

TITLE: FOREIGN RELATIONS OF THE UNITED STATES												
TERM: DATE OF AWARD thru JUNE 30, 2003												
			Page 01 of 01		P R O G R A M B 4 2 8 - S							
DEPARTMENT OF STATE			BASIS OF		ATLIS		GRAY GRAPHICS		OCR SERVICES			
PROGRAM B428-S			AWARD		Baltimore, Maryland		Capitol Heights, MD		NPC, INC. Claysburg, Penna. Rockville, Maryland			
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST		
I COMPOSITION:												
(a)	Pages from Manuscript Copy.....per page-	4500	8.50	38,250.00	6.50	29,250.00	7.50	33,750.00	8.50	38,250.00		
(b)	Pages Output from Furnished Diskettes... per page-----	4500	5.00	22,500.00	6.00	27,000.00	2.50	11,250.00	1.30	5,850.00		
(c)	Author's Alterations.....per line-----	3802	0.40	1,520.80	6.00	22,812.00	3.00	11,406.00	1.50	5,703.00		
II PRINTING, BINDING, & DISTRIBUTION:												
(a)	Complete Cover. . .											
(1)	MAKEREADY/SETUP-----	8	1,052.00	8,416.00	2,160.00	17,280.00	2,250.00	18,000.00	450.00	3,600.00		
(2)	RUNNING/1,000 COPIES-----	16	2,389.00	38,224.00	2,655.00	42,480.00	3,000.00	48,000.00	2,525.00	40,400.00		
(b)	Text Per Page. . .											
(1)	MAKEREADY/SETUP-----	7600	7.15	54,340.00	4.58	34,808.00	6.00	45,600.00	6.15	46,740.00		
(2)	RUNNING/1,000 COPIES-----	15808	4.52	71,452.16	5.46	86,311.68	5.00	79,040.00	4.05	64,022.40		
III ADDITIONAL OPERATIONS:												
(a)	Individual Mailing Cartons Printed-on-Spine... per carton-----	6800	0.95	6,460.00	1.00	6,800.00	1.00	6,800.00	1.985	13,498.00		
(b)	First Revised Proofs.....per proof-----	468	0.12	56.16	0.10	46.80	0.15	70.20	4.00	1,872.00		
(c)	Revised Page Proofs.....per proof-----	92	0.25	23.00	0.20	18.40	2.00	184.00	1.00	92.00		
CONTRACTOR TOTALS						\$241,242.12		\$266,806.88		\$254,100.20	\$220,027.40	
DISCOUNT				0.00%	\$0.00		1.00%	\$2,668.07	0.25%	\$635.25	0.00%	\$0.00
DISCOUNTED TOTALS						\$241,242.12		\$264,138.81		\$253,464.95	\$220,027.40	
AWARDED												

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TERM: DATE OF AWARD thru JUNE 30, 2003										
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DEPARTMENT OF STATE			BASIS OF		MCDONALD & EUDY		CURRENT CONTRACTOR			
PROGRAM B428-S			AWARD		Temple Hills, Maryland		MCDONALD & EUDY			
			UNIT RATE	COST	UNIT RATE	COST				
I COMPOSITION:										
(a)	Pages from Manuscript Copy.....per page-	4500	8.00	36,000.00	8.00	36,000.00				
(b)	Pages Output from Furnished Diskettes... per page-----	4500	8.00	36,000.00	5.00	22,500.00				
(c)	Author's Alterations.....per line-----	3802	0.50	1,901.00	0.50	1,901.00				
II PRINTING, BINDING, & DISTRIBUTION:										
(a)	Complete Cover. . .									
(1)	MAKEREADY/SETUP-----	8	2,100.00	16,800.00	2,100.00	16,800.00				
(2)	RUNNING/1,000 COPIES-----	16	28.50	456.00	2,850.00	45,600.00				
(b)	Text Per Page. . .									
(1)	MAKEREADY/SETUP-----	7600	7.75	58,900.00	4.25	32,300.00				
(2)	RUNNING/1,000 COPIES-----	15808	5.50	86,944.00	5.46	86,311.68				
III ADDITIONAL OPERATIONS:										
(a)	Individual Mailing Cartons Printed-on-Spine... per carton-----	6800	1.15	7,820.00	1.00	6,800.00				
(b)	First Revised Proofs.....per proof-----	468	0.25	117.00	0.15	70.20				
(c)	Revised Page Proofs.....per proof-----	92	0.50	46.00	0.25	23.00				
CONTRACTOR TOTALS						\$244,984.00		\$248,305.88		
DISCOUNT				1.00%	\$2,449.84		1.00%	\$2,483.06		
DISCOUNTED TOTALS						\$242,534.16		\$245,822.82		