Program No. C530-S Term Date of Award To 02/28/02
Title: A NEWSLETTER

	NEW PROGRAM		BEST PRESS, INC.		BRO'S LITHO		FONTANA LITHOGRAPH		GATEWAY PRESS, INC.		GRAY GRAPHICS	
		BASIS OF	DALLAS, TX		CHICAGO, IL		CHEVERLY, MD		LOUISVILLE, KY		CAPITOL HEIGHTS, MD	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**
I.	**PRINTING AND BINDING:**											
(a)	4-Page Product printing in 4-color process											
	Price offered must incl folding/tab sealing.p/product											
(1)	**Makeready and/or Setup**	2	1,281.00	**2,562.00**	1,590.00	**3,180.00**	579.00	**1,158.00**	965.00	**1,930.00**	600.00	**1,200.00**
(2)	**Running Per 1,000 copies**	136	74.96	**10,194.56**	79.28	**10,782.08**	43.00	**5,848.00**	74.96	**10,194.56**	68.00	**9,248.00**
(b)	8-Page Product printing in 4-color process											
	Price offered must incl folding/tab sealing.p/product											
(1)	**Makeready and/or Setup**	6	1,648.00	**9,888.00**	1,610.00	**9,660.00**	722.00	**4,332.00**	2,098.00	**12,588.00**	750.00	**4,500.00**
(2)	**Running Per 1,000 copies**	408	153.34	**62,562.72**	176.00	**71,808.00**	119.00	**48,552.00**	87.34	**35,634.72**	98.00	**39,984.00**
(c)	12-Page Product printing in 4-color process											
	Price offered must incl folding/tab sealing.p/product											
(1)	**Makeready and/or Setup**	2	2,436.00	**4,872.00**	2,723.00	**5,446.00**	943.00	**1,886.00**	2,809.00	**5,618.00**	1,150.00	**2,300.00**
(2)	**Running Per 1,000 copies**	136	200.90	**27,322.40**	244.00	**33,184.00**	168.00	**22,848.00**	148.38	**20,179.68**	150.00	**20,400.00**
(d)	16-Page Product printing in 4-color process											
	Price offered must incl folding/tab sealing.p/product											
(1)	**Makeready and/or Setup**	2	2,418.00	**4,836.00**	2,990.00	**5,980.00**	1,193.00	**2,386.00**	2,418.00	**4,836.00**	1,500.00	**3,000.00**
(2)	**Running Per 1,000 copies**	136	233.24	**31,720.64**	268.00	**36,448.00**	199.00	**27,064.00**	131.34	**17,862.24**	180.00	**24,480.00**
II.	**PACKING AND DISTRIBUTION:**											
1.	Bulk shipments (other than mail):											
(a)	Pack/seal shipping containers.....per containe	60	16.50	**990.00**	2.40	**144.00**	2.67	**160.20**	16.50	**990.00**	1.25	**75.00**
2.	Mailing:											
(a)	Contractor generating/affixing labels on sgl copies											
	(self-mailers).....per 1,000 labels	636	35.75	**22,737.00**	65.00	**41,340.00**	23.20	**14,755.20**	20.50	**13,038.00**	50.00	**31,800.00**
(b)	Single copies to foreign destinations and multiple											
	copies in kraft envelopes to 200 leaves..per envelop	120	11.00	**1,320.00**	72.00	**8,640.00**	0.87	**104.40**	0.40	**48.00**	0.25	**30.00**
(c)	Quanties over 200 leaves up to 24-lbs in cushioned											
	shipping bags/bundles.....per bag/bundle/containe	840	11.00	**9,240.00**	2.25	**1,890.00**	1.05	**882.00**	1.25	**1,050.00**	0.85	**714.00**
(d)	Quantities over 24-lbs to 36-lbs in shipping											
	containers.....per container	60	16.50	**990.00**	2.90	**174.00**	2.67	**160.20**	2.00	**120.00**	1.25	**75.00**
	CONTRACTOR TOTALS			**$189,235.32**		**$228,676.08**		**$130,136.00**		**$124,089.20**		**$137,806.00**
	DISCOUNT		0.00%	**$0.00**	1.50%	**$3,430.14**	0.50%	**$650.68**	2.00%	**$2,481.78**	1.00%	**$1,378.06**
	DISCOUNTED TOTALS			**$189,235.32**		**$225,245.94**		**$129,485.32**		**$121,607.42**		**$136,427.94**

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					MARKETING SERVICES							
	NEW PROGRAM		**IPI GRAPHICS**		**by VECTRA**		**McDONALD & EUDY**		**MONARCH LITHO**		**MONROE GRAPHICS**	
		BASIS OF	UPPER MARLBORO, MD		COLUMBUS, OH		TEMPLE HILLS, MD		MONTEBELLO, CA		ROCHESTER, NY	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**
I.	**PRINTING AND BINDING:**											
(a)	4-Page Product printing in 4-color process											
	Price offered must incl folding/tab sealing.p/product											
(1)	**Makeready and/or Setup**	2	1,000.00	**2,000.00**	1,105.00	**2,210.00**	525.00	**1,050.00**	1,090.00	**2,180.00**	654.00	**1,308.00**
(2)	**Running Per 1,000 copies**	136	60.00	**8,160.00**	82.85	**11,267.60**	52.00	**7,072.00**	69.00	**9,384.00**	46.25	**6,290.00**
(b)	8-Page Product printing in 4-color process											
	Price offered must incl folding/tab sealing.p/product											
(1)	**Makeready and/or Setup**	6	1,200.00	**7,200.00**	1,415.00	**8,490.00**	550.00	**3,300.00**	1,435.00	**8,610.00**	1,072.00	**6,432.00**
(2)	**Running Per 1,000 copies**	408	110.00	**44,880.00**	173.70	**70,869.60**	98.00	**39,984.00**	136.00	**55,488.00**	107.00	**43,656.00**
(c)	12-Page Product printing in 4-color process											
	Price offered must incl folding/tab sealing.p/product											
(1)	**Makeready and/or Setup**	2	1,400.00	**2,800.00**	2,002.00	**4,004.00**	775.00	**1,550.00**	2,060.00	**4,120.00**	1,696.00	**3,392.00**
(2)	**Running Per 1,000 copies**	136	160.00	**21,760.00**	260.35	**35,407.60**	160.00	**21,760.00**	184.00	**25,024.00**	153.00	**20,808.00**
(d)	16-Page Product printing in 4-color process											
	Price offered must incl folding/tab sealing.p/product											
(1)	**Makeready and/or Setup**	2	1,600.00	**3,200.00**	2,078.00	**4,156.00**	875.00	**1,750.00**	2,485.00	**4,970.00**	1,950.00	**3,900.00**
(2)	**Running Per 1,000 copies**	136	200.00	**27,200.00**	292.75	**39,814.00**	197.00	**26,792.00**	229.00	**31,144.00**	190.00	**25,840.00**
II.	**PACKING AND DISTRIBUTION:**											
1.	Bulk shipments (other than mail):											
(a)	Pack/seal shipping containers.....per containe	60	4.00	**240.00**	1.75	**105.00**	2.00	**120.00**	1.75	**105.00**	1.25	**75.00**
2.	Mailing:											
(a)	Contractor generating/affixing labels on sgl copies											
	(self-mailers).....per 1,000 labels	636	40.00	**25,440.00**	18.00	**11,448.00**	18.00	**11,448.00**	45.00	**28,620.00**	41.00	**26,076.00**
(b)	Single copies to foreign destinations and multiple											
	copies in kraft envelopes to 200 leaves..per envelop	120	1.00	**120.00**	2.25	**270.00**	0.30	**36.00**	0.55	**66.00**	0.63	**75.60**
(c)	Quanties over 200 leaves up to 24-lbs in cushioned											
	shipping bags/bundles.....per bag/bundle/containe	840	2.00	**1,680.00**	3.75	**3,150.00**	0.75	**630.00**	0.90	**756.00**	0.71	**596.40**
(d)	Quantities over 24-lbs to 36-lbs in shipping											
	containers.....per container	60	4.00	**240.00**	1.75	**105.00**	1.75	**105.00**	1.75	**105.00**	1.25	**75.00**
	CONTRACTOR TOTALS			**$144,920.00**		**$191,296.80**		**$115,597.00**		**$170,572.00**		**$138,524.00**
	DISCOUNT		0.00%	**$0.00**	0.00%	**$0.00**	1.00%	**$1,155.97**	2.00%	**$3,411.44**	0.25%	**$346.31**
	DISCOUNTED TOTALS			**$144,920.00**		**$191,296.80**		**$114,441.03**		**$167,160.56**		**$138,177.69**

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	NEW PROGRAM		NIAGARA PRINTING CORP.		SCHIELE GROUP		THORNER PRESS, INC.		WESTERN PRESS	
		BASIS OF	NIAGARA FALLS, NY		ELK GROVE VILLAGE, IL		BUFFALO, NY		LEADINGTON, MO	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**
I.	**PRINTING AND BINDING:**									
(a)	4-Page Product printing in 4-color process									
	Price offered must incl folding/tab sealing.p/product									
(1)	**Makeready and/or Setup**	2	875.00	**1,750.00**	1,512.00	**3,024.00**	700.00	**1,400.00**	900.00	**1,800.00**
(2)	**Running Per 1,000 copies**	136	44.00	**5,984.00**	54.16	**7,365.76**	55.40	**7,534.40**	41.18	**5,600.48**
(b)	8-Page Product printing in 4-color process									
	Price offered must incl folding/tab sealing.p/product									
(1)	**Makeready and/or Setup**	6	950.00	**5,700.00**	1,926.00	**11,556.00**	750.00	**4,500.00**	1,235.00	**7,410.00**
(2)	**Running Per 1,000 copies**	408	82.00	**33,456.00**	107.70	**43,941.60**	116.00	**47,328.00**	74.43	**30,367.44**
(c)	12-Page Product printing in 4-color process									
	Price offered must incl folding/tab sealing.p/product									
(1)	**Makeready and/or Setup**	2	1,425.00	**2,850.00**	2,980.00	**5,960.00**	1,250.00	**2,500.00**	2,185.00	**4,370.00**
(2)	**Running Per 1,000 copies**	136	120.00	**16,320.00**	143.84	**19,562.24**	153.00	**20,808.00**	107.58	**14,630.88**
(d)	16-Page Product printing in 4-color process									
	Price offered must incl folding/tab sealing.p/product									
(1)	**Makeready and/or Setup**	2	1,845.00	**3,690.00**	3,260.00	**6,520.00**	1,350.00	**2,700.00**	2,350.00	**4,700.00**
(2)	**Running Per 1,000 copies**	136	155.00	**21,080.00**	164.96	**22,434.56**	176.00	**23,936.00**	130.15	**17,700.40**
II.	**PACKING AND DISTRIBUTION:**									
1.	Bulk shipments (other than mail):									
(a)	Pack/seal shipping containers.....per containe	60	1.00	**60.00**	1.10	**66.00**	1.00	**60.00**	1.85	**111.00**
2.	Mailing:									
(a)	Contractor generating/affixing labels on sgl copies									
	(self-mailers).....per 1,000 labels	636	45.00	**28,620.00**	25.50	**16,218.00**	30.00	**19,080.00**	27.00	**17,172.00**
(b)	Single copies to foreign destinations and multiple									
	copies in kraft envelopes to 200 leaves..per envelop	120	0.50	**60.00**	0.17	**20.40**	0.30	**36.00**	0.90	**108.00**
(c)	Quanties over 200 leaves up to 24-lbs in cushioned									
	shipping bags/bundles.....per bag/bundle/containe	840	0.75	**630.00**	1.40	**1,176.00**	1.00	**840.00**	0.90	**756.00**
(d)	Quantities over 24-lbs to 36-lbs in shipping									
	containers.....per container	60	2.00	**120.00**	1.75	**105.00**	1.75	**105.00**	1.10	**66.00**
	CONTRACTOR TOTALS			**$120,320.00**		**$137,949.56**		**$130,827.40**		**$104,792.20**
	DISCOUNT		2.00%	**$2,406.40**	2.00%	**$2,758.99**	3.00%	**$3,924.82**	0.50%	**$523.96**
	DISCOUNTED TOTALS			**$117,913.60**		**$135,190.57**		**$126,902.58**		**$104,268.24**
										AWARDED