00	400.00	50.00	250.00	60.00	300.00	90.00	450.00	135.00	675.00
(f)	System Timework.....per hour-----	10	100.00	1,000.00	75.00	750.00	60.00	600.00	100.00	1,000.00	90.00	900.00
II.	PRINTING AND BINDING:											
(a)	Printing in Four-Color Process. . .per page. . .											
(1)	MAKEREADY/SETUP-----	344	60.00	20,640.00	20.00	6,880.00	91.00	31,304.00	55.00	18,920.00	110.94	38,163.36
(2)	RUNNING/1,000 COPIES-----	6100	9.21	56,181.00	12.05	73,505.00	7.17	43,737.00	9.35	57,035.00	5.48	33,428.00
III.	PACKING AND DISTRIBUTION:											
1.	<i>Bulk Shipments -</i>											
(a)	Packing and Sealing Shipping Containers... per container-----	100	1.25	125.00	1.50	150.00	1.50	150.00	1.50	150.00	1.25	125.00
2.	<i>Mailed Shipments -</i>											
(a)	Addressing Single Copies (Self-Mailers)... per 100 copies-----	500	3.00	1,500.00	5.00	2,500.00	8.00	4,000.00	4.00	2,000.00	3.00	1,500.00
(b)	Single/Multiple Copies in Kraft Envelope... (up to 200 Leaves).....per envelope-----	15000	0.20	3,000.00	0.75	11,250.00	0.35	5,250.00	0.20	3,000.00	0.25	3,750.00
(c)	Quantities over 200 Leaves, up to 36-lbs., (Max. 40-lbs.).....per bag/container-----	4000	1.25	5,000.00	1.50	6,000.00	1.00	4,000.00	1.00	4,000.00	1.00	4,000.00
	CONTRACTOR TOTALS			\$100,610.00		\$109,941.00		\$99,373.00		\$94,055.00		\$87,031.36
	DISCOUNT		5.00%	\$5,030.50	0.00%	\$0.00	2.00%	\$1,987.46	5.00%	\$4,702.75	2.00%	\$1,740.63
	DISCOUNTED TOTALS			\$95,579.50		\$109,941.00		\$97,385.54		\$89,352.25		\$85,290.73

TITLE: ARMY LOGISTICIAN (PB 700 SERIES)  
 TERM: DATE OF AWARD thru FEBRUARY 28, 2009

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PROGRAM 589-S

DEPT OF THE ARMY	BASIS OF	UNIVERSAL PRINTING	WBC, INC.	CURRENT CONTRACTOR:
PROGRAM 589-S	AWARD	St. Louis, MO	d/b/a LITHEXCEL	ADVANTAGE PRINTING
	UNIT RATE	COST	Albuquerque, NM	Addison, Illinois

I.	ELECTRONIC PREPRESS:											
(a)	Trim/Page-size unit.....per page/per color-- <i>Illustrations:</i>	1376	14.39	19,800.64	NC	0.00	7.00	9,632.00				

(b)	Square-Finish Halftone.....per illustration---	10	18.18	181.80	5.00	50.00	10.00	100.00						
(c)	Combination Line/Halftone...per illustration-	10	18.18	181.80	8.00	80.00	20.00	200.00						
	<i>Color Corrected Four-Color Process Films:</i>													
(d)	To 50 Square Inch Image.....per set-----	5	18.18	90.90	30.00	150.00	50.00	250.00						
(e)	Over 50 Square Inch Image.....per set-----	5	18.18	90.90	60.00	300.00	70.00	350.00						
(f)	System Timework.....per hour-----	10	68.69	686.90	85.00	850.00	60.00	600.00						
II.	<b>PRINTING AND BINDING:</b>													
(a)	Printing in Four-Color Process. . .per page. . .													
(1)	<i>MAKEREADY/SETUP</i> -----	344	48.97	16,845.68	180.00	61,920.00	50.00	17,200.00						
(2)	<i>RUNNING/1,000 COPIES</i> -----	6100	6.85	41,785.00	55.00	335,500.00	7.00	42,700.00						
III.	<b>PACKING AND DISTRIBUTION:</b>													
1.	<i>Bulk Shipments -</i>													
(a)	Packing and Sealing Shipping Containers...													
	per container-----	100	13.64	1,364.00	1.00	100.00	1.25	125.00						
2.	<i>Mailed Shipments -</i>													
(a)	Addressing Single Copies (Self-Mailers)...													
	per 100 copies-----	500	NC	0.00	2.00	1,000.00	3.00	1,500.00						
(b)	Single/Multiple Copies in Kraft Envelope...													
	(up to 200 Leaves).....per envelope-----	15000	NC	0.00	1.50	22,500.00	0.20	3,000.00						
(c)	Quantities over 200 Leaves, up to 36-lbs.,													
	(Max. 40-lbs.).....per bag/container-----	4000	1.73	6,920.00	2.00	8,000.00	1.00	4,000.00						
	<b>CONTRACTOR TOTALS</b>			\$87,947.62		\$430,450.00		\$79,657.00						
	<b>DISCOUNT</b>		1.00%	\$879.48	1.00%	\$4,304.50	2.00%	\$1,593.14						
	<b>DISCOUNTED TOTALS</b>			\$87,068.14		\$426,145.50		\$78,063.86						