TITLE:	GLOBAL TRADE TALK											
TERM:	DECEMBER 1, 1998 to NOVEMBER 30, 1999											
						P R O G R A M B 3 7 4 - S						
			GRAY GRAPHICS		I. P. I. GRAPHICS		THORNER PRESS		MCDONALD & EUDY		CURENT CONTRACTOR:	
	U. S. CUSTOMS SERVICE	BASIS OF	Capitol Heights, Maryland		Upper Marlboro, Maryland		Buffalo, New York		Temple Hills, Maryland		MCDONALD & EUDY	
	PROGRAM B374-S	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I	ELECTRONIC PREPRESS:											
(a)	Trim/Page-Size from Camera Copy...											
	per page----------	6	3.00	18.00	5.00	30.00	5.00	30.00	3.50	21.00	3.50	21.00
(b)	Trim/Page-Size Unit from Electronic File...											
	per page----------	338	13.50	4,563.00	15.00	5,070.00	10.00	3,380.00	10.00	3,380.00	10.00	3,380.00
(c)	System Timework.....per hour----------	3	60.00	180.00	100.00	300.00	75.00	225.00	75.00	225.00	75.00	225.00
	Illustrations:											
(d)	Line.....per illus----------	141	5.00	705.00	6.00	846.00	8.00	1,128.00	5.00	705.00	5.00	705.00
(e)	Sq.Finish Halftone.....per illus----------	189	8.00	1,512.00	8.00	1,512.00	12.00	2,268.00	8.00	1,512.00	8.00	1,512.00
(f)	Comb.Line/Halftone.....per illus------	42	15.00	630.00	15.00	630.00	25.00	1,050.00	13.00	546.00	13.00	546.00
(g)	Silhouette Halftone.....per illus------	14	20.00	280.00	30.00	420.00	30.00	420.00	15.00	210.00	15.00	210.00
(h)	Scanning Color Prints.....per illus-------	207	25.00	5,175.00	10.00	2,070.00	25.00	5,175.00	9.00	1,863.00	9.00	1,863.00
II	PRINTING & BINDING:											
(a)	Per Page . . .											
	BLACK INK OR OTHER:											
(1)	MAKEREADY/SETUP----------	144	30.00	4,320.00	25.00	3,600.00	23.00	3,312.00	20.00	2,880.00	25.00	3,600.00
(2)	RUNNING/1,000----------	1504	10.00	15,040.00	9.50	14,288.00	9.60	14,438.40	10.00	15,040.00	10.00	15,040.00
	EA. ADD'L COLOR:											
(3)	MAKEREADY/SETUP----------	18	25.00	450.00	25.00	450.00	23.00	414.00	10.00	180.00	10.00	180.00
(4)	RUNNING/1,000----------	188	1.00	188.00	2.00	376.00	0.90	169.20	2.00	376.00	2.00	376.00
(b)	Printing in Metallic Ink Per Page . . .											
(1)	MAKEREADY/SETUP----------	144	20.00	2,880.00	15.00	2,160.00	25.00	3,600.00	10.00	1,440.00	10.00	1,440.00
(2)	RUNNING/1,000----------	1504	1.50	2,256.00	1.25	1,880.00	1.50	2,256.00	2.00	3,008.00	2.00	3,008.00
(c)	Varnishing Covers 1 and 4 . . .											
(1)	MAKEREADY/SETUP----------	2	100.00	200.00	100.00	200.00	100.00	200.00	100.00	200.00	100.00	200.00
(2)	RUNNING/1,000----------	20	20.00	400.00	20.00	400.00	2.00	40.00	20.00	400.00	20.00	400.00
(d)	Self-Cover 1 Printing in 4-Color Process. . .per page. . .											
(1)	MAKEREADY/SETUP----------	2	650.00	1,300.00	600.00	1,200.00	500.00	1,000.00	375.00	750.00	600.00	1,200.00
(2)	RUNNING/1,000----------	20	40.00	800.00	40.00	800.00	46.00	920.00	20.00	400.00	45.00	900.00
(e)	Printing Insert on White Index 200 g/m2 (110-lb),											
	incl., Perforating, Folding, & Binding. . .per product. . .											
(1)	MAKEREADY/SETUP----------	2	145.00	290.00	100.00	200.00	100.00	200.00	125.00	250.00	125.00	250.00
(2)	RUNNING/1,000----------	20	40.00	800.00	45.00	900.00	50.00	1,000.00	42.00	840.00	42.00	840.00
IV	PACKING, SEALING, & DISTRIBUTION:											
(1)	Bulk Shipmnts (other than by mail):											
(a)	Packing & Saling.....per container----------	246	1.00	246.00	1.50	369.00	1.35	332.10	1.50	369.00	1.50	369.00
(2)	Mailing:											
(a)	Single copy (Self-Mailers).....per 1,000 copies----	7	50.00	350.00	80.00	560.00	60.00	420.00	55.00	385.00	55.00	385.00
(b)	Multiple copies Kraft (up to 200 leaves)...											
	per envelope----------	2157	0.30	647.10	0.25	539.25	0.35	754.95	0.25	539.25	0.25	539.25
(c)	Multiple copies over 200 leaves, up to 5.4 kg											
	(12-lbs), max., 6,4 kg (14-lbs).....per bag/											
	bundle----------	1062	1.00	1,062.00	1.00	1,062.00	1.00	1,062.00	1.00	1,062.00	1.00	1,062.00
(d)	Quantities over 5.4 kg (12-lbs), up to 10.9 kg											
	(24-lbs), Max., 12.2 kg (27-lbs).....per bundle/											
	container----------	129	1.25	161.25	2.00	258.00	1.35	174.15	2.50	322.50	2.50	322.50
	CONTRACTOR TOTALS			$44,453.35		$40,120.25		$43,968.80		$36,903.75		$38,573.75
	DISCOUNT		1.00%	$444.53	5.00%	$2,006.01	2.00%	$879.38	1.00%	$369.04	1.00%	$385.74
	DISCOUNTED TOTALS			$44,008.82		$38,114.24		$43,089.42		$36,534.71		$38,188.01
										AWARDED		