

Program No. C399-S Term June 1, 2002 To May 31, 2003												
Title: CIRCULAR REPORTS AND APPLICATION FORMS												
			BRIGHT IDEA		GRAY GRAPHICS		McDONALD & EUDY		GRAFIKSHOP		MONROE GRAPHICS, INC.	
			YOUNGSTOWN, OH		CAPITOL HEIGHTS, MD		TEMPLE HILLS, MD		HOUSTON, TX		ROCHESTER, NY	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PREPRESS:												
(a)	Trim/Page-size unit.....per page	678	0.00	0.00	5.00	3,390.00	8.00	5,424.00	11.00	7,458.00	8.00	5,424.00
(b) Proofing:												
(1)	Dylux/digital black/white proofs.....per page	1,356	0.00	0.00	1.50	2,034.00	1.50	2,034.00	2.00	2,712.00	1.20	1,627.20
(2)	Color Keys/digital color proofs.....per page	5	0.00	0.00	3.50	17.50	20.00	100.00	10.00	50.00	33.50	167.50
(c)	Page Revisions.....per page/per line	8	0.00	0.00	15.00	120.00	15.00	120.00	25.00	200.00	19.00	152.00
II. PRINTING, BINDING AND DISTRIBUTION:												
1. Two-Page Leaflets/Forms -- Per Product												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	14	0.00	0.00	100.00	1,400.00	125.00	1,750.00	125.00	1,750.00	81.00	1,134.00
(2)	Per 1,000 Copies	881	0.00	0.00	4.00	3,524.00	4.00	3,524.00	4.00	3,524.00	5.40	4,757.40
2. Four-Page Folders/Forms -- Per Product												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	5	0.00	0.00	125.00	625.00	150.00	750.00	150.00	750.00	92.00	460.00
(2)	Per 1,000 Copies	44	0.00	0.00	11.50	506.00	12.00	528.00	12.00	528.00	13.70	602.80
3. Six-Page Folder -- Per Product												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	2	0.00	0.00	250.00	500.00	250.00	500.00	250.00	500.00	156.00	312.00
(2)	Per 1,000 Copies	9	0.00	0.00	20.00	180.00	30.00	270.00	24.00	216.00	26.25	236.25
4. Saddle-Stitched -- stitching or paste-on-fold..per pg												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	24	0.00	0.00	12.00	288.00	25.00	600.00	20.00	480.00	7.05	169.20
(2)	Per 1,000 Copies	1,104	0.00	0.00	3.00	3,312.00	2.75	3,036.00	3.00	3,312.00	3.10	3,422.40
5. Perfect-Bound -- Per Page												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	600	0.00	0.00	4.20	2,520.00	4.25	2,550.00	8.00	4,800.00	6.70	4,020.00
(2)	Per 1,000 Copies	600	0.00	0.00	2.50	1,500.00	2.25	1,350.00	3.00	1,800.00	4.00	2,400.00
6. Separate Cover -- Per Page												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	12	0.00	0.00	40.00	480.00	40.00	480.00	50.00	600.00	38.00	456.00
(2)	Per 1,000 Copies	12	0.00	0.00	30.00	360.00	30.00	360.00	36.00	432.00	17.75	213.00
7. Each Additional Color of Ink.....per page/per color												
(1)	Makeready and Setup Charges	5	0.00	0.00	50.00	250.00	25.00	125.00	150.00	750.00	47.00	235.00
(2)	Per 1,000 Copies	5	0.00	0.00	5.00	25.00	7.00	35.00	20.00	100.00	2.70	13.50
III. PAPER: Per 1,000 leaves												
TEXT:												
(a)	White Offset Book, 50-lb	1,454	0.00	0.00	4.80	6,979.20	5.00	7,270.00	5.75	8,360.50	5.96	8,665.84
(b)	White Offset Book, 60-lb	387	0.00	0.00	5.70	2,205.90	6.00	2,322.00	6.75	2,612.25	6.92	2,678.04
(c)	Colored Writing, 20-lb	6	0.00	0.00	7.00	42.00	10.00	60.00	10.00	60.00	11.60	69.60
COVER:												
(d)	Colored Vellum Finish Cover, 50-lb	3	0.00	0.00	40.00	120.00	45.00	135.00	50.00	150.00	26.00	78.00
(e)	White Matte-Coated Cover, 65-lb	3	0.00	0.00	42.50	127.50	45.00	135.00	75.00	225.00	31.50	94.50
IV. ADDITIONAL OPERATIONS:												
(a)	Additional folding.....per product	30	0.00	0.00	15.00	450.00	10.00	300.00	25.00	750.00	11.50	345.00
(b)	Each perforation, on/off fold.....per 1,000 leaves	33	0.00	0.00	2.00	66.00	4.00	132.00	5.00	165.00	3.60	118.80
(c)	Shrink-film wrapping.....per package	3,294	0.00	0.00	0.15	494.10	0.15	494.10	0.20	658.80	0.20	658.80
(d)	Pack/seal containers.....per container	635	0.00	0.00	1.15	730.25	1.25	793.75	2.00	1,270.00	1.25	793.75
(e)	Palletizing.....per pallet	17	0.00	0.00	10.00	170.00	7.00	119.00	15.00	255.00	10.50	178.50
CONTRACTOR TOTALS						\$32,416.45		\$35,296.85		\$44,468.55		\$39,483.08
DISCOUNT			0.00%		1.00%	\$324.16	1.00%	\$352.97	1.00%	\$444.69	0.25%	\$98.71
DISCOUNTED TOTALS						\$32,092.29		\$34,943.88		\$44,023.86		\$39,384.37
						AWARDED						

Program No. C399-S Term June 1, 2002 To May 31, 2003												
Title: CIRCULAR REPORTS AND APPLICATION FORMS												
Price Comparison Only												
CURRENT CONTRACTOR												
IPI GRAPHICS												
UPPER MARLBORO, MD												
IPI GRAPHICS												
STROUD GRAPHICS												
NASHVILLE, TN												
PHOENIX PRINTING												
FRANKFORT, NY												
NPC, INC.												
CLAYSBURG, PA												
BASIS OF AWARD												
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST								
I. PREPRESS:												
(a)	Trim/Page-size unit.....per page	678	10.00	6,780.00	10.00	6,780.00	6.00	4,068.00	8.00	5,424.00	13.00	8,814.00
(b) Proofing:												
(1)	Dylux/digital black/white proofs.....per page	1,356	1.00	1,356.00	2.00	2,712.00	1.00	1,356.00	1.50	2,034.00	2.00	2,712.00
(2)	Color Keys/digital color proofs.....per page	5	30.00	150.00	14.00	70.00	26.00	130.00	12.00	60.00	12.00	60.00
(c)	Page Revisions.....per page/per line	8	10.00	80.00	20.00	160.00	10.00	80.00	20.00	160.00	20.00	160.00
II. PRINTING, BINDING AND DISTRIBUTION:												
1. Two-Page Leaflets/Forms -- Per Product												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	14	100.00	1,400.00	120.00	1,680.00	125.00	1,750.00	125.00	1,750.00	125.00	1,750.00
(2)	Per 1,000 Copies	881	4.00	3,524.00	5.00	4,405.00	4.50	3,964.50	4.00	3,524.00	4.00	3,524.00
2. Four-Page Folders/Forms -- Per Product												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	5	200.00	1,000.00	145.00	725.00	150.00	750.00	150.00	750.00	150.00	750.00
(2)	Per 1,000 Copies	44	9.00	396.00	14.00	616.00	12.75	561.00	10.00	440.00	10.00	440.00
3. Six-Page Folder -- Per Product												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	2	300.00	600.00	240.00	480.00	250.00	500.00	250.00	500.00	250.00	500.00
(2)	Per 1,000 Copies	9	25.00	225.00	22.00	198.00	30.00	270.00	20.00	180.00	20.00	180.00
4. Saddle-Stitched -- stitching or paste-on-fold..per pg												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	24	20.00	480.00	20.00	480.00	25.00	600.00	20.00	480.00	20.00	480.00
(2)	Per 1,000 Copies	1,104	3.00	3,312.00	2.75	3,036.00	3.50	3,864.00	3.20	3,532.80	2.85	3,146.40
5. Perfect-Bound -- Per Page												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	600	5.00	3,000.00	15.00	9,000.00	6.00	3,600.00	10.00	6,000.00	10.00	6,000.00
(2)	Per 1,000 Copies	600	3.00	1,800.00	4.25	2,550.00	2.50	1,500.00	4.00	2,400.00	4.00	2,400.00
6. Separate Cover -- Per Page												
<i>Black Ink or Color Other than Black</i>												
(1)	Makeready and Setup Charges	12	100.00	1,200.00	45.00	540.00	50.00	600.00	50.00	600.00	50.00	600.00
(2)	Per 1,000 Copies	12	50.00	600.00	30.00	360.00	40.00	480.00	30.00	360.00	38.00	456.00
7. Each Additional Color of Ink.....per page/per color												
(1)	Makeready and Setup Charges	5	150.00	750.00	65.00	325.00	100.00	500.00	150.00	750.00	150.00	750.00
(2)	Per 1,000 Copies	5	20.00	100.00	10.00	50.00	15.00	75.00	15.00	75.00	15.00	75.00
III. PAPER: Per 1,000 leaves												
TEXT:												
(a)	White Offset Book, 50-lb	1,454	5.00	7,270.00	5.35	7,778.90	6.00	8,724.00	7.00	10,178.00	5.50	7,997.00
(b)	White Offset Book, 60-lb	387	6.00	2,322.00	6.30	2,438.10	7.50	2,902.50	7.50	2,902.50	6.50	2,515.50
(c)	Colored Writing, 20-lb	6	7.00	42.00	9.50	57.00	7.50	45.00	15.00	90.00	10.00	60.00
COVER:												
(d)	Colored Vellum Finish Cover, 50-lb	3	40.00	120.00	42.00	126.00	50.00	150.00	60.00	180.00	50.00	150.00
(e)	White Matte-Coated Cover, 65-lb	3	50.00	150.00	55.00	165.00	50.00	150.00	65.00	195.00	65.00	195.00
IV. ADDITIONAL OPERATIONS:												
(a)	Additional folding.....per product	30	20.00	600.00	15.00	450.00	15.00	450.00	15.00	450.00	25.00	750.00
(b)	Each perforation, on/off fold.....per 1,000 leaves	33	4.00	132.00	2.75	90.75	2.00	66.00	5.00	165.00	2.00	66.00
(c)	Shrink-film wrapping.....per package	3,294	0.15	494.10	0.17	559.98	0.15	494.10	0.20	658.80	0.15	494.10
(d)	Pack/seal containers.....per container	635	1.00	635.00	1.35	857.25	1.25	793.75	1.50	952.50	1.50	952.50
(e)	Palletizing.....per pallet	17	12.00	204.00	10.00	170.00	10.00	170.00	10.00	170.00	10.00	170.00
CONTRACTOR TOTALS				\$38,722.10		\$46,859.98		\$38,593.85		\$44,961.60		\$46,147.50
DISCOUNT			0.25%	\$96.81	5.00%	\$2,343.00	2.00%	\$771.88	5.00%	\$2,248.08	0.00%	\$0.00
DISCOUNTED TOTALS				\$38,625.29		\$44,516.98		\$37,821.97		\$42,713.52		\$46,147.50