

TITLE: STANDARD INSTRUMENT APPROACH PROCEDURE

ITEM NO.	DESCRIPTION	BASIS OF AWARD	A W GRAPHICS Dallas, TX		GRAY GRAPHICS Capitol Heights, MD		NATIONAL PRINT & COPY Beltsville, MD		ADVANCE A-1 PRINTING Washington, DC		CURRENT CONTRACTOR ADVANCE A-1 PRINTING	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PRINTING, BINDING, PACKING, DISTRIBUTION:											
(a)	Printing one side only....per page:											
(1)	Makeready and/or Setup.....	2920	10.00	29,200.00	6.00	17,520.00	2.50	7,300.00	3.75	10,950.00	2.65	7,738.00
(2)	Running Per 100 Copies	42572	2.00	85,144.00	0.54	22,988.88	0.30	12,771.60	0.50	21,286.00	0.30	12,771.60
(b)	Printing face and back....per page:											
(1)	Makeready and/or Setup.....	472	10.00	4,720.00	6.00	2,832.00	2.75	1,298.00	3.75	1,770.00	2.75	1,298.00
(2)	Running Per 100 Copies	7080	2.00	14,160.00	0.56	3,964.80	0.40	2,832.00	0.40	2,832.00	0.35	2,478.00
II.	ADDITIONAL OPERATIONS:											
(a)	Binding with 1 metallic screwpost....per 100 books....	328	30.00	9,840.00	50.00	16,400.00	25.00	8,200.00	35.00	11,480.00	25.00	8,200.00
<b>CONTRACTOR TOTALS</b>				<b>\$143,064.00</b>		<b>\$63,705.68</b>		<b>\$32,401.60</b>		<b>\$48,318.00</b>		<b>\$32,485.60</b>
<b>DISCOUNT</b>			<b>1.00%</b>	<b>\$1,430.64</b>	<b>1.00%</b>	<b>\$637.06</b>	<b>2.00%</b>	<b>\$648.03</b>	<b>2.00%</b>	<b>\$966.36</b>	<b>2.00%</b>	<b>\$649.71</b>
<b>DISCOUNTED TOTALS</b>				<b>\$141,633.36</b>		<b>\$63,068.62</b>		<b>\$31,753.57</b>		<b>\$47,351.64</b>		<b>\$31,835.89</b>

AWARDED