

Title FOLDERS, FLYERS & BROUChERS

ITEM NO.	DESCRIPTION	DUKE PRINTING			McDONALD & EUDY		IPI GRAPHICS		CURRENT CONTRACTOR	
		BASIS OF AWARD	ROCKVILLE, MD		TEMPLE HILLS, MD		UPPERMARBORO, MD		IPI GRAPHICS	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I	COMPOSITION:									
(a)	Text matter.....per column line.....	250	0.75	187.50	0.75	187.50	2.00	500.00	2.00	500.00
(b)	Tabular matter.....per line.....	10	3.50	35.00	4.00	40.00	5.00	50.00	8.00	80.00
(c)	Page makeup.....per page.....	50	15.00	750.00	10.00	500.00	12.00	600.00	15.00	750.00
(d)	Authors alternations:									
(1)	Text matter.....per column line.....	2	3.50	7.00	4.00	8.00	10.00	20.00	10.00	20.00
(2)	Tabular matter.....per line.....	1	5.00	5.00	5.00	5.00	15.00	15.00	15.00	15.00
II	FILMS:									
	PER FILM.....									
(a)	Trim/Page-size unit.... from disk									
(1)	Format A.....	1	18.00	18.00	20.00	20.00	25.00	25.00	15.00	15.00
(2)	Format B.....	2	24.00	48.00	25.00	50.00	30.00	60.00	20.00	40.00
(3)	Format C.....	1	35.00	35.00	30.00	30.00	35.00	35.00	30.00	30.00
(4)	Format D.....	1	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00
(b)	Trim/Page-size unit.... from c/c									
(1)	Format A.....	5	5.00	25.00	3.00	15.00	5.00	25.00	5.00	25.00
(2)	Format B.....	60	8.00	480.00	5.00	300.00	8.00	480.00	10.00	600.00
(3)	Format C.....	7	16.00	112.00	10.00	70.00	15.00	105.00	15.00	105.00
(4)	Format D.....	33	30.00	990.00	25.00	825.00	20.00	660.00	25.00	825.00
(c)	Line.....per illustration.....	20	5.00	100.00	4.00	80.00	7.00	140.00	5.00	100.00
(d)	Square-finish.....per halftone.....	20	8.00	160.00	8.00	160.00	8.00	160.00	8.00	160.00
(e)	Combination line and halftone....per halftone.....	5	15.00	75.00	15.00	75.00	15.00	75.00	15.00	75.00
(f)	Silhouette halftone.....per halftone.....	5	20.00	100.00	15.00	75.00	20.00	100.00	25.00	125.00
(g)	Trapping keylines (rules)...per halftone.....	10	4.00	40.00	4.00	40.00	4.00	40.00	4.00	40.00
(h)	Conversion of transparency to halftone per halftone.....	5	20.00	100.00	20.00	100.00	20.00	100.00	20.00	100.00
(i)	Composite Blueprint, Dylux, per trim/page-size unit									
(1)	Format A.....	5	5.00	25.00	10.00	50.00	5.00	25.00	5.00	25.00
(2)	Format B.....	5	8.00	40.00	10.00	50.00	10.00	50.00	10.00	50.00
(3)	Format C.....	5	12.00	60.00	15.00	75.00	15.00	75.00	15.00	75.00
(4)	Format D.....	5	20.00	100.00	25.00	125.00	25.00	125.00	25.00	125.00
III	PRINTING & BINDING:									
(a)	Printing in a single ink color....per side									
	Makeready/Setup									
(1)	Format A.....	3	65.00	195.00	50.00	150.00	70.00	210.00	70.00	210.00
(2)	Format B.....	27	65.00	1,755.00	50.00	1,350.00	70.00	1,890.00	70.00	1,890.00
(3)	Format C.....	24	65.00	1,560.00	50.00	1,200.00	80.00	1,920.00	70.00	1,680.00
(4)	Format D.....	42	65.00	2,730.00	50.00	2,100.00	90.00	3,780.00	90.00	3,780.00
	Running Per 100 Copies									
(5)	Format A.....	190	0.75	142.50	0.60	114.00	0.75	142.50	0.75	142.50
(6)	Format B.....	1303	0.75	977.25	0.75	977.25	0.75	977.25	0.75	977.25
(7)	Format C.....	254	1.50	381.00	1.25	317.50	1.50	381.00	1.50	381.00
(8)	Format D.....	300	2.50	750.00	2.50	750.00	2.30	690.00	2.50	750.00
(b)	Each additional ink color per side									
	Makeready/Setup									
(1)	Format A.....	1	50.00	50.00	50.00	50.00	70.00	70.00	50.00	50.00
(2)	Format B.....	7	50.00	350.00	50.00	350.00	70.00	490.00	50.00	350.00
(3)	Format C.....	9	50.00	450.00	50.00	450.00	80.00	720.00	50.00	450.00
(4)	Format D.....	1	70.00	70.00	50.00	50.00	120.00	120.00	100.00	100.00
	Running Per 100 Copies									
(5)	Format A.....	5	0.60	3.00	0.65	3.25	0.75	3.75	0.60	3.00
(6)	Format B.....	131	0.60	78.60	0.65	85.15	0.75	98.25	0.70	91.70
(7)	Format C.....	45	1.20	54.00	1.50	67.50	1.50	67.50	1.50	67.50
(8)	Format D.....	5	2.00	10.00	2.50	12.50	2.30	11.50	2.00	10.00

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			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
(c)	Folding/Scoring-Up to 3 folds, (parallel angle or a combination of angle/parallel folds per 100 pieces										
	Makeready/Setup										
(1)	Format A.....	1	40.00	40.00	25.00	25.00	40.00	40.00	40.00	40.00	40.00
(2)	Format B.....	2	40.00	80.00	25.00	50.00	40.00	80.00	40.00	80.00	80.00
(3)	Format C.....	1	40.00	40.00	25.00	25.00	40.00	40.00	40.00	40.00	40.00
(4)	Format D.....	6	40.00	240.00	25.00	150.00	75.00	450.00	75.00	450.00	450.00
	Running Per 100 Copies										
(5)	Format A.....	5	0.75	3.75	0.75	3.75	1.00	5.00	0.70	3.50	3.50
(6)	Format B.....	10	0.75	7.50	0.75	7.50	1.00	10.00	0.70	7.00	7.00
(7)	Format C.....	5	0.75	3.75	0.75	3.75	1.25	6.25	1.00	5.00	5.00
(8)	Format D.....	81	0.75	60.75	0.75	60.75	1.50	121.50	1.25	101.25	101.25
(d)	Folding/Scoring-Over 3 up to 6 folds,(parallel/angle or combination of angle/parallel folds) per 100 pieces										
	Makeready/Setup										
(1)	Format A.....	1	60.00	60.00	50.00	50.00	70.00	70.00	70.00	70.00	70.00
(2)	Format B.....	2	70.00	140.00	50.00	100.00	70.00	140.00	70.00	140.00	140.00
(3)	Format C.....	1	70.00	70.00	50.00	50.00	70.00	70.00	70.00	70.00	70.00
(4)	Format D.....	6	70.00	420.00	50.00	300.00	85.00	510.00	100.00	600.00	600.00
	Running Per 100 Copies										
(5)	Format A.....	5	1.00	5.00	1.25	6.25	1.75	8.75	1.00	5.00	5.00
(6)	Format B.....	10	1.00	10.00	1.25	12.50	1.75	17.50	1.00	10.00	10.00
(7)	Format C.....	4	1.25	5.00	1.25	5.00	1.75	7.00	1.25	5.00	5.00
(8)	Format D.....	85	1.25	106.25	1.25	106.25	2.00	170.00	2.00	170.00	170.00
IV	PAPER:										
	Per 100 Leaves										
(a)	White Offset Book(75g/m2(50-lb)										
(1)	Format A.....	5	1.00	5.00	1.00	5.00	1.25	6.25	1.25	6.25	6.25
(2)	Format B.....	20	1.50	30.00	1.50	30.00	1.75	35.00	1.75	35.00	35.00
(3)	Format C.....	5	2.50	12.50	2.50	12.50	2.75	13.75	2.75	13.75	13.75
(4)	Format D.....	5	4.50	22.50	4.50	22.50	4.75	23.75	4.75	23.75	23.75
(b)	White Offset Book (105g/m2(70-lbs.))										
(1)	Format A.....	5	1.25	6.25	1.50	7.50	1.75	8.75	2.00	10.00	10.00
(2)	Format B.....	440	2.00	880.00	1.50	660.00	2.00	880.00	2.50	1,100.00	1,100.00
(3)	Format C.....	5	3.00	15.00	3.00	15.00	3.50	17.50	3.50	17.50	17.50
(4)	Format D.....	38	5.00	190.00	5.00	190.00	5.25	199.50	5.75	218.50	218.50
(c)	Colored Writing (75 g/m2 (20 lbs.))										
(1)	Format A.....	5	1.50	7.50	1.50	7.50	2.00	10.00	2.00	10.00	10.00
(2)	Format B.....	5	2.00	10.00	2.00	10.00	2.50	12.50	2.50	12.50	12.50
(3)	Format C.....	10	3.00	30.00	3.00	30.00	3.50	35.00	3.50	35.00	35.00
(4)	Format D.....	50	5.00	250.00	5.00	250.00	5.25	262.50	5.75	287.50	287.50
(d)	White 50% Laid-Antique Book (105 g/m2 (70- lb.))										
(1)	Format A.....	5	2.00	10.00	2.25	11.25	2.50	12.50	2.10	10.50	10.50
(2)	Format B.....	50	2.50	125.00	2.75	137.50	3.00	150.00	2.60	130.00	130.00
(3)	Format C.....	5	4.30	21.50	4.50	22.50	7.00	35.00	4.30	21.50	21.50
(4)	Format D.....	78	8.40	655.20	8.50	663.00	8.50	663.00	8.40	655.20	655.20
(e)	White Vellum-Finish Cover (175 g/m2 (65-lb.))										
(1)	Format A.....	50	2.50	125.00	3.00	150.00	3.25	162.50	3.25	162.50	162.50
(2)	Format B.....	29	3.00	87.00	3.50	101.50	4.00	116.00	3.75	108.75	108.75
(3)	Format C.....	40	5.50	220.00	5.50	220.00	5.75	230.00	5.70	228.00	228.00
(4)	Format D.....	30	8.50	255.00	8.50	255.00	9.00	270.00	8.90	267.00	267.00
(f)	Colored Vellum-Finish Cover (175 g/m2 65 lbs.))										
(1)	Format A.....	5	4.00	20.00	6.00	30.00	4.50	22.50	4.50	22.50	22.50
(2)	Format B.....	15	5.50	82.50	7.00	105.00	6.50	97.50	6.50	97.50	97.50
(3)	Format C.....	10	10.00	100.00	13.00	130.00	12.00	120.00	11.00	110.00	110.00
(4)	Format D.....	10	18.00	180.00	17.00	170.00	22.00	220.00	20.00	200.00	200.00

PROGRAM NO C402S FEBRUARY 1, 2003 TO JANUARY 31, 2004											
Title FOLDERS, FLYERS & BROUCHERS											
ITEM NO.	DESCRIPTION	BASIS OF AWARD	DUKE PRINTING ROCKVILLE, MD			McDONALD & EUDY TEMPLE HILLS, MD		IPI GRAPHICS UPPERMARBORO, MD		CURRENT CONTRACTOR IPI GRAPHICS	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
(g)	White Litho(Gloss)Coated Book(105g/m2 70 lbs.)										
(1)	Format A.....	5	2.00	10.00	2.25	11.25	2.75	13.75	2.50	12.50	
(2)	Format B.....	5	2.50	12.50	2.75	13.75	3.20	16.00	3.00	15.00	
(3)	Format C.....	10	4.00	40.00	4.50	45.00	6.00	60.00	4.00	40.00	
(4)	Format D.....	10	7.00	70.00	8.50	85.00	9.00	90.00	9.00	90.00	
(h)	White Matted Coated Offset Book (105 g/m2(70 lbs.))										
(1)	Format A.....	5	2.00	10.00	2.25	11.25	2.75	13.75	2.50	12.50	
(2)	Format B.....	10	2.50	25.00	2.75	27.50	3.20	32.00	3.00	30.00	
(3)	Format C.....	10	4.50	45.00	4.50	45.00	6.00	60.00	4.00	40.00	
(4)	Format D.....	10	8.00	80.00	8.50	85.00	9.00	90.00	9.00	90.00	
(i)	White Recycle 25% Bond(75 g/m2 (20 lbs.))										
(1)	Format A.....	5	2.00	10.00	3.00	15.00	3.00	15.00	2.50	12.50	
(2)	Format B.....	10	2.50	25.00	3.50	35.00	4.00	40.00	3.00	30.00	
(3)	Format C.....	10	5.00	50.00	6.00	60.00	8.00	80.00	5.00	50.00	
(4)	Format D.....	5	8.00	40.00	9.00	45.00	12.00	60.00	10.00	50.00	
(j)	White No. 1 Coated Cover (215 g/m2 (80-lb.))										
(1)	Format A.....	5	4.00	20.00	3.50	17.50	5.00	25.00	4.00	20.00	
(2)	Format B.....	10	4.50	45.00	5.50	55.00	6.00	60.00	4.50	45.00	
(3)	Format C.....	10	8.00	80.00	8.75	87.50	9.00	90.00	8.00	80.00	
(4)	Format D.....	5	12.50	62.50	17.00	85.00	15.00	75.00	12.50	62.50	
(k)	White Index (200 g/m2 (110 lbs.))										
(1)	Format A.....	5	3.00	15.00	3.00	15.00	3.50	17.50	5.00	25.00	
(2)	Format B.....	110	3.50	385.00	2.75	302.50	4.00	440.00	6.50	715.00	
(3)	Format C.....	12	6.00	72.00	5.50	66.00	9.00	108.00	12.00	144.00	
(4)	Format D.....	10	8.50	85.00	10.50	105.00	15.00	150.00	20.00	200.00	
(l)	Colored Index (200 g/m2 (110 lbs.))										
(1)	Format A.....	50	4.00	200.00	3.50	175.00	4.25	212.50	6.00	300.00	
(2)	Format B.....	10	6.50	65.00	4.50	45.00	6.00	60.00	7.25	72.50	
(3)	Format C.....	36	12.00	432.00	6.50	234.00	12.00	432.00	14.00	504.00	
(4)	Format D.....	40	16.00	640.00	13.00	520.00	18.00	720.00	23.00	920.00	
(m)	White No. 1 Coated Text, Dull Finish(120g/m2(80-lbs))										
(1)	Format A.....	31	3.00	93.00	3.50	108.50	3.00	93.00	4.00	124.00	
(2)	Format B.....	91	4.00	364.00	4.75	432.25	3.50	318.50	4.50	409.50	
(3)	Format C.....	10	7.00	70.00	2.50	25.00	8.00	80.00	8.00	80.00	
(4)	Format D.....	5	11.00	55.00	13.50	67.50	13.00	65.00	12.50	62.50	
V	ADDITIONAL OPERATIONS:										
(a)	Shrink-film packaging..each package										
(1)	Format A.....	20	0.10	2.00	0.25	5.00	0.30	6.00	0.35	7.00	
(2)	Format B.....	100	0.20	20.00	0.35	35.00	0.35	35.00	0.45	45.00	
(3)	Format C.....	100	0.25	25.00	0.75	75.00	0.50	50.00	0.60	60.00	
(4)	Format D.....	50	0.30	15.00	1.00	50.00	1.00	50.00	1.50	75.00	
(b)	Affix Labels & wafer seals..per 100.....	50	4.00	200.00	5.50	275.00	4.00	200.00	2.50	125.00	
(c)	Drilling up to 3 holes..per 100.....	150	2.00	300.00	0.05	7.50	1.00	150.00	2.00	300.00	
VI	PACKING, SEALING & DISTRIBUTION:										
(a)	Pack & Seal shipping containers(up to 45-lbs) each....	150	2.00	300.00	3.00	450.00	2.00	300.00	2.00	300.00	
	CONTRACTOR SUBTOTALS			\$21,683.80		\$18,856.15		\$24,734.25		\$25,581.40	
	TOTALS FOR ITEM IV PAPER			5,858.95		5,422.00		6,564.00		7,343.70	
	SUBTOTALS LESS PAPER			15,824.85		13,434.15		18,170.25		18,237.70	
VII	ACCELERATED SCHEDULE	3.00%		\$474.75		\$403.02		\$545.11		\$547.13	
	PERCENTAGE INCREASE		25.00%	\$118.69	10.00%	\$40.30	20.00%	\$109.02	25.00%	\$136.78	
	CONTR'S TOTALS + PERCENTAGE INCR			\$21,802.49		\$18,896.45		\$24,843.27		\$25,718.18	
	DISCOUNT		0.00%	\$0.00	1.00%	\$188.96	5.00%	\$1,242.16	5.00%	\$1,285.91	
	DISCOUNTED TOTALS			\$21,802.49		\$18,707.49		\$23,601.11		\$24,432.27	
						AWARDED					