

TITLE: BROCHURES & SADDLE-STITCHED PUBLICATIONS													
TERM: DATE OF AWARD thru SEPTEMBER 30, 2005													
Page 1 of 2 P R O G R A M B 4 7 8 - S													
NATIONAL ENDOWMENT OF THE ARTS (NEA)		DELANCEY PRINTING Alexandria, VA			FRENCH BRAY INC. Glen Burnie, MD			GRAPHTEC Annapolis Junction, MD		PEAKE PRINTERS, INC. Cheverly, MD		CURRENT CONTRACTOR I. P. I. GRAPHICS	
PROGRAM B478-S		BASIS OF AWARD	UNIT RAT	COST	UNIT RAT	COST	UNIT RAT	COST	UNIT RAT	COST	UNIT RAT	COST	
I PREPRESS:													
(a)	Trim/Page-Size Unit from <i>Camera Copy</i> . . . per film . . .												
(1)	5-1/2 x 8-1/2, up to & Incl., 9 x 12"-----	4	16.79	67.16	3.15	12.60	6.00	24.00	8.00	32.00	0.00	0.00	
(2)	Over 9 x 12" up to 8-1/2 x 17"-----	1	33.58	33.58	6.30	6.30	10.00	10.00	12.00	12.00	0.00	0.00	
(b)	Trim/Page-Size Unit from <i>Electronic File</i> . . . per film . . .												
(1)	5-1/2 x 8-1/2, up to & Incl., 9 x 12"-----	1042	13.51	14,077.42	5.25	5,470.50	6.00	6,252.00	5.00	5,210.00	0.00	0.00	
(2)	Over 9 x 12" up to 8-1/2 x 17"-----	7	27.02	189.14	10.50	73.50	10.00	70.00	8.00	56.00	0.00	0.00	
Illustrations:													
(c)	Scan & Digitize Photoprints/Transparencies per illustration:												
(1)	5-1/2 x 8-1/2, up to & Incl., 9 x 12"-----	180	70.00	12,600.00	52.50	9,450.00	20.00	3,600.00	85.00	15,300.00	0.00	0.00	
(2)	Over 9 x 12" up to 8-1/2 x 17"-----	2	100.00	200.00	90.00	180.00	25.00	50.00	110.00	220.00	0.00	0.00	
(d)	Composite Dylux, or similar proof..per trim/page-size proof:												
(1)	5-1/2 x 8-1/2, up to & Incl., 9 x 12"-----	462	4.60	2,125.20	2.25	1,039.50	3.00	1,386.00	2.00	924.00	0.00	0.00	
(2)	Over 9 x 12" up to 8-1/2 x 17"-----	2	9.20	18.40	6.35	12.70	4.00	8.00	4.00	8.00	0.00	0.00	
(e)	One-Piece Laminated or Electrophotography Color Proof. .per trim/page-size proof:												
(1)	5-1/2 x 8-1/2, up to & Incl., 9 x 12"-----	60	28.75	1,725.00	33.75	2,025.00	20.00	1,200.00	18.00	1,080.00	0.00	0.00	
(2)	Over 9 x 12" up to 8-1/2 x 17"-----	1	57.50	57.50	75.00	75.00	25.00	25.00	24.00	24.00	0.00	0.00	
(f)	Image Enhancement.....per hour-----												
(g)	Timework.....per hour-----												
(g)		9	105.42	948.78	60.00	540.00	100.00	900.00	90.00	810.00	0.00	0.00	
II PRINTING, BINDING, & DISTRIBUTION:													
Saddle-Stitched Product: 5-1/2 X 8-1/2 up to & including 9 x 12":													
(a)	Printing Text Page in a Single Ink Color. . . per page. . .												
(1)	MAKEREADY/SETUP-----	190	17.28	3,283.20	15.00	2,850.00	17.00	3,230.00	20.00	3,800.00	0.00	0.00	
(2)	RUNNING/100 COPIES-----	12798	0.62	7,934.76	0.32	4,095.36	1.00	12,798.00	0.30	3,839.40	0.00	0.00	
(b)	Print Text Page in Each Additional Ink Color. per page. . .												
(1)	MAKEREADY/SETUP-----	110	36.38	4,001.80	18.75	2,062.50	16.00	1,760.00	14.00	1,540.00	0.00	0.00	
(2)	RUNNING/100 COPIES-----	8466	0.13	1,100.58	0.23	1,947.18	1.00	8,466.00	0.10	846.60	0.00	0.00	
(c)	Printing Text Page in Four Color Process. . . per page. . .												
(1)	MAKEREADY/SETUP-----	24	52.27	1,254.48	75.00	1,800.00	64.00	1,536.00	90.00	2,160.00	0.00	0.00	
(2)	RUNNING/100 COPIES-----	1956	0.90	1,760.40	0.90	1,760.40	1.25	2,445.00	0.75	1,467.00	0.00	0.00	
Perfect-Bound Product: 5-1/2 x 8-1/2" up to and including 9 x 12"													
(d)	Print text page in a sgle ink color...per pg..												
(1)	MAKEREADY/SETUP-----	176	19.36	3,407.36	13.50	2,376.00	17.00	2,992.00	20.00	3,520.00	0.00	0.00	
(2)	RUNNING/100 COPIES-----	19412	0.95	18,441.40	0.30	5,823.60	1.00	19,412.00	0.40	7,764.80	0.00	0.00	
(e)	Print text page in each add.l ink color.pr pg.												
(1)	MAKEREADY/SETUP-----	100	36.38	3,638.00	20.00	2,000.00	16.00	1,600.00	14.00	1,400.00	0.00	0.00	
(2)	RUNNING/100 COPIES-----	11790	0.13	1,532.70	0.23	2,711.70	1.00	11,790.00	0.10	1,179.00	0.00	0.00	
(f)	Print text page in four color process.pr pg..												
(1)	MAKEREADY/SETUP-----	20	54.35	1,087.00	75.00	1,500.00	64.00	1,280.00	90.00	1,800.00	0.00	0.00	
(2)	RUNNING/100 COPIES-----	2006	1.23	2,467.38	0.99	1,985.94	1.50	3,009.00	0.75	1,504.50	0.00	0.00	
Covers:													
(g)	Printing Cover Pages 1 and 4 or 2 and 3 in a Single Ink Color, incl., Binding ... per side....												
(1)	MAKEREADY/SETUP-----	22	375.00	8,250.00	225.00	4,950.00	425.00	9,350.00	350.00	7,700.00	0.00	0.00	
(2)	RUNNING/100 COPIES-----	2130	3.91	8,328.30	2.25	4,792.50	5.00	10,650.00	2.70	5,751.00	0.00	0.00	
(h)	Printing Cover Pages 1 and 4 or 2 and 3 in (an Add'l Ink Color) . . . per side . . .												
(1)	MAKEREADY/SETUP-----	10	596.00	5,960.00	150.00	1,500.00	145.00	1,450.00	175.00	1,750.00	0.00	0.00	
(2)	RUNNING/100 COPIES-----	802	4.03	3,232.06	2.25	1,804.50	1.00	802.00	0.50	401.00	0.00	0.00	

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		Page 2 of 2		P R O G R A M B 4 7 8 - S								
NATIONAL ENDOWMENT OF THE ARTS (NEA)		DELANCEY PRINTING Alexandria, VA		FRENCH BRAY INC. Glen Burnie, MD		GRAPHTEC Annapolis Junction, MD		PEAKE PRINTERS, INC. Cheverly, MD		CURRENT CONTRACTOR I. P. I. GRAPHICS		
PROGRAM B478-S		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
II PRINTING, BINDING, & DISTRIBUTION:												
COVER:Cont.from page 1:												
(i)	Printing Cover Pages 1 and 4 or 2 and 3 in Four Color Process, incl., Binding...per side...											
(1)	MAKEREADY/SETUP-----	14	799.00	11,186.00	525.00	7,350.00	840.00	11,760.00	825.00	11,550.00	0.00	0.00
(2)	RUNNING/100 COPIES-----	1682	4.23	7,114.86	7.50	12,615.00	5.00	8,410.00	5.50	9,251.00	0.00	0.00
(j)	Varnishing Covers 1 and 4 . . . per cover . . .											
(1)	MAKEREADY/SETUP-----	12	193.00	2,316.00	112.50	1,350.00	145.00	1,740.00	150.00	1,800.00	0.00	0.00
(2)	RUNNING/100 COPIES-----	952	0.68	647.36	2.00	1,904.00	0.40	380.80	0.40	380.80	0.00	0.00
Brochures: 8-1/2 11" up to and up to & Incl.,8-1/2 x 17").												
(k)	Printing in a Single Ink Color . . . per side . . .											
(1)	MAKEREADY/SETUP-----	2	367.00	734.00	150.00	300.00	425.00	850.00	350.00	700.00	0.00	0.00
(2)	RUNNING/100 COPIES-----	130	3.79	492.70	2.25	292.50	250.00	32,500.00	2.50	325.00	0.00	0.00
(l)	Printing in Each Additional Ink Color. . .per side. . .											
(1)	MAKEREADY/SETUP-----	3	588.00	1,764.00	112.50	337.50	145.00	435.00	175.00	525.00	0.00	0.00
(2)	RUNNING/100 COPIES-----	165	3.91	645.15	0.75	123.75	1.00	165.00	0.50	82.50	0.00	0.00
(m)	Printing in Four Color Process. . .per side. . .											
(1)	MAKEREADY/SETUP-----	2	787.00	1,574.00	375.00	750.00	840.00	1,680.00	650.00	1,300.00	0.00	0.00
(2)	RUNNING/100 COPIES-----	100	4.11	411.00	4.50	450.00	2.80	280.00	3.80	380.00	0.00	0.00
III. ADDITIONAL OPERATION:												
(a)	Folding Brochure(s) -- (1 to 3 Folds)....											
	per brochure-----	115	6.75	776.25	1.50	172.50	2.50	287.50	1.50	172.50	0.00	0.00
IV. PAPER: (PER 100 LEAVES).												
Saddle-Stitched/Perfect bound Publications:												
(a)	White Litho (Gloss) Coated Book (70-lb)...	788	1.27	1,000.76	1.19	937.72	1.50	1,182.00	1.10	866.80	0.00	0.00
(b)	White No. 2 Coated Text Gloss-Finish (70-lb)	3051	1.52	4,637.52	1.19	3,630.69	1.60	4,881.60	1.40	4,271.40	0.00	0.00
(c)	White No. Coated Text Gloss-Finish (80-lb)..	964	1.73	1,667.72	1.36	1,311.04	1.50	1,446.00	1.60	1,542.40	0.00	0.00
(d)	White No. 1 Coated Text Dull-Finish (70-lb).	803	1.59	1,276.77	1.19	955.57	1.60	1,284.80	1.55	1,244.65	0.00	0.00
(e)	White No. 1 Coated Text Dull-Finish (80-lb).	5143	1.98	10,183.14	1.37	7,045.91	1.60	8,228.80	1.80	9,257.40	0.00	0.00
(f)	White Laid-Finish Book (70_lb).....	4213	3.29	13,860.77	2.61	10,995.93	1.75	7,372.75	2.80	11,796.40	0.00	0.00
(g)	White Laid-Finish Book (80_lb).....	880	3.76	3,308.80	2.98	2,622.40	1.85	1,628.00	3.20	2,816.00	0.00	0.00
(h)	White Uncoated Permanent Book (70-lb)....	553	3.02	1,670.06	1.66	917.98	1.00	553.00	2.40	1,327.20	0.00	0.00
(i)	White Matte Coated Book (80-lb).....	1691	1.65	2,790.15	1.48	2,502.68	1.60	2,705.60	1.10	1,860.10	0.00	0.00
COVER:												
(j)	White Litho (Gloss) Coated Book (80-lb)...	161	2.87	462.07	2.59	416.99	2.30	370.30	2.40	386.40	0.00	0.00
(k)	White No. 1 Coat Gloss-Finish Cover (80-lb).	361	3.31	1,194.91	2.59	934.99	2.57	927.77	3.20	1,155.20	0.00	0.00
(l)	White No. 1 Coat Gloss-Finish Cover(100-lb)	341	4.14	1,411.74	3.23	1,101.43	2.92	995.72	4.00	1,364.00	0.00	0.00
(m)	White No. 1 Coat Dull-Finish Cover (80_lb).	351	3.35	1,175.85	2.59	909.09	2.57	902.07	3.50	1,228.50	0.00	0.00
(n)	White No. 1 Coat Dull-Finish Cover (100_lb).	491	4.19	2,057.29	3.23	1,585.93	2.92	1,433.72	4.50	2,209.50	0.00	0.00
(o)	White Laid-Finish Cover (80-lb).....	201	5.34	1,073.34	5.95	1,195.95	3.00	603.00	4.80	964.80	0.00	0.00
Per 100 leaves Brochures:												
(p)	White Smooth and Fancy-Finish (80-lb).....	65	5.68	369.20	4.15	269.75	3.00	195.00	4.80	312.00	0.00	0.00
(q)	White Smooth and Fancy-Finish (100-lb).....	50	7.10	355.00	5.20	260.00	3.50	175.00	6.00	300.00	0.00	0.00
CONTRACTOR TOTALS				\$185,775.57		\$127,794.08		\$201,268.43		\$141,088.85		\$0.00
DISCOUNT			0.50%	\$928.88	5.00%	\$6,389.70	2.00%	\$4,025.37	1.00%	\$1,410.89	0.00%	\$0.00
DISCOUNTED TOTALS				\$184,846.69		\$121,404.38		\$197,243.06		\$139,677.96		\$0.00
AWARDED												

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Page 2 of 2						P R O G R A M B 4 7 8 - S					
NATIONAL ENDOWMENT OF THE ARTS											
(NEA)											
PROGRAM B478-S											
	BASIS OF										
	AWARD	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST
II	PRINTING, BINDING, & DISTRIBUTION:										
	<i>Brochures: (cont'd).</i>										
(i)	Printing in Each Additional Ink Color...per side...										
(1)	<i>MAKEREADY/SETUP</i> -----		4								
(2)	<i>RUNNING/100 COPIES</i> -----		500								
(j)	Printing in Four Color Process...per side...										
(1)	<i>MAKEREADY/SETUP</i> -----		4								
(2)	<i>RUNNING/100 COPIES</i> -----		500								
(k)	Folding Brochure(s) -- (1 to 3 Folds)....										
	per brochure-----		500								
III	PAPER: (PER 100 LEAVES).										
(a)	White Litho (Gloss) Coated Book 105 g/m2										
	(70-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(b)	White No. 2 Coated Text Gloss-Finish 105 g/m2										
	(70-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(2)	<i>Brochures</i> -----										
(c)	White No. 2 Coated Text Dull-Finish 105 g/m2										
	(70-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(2)	<i>Brochures</i> -----										
(d)	White Litho (Gloss) Coated Cover 215 g/m2										
	(80-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(e)	White No. 2 Coated Cover, Gloss-Finish 215 g/m2										
	(80-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(f)	White No. 2 Coated Cover, Dull-Finish 215 g/m2										
	(80-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
CONTRACTOR TOTALS											
DISCOUNT											
DISCOUNTED TOTALS											

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PROGRAM B478-S											
	BASIS OF										
	AWARD	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST
II	PRINTING, BINDING, & DISTRIBUTION:										
	<i>Brochures: (cont'd).</i>										
(i)	Printing in Each Additional Ink Color...per side...										
(1)	<i>MAKEREADY/SETUP</i> -----		4								
(2)	<i>RUNNING/100 COPIES</i> -----		500								
(j)	Printing in Four Color Process...per side...										
(1)	<i>MAKEREADY/SETUP</i> -----		4								
(2)	<i>RUNNING/100 COPIES</i> -----		500								
(k)	Folding Brochure(s) -- (1 to 3 Folds)....										
	per brochure-----		500								
III	PAPER: (PER 100 LEAVES).										
(a)	White Litho (Gloss) Coated Book 105 g/m2										
	(70-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(b)	White No. 2 Coated Text Gloss-Finish 105 g/m2										
	(70-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(2)	<i>Brochures</i> -----										
(c)	White No. 2 Coated Text Dull-Finish 105 g/m2										
	(70-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(2)	<i>Brochures</i> -----										
(d)	White Litho (Gloss) Coated Cover 215 g/m2										
	(80-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(e)	White No. 2 Coated Cover, Gloss-Finish 215 g/m2										
	(80-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(f)	White No. 2 Coated Cover, Dull-Finish 215 g/m2										
	(80-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
CONTRACTOR TOTALS											
DISCOUNT											
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	BASIS OF										
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II	PRINTING, BINDING, & DISTRIBUTION:										
	<i>Brochures: (cont'd).</i>										
(i)	Printing in Each Additional Ink Color...per side...										
(1)	<i>MAKEREADY/SETUP</i> -----		4								
(2)	<i>RUNNING/100 COPIES</i> -----		500								
(j)	Printing in Four Color Process...per side...										
(1)	<i>MAKEREADY/SETUP</i> -----		4								
(2)	<i>RUNNING/100 COPIES</i> -----		500								
(k)	Folding Brochure(s) -- (1 to 3 Folds)....										
	per brochure-----		500								
III	PAPER: (PER 100 LEAVES).										
(a)	White Litho (Gloss) Coated Book 105 g/m2										
	(70-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(b)	White No. 2 Coated Text Gloss-Finish 105 g/m2										
	(70-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(2)	<i>Brochures</i> -----										
(c)	White No. 2 Coated Text Dull-Finish 105 g/m2										
	(70-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(2)	<i>Brochures</i> -----										
(d)	White Litho (Gloss) Coated Cover 215 g/m2										
	(80-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(e)	White No. 2 Coated Cover, Gloss-Finish 215 g/m2										
	(80-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
(f)	White No. 2 Coated Cover, Dull-Finish 215 g/m2										
	(80-lb)...										
(1)	<i>Saddle-Stitched Products</i> -----										
CONTRACTOR TOTALS											
DISCOUNT											
DISCOUNTED TOTALS											