

TITLE: <i>IMMUNIZATION TOOL KIT</i>												
TERM: JAN. 1, 2008 thru DEC. 31, 2008												
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	DEPT OF THE ARMY	BASIS OF	BOSWORTH PRINTING	DUKE PRINTING CENTER	GRAPHIC VISIONS	GRAY GRAPHICS	MCDONALD & EUDY					
	PROGRAM 479-S	AWARD	Stoughton, MA	Rockville, Maryland	Gaithersburg, MD	Capitol Heights, MD	Temple Hills, MD					
			UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST
I.	PRINTING, BINDING, PACKING, AND DISTRIBUTION:											
(a)	Laminated Cards: Printing in four-color process, including binding. . .per card. . .											
(1)	MAKEREADY/SETUP-----	222	622.00	138,084.00	60.00	13,320.00	50.00	11,100.00	50.00	11,100.00	35.00	7,770.00
(2)	RUNNING/1,000 COPIES-----	3552	67.00	237,984.00	60.00	213,120.00	55.00	195,360.00	41.00	145,632.00	28.50	101,232.00
(b)	Mail Reply Cards: Printing in black ink, including folding and perforating. . .per card. . .											
(1)	MAKEREADY/SETUP-----	3	175.00	525.00	150.00	450.00	175.00	525.00	150.00	450.00	200.00	600.00
(2)	RUNNING/1,000 COPIES-----	48	25.45	1,221.60	45.00	2,160.00	20.00	960.00	35.00	1,680.00	32.00	1,536.00
II.	ADDITIONAL OPERATIONS:											
	Assembling units (including cost of inserting and plastic sleeve).....per 1,000 units-----	48	600.00	28,800.00	690.00	33,120.00	1000.00	48,000.00	2000.00	96,000.00	2200.00	105,600.00
	CONTRACTOR TOTALS			\$406,614.60		\$262,170.00		\$255,945.00		\$254,862.00		\$216,738.00
	DISCOUNT		1.00 %	\$4,066.15	0.00 %	\$0.00	2.00 %	\$5,118.90	1.00 %	\$2,548.62	1.00 %	\$2,167.38
	DISCOUNTED TOTALS			\$402,548.45		\$262,170.00		\$250,826.10		\$252,313.38		\$214,570.62
												AWARDED
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TERM: JAN. 1, 2008 thru DEC. 31, 2008												
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	DEPT OF THE ARMY	BASIS OF	QUINTESSENTIAL COLOR	BEACH BROS PRINTING	CURRENT CONTRACTOR:							
	PROGRAM 479-S	AWARD	Upper Marlboro, MD	Rockville, MD	BEACH BROS PRINTING							
			UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST				
I.	PRINTING, BINDING, PACKING, AND DISTRIBUTION:											
(a)	Laminated Cards: Printing in four-color process, including binding. . .per card. . .											
(1)	MAKEREADY/SETUP-----	222	85.00	18,870.00	70.00	15,540.00	70.00	15,540.00				
(2)	RUNNING/1,000 COPIES-----	3552	70.00	248,640.00	59.00	209,568.00	60.80	215,961.60				
(b)	Mail Reply Cards: Printing in black ink, including folding and perforating. . .per card. . .											
(1)	MAKEREADY/SETUP-----	3	200.00	600.00	120.00	360.00	125.00	375.00				
(2)	RUNNING/1,000 COPIES-----	48	40.00	1,920.00	35.00	1,680.00	30.00	1,440.00				
II.	ADDITIONAL OPERATIONS:											
	Assembling units (including cost of inserting and plastic sleeve).....per 1,000 units-----	48	800.00	38,400.00	642.00	30,816.00	565.00	27,120.00				
	CONTRACTOR TOTALS			\$308,430.00		\$257,964.00		\$260,436.60				
	DISCOUNT		5.00 %	\$15,421.50	0.00 %	\$0.00	0.00 %	\$0.00				
	DISCOUNTED TOTALS			\$293,008.50		\$257,964.00		\$260,436.60				