

The Beacon		Date of Award thru October 31, 2007		Page 01 of 01		PROGRAM 366 - S						
PROGRAM 366-S		BASIS OF AWARD	ALCOM PRINTING GROUP HARLEYSVILLE, PA		EVOLUTION IMPRESSIONS ROCHESTER, NY		GRAPHIC VISIONS GAITHERSBURG, MD		MCDONALD & EUDY PRTS. TEMPLE HILLS, MD		NPC, INC. CLAYSBURG, PA	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	Proofs											
	Color-Content Proofs <i>Per trim/page-size unit</i>	88	3.16	278.08	2.50	220.00	6.00	528.00	2.50	220.00	5.94	522.72
II	COMPLETE PRODUCT:											
(a)	12-Page Product. . .per product. . .											
(1)	<i>MAKEREADY/SETUP</i>	6	631.58	3,789.48	837.00	5,022.00	25.50	153.00	300.00	1,800.00	835.44	5,012.64
(2)	<i>RUNNING/100 COPIES</i>	534	16.16	8,629.44	17.30	9,238.20	14.00	7,476.00	12.25	6,541.50	8.16	4,357.44
(b)	16-Page Product. . .per product. . .											
(1)	<i>MAKEREADY/SETUP</i>	6	652.63	3,915.78	897.00	5,382.00	23.50	141.00	325.00	1,950.00	835.44	5,012.64
(2)	<i>RUNNING/100 COPIES</i>	534	16.63	8,880.42	18.30	9,772.20	13.50	7,209.00	13.00	6,942.00	10.55	5,631.03
CONTRACTOR TOTALS				25,493.20		29,634.40		15,507.00		17,453.50		20,536.47
DISCOUNT			5.00%	1,274.66	0.25%	74.09	2.00%	310.14	1.00%	174.54	0.25%	51.34
DISCOUNTED TOTALS				24,218.54		29,560.31		15,196.86		17,278.96		20,485.13
PROGRAM 366-S		BASIS OF AWARD	PRODUCTION PRESS JACKSONVILLE, IL		QUADRA GRAPHICS, INC. PENNSAUKEN, NJ		QUINTESSENTIAL COLOR UPPER MARLBORO, MD					
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST				
I.	Proofs											
	Color-Content Proofs <i>Per trim/page-size unit</i>	88	8.95	787.60	5.95	523.60	4.00	352.00				
II	COMPLETE PRODUCT:											
(a)	12-Page Product. . .per product. . .											
(1)	<i>MAKEREADY/SETUP</i>	6	750.00	4,500.00	240.00	1,440.00	400.00	2,400.00				
(2)	<i>RUNNING/100 COPIES</i>	534	18.00	9,612.00	18.00	9,612.00	13.50	7,209.00				
(b)	16-Page Product. . .per product. . .											
(1)	<i>MAKEREADY/SETUP</i>	6	800.00	4,800.00	260.00	1,560.00	450.00	2,700.00				
(2)	<i>RUNNING/100 COPIES</i>	534	20.35	10,866.90	19.20	10,252.80	18.00	9,612.00				
CONTRACTOR TOTALS				30,566.50		23,388.40		22,273.00				
DISCOUNT			0.25%	76.42	0.00%	0.00	5.00%	1,113.65				
DISCOUNTED TOTALS				30,490.08		23,388.40		21,159.35				