

TITLE: ARMY ECHOES		Page 01 of 02		P R O G R A M 3 5 6 - S									
TERM: DATE OF AWARD thru FEBRUARY 28, 2006				ALCOM PRINTING Harleysville, PA		BURKLEY ENVELOPE Omaha, Nebraska		DODGE GRAPHIC Utica, New York		GRAY GRAPHICS Capitol Heights, MD		HOT DOT GRAPHICS Streamwood, IL	
		BASIS OF AWARD		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
DEPT OF THE ARMY PROGRAM 356-S													
I. PRINTING & BINDING:													
Pamphlet . . .per product . . .													
(1)	MAKEREADY/SETUP-----	3	1894.00	5,682.00	729.00	2,187.00	720.00	2,160.00	500.00	1,500.00	NC	0.00	
(2)	RUNNING/1,000 COPIES-----	2790	52.42	146,251.80	42.88	119,635.20	66.20	184,698.00	65.00	181,350.00	61.00	170,190.00	
II. PACKING & DISTRIBUTION:													
1. Bulk Shipments -													
Packing and Sealing Shipping Containers...													
per container-----		10	7.25	72.50	1.00	10.00	2.50	25.00	1.50	15.00	1.50	15.00	
2. Mailed Shipment -													
(a) Addressing Single copies (Self-Mailers)...													
per 1,000 copies-----		2770	19.65	54,430.50	9.20	25,484.00	22.00	60,940.00	30.00	83,100.00	13.50	37,395.00	
(b) Single/Multiple copies in Kraft Envelopes													
(up to 200 leaves)....per 100 envelopes-----		126	225.00	28,350.00	1.00	126.00	50.00	6,300.00	25.00	3,150.00	1.00	126.00	
(c) Quantities over 200 leaves, up to 12-lbs.,													
(Max. 14-lbs.).....per bag/bundle-----		150	2.20	330.00	1.00	150.00	1.35	202.50	1.25	187.50	1.00	150.00	
(d) Quantities over 12-lbs., up to 24-lbs.,													
(Max. 27-lbs.).....per bundle/container-----		60	2.45	147.00	2.00	120.00	1.85	111.00	2.00	120.00	1.50	90.00	
CONTRACTOR TOTALS					\$235,263.80		\$147,712.20		\$254,436.50		\$269,422.50		\$207,966.00
DISCOUNT				2.00%	\$4,705.28	1.00%	\$1,477.12	2.00%	\$5,088.73	1.00%	\$2,694.23	0.00%	\$0.00
DISCOUNTED TOTALS					\$230,558.52		\$146,235.08		\$249,347.77		\$266,728.27		\$207,966.00
							AWARDED						

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TERM: DATE OF AWARD thru FEBRUARY 28, 2006				MCDONALD & EUDY Temple Hills, MD		MILLER COPYING Washington, DC		NPC, INC. Claysburg, PA		V.G. REED & SONS Louisville, KY			
DEPT OF THE ARMY PROGRAM 356-S		BASIS OF AWARD		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST		
I. PRINTING & BINDING:													
Pamphlet . . .per product . . .													
(1)	MAKEREADY/SETUP-----	3	525.00	1,575.00	445.00	1,335.00	800.00	2,400.00	450.00	1,350.00			
(2)	RUNNING/1,000 COPIES-----	2790	53.75	149,962.50	39.50	110,205.00	46.30	129,177.00	72.00	200,880.00			
II. PACKING & DISTRIBUTION:													
1. Bulk Shipments -													
Packing and Sealing Shipping Containers...													
per container-----		10	2.50	25.00	1.00	10.00	2.00	20.00	1.50	15.00			
2. Mailed Shipment -													
(a) Addressing Single copies (Self-Mailers)...													
per 1,000 copies-----		2770	15.00	41,550.00	9.50	26,315.00	9.50	26,315.00	10.00	27,700.00			
(b) Single/Multiple copies in Kraft Envelopes													
(up to 200 leaves)....per 100 envelopes-----		126	18.00	2,268.00	5.80	730.80	1.00	126.00	21.00	2,646.00			
(c) Quantities over 200 leaves, up to 12-lbs.,													
(Max. 14-lbs.).....per bag/bundle-----		150	1.50	225.00	0.80	120.00	1.00	150.00	0.50	75.00			
(d) Quantities over 12-lbs., up to 24-lbs.,													
(Max. 27-lbs.).....per bundle/container-----		60	2.00	120.00	1.00	60.00	1.25	75.00	1.25	75.00			
CONTRACTOR TOTALS					\$195,725.50		\$138,775.80		\$158,263.00		\$232,741.00		
DISCOUNT				1.00%	\$1,957.26	2.50%	\$3,469.40	0.25%	\$395.66	0.00%	\$0.00		
DISCOUNTED TOTALS					\$193,768.24		\$135,306.40		\$157,867.34		\$232,741.00		
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DEPT OF THE ARMY		EAGLE WEB PRESS			CURRENT CONTRACTOR:	
PROGRAM 356-S		BASIS OF	Salem, Oregon		EAGLE WEB PRESS	
		AWARD	UNIT RATE	COST	UNIT RATE	COST
I.	PRINTING & BINDING:					
	Pamphlet . . . per product . . .					
(1)	MAKEREADY/SETUP-----	3	1200.00	3,600.00	750.00	2,250.00
(2)	RUNNING/1,000 COPIES-----	2790	60.82	169,687.80	43.00	119,970.00
II.	PACKING & DISTRIBUTION:					
1.	<u>Bulk Shipments -</u>					
	Packing and Sealing Shipping Containers...					
	per container-----	10	1.00	10.00	1.00	10.00
2.	<u>Mailed Shipment -</u>					
(a)	Addressing Single copies (Self-Mailers)...					
	per 1,000 copies-----	2770	13.25	36,702.50	17.50	48,475.00
(b)	Single/Multiple copies in Kraft Envelopes					
	(up to 200 leaves)...per 100 envelopes-----	126	108.00	13,608.00	108.00	13,608.00
(c)	Quantities over 200 leaves, up to 12-lbs.,					
	(Max. 14-lbs.).....per bag/bundle-----	150	1.25	187.50	1.00	150.00
(d)	Quantities over 12-lbs., up to 24-lbs.,					
	(Max. 27-lbs.).....per bundle/container-----	60	1.25	75.00	1.00	60.00
	CONTRACTOR TOTALS			\$223,870.80		\$184,523.00
	DISCOUNT		5.00%	\$11,193.54	3.00%	\$5,535.69
	DISCOUNTED TOTALS			\$212,677.26		\$178,987.31