

DEPARTMENT OF ENERGY PROGRAM 549-S		BASIS OF AWARD	GRAY GRAPHICS Capitol Heights, MD UNIT RATE	COST	MCDONALD & EUDY Temple Hills, MD UNIT RATE	COST	GOODWAY GRPHCS/VA Springfield, VA UNIT RATE	COST	CURRENT CONTRACTOR: GOODWAY GRPHCS/VA UNIT RATE		COST
I. PREPRESS:											
(a)	Trim/Page-Size Unit from <i>Camera Copy</i> ...										
	per page-----	4960	1.00	4,960.00	0.75	3,720.00	0.75	3,720.00	0.50	2,480.00	
(b)	Trim/Page-Size Unit from <i>Electronic File</i> ...										
	per page-----	760	4.00	3,040.00	5.00	3,800.00	3.00	2,280.00	3.00	2,280.00	
	Illustrations:										
(c)	Line.....per illustration-----	36	5.00	180.00	5.00	180.00	3.00	108.00	5.00	180.00	
(d)	Square-Finish Halftone.....per illustration----	18	10.00	180.00	15.00	270.00	8.00	144.00	10.00	180.00	
(e)	Composite Dylux or Similar Proofs...										
	per trim/page-size unit-----	2216	1.50	3,324.00	0.75	1,662.00	1.00	2,216.00	1.25	2,770.00	
II. PRINTING & BINDING:											
COVERS--											
(a)	Covers Pages 1 and 4 Printing in a Single Ink Color. . .per side. . .										
(1)	MAKEREADY/SETUP-----	76	100.00	7,600.00	75.00	5,700.00	50.00	3,800.00	70.00	5,320.00	
(2)	RUNNING/100 COPIES-----	365	4.00	1,460.00	4.00	1,460.00	2.00	730.00	2.00	730.00	
(b)	Covers Pages 2 and 3 Printing in a Single Ink Color. . .per side. . .										
(1)	MAKEREADY/SETUP-----	68	50.00	3,400.00	4.00	272.00	40.00	2,720.00	40.00	2,720.00	
(2)	RUNNING/100 COPIES-----	323	2.00	646.00	1.00	323.00	1.00	323.00	1.00	323.00	
TEXT--											
(c)	Saddle-Stitched: Printing in a Single Ink Color, incl., Binding. . .per page. . .										
(1)	MAKEREADY/SETUP-----	1568	6.00	9,408.00	5.25	8,232.00	4.00	6,272.00	4.00	6,272.00	
(2)	RUNNING/100 COPIES-----	12794	0.14	1,791.16	0.15	1,919.10	0.14	1,791.16	0.14	1,791.16	
(d)	Side-Stitched: Printing in a Single Ink Color, incl., Binding (One or Two Stitches. . .per page. . .										
(1)	MAKEREADY/SETUP-----	128	6.00	768.00	6.00	768.00	3.25	416.00	3.50	448.00	
(2)	RUNNING/100 COPIES-----	538	0.20	107.60	0.20	107.60	0.12	64.56	0.12	64.56	
(e)	Perfect-Bound: Printing in a Single Ink Color, incl., Binding. . .per page. . .										
(1)	MAKEREADY/SETUP-----	3888	5.00	19,440.00	3.75	14,580.00	3.25	12,636.00	3.50	13,608.00	
(2)	RUNNING/100 COPIES-----	14580	0.14	2,041.20	0.10	1,458.00	0.12	1,749.60	0.12	1,749.60	
(f)	Looseleaf Products: Printing in a Single Ink Color, incl., Binding. . .per page. . .										
(1)	MAKEREADY/SETUP-----	416	6.00	2,496.00	6.00	2,496.00	3.25	1,352.00	5.00	2,080.00	
(2)	RUNNING/100 COPIES-----	2080	0.20	416.00	0.20	416.00	0.12	249.60	0.15	312.00	
(g)	2-Page Product: Printing in a Single Ink Color. . .per product. . .										
(1)	MAKEREADY/SETUP-----	16	100.00	1,600.00	75.00	1,200.00	40.00	640.00	50.00	800.00	
(2)	RUNNING/100 COPIES-----	2564	4.00	10,256.00	0.75	1,923.00	0.75	1,923.00	1.00	2,564.00	
(h)	4-Page Product: Printing in a Single Ink Color & Folding from 432 x 279 mm (17 x 11") to 216 x 279 mm (8-1/2 x 11") . . .per product. . .										
(1)	MAKEREADY/SETUP-----	4	150.00	600.00	125.00	500.00	80.00	320.00	80.00	320.00	
(2)	RUNNING/100 COPIES-----	320	6.00	1,920.00	1.75	560.00	1.50	480.00	2.00	640.00	
(i)	Additional Color: Printing Text or Cover in (an Add'l Color) per color. . .per page. . .										
(1)	MAKEREADY/SETUP-----	296	20.00	5,920.00	15.00	4,440.00	15.00	4,440.00	15.00	4,440.00	
(2)	RUNNING/100 COPIES-----	8055	0.20	1,611.00	0.20	1,611.00	0.20	1,611.00	0.20	1,611.00	
(j)	Tabbed Dividers:										
(1)	Printing One Side Only in a Single Ink Color, incl., Die-Cutting & Inserting thruout Text. . .per divider. . .										
(1)	MAKEREADY/SETUP-----	60	50.00	3,000.00	50.00	3,000.00	20.00	1,200.00	20.00	1,200.00	
(2)	RUNNING/100 COPIES-----	540	3.00	1,620.00	9.00	4,860.00	2.00	1,080.00	2.00	1,080.00	
(2)	Printing on Second Side. . .per divider. . .										
(1)	MAKEREADY/SETUP-----	20	20.00	400.00	40.00	800.00	10.00	200.00	10.00	200.00	
(2)	RUNNING/100 COPIES-----	104	2.00	208.00	8.00	832.00	0.50	52.00	0.50	52.00	
(k)	Varnishing Covers 1 and 4. . .										
(1)	MAKEREADY/SETUP-----	68	50.00	3,400.00	40.00	2,720.00	40.00	2,720.00	50.00	3,400.00	
(2)	RUNNING/100 COPIES-----	323	2.00	646.00	1.00	323.00	1.50	484.50	1.50	484.50	

DEPARTMENT OF ENERGY		BASIS OF	GRAY GRAPHICS		MCDONALD & EUDY		GOODWAY GRPHCS/VA		CURRENT CONTRACTOR:	
PROGRAM 549-S		AWARD	Capitol Heights, MD		Temple Hills, MD		Springfield, VA		GOODWAY GRPHCS/VA	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
III.	PAPER: (PER 100 LEAVES).									
(a)	White Offset Book (50-lb)-----	9212	0.60	5,527.20	0.59	5,435.08	0.64	5,895.68	0.56	5,158.72
(b)	White Offset Book (60-lb)-----	5564	0.70	3,894.80	0.69	3,839.16	0.74	4,117.36	0.70	3,894.80
(c)	Colored Writing (20-lb)-----	440	1.00	440.00	0.88	387.20	1.00	440.00	0.86	378.40
(d)	White Matte Coated Book (60-lb)-----	320	1.10	352.00	1.20	384.00	1.25	400.00	1.20	384.00
(e)	White Vellum-Finish Cover (50-lb)-----	4	3.50	14.00	3.00	12.00	4.00	16.00	3.50	14.00
(f)	Colored Vellum-Finish Cover (50-lb)-----	60	4.00	240.00	4.50	270.00	6.00	360.00	4.00	240.00
(g)	White Vellum-Finish Cover (65-lb)-----	4	4.25	17.00	4.00	16.00	4.50	18.00	4.00	16.00
(h)	Colored Vellum-Finish Cover (65-lb)-----	15	4.50	67.50	5.00	75.00	5.00	75.00	5.00	75.00
(i)	White Litho Coated Cover (80-lb)-----	647	5.00	3,235.00	4.00	2,588.00	4.50	2,911.50	5.00	3,235.00
(j)	White Index (110-lb)-----	1332	4.50	5,994.00	4.50	5,994.00	3.00	3,996.00	3.00	3,996.00
IV.	ADDITIONAL OPERATIONS:									
(a)	Wrapping or Shrink-Film Packaging... per package-----	126	0.20	25.20	0.13	16.38	0.25	31.50	0.12	15.12
(b)	Perforating (Slit/Slot).....per 100 leaves-----	1047	2.00	2,094.00	0.50	523.50	1.00	1,047.00	1.50	1,570.50
(c)	Folding from 8-1/2 x 11" to 8-1/2 x 3-2/3" (4, 8, or 12-Page) Products.... per 100 copies-----	210	4.00	840.00	2.50	525.00	1.00	210.00	2.50	525.00
(d)	Folding from 8-1/2 x 11" to 5-1/2 x 8-1/2" (2-Page Product).....per 100 copies-----	440	2.00	880.00	1.00	440.00	1.00	440.00	2.50	1,100.00
(e)	Banding with Kraft Paper Bands.... per 100 bands-----	4	20.00	80.00	30.00	120.00	15.00	60.00	15.00	60.00
(f)	Individual Mailing Cartons Printed-on-Spine... per carton-----	15	1.00	15.00	2.00	30.00	1.00	15.00	3.50	52.50
(g)	Drilling (each run).....per 100 leaves-----	2025	0.05	101.25	0.03	60.75	0.03	60.75	0.05	101.25
(h)	Stitching of Memo to Saddle-Stitched Publication.....per 100 copies-----	15	10.00	150.00	9.00	135.00	8.00	120.00	8.50	127.50
V.	PACKING & DISTRIBUTION:									
1.	<i>Bulk Shipments (Other Than By Mail):</i>									
(a)	Packing and Sealing Shipping Containers... each container-----	468	1.25	585.00	1.25	585.00	1.25	585.00	1.25	585.00
(b)	Palletizing.....per pallet-----	12	12.00	144.00	5.00	60.00	10.00	120.00	10.00	120.00
2.	<i>Mailing:</i>									
(a)	Affixing Furnished Address Labels on Single Copies (Self-Mailer), Internal Copies, and/or Furnished Postage & Fees Paid Envelopes.....per 100 labels-----	229	4.00	916.00	4.50	1,030.50	2.50	572.50	2.50	572.50
(b)	Single/Multiple Copies in Kraft Envelopes (up to 200 Leaves).....per envelope-----	5796	0.35	2,028.60	0.35	2,028.60	0.25	1,449.00	0.35	2,028.60
(c)	Single/Multiple Copies over 200 Leaves, up to 12-lbs., (Max., 14-lbs).....each bag/ bundle-----	30	1.00	30.00	1.50	45.00	1.00	30.00	1.25	37.50
(d)	Quantities over 12-lbs., up to 36-lbs., (Max., 40-lbs.).....each bundle/ container-----	32	1.50	48.00	2.50	80.00	1.50	48.00	1.50	48.00
VI.	PREMIUM PAYMENTS: SEE % INCREASE.									
	CONTRACTOR'S SUBTOTAL			\$120,157.51		\$94,812.87		\$78,740.71		\$84,435.21
	CONTRACTOR'S PAPER PRICE			\$19,781.50		\$19,000.44		\$18,229.54		\$17,391.92
	SUBTOTAL LESS PAPER			\$100,376.01		\$75,812.43		\$60,511.17		\$67,043.29
	ACCELERATED SCHEDULE	5.00%		\$5,018.80		\$3,790.62		\$3,025.56		\$3,352.16
	PERCENTAGE INCREASE		15.00%	\$752.82	10.00%	\$379.06	15.00%	\$453.83	15.00%	\$502.82
	SUBTOTAL PLUS PERCENTAGE INCREASE			\$120,910.33		\$95,191.93		\$79,194.54		\$84,938.03
	DISCOUNT		1.00%	\$1,209.10	1.00%	\$951.92	1.00%	\$791.95	1.00%	\$849.38
	DISCOUNTED TOTALS			\$119,701.23		\$94,240.01		\$78,402.59		\$84,088.65
							AWARDED			