

|                                                            |                                                                                                    |                |                                         |                                                |                                 |             |
|------------------------------------------------------------|----------------------------------------------------------------------------------------------------|----------------|-----------------------------------------|------------------------------------------------|---------------------------------|-------------|
| Program No C547-\$ Term Date of Award To December 31, 2000 |                                                                                                    |                |                                         |                                                |                                 |             |
| Title RESOURCES IN EDUCATION (RIE)                         |                                                                                                    |                |                                         |                                                |                                 |             |
|                                                            |                                                                                                    |                |                                         |                                                |                                 |             |
|                                                            |                                                                                                    |                |                                         |                                                |                                 |             |
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|                                                            |                                                                                                    | BASIS OF AWARD | Gray Graphics<br>Capital Heights, MD    | McDonald & Eudy<br>Temple Hills, MD            | Phillips Press<br>Brentwood, MD |             |
| ITEM NO.                                                   | DESCRIPTION                                                                                        |                | UNIT RATE                               | COST                                           | UNIT RATE                       | COST        |
| I.                                                         | COMPLETE PRODUCT:                                                                                  |                |                                         |                                                |                                 |             |
| (a)                                                        | Complete Cover.....per cover                                                                       |                |                                         |                                                |                                 |             |
| (1)                                                        | Makeready/Setup.....                                                                               | 12             | 200.00                                  | 2,400.00                                       | 825.00                          | 9,900.00    |
| (2)                                                        | Running Per 1,000 Copies.....                                                                      | 19             | 110.00                                  | 2,090.00                                       | 350.00                          | 6,650.00    |
| (b)                                                        | Text.....per page                                                                                  |                |                                         |                                                |                                 |             |
| (1)                                                        | Makeready/Setup.....                                                                               | 4122           | 3.00                                    | 12,366.00                                      | 4.00                            | 16,488.00   |
| (2)                                                        | Running Per 1,000 Copies.....                                                                      | 6511           | 3.00                                    | 19,533.00                                      | 3.23                            | 21,030.53   |
| II.                                                        | ADDITIONAL OPERATIONS:                                                                             |                |                                         |                                                |                                 |             |
| (a)                                                        | Pack Supt. Doc copies individually in 1-pc. mailing containers (print-on-spine).....per container, | 6200           | 1.00                                    | 6,200.00                                       | 0.75                            | 4,650.00    |
|                                                            |                                                                                                    |                |                                         |                                                |                                 |             |
|                                                            | CONTRACTOR TOTALS                                                                                  |                |                                         | \$42,589.00                                    |                                 | \$50,593.53 |
|                                                            | DISCOUNT                                                                                           |                | 1.00%                                   | \$425.89                                       | 1.00%                           | \$505.94    |
|                                                            | DISCOUNTED TOTALS                                                                                  |                |                                         | \$42,163.11                                    |                                 | \$50,087.59 |
|                                                            |                                                                                                    |                |                                         | AWARDED                                        |                                 |             |
|                                                            |                                                                                                    |                |                                         |                                                |                                 |             |
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|                                                            |                                                                                                    |                |                                         |                                                |                                 |             |
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|                                                            |                                                                                                    |                |                                         |                                                |                                 |             |
|                                                            |                                                                                                    | BASIS OF AWARD | Braceland Brothers, Inc.<br>Atlanta, GA | Current Contractor<br>Braceland Brothers, Inc. |                                 |             |
| ITEM NO.                                                   | DESCRIPTION                                                                                        |                | UNIT RATE                               | COST                                           | UNIT RATE                       | COST        |
| I.                                                         | COMPLETE PRODUCT:                                                                                  |                |                                         |                                                |                                 |             |
| (a)                                                        | Complete Cover.....per cover                                                                       |                |                                         |                                                |                                 |             |
| (1)                                                        | Makeready/Setup.....                                                                               | 12             | 200.00                                  | 2,400.00                                       | 205.00                          | 2,460.00    |
| (2)                                                        | Running Per 1,000 Copies.....                                                                      | 19             | 110.00                                  | 2,090.00                                       | 110.00                          | 2,090.00    |
| (b)                                                        | Text.....per page                                                                                  |                |                                         |                                                |                                 |             |
| (1)                                                        | Makeready/Setup.....                                                                               | 4122           | 2.72                                    | 11,211.84                                      | 2.56                            | 10,552.32   |
| (2)                                                        | Running Per 1,000 Copies.....                                                                      | 6511           | 3.73                                    | 24,286.03                                      | 3.15                            | 20,509.65   |
| II.                                                        | ADDITIONAL OPERATIONS:                                                                             |                |                                         |                                                |                                 |             |
| (a)                                                        | Pack Supt. Doc copies individually in 1-pc. mailing containers (print-on-spine).....per container, | 6200           | 1.00                                    | 6,200.00                                       | 1.00                            | 6,200.00    |
|                                                            |                                                                                                    |                |                                         |                                                |                                 |             |
|                                                            | CONTRACTOR TOTALS                                                                                  |                |                                         | \$46,187.87                                    |                                 | \$41,811.97 |
|                                                            | DISCOUNT                                                                                           |                | 2.00%                                   | \$923.76                                       | 2.00%                           | \$836.24    |
|                                                            | DISCOUNTED TOTALS                                                                                  |                |                                         | \$45,264.11                                    |                                 | \$40,975.73 |