

ITEM NO.	DESCRIPTION	GRAY GRAPHICS		IPI GRAPHICS		MCDONALD & EUDY		PS ENTERPRISES		
		BASIS OF AWARD	CAPITOL HEIGHTS, MID UNIT RATE	UPPER MARLBORO, MID UNIT RATE	TEMPLE HILLS, MD UNIT RATE	TEMPLE HILLS, MD UNIT RATE	COST	COST	COST	
I FILMS:										
(a)	Trim-Page-size unit.....per film.....	810	2.50	2,025.00	2.00	1,620.00	0.75	607.50	2.10	1,701.00
(b)	Line.....per illustration.....	122	4.00	488.00	6.00	732.00	3.00	366.00	4.00	488.00
(c)	Square-finish halftone (from photo prints).....per illst.	354	8.00	2,832.00	8.00	2,832.00	7.00	2,478.00	7.00	2,478.00
(d)	Color corrected four-color process films if not furnished.....per set.....	2	200.00	400.00	240.00	480.00	75.00	150.00	300.00	600.00
(e)	Color key proofs.....per color.....per trim/page-size unit	100	5.00	500.00	6.00	600.00	3.50	350.00	6.00	600.00
(f)	Cromalin or similar proof of 4-color cover...per proof.	2	100.00	200.00	150.00	300.00	50.00	100.00	150.00	300.00
(g)	Re-stripping Government furnished Author's Alteration negatives.....per film.....	50	5.00	250.00	5.00	250.00	5.00	250.00	1.50	75.00
II PRINTING AND BINDING:										
(a)	Bulletin publication:									
	Complete cover.....per complete cover,									
	BLACK INK OR A COLOR OTHER THAN BLACK									
(1)	Makeready and Setup Charges.....	9	150.00	1,350.00	300.00	2,700.00	150.00	1,350.00	185.00	1,665.00
(2)	Per 100 Copies.....	900	5.00	4,500.00	11.00	9,900.00	9.50	8,550.00	8.30	7,470.00
	EACH ADDITIONAL COLOR OF INK									
(3)	Makeready and Setup Charges.....	8	50.00	400.00	150.00	1,200.00	150.00	1,200.00	136.00	1,088.00
(4)	Per 100 Copies.....	800	3.00	2,400.00	1.50	1,200.00	1.00	800.00	0.80	640.00
(b)	Text pages including binding.....per page;									
	BLACK INK OR A COLOR OTHER THAN BLACK									
(1)	Makeready and Setup Charges.....	568	12.50	7,100.00	15.00	8,520.00	13.00	7,384.00	10.20	5,793.60
(2)	Per 100 Copies.....	56800	0.80	45,440.00	0.80	45,440.00	0.70	39,760.00	0.80	45,440.00
	EACH ADDITIONAL COLOR OF INK									
(3)	Makeready and Setup Charges.....	200	20.00	4,000.00	15.00	3,000.00	9.00	1,800.00	9.00	1,800.00
(4)	Per 100 Copies.....	20000	0.30	6,000.00	0.15	3,000.00	0.44	8,800.00	0.20	4,000.00
(c)	Insert pamphlets: including binding.....per page;									
	BLACK INK OR A COLOR OTHER THAN BLACK									
(1)	Makeready and Setup Charges.....	48	20.00	960.00	20.00	960.00	20.00	960.00	20.60	988.80
(2)	Per 100 Copies.....	4608	1.00	4,608.00	1.00	4,608.00	1.00	4,608.00	1.05	4,838.40
	EACH ADDITIONAL COLOR OF INK									
(3)	Makeready and Setup Charges.....	24	20.00	480.00	25.00	600.00	13.00	312.00	16.35	392.40
(4)	Per 100 Copies.....	2304	0.30	691.20	0.40	921.60	0.50	1,152.00	0.40	921.60
(d)	Special Orders:									
	Special complete cover with cover page one printing									
	in four-color process other cover pages printing single									
	ink color.....per complete cover,									
(1)	Makeready and Setup Charges.....	2	700.00	1,400.00	800.00	1,600.00	650.00	1,300.00	575.00	1,150.00
(2)	Per 100 Copies.....	200	8.00	1,600.00	16.00	3,200.00	12.00	2,400.00	10.75	2,150.00
(e)	Varnishing covers 1 & 4 (when requested) ..per order.									
(1)	Makeready and Setup Charges.....	4	100.00	400.00	150.00	600.00	100.00	400.00	120.00	480.00
(2)	Per 100 Copies.....	400	4.00	1,600.00	2.00	800.00	1.50	600.00	0.75	300.00
III ADDITIONAL OPERATIONS:										
(a)	Inserting and stitching printed and/or furnished inserts into pamphlets.....per 100 inserts.....	520	3.50	1,820.00	3.00	1,560.00	2.00	1,040.00	3.50	1,820.00
(b)	Placing clear tabs on issues containing loose inserts.....per 100 copies.....	95	4.00	380.00	12.00	1,140.00	3.00	285.00	4.00	380.00
(c)	Inserting in poly bags/shrink wrap.....per order.....	95	0.15	14.25	27.00	2,565.00	15.00	1,425.00	20.00	1,900.00
(d)	Outputting copy of mailing list.....per order.....	6	80.00	480.00	200.00	1,200.00	225.00	1,350.00	250.00	1,900.00

Program No C-566-S Term JANUARY 1, 1999 To DECEMBER 31, 1999		Title CULTURAL RESOURCES MANAGEMENT (CRM) BULLETIN											
ITEM NO.	DESCRIPTION	BASIS OF AWARD	GRAY GRAPHICS CAPITOL HEIGHTS, MD UNIT RATE	GRAY GRAPHICS CAPITOL HEIGHTS, MD COST	IPI GRAPHICS UPPER MARLBORO, MD UNIT RATE	IPI GRAPHICS UPPER MARLBORO, MD COST	MCDONALD & EUDY TEMPLE HILLS, MD UNIT RATE	MCDONALD & EUDY TEMPLE HILLS, MD COST	PS ENTERPRISES TEMPLE HILLS, MD UNIT RATE	PS ENTERPRISES TEMPLE HILLS, MD COST			
IV	PACKING:												
1	Bulk shipments (other than by mail):												
(a)	Packing and sealing shipping containers...per cont.....	260	1.00	260.00	2.00	520.00	1.50	390.00	1.25	325.00			
2	Mailing:												
(a)	Creating and affixing labels on single copies;												
per 100 labels.....	840	4.00	3,360.00	4.00	3,360.00	2.90	2,436.00	3.25	2,730.00			
(b)	Single copy and multiple copies in kraft envelope including labeling.....per 100 envelope.....	160	3.50	560.00	20.00	3,200.00	18.00	2,880.00	20.00	3,200.00			
(c)	Multiple copies over 200 leaves, up to 12 lbs., in cushioned shipping bags or wrapped in shipping bundles including labeling...per bag or bundle.....	20	0.85	17.00	4.00	80.00	2.00	40.00	0.85	17.00			
(d)	Quantities over 12 lbs, up to 36 lbs, wrapped in shipping bundles, or packed in shipping containersper bundle or container.....	25	1.25	31.25	5.00	125.00	3.00	75.00	1.25	31.25			
	CONTRACTOR TOTALS			\$96,546.70		\$108,813.60		\$95,598.50		\$97,263.05			
	DISCOUNT		1.00%	\$965.47	5.00%	\$5,440.68	1.00%	\$955.99	1.00%	\$972.63			
	DISCOUNTED TOTALS			\$95,581.23		\$103,372.92		\$94,642.52		\$96,290.42			
								AWARDED					