

**Program No. C529-S Term April 1, 2004 To March 31, 2005**

**Title: PROGRAMS, POSTERS, AND PRESS KIT FOLDERS**

ITEM NO	DESCRIPTION	ALLEN WAYNE CHANTILLY, VA			GRAY GRAPHICS CAPITOL HEIGHTS, MD		McDONALD & EUDY TEMPLE HILLS, MD		YORK GRAPHICS YORK, PA	
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>I. PREPRESS:</b>										
(a)	Trim/Page-size unit produced from camera copy:									
(1)	Up to 8-1/2 x 11".....per film	8	5.80	46.40	5.00	40.00	2.50	20.00	No Charge	0.00
(2)	Over 8-1/2 x 11" up to 11 x 17".....per film	10	8.80	88.00	10.00	100.00	5.00	50.00	No Charge	0.00
(3)	Over 11 x 17" up to 22 x 28".....per film	5	24.80	124.00	30.00	150.00	20.00	100.00	No Charge	0.00
(b)	Trim/Page-size unit (per film) produced from electronic files:									
(1)	Up to 8-1/2 x 11".....per film	158	8.00	1,264.00	15.00	2,370.00	15.00	2,370.00	No Charge	0.00
(2)	Over 8-1/2 x 11" up to 11 x 17".....per film	1	17.80	17.80	20.00	20.00	20.00	20.00	No Charge	0.00
(3)	Over 11 x 17" up to 22 x 28".....per film	3	65.00	195.00	25.00	75.00	35.00	105.00	No Charge	0.00
(c)	Line.....per illustration	1	5.80	5.80	5.00	5.00	10.00	10.00	No Charge	0.00
(d)	Square-finish halftone.....per illustration	1	10.56	10.56	10.00	10.00	15.00	15.00	No Charge	0.00
(e)	Combo line/halftone.....per illustration	1	14.00	14.00	15.00	15.00	25.00	25.00	No Charge	0.00
	<i>Color Corrected 4-Color Process Films of Illustrations:</i>									
(f)	Up to 25 sq. in. image.....per illustration	1	39.80	39.80	50.00	50.00	50.00	50.00	No Charge	0.00
(g)	Over 25 to 50 sq. in. image.....per illustration	1	61.60	61.60	75.00	75.00	75.00	75.00	No Charge	0.00
(h)	Over 50 to 75 sq. in. image.....per illustration	1	61.80	61.80	100.00	100.00	100.00	100.00	No Charge	0.00
(i)	Over 75 to 100 sq. in. image.....per illustration	2	70.80	141.60	125.00	250.00	125.00	250.00	No Charge	0.00
(j)	Each additional 1 sq. in. over 100 sq. ins.....per illustration	1	3.00	3.00	2.00	2.00	5.00	5.00	No Charge	0.00
(k)	Color Key proofs (3-M or similar) per color, per trim/page-size unit:									
(1)	Up to 8-1/2 x 11".....	4	13.80	55.20	10.00	40.00	5.00	20.00	15.00	60.00
(2)	Over 8-1/2 x 11" up to 11 x 17".....	1	22.00	22.00	20.00	20.00	10.00	10.00	25.00	25.00
(3)	Over 11 x 17" up to 22 x 28".....	1	35.80	35.80	500.00	500.00	20.00	20.00	50.00	50.00
(l) (1)	Dylux or similar proofs, per 8-1/2 x 11" or 7-7/8 x 10-1/4".....per trim/page-size unit	77	3.40	261.80	3.00	231.00	2.50	192.50	4.00	308.00
(2)	Dylux or similar proofs, per 20 x 16-3/8" before construction.....per trim/page size unit	1	16.80	16.80	10.00	10.00	10.00	10.00	25.00	25.00
(m)	Electrophotography color proofs or similar.....per trim/page-size unit									
(1)	Up to 8-1/2 x 11".....	43	15.00	645.00	5.00	215.00	25.00	1,075.00	25.00	1,075.00
(2)	Over 11 x 17" up to 22 x 28".....	1	120.00	120.00	500.00	500.00	40.00	40.00	140.00	140.00
(n)	Color Builds.....per build/per color	119	22.00	2,618.00	25.00	2,975.00	75.00	8,925.00	25.00	2,975.00
<b>II. PRINTING, BINDING, PACKING AND DISTRIBUTION:</b>										
(a)	<b>Program Covers:</b> Per covers 1 and 4 or 2 and 3 <i>Black Ink or Color Other Than Black</i>									
(1)	<b>Makeready and Setup Charges</b>	2	118.00	236.00	175.00	350.00	175.00	350.00	120.00	240.00
(2)	<b>Per 100 Copies</b>	30	6.80	204.00	6.50	195.00	6.50	195.00	6.80	204.00
	<i>Each Additional Color of Ink</i>									
(3)	<b>Makeready and Setup Charges</b>	14	74.00	1,036.00	100.00	1,400.00	100.00	1,400.00	80.00	1,120.00
(4)	<b>Per 100 Copies</b>	120	1.15	138.00	1.00	120.00	1.25	150.00	1.00	120.00
	<i>4-Color Process</i>									
(5)	<b>Makeready and Setup Charges</b>	14	468.00	6,552.00	450.00	6,300.00	500.00	7,000.00	470.00	6,580.00
(6)	<b>Per 100 Copies</b>	346	6.18	2,138.28	5.00	1,730.00	17.50	6,055.00	7.25	2,508.50



Program No. C529-S Term April 1, 2004 To March 31, 2005

Title: PROGRAMS, POSTERS, AND PRESS KIT FOLDERS

ITEM NO	DESCRIPTION	BASIS OF AWARD	ALLEN WAYNE		GRAY GRAPHICS		McDONALD & EUDY		YORK GRAPHICS	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>II. PRINTING, BINDING, PACKING AND DISTRIBUTION:</b>										
(b)	<b>Program Text</b> .....per page									
	<i>Black Ink or Color Other Than Black</i>	4	28.80	<b>115.20</b>	15.00	<b>60.00</b>	15.00	<b>60.00</b>	30.00	<b>120.00</b>
(1)	<b>Makeready and Setup Charges</b>	30	1.48	<b>44.40</b>	1.00	<b>30.00</b>	1.00	<b>30.00</b>	1.40	<b>42.00</b>
(2)	<b>Per 100 Copies</b>									
	<i>Each Additional Color of Ink</i>									
(3)	<b>Makeready and Setup Charges</b>	4	18.00	<b>72.00</b>	25.00	<b>100.00</b>	9.50	<b>38.00</b>	30.00	<b>120.00</b>
(4)	<b>Per 100 Copies</b>	30	0.48	<b>14.40</b>	1.00	<b>30.00</b>	0.40	<b>12.00</b>	0.50	<b>15.00</b>
	<i>4-Color Process</i>									
(5)	<b>Makeready and Setup Charges</b>	4	88.00	<b>352.00</b>	450.00	<b>1,800.00</b>	60.00	<b>240.00</b>	100.00	<b>400.00</b>
(6)	<b>Per 100 Copies</b>	30	1.78	<b>53.40</b>	5.00	<b>150.00</b>	1.35	<b>40.50</b>	1.60	<b>48.00</b>
(c)	<b>Posters</b> .....per product									
	<i>11 x 14"</i>									
	<i>Black Ink or Color Other Than Black</i>	2	180.00	<b>360.00</b>	150.00	<b>300.00</b>	175.00	<b>350.00</b>	170.00	<b>340.00</b>
(1)	<b>Makeready and Setup Charges</b>	60	8.00	<b>480.00</b>	8.00	<b>480.00</b>	6.25	<b>375.00</b>	8.50	<b>510.00</b>
(2)	<b>Per 100 Copies</b>									
	<i>Each Additional Color of Ink</i>									
(3)	<b>Makeready and Setup Charges</b>	2	88.00	<b>176.00</b>	100.00	<b>200.00</b>	150.00	<b>300.00</b>	100.00	<b>200.00</b>
(4)	<b>Per 100 Copies</b>	60	1.00	<b>60.00</b>	1.00	<b>60.00</b>	1.00	<b>60.00</b>	1.00	<b>60.00</b>
	<i>11 x 17"</i>									
	<i>Black Ink or Color Other Than Black</i>									
(1)	<b>Makeready and Setup Charges</b>	1	215.00	<b>215.00</b>	150.00	<b>150.00</b>	200.00	<b>200.00</b>	225.00	<b>225.00</b>
(2)	<b>Per 100 Copies</b>	20	8.80	<b>176.00</b>	10.00	<b>200.00</b>	7.00	<b>140.00</b>	9.00	<b>180.00</b>
	<i>Each Additional Color of Ink</i>									
(3)	<b>Makeready and Setup Charges</b>	1	88.00	<b>88.00</b>	100.00	<b>100.00</b>	175.00	<b>175.00</b>	100.00	<b>100.00</b>
(4)	<b>Per 100 Copies</b>	20	1.00	<b>20.00</b>	1.00	<b>20.00</b>	1.50	<b>30.00</b>	1.15	<b>23.00</b>
	<i>18 x 24" up to and including 22 x 28"</i>									
	<i>Black Ink or Color Other Than Black</i>									
(1)	<b>Makeready and Setup Charges</b>	1	400.00	<b>400.00</b>	200.00	<b>200.00</b>	250.00	<b>250.00</b>	300.00	<b>300.00</b>
(2)	<b>Per 100 Copies</b>	1	48.80	<b>48.80</b>	20.00	<b>20.00</b>	25.00	<b>25.00</b>	35.00	<b>35.00</b>
	<i>Each Additional Color of Ink</i>									
(3)	<b>Makeready and Setup Charges</b>	1	148.00	<b>148.00</b>	100.00	<b>100.00</b>	250.00	<b>250.00</b>	150.00	<b>150.00</b>
(4)	<b>Per 100 Copies</b>	1	8.80	<b>8.80</b>	4.00	<b>4.00</b>	4.00	<b>4.00</b>	10.00	<b>10.00</b>
	<i>4-Color Process</i>									
(5)	<b>Makeready and Setup Charges</b>	1	680.00	<b>680.00</b>	450.00	<b>450.00</b>	525.00	<b>525.00</b>	577.00	<b>577.00</b>
(6)	<b>Per 100 Copies</b>	75	28.00	<b>2,100.00</b>	25.00	<b>1,875.00</b>	32.00	<b>2,400.00</b>	28.00	<b>2,100.00</b>
(d)	<b>Press Kit Folders</b> .....per folder									
	<i>Black Ink or Color Other Than Black</i>	2	525.00	<b>1,050.00</b>	400.00	<b>800.00</b>	325.00	<b>650.00</b>	370.00	<b>740.00</b>
(1)	<b>Makeready and Setup Charges</b>	10	28.80	<b>288.00</b>	18.00	<b>180.00</b>	18.50	<b>185.00</b>	25.00	<b>250.00</b>
(2)	<b>Per 100 Copies</b>									
	<i>Each Additional Color of Ink</i>									
(3)	<b>Makeready and Setup Charges</b>	2	188.00	<b>376.00</b>	100.00	<b>200.00</b>	125.00	<b>250.00</b>	170.00	<b>340.00</b>
(4)	<b>Per 100 Copies</b>	10	8.80	<b>88.00</b>	4.00	<b>40.00</b>	2.00	<b>20.00</b>	10.00	<b>100.00</b>
	<i>4-Color Process</i>									
(5)	<b>Makeready and Setup Charges</b>	1	880.00	<b>880.00</b>	500.00	<b>500.00</b>	575.00	<b>575.00</b>	600.00	<b>600.00</b>
(6)	<b>Per 100 Copies</b>	5	34.80	<b>174.00</b>	45.00	<b>225.00</b>	45.00	<b>225.00</b>	88.00	<b>440.00</b>

<b>Program No. C529-S Term April 1, 2004 To March 31, 2005</b>										
<b>Title: PROGRAMS, POSTERS, AND PRESS KIT FOLDERS</b>										
			<b>ALLEN WAYNE</b>		<b>GRAY GRAPHICS</b>		<b>McDONALD &amp; EUDY</b>		<b>YORK GRAPHICS</b>	
			<b>CHANTILLY, VA</b>		<b>CAPITOL HEIGHTS, MD</b>		<b>TEMPLE HILLS, MD</b>		<b>YORK, PA</b>	
<b>ITEM NO</b>	<b>DESCRIPTION</b>	<b>BASIS OF AWARD</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>
<b>II.</b>	<b>PRINTING, BINDING, PACKING AND DISTRIBUTION:</b>									
(e)	Varnishing per side (full coverage or spot):									
	Up to 8-1/2 x 11".....									
(1)	<b>Makeready and/or Setup</b>	1	68.00	<b>68.00</b>	65.00	<b>65.00</b>	75.00	<b>75.00</b>	70.00	<b>70.00</b>
(2)	<b>Running Per 100 Copies</b>	178	0.44	<b>78.32</b>	1.00	<b>178.00</b>	1.25	<b>222.50</b>	0.50	<b>89.00</b>
	Over 8-1/2 x 11 up to 11 x 17".....									
(1)	<b>Makeready and/or Setup</b>	4	68.00	<b>272.00</b>	65.00	<b>260.00</b>	75.00	<b>300.00</b>	70.00	<b>280.00</b>
(2)	<b>Running Per 100 Copies</b>	198	1.40	<b>277.20</b>	1.00	<b>198.00</b>	2.00	<b>396.00</b>	1.00	<b>198.00</b>
	Over 11 x 17" up to 22 x 28".....									
(1)	<b>Makeready and/or Setup</b>	1	148.00	<b>148.00</b>	65.00	<b>65.00</b>	75.00	<b>75.00</b>	100.00	<b>100.00</b>
(2)	<b>Running Per 100 Copies</b>	5	7.80	<b>39.00</b>	2.00	<b>10.00</b>	3.00	<b>15.00</b>	5.00	<b>25.00</b>
<b>III.</b>	<b>ADDITIONAL OPERATIONS:</b>									
(a)	Shrink-film wrap (w/chipboards).....per package	355	0.30	<b>106.50</b>	0.25	<b>88.75</b>	0.20	<b>71.00</b>	0.30	<b>106.50</b>
	<b>CONTRACTOR TOTALS</b>			<b>\$25,609.26</b>		<b>\$26,986.75</b>		<b>\$37,201.50</b>		<b>\$24,324.00</b>
	<b>DISCOUNT</b>		5.00%	<b>\$1,280.46</b>	2.00%	<b>\$539.74</b>	1.00%	<b>\$372.02</b>	3.50%	<b>\$851.34</b>
	<b>DISCOUNTED TOTALS</b>			<b>\$24,328.80</b>		<b>\$26,447.01</b>		<b>\$36,829.48</b>		<b>\$23,472.66</b>

**Program No. C529-S Term April 1, 2004 To March 31, 2005**

**Title: PROGRAMS, POSTERS, AND PRESS KIT FOLDERS**

ITEM NO	DESCRIPTION	IPI GRAPHICS			CURRENT CONTRACTOR	
		BASIS OF AWARD	UPPER MARLBORO. MD UNIT RATE	COST	IPI GRAPHICS UNIT RATE	COST
<b>I. PREPRESS:</b>						
(a)	Trim/Page-size unit produced from camera copy:					
(1)	Up to 8-1/2 x 11".....per film	8	4.00	32.00	6.00	48.00
(2)	Over 8-1/2 x 11" up to 11 x 17".....per film	10	8.00	80.00	10.00	100.00
(3)	Over 11 x 17" up to 22 x 28".....per film	5	20.00	100.00	30.00	150.00
(b)	Trim/Page-size unit (per film) produced from electronic files:					
(1)	Up to 8-1/2 x 11".....per film	158	8.00	1,264.00	10.00	1,580.00
(2)	Over 8-1/2 x 11" up to 11 x 17".....per film	1	20.00	20.00	20.00	20.00
(3)	Over 11 x 17" up to 22 x 28".....per film	3	50.00	150.00	50.00	150.00
(c)	Line.....per illustration	1	10.00	10.00	10.00	10.00
(d)	Square-finish halftone.....per illustration	1	15.00	15.00	12.00	12.00
(e)	Combo line/halftone.....per illustration	1	25.00	25.00	20.00	20.00
<i>Color Corrected 4-Color Process Films of Illustrations:</i>						
(f)	Up to 25 sq. in. image.....per illustration	1	50.00	50.00	50.00	50.00
(g)	Over 25 to 50 sq. in. image.....per illustration	1	70.00	70.00	70.00	70.00
(h)	Over 50 to 75 sq. in. image.....per illustration	1	90.00	90.00	90.00	90.00
(i)	Over 75 to 100 sq. in. image.....per illustration	2	110.00	220.00	110.00	220.00
(j)	Each additional 1 sq. in. over 100 sq. ins.....per illustration	1	5.00	5.00	3.00	3.00
(k)	Color Key proofs (3-M or similar) per color, per trim/page-size unit:					
(1)	Up to 8-1/2 x 11".....	4	15.00	60.00	15.00	60.00
(2)	Over 8-1/2 x 11" up to 11 x 17".....	1	25.00	25.00	25.00	25.00
(3)	Over 11 x 17" up to 22 x 28".....	1	50.00	50.00	50.00	50.00
(l) (1)	Dylux or similar proofs, per 8-1/2 x 11" or 7-7/8 x 10-1/4" .....per trim/page-size unit	77	2.50	192.50	4.00	308.00
(2)	Dylux or similar proofs, per 20 x 16-3/8" before construction.....per trim/page size unit	1	25.00	25.00	25.00	25.00
(m)	Electrophotography color proofs or similar.....per trim/page-size unit					
(1)	Up to 8-1/2 x 11".....	43	25.00	1,075.00	25.00	1,075.00
(2)	Over 11 x 17" up to 22 x 28".....	1	120.00	120.00	140.00	140.00
(n)	Color Builds.....per build/per color	119	15.00	1,785.00	25.00	2,975.00
<b>II. PRINTING, BINDING, PACKING AND DISTRIBUTION:</b>						
(a)	<b>Program Covers:</b> Per covers 1 and 4 or 2 and 3 <i>Black Ink or Color Other Than Black</i>					
(1)	<b>Makeready and Setup Charges</b>	2	125.00	250.00	125.00	250.00
(2)	<b>Per 100 Copies</b>	30	6.50	195.00	6.80	204.00
<i>Each Additional Color of Ink</i>						
(3)	<b>Makeready and Setup Charges</b>	14	80.00	1,120.00	80.00	1,120.00
(4)	<b>Per 100 Copies</b>	120	1.00	120.00	1.00	120.00
<i>4-Color Process</i>						
(5)	<b>Makeready and Setup Charges</b>	14	400.00	5,600.00	500.00	7,000.00
(6)	<b>Per 100 Copies</b>	346	8.00	2,768.00	7.25	2,508.50



Program No. C529-S Term April 1, 2004 To March 31, 2005

Title: PROGRAMS, POSTERS, AND PRESS KIT FOLDERS

ITEM NO	DESCRIPTION	IPI GRAPHICS			CURRENT CONTRACTOR	
		BASIS OF AWARD	UPPER MARLBORO, MD	IPI GRAPHICS	IPI GRAPHICS	
		UNIT RATE	COST	UNIT RATE	COST	
<b>II.</b>	<b>PRINTING, BINDING, PACKING AND DISTRIBUTION:</b>					
(b)	<b>Program Text.....per page</b>					
	<i>Black Ink or Color Other Than Black</i>	4	30.00	120.00	30.00	120.00
(1)	<b>Makeready and Setup Charges</b>	30	1.40	42.00	1.40	42.00
(2)	<b>Per 100 Copies</b>					
	<i>Each Additional Color of Ink</i>					
(3)	<b>Makeready and Setup Charges</b>	4	30.00	120.00	30.00	120.00
(4)	<b>Per 100 Copies</b>	30	0.50	15.00	0.50	15.00
	<i>4-Color Process</i>					
(5)	<b>Makeready and Setup Charges</b>	4	100.00	400.00	100.00	400.00
(6)	<b>Per 100 Copies</b>	30	4.00	120.00	1.60	48.00
(c)	<b>Posters.....per product</b>					
	<i>11 x 14"</i>					
	<i>Black Ink or Color Other Than Black</i>	2	170.00	340.00	175.00	350.00
(1)	<b>Makeready and Setup Charges</b>	60	8.00	480.00	8.50	510.00
(2)	<b>Per 100 Copies</b>					
	<i>Each Additional Color of Ink</i>					
(3)	<b>Makeready and Setup Charges</b>	2	100.00	200.00	100.00	200.00
(4)	<b>Per 100 Copies</b>	60	1.00	60.00	1.00	60.00
	<i>11 x 17"</i>					
	<i>Black Ink or Color Other Than Black</i>	1	200.00	200.00	225.00	225.00
(1)	<b>Makeready and Setup Charges</b>	1	200.00	200.00	225.00	225.00
(2)	<b>Per 100 Copies</b>	20	9.00	180.00	9.00	180.00
	<i>Each Additional Color of Ink</i>					
(3)	<b>Makeready and Setup Charges</b>	1	100.00	100.00	100.00	100.00
(4)	<b>Per 100 Copies</b>	20	1.15	23.00	1.15	23.00
	<i>18 x 24" up to and including 22 x 28"</i>					
	<i>Black Ink or Color Other Than Black</i>	1	300.00	300.00	300.00	300.00
(1)	<b>Makeready and Setup Charges</b>	1	300.00	300.00	300.00	300.00
(2)	<b>Per 100 Copies</b>	1	35.00	35.00	35.00	35.00
	<i>Each Additional Color of Ink</i>					
(3)	<b>Makeready and Setup Charges</b>	1	150.00	150.00	150.00	150.00
(4)	<b>Per 100 Copies</b>	1	10.00	10.00	10.00	10.00
	<i>4-Color Process</i>					
(5)	<b>Makeready and Setup Charges</b>	1	500.00	500.00	600.00	600.00
(6)	<b>Per 100 Copies</b>	75	25.00	1,875.00	28.00	2,100.00
(d)	<b>Press Kit Folders.....per folder</b>					
	<i>Black Ink or Color Other Than Black</i>	2	325.00	650.00	400.00	800.00
(1)	<b>Makeready and Setup Charges</b>	10	22.00	220.00	25.00	250.00
(2)	<b>Per 100 Copies</b>					
	<i>Each Additional Color of Ink</i>					
(3)	<b>Makeready and Setup Charges</b>	2	150.00	300.00	200.00	400.00
(4)	<b>Per 100 Copies</b>	10	10.00	100.00	10.00	100.00
	<i>4-Color Process</i>					
(5)	<b>Makeready and Setup Charges</b>	1	600.00	600.00	600.00	600.00
(6)	<b>Per 100 Copies</b>	5	35.00	175.00	35.00	175.00

<b>Program No. C529-S Term April 1, 2004 To March 31, 2005</b>						
<b>Title: PROGRAMS, POSTERS, AND PRESS KIT FOLDERS</b>						
			<b>IPI GRAPHICS</b>		<b>CURRENT CONTRACTOR</b>	
			UPPER MARLBORO, MD		IPI GRAPHICS	
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
<b>II.</b>	<b>PRINTING, BINDING, PACKING AND DISTRIBUTION:</b>					
(e)	Varnishing per side (full coverage or spot):					
	Up to 8-1/2 x 11".....					
(1)	<b>Makeready and/or Setup</b>	1	70.00	<b>70.00</b>	70.00	<b>70.00</b>
(2)	<b>Running Per 100 Copies</b>	178	0.60	<b>106.80</b>	0.50	<b>89.00</b>
	Over 8-1/2 x 11 up to 11 x 17".....					
(1)	<b>Makeready and/or Setup</b>	4	70.00	<b>280.00</b>	70.00	<b>280.00</b>
(2)	<b>Running Per 100 Copies</b>	198	1.20	<b>237.60</b>	1.00	<b>198.00</b>
	Over 11 x 17" up to 22 x 28".....					
(1)	<b>Makeready and/or Setup</b>	1	100.00	<b>100.00</b>	100.00	<b>100.00</b>
(2)	<b>Running Per 100 Copies</b>	5	5.00	<b>25.00</b>	5.00	<b>25.00</b>
<b>III.</b>	<b>ADDITIONAL OPERATIONS:</b>					
(a)	Shrink-film wrap (w/chipboards).....per package	355	0.30	<b>106.50</b>	0.30	<b>106.50</b>
	<b>CONTRACTOR TOTALS</b>			<b>\$23,757.40</b>		<b>\$27,165.00</b>
	<b>DISCOUNT</b>		5.00%	<b>\$1,187.87</b>	5.00%	<b>\$1,358.25</b>
	<b>DISCOUNTED TOTALS</b>			<b>\$22,569.53</b>		<b>\$25,806.75</b>
				<b>AWARDED</b>		