

332-S - September 1, 2004 To August 31, 2005  
 Title: PROCUREMENT OF AGRICULTURAL RESEARCH

|                                      |   | AJ IMAGES, INC<br>Roselle, NJ |           | EVOLUTION IMPRESSION<br>Rochester, NY |           | FONTANA LITHO, INC.<br>Cheverly, MD |           | GRAY GRAPHICS<br>Capitol Heights, MD |           |                     |
|--------------------------------------|---|-------------------------------|-----------|---------------------------------------|-----------|-------------------------------------|-----------|--------------------------------------|-----------|---------------------|
| ITEM NO.                             | DESCRIPTION   | BASIS OF<br>AWARD             | UNIT RATE | COST                                  | UNIT RATE | COST                                | UNIT RATE | COST                                 | UNIT RATE | COST                |
| <b>I. ELECTRONIC PREPRESS:</b>       |   |                               |           |                                       |           |                                     |           |                                      |           |                     |
| (a)                                  | Trim/Page-size unit produced from electronic file<br>.....per page  | 1,542                         | 6.00      | 9,252.00                              | 8.75      | 13,492.50                           | 8.00      | 12,336.00                            | 7.50      | 11,565.00           |
| (b)                                  | Graphics.....per graphic.....   | 6                             | 50.00     | 300.00                                | 55.00     | 330.00                              | 20.00     | 120.00                               | 7.00      | 42.00               |
| (c)                                  | Digital color content proofs-per trim/page-size unit  | 1,136                         | 10.00     | 11,360.00                             | 4.50      | 5,112.00                            | 4.00      | 4,544.00                             | 2.00      | 2,272.00            |
| (d)                                  | One-piece laminated/digital color proofs.....   | 284                           | 15.00     | 4,260.00                              | 33.50     | 9,514.00                            | 20.00     | 5,680.00                             | 20.00     | 5,680.00            |
| (e)                                  | System Timework.....per hour  | 52                            | 25.00     | 1,300.00                              | 85.00     | 4,420.00                            | 65.00     | 3,380.00                             | 50.00     | 2,600.00            |
| (f)                                  | Returning electronic files on CD-ROM.....<br>.....per CD-ROM  | 12                            | 30.00     | 360.00                                | 45.00     | 540.00                              | 1.00      | 12.00                                | 50.00     | 600.00              |
| <b>II. PRINTING AND BINDING:</b>     |   |                               |           |                                       |           |                                     |           |                                      |           |                     |
| (a)                                  | Printing in Four-Color Process - Per Page   |                               |           |                                       |           |                                     |           |                                      |           |                     |
| (1)                                  | Makeready and Setup Charges   | 284                           | 160.00    | 45,440.00                             | 62.25     | 17,679.00                           | 130.00    | 36,920.00                            | 52.50     | 14,910.00           |
| (2)                                  | Running Per 1,000 Copies  | 12,600                        | 7.85      | 98,910.00                             | 11.70     | 147,420.00                          | 11.05     | 139,230.00                           | 9.50      | 119,700.00          |
| (b)                                  | Each Additional Color of Ink - Per Page<br><i>Printing in an add'l color...per color/per page</i>   |                               |           |                                       |           |                                     |           |                                      |           |                     |
| (1)                                  | Makeready and Setup Charges   | 12                            | 35.00     | 420.00                                | 31.00     | 372.00                              | 15.08     | 180.96                               | 50.00     | 600.00              |
| (2)                                  | Per 1,000 Copies  | 514                           | 0.40      | 205.60                                | 0.45      | 231.30                              | 0.70      | 359.80                               | 1.00      | 514.00              |
| (c)                                  | Varnish/spot varnish.....per page.....  |                               |           |                                       |           |                                     |           |                                      |           |                     |
| (1)                                  | Makeready and Setup Charges   | 340                           | 35.00     | 11,900.00                             | 32.00     | 10,880.00                           | 12.50     | 4,250.00                             | 40.00     | 13,600.00           |
| (2)                                  | Running Per 1,000 Copies  | 10,842                        | 0.40      | 4,336.80                              | 0.45      | 4,878.90                            | 0.40      | 4,336.80                             | 0.50      | 5,421.00            |
| <b>III. PACKING AND DISTRIBUTION</b> |   |                               |           |                                       |           |                                     |           |                                      |           |                     |
| Bulk shipments (other than mail):    |   |                               |           |                                       |           |                                     |           |                                      |           |                     |
| (a)                                  | Pack/seal shipping containers.....per container<br>Mailing:   | 454                           | 1.50      | 681.00                                | 1.50      | 681.00                              | 2.00      | 908.00                               | 1.25      | 567.50              |
| (b)                                  | Create/affix barcoded labels .....per 1,000 labels  | 215                           | 36.00     | 7,740.00                              | 56.00     | 12,040.00                           | 50.00     | 10,750.00                            | 53.00     | 11,395.00           |
| (c)                                  | Sgl/mult copies in kraft envelope up to 200<br>leaves.....per envelope  | 9,960                         | 0.50      | 4,980.00                              | 0.42      | 4,183.20                            | 0.50      | 4,980.00                             | 0.40      | 3,984.00            |
| (d)                                  | Sgl/mult copies over 200 leaves to 36-lbs inserted<br>into Tyvek envelopes or packed in shipping<br>containers.....per envelope/container | 5,100                         | 0.95      | 4,845.00                              | 1.00      | 5,100.00                            | 0.80      | 4,080.00                             | 1.00      | 5,100.00            |
| <b>CONTRACTOR TOTALS</b>             |   |                               |           | <b>\$206,290.40</b>                   |           | <b>\$236,873.90</b>                 |           | <b>\$232,067.56</b>                  |           | <b>\$198,550.50</b> |
| <b>DISCOUNT</b>                      |   |                               |           | <b>\$0.00</b>                         | 0.00%     | <b>\$592.18</b>                     | 0.25%     | <b>\$1,160.34</b>                    | 0.50%     | <b>\$1,985.51</b>   |
| <b>DISCOUNTED TOTALS</b>             |   |                               |           | <b>\$206,290.40</b>                   |           | <b>\$236,281.72</b>                 |           | <b>\$230,907.22</b>                  |           | <b>\$196,564.99</b> |

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|--|---|--------------------|-----------|-----------------------|--------------------|---------------------|----------------------|---------------------|----------------|---------------------|--------------------|---------------------|
| Title: PROCUREMENT OF AGRICULTURAL RESEARCH  |   |                    |           |                       |                    |                     |                      |                     |                |                     |                    |                     |
|  |   | MARTIN LITHO, INC. |           |                       | PBM GRAPHICS, INC. |                     | PEAKE PRINTERS, INC. |                     | S & S GRAPHICS |                     | UNIVERSAL PRINTING |                     |
|  |   | Tampa, FL          |           |                       | Raleigh, NC        |                     | Cheverly, MD         |                     | Laurel, MD     |                     | St. Louis, MO      |                     |
| ITEM NO.                                     | DESCRIPTION   | BASIS OF AWARD     | UNIT RATE | COST                  | UNIT RATE          | COST                | UNIT RATE            | COST                | UNIT RATE      | COST                | UNIT RATE          | COST                |
| <b>I. ELECTRONIC PREPRESS:</b>               |   |                    |           |                       |                    |                     |                      |                     |                |                     |                    |                     |
| (a)  | Trim/Page-size unit produced from electronic file<br>.....per page  | 1,542              | 8.00      | 12,336.00             | 2.00               | 3,084.00            | 5.00                 | 7,710.00            | 8.33           | 12,844.86           | 8.08               | 12,459.36           |
| (b)  | Graphics.....per graphic.....   | 6                  | 10.50     | 63.00                 | 30.00              | 180.00              | 65.00                | 390.00              | 5.00           | 30.00               | 106.67             | 640.02              |
| (c)  | Digital color content proofs-per trim/page-size unit  | 1,136              | 10.50     | 11,928.00             | 6.00               | 6,816.00            | 2.00                 | 2,272.00            | 4.00           | 4,544.00            | 9.44               | 10,723.84           |
| (d)  | One-piece laminated/digital color proofs.....   | 284                | 23.00     | 6,532.00              | 20.00              | 5,680.00            | 18.00                | 5,112.00            | 20.00          | 5,680.00            | 30.81              | 8,750.04            |
| (e)  | System Timework.....per hour  | 52                 | 60.00     | 3,120.00              | 60.00              | 3,120.00            | 90.00                | 4,680.00            | 60.00          | 3,120.00            | 66.92              | 3,479.84            |
| (f)  | Returning electronic files on CD-ROM.....<br>.....per CD-ROM  | 12                 | 33.00     | 396.00                | 12.00              | 144.00              | 90.00                | 1,080.00            | 65.00          | 780.00              | NC                 | 0.00                |
| <b>II. PRINTING AND BINDING:</b>             |   |                    |           |                       |                    |                     |                      |                     |                |                     |                    |                     |
| (a)  | Printing in Four-Color Process - Per Page   |                    |           |                       |                    |                     |                      |                     |                |                     |                    |                     |
| (1)  | <b>Makeready and Setup Charges</b>  | 284                | 98.00     | 27,832.00             | 99.88              | 28,365.92           | 172.00               | 48,848.00           | 175.00         | 49,700.00           | 195.92             | 55,641.28           |
| (2)  | <b>Running Per 1,000 Copies</b>   | 12,600             | 98.50     | 1,241,100.00          | 8.33               | 104,958.00          | 13.85                | 174,510.00          | 6.80           | 85,680.00           | 7.18               | 90,468.00           |
| (b)  | Each Additional Color of Ink - Per Page<br><i>Printing in an add'l color...per color/per page</i>   |                    |           |                       |                    |                     |                      |                     |                |                     |                    |                     |
| (1)  | <b>Makeready and Setup Charges</b>  | 12                 | 28.00     | 336.00                | 19.66              | 235.92              | 66.00                | 792.00              | 8.00           | 96.00               | 65.17              | 782.04              |
| (2)  | <b>Per 1,000 Copies</b>   | 514                | 0.48      | 246.72                | 0.57               | 292.98              | 0.30                 | 154.20              | 0.68           | 349.52              | 0.18               | 92.52               |
| (c)  | Varnish/spot varnish.....per page.....  |                    |           |                       |                    |                     |                      |                     |                |                     |                    |                     |
| (1)  | <b>Makeready and Setup Charges</b>  | 340                | 5.65      | 1,921.00              | 17.70              | 6,018.00            | 66.00                | 22,440.00           | 7.00           | 2,380.00            | NC                 | 0.00                |
| (2)  | <b>Running Per 1,000 Copies</b>   | 10,842             | 0.48      | 5,204.16              | 0.51               | 5,529.42            | 0.30                 | 3,252.60            | 0.50           | 5,421.00            | NC                 | 0.00                |
| <b>III. PACKING AND DISTRIBUTION</b>         |   |                    |           |                       |                    |                     |                      |                     |                |                     |                    |                     |
| Bulk shipments (other than mail):            |   |                    |           |                       |                    |                     |                      |                     |                |                     |                    |                     |
| (a)  | Pack/seal shipping containers.....per container<br>Mailing:   | 454                | 1.48      | 671.92                | 1.14               | 517.56              | 2.00                 | 908.00              | 4.00           | 1,816.00            | NC                 | 0.00                |
| (b)  | Create/affix barcoded labels .....per 1,000 labels  | 215                | 42.00     | 9,030.00              | 15.00              | 3,225.00            | 30.00                | 6,450.00            | 52.00          | 11,180.00           | 43.07              | 9,260.05            |
| (c)  | Sgl/mult copies in kraft envelope up to 200<br>leaves.....per envelope  | 9,960              | 0.55      | 5,478.00              | 0.09               | 896.40              | 1.50                 | 14,940.00           | 0.50           | 4,980.00            | 0.61               | 6,075.60            |
| (d)  | Sgl/mult copies over 200 leaves to 36-lbs inserted<br>into Tyvek envelopes or packed in shipping<br>containers.....per envelope/container | 5,100              | 0.98      | 4,998.00              | 0.44               | 2,244.00            | 2.50                 | 12,750.00           | 1.15           | 5,865.00            | 1.75               | 8,925.00            |
| <b>CONTRACTOR TOTALS</b>                     |   |                    |           | <b>\$1,331,192.80</b> |                    | <b>\$171,307.20</b> |                      | <b>\$306,288.80</b> |                | <b>\$194,466.38</b> |                    | <b>\$207,297.59</b> |
| <b>DISCOUNT</b>                              |   |                    | 2.00%     | <b>\$26,623.86</b>    | 2.00%              | <b>\$3,426.14</b>   | 1.00%                | <b>\$3,062.89</b>   | 1.00%          | <b>\$1,944.66</b>   | 1.00%              | <b>\$2,072.98</b>   |
| <b>DISCOUNTED TOTALS</b>                     |   |                    |           | <b>\$1,304,568.94</b> |                    | <b>\$167,881.06</b> |                      | <b>\$303,225.91</b> |                | <b>\$192,521.72</b> |                    | <b>\$205,224.61</b> |

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|             |   | EU Services<br>Rockville, MD |           |                     | Current Contractor<br>EU Services |                     |
|-------------|---|------------------------------|-----------|---------------------|-----------------------------------|---------------------|
| ITEM NO.    | DESCRIPTION   | BASIS OF<br>AWARD            | UNIT RATE | COST                | UNIT RATE                         | COST                |
| <b>I.</b>   | <b>ELECTRONIC PREPRESS:</b>   |                              |           |                     |                                   |                     |
| (a)         | Trim/Page-size unit produced from electronic file   |                              |           |                     |                                   |                     |
|             | .....per page   | 1,542                        | 8.50      | <b>13,107.00</b>    | 7.50                              | <b>11,565.00</b>    |
| (b)         | Graphics.....per graphic.....   | 6                            | 90.00     | <b>540.00</b>       | 8.50                              | <b>51.00</b>        |
| (c)         | Digital color content proofs-per trim/page-size unit  | 1,136                        | 1.95      | <b>2,215.20</b>     | 2.00                              | <b>2,272.00</b>     |
| (d)         | One-piece laminated/digital color proofs.....   | 284                          | 25.00     | <b>7,100.00</b>     | 12.50                             | <b>3,550.00</b>     |
| (e)         | System Timework.....per hour  | 52                           | 98.00     | <b>5,096.00</b>     | 65.00                             | <b>3,380.00</b>     |
| (f)         | Returning electronic files on CD-ROM.....   |                              |           |                     |                                   |                     |
|             | .....per CD-ROM   | 12                           | 38.00     | <b>456.00</b>       | 20.00                             | <b>240.00</b>       |
| <b>II.</b>  | <b>PRINTING AND BINDING:</b>  |                              |           |                     |                                   |                     |
| (a)         | Printing in Four-Color Process - Per Page   |                              |           |                     |                                   |                     |
| (1)         | <b>Makeready and Setup Charges</b>  | 284                          | 75.00     | <b>21,300.00</b>    | 116.50                            | <b>33,086.00</b>    |
| (2)         | <b>Running Per 1,000 Copies</b>   | 12,600                       | 9.70      | <b>122,220.00</b>   | 9.25                              | <b>116,550.00</b>   |
| (b)         | Each Additional Color of Ink - Per Page   |                              |           |                     |                                   |                     |
|             | <i>Printing in an add'l color...per color/per page</i>  |                              |           |                     |                                   |                     |
| (1)         | <b>Makeready and Setup Charges</b>  | 12                           | 18.00     | <b>216.00</b>       | 18.50                             | <b>222.00</b>       |
| (2)         | <b>Per 1,000 Copies</b>   | 514                          | 0.50      | <b>257.00</b>       | 0.50                              | <b>257.00</b>       |
| (c)         | Varnish/spot varnish.....per page.....  |                              |           |                     |                                   |                     |
| (1)         | <b>Makeready and Setup Charges</b>  | 340                          | 18.00     | <b>6,120.00</b>     | 8.00                              | <b>2,720.00</b>     |
| (2)         | <b>Running Per 1,000 Copies</b>   | 10,842                       | 0.35      | <b>3,794.70</b>     | 0.20                              | <b>2,168.40</b>     |
| <b>III.</b> | <b>PACKING AND DISTRIBUTION</b>   |                              |           |                     |                                   |                     |
|             | Bulk shipments (other than mail):   |                              |           |                     |                                   |                     |
| (a)         | Pack/seal shipping containers.....per container   | 454                          | 4.50      | <b>2,043.00</b>     | 4.50                              | <b>2,043.00</b>     |
|             | Mailing:  |                              |           |                     |                                   |                     |
| (b)         | Create/affix barcoded labels .....per 1,000 labels  | 215                          | 58.71     | <b>12,622.65</b>    | 57.00                             | <b>12,255.00</b>    |
| (c)         | Sgl/mult copies in kraft envelope up to 200 leaves.....per envelope   | 9,960                        | 0.75      | <b>7,470.00</b>     | 0.55                              | <b>5,478.00</b>     |
| (d)         | Sgl/mult copies over 200 leaves to 36-lbs inserted into Tyvek envelopes or packed in shipping containers.....per envelope/container | 5,100                        | 1.75      | <b>8,925.00</b>     | 1.25                              | <b>6,375.00</b>     |
|             | <b>CONTRACTOR TOTALS</b>  |                              |           | <b>\$213,482.55</b> |                                   | <b>\$202,212.40</b> |
|             | <b>DISCOUNT</b>   |                              | 0.50%     | <b>\$1,067.41</b>   | 0.00%                             | <b>\$0.00</b>       |
|             | <b>DISCOUNTED TOTALS</b>  |                              |           | <b>\$212,415.14</b> |                                   | <b>\$202,212.40</b> |
|             |   |                              |           | <b>AWARDED</b>      |                                   |                     |