

Program No. C326-S Term September 1, 2003 To August 31, 2004												
Title: BOOKS AND PAMPHLETS												
											Price Comparison Only	
			GRAY GRAPHICS		McDONALD & EUDY		NPC, INC.		GOODWAY GRAPHICS		CURRENT CONTRACTOR	
			CAPITOL HEIGHTS, MD		TEMPLE HILLS, MD		CLAYSBURG, PA		SPRINGFIELD, VA		GOODWAY GRAPHICS	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	FILMS:											
(a)	Trim/Page-size unit..... per film											
(1)	From Camera Copy.....	11,695	1.00	11,695.00	0.75	8,771.25	1.00	11,695.00	1.00	11,695.00	1.00	11,695.00
(2)	From Diskette.....	977	4.50	4,396.50	5.00	4,885.00	5.00	4,885.00	5.00	4,885.00	5.00	4,885.00
(b)	Proofing:											
(1)	Dylux/digital black/white proofs..... per pag	1,849	0.50	924.50	0.50	924.50	1.00	1,849.00	0.75	1,386.75	0.75	1,386.75
(2)	One-pc laminated/digital color proofs..... per pag	1	20.00	20.00	40.00	40.00	40.00	40.00	25.00	25.00	25.00	25.00
II.	PRINTING AND BINDING:											
1 (a)	4- Page Product..... per product											
	Black Ink or Color Other than Black											
(1)	Makeready and Setup Charges	1	100.00	100.00	150.00	150.00	150.00	150.00	100.00	100.00	100.00	100.00
(2)	Per 100 Copies	60	1.50	90.00	2.50	150.00	2.00	120.00	2.00	120.00	2.00	120.00
(b)	6- Page Product..... per product											
(1)	Black Ink or Color Other than Black											
(2)	Makeready and Setup Charges	1	150.00	150.00	200.00	200.00	250.00	250.00	150.00	150.00	150.00	150.00
	Per 100 Copies	60	3.50	210.00	4.50	270.00	4.25	255.00	4.00	240.00	4.00	240.00
(c)	Saddle-Stitched, incl binding..... per page											
	Black Ink or Color Other than Black											
(1)	Makeready and Setup Charges	5,490	4.25	23,332.50	4.50	24,705.00	6.00	32,940.00	5.00	27,450.00	4.50	24,705.00
(2)	Per 100 Copies	341,478	0.13	44,392.14	0.14	47,806.92	0.12	40,977.36	0.15	51,221.70	0.13	44,392.14
(d)	Looseleaf, incl binding..... per pag											
	Black Ink or Color Other than Black											
(1)	Makeready and Setup Charges	878	3.25	2,853.50	4.50	3,951.00	4.00	3,512.00	5.00	4,390.00	3.50	3,073.00
(2)	Per 100 Copies	54,636	0.12	6,556.32	0.14	7,649.04	0.10	5,463.60	0.14	7,649.04	0.12	6,556.32
(e)	Perfect-Bound, incl binding..... per page											
	Black Ink or Color Other than Black											
(1)	Makeready and Setup Charges	3,514	3.25	11,420.50	3.50	12,299.00	4.00	14,056.00	5.00	17,570.00	3.50	12,299.00
(2)	Per 100 Copies	204,888	0.12	24,586.56	0.11	22,537.68	0.10	20,488.80	0.15	30,733.20	0.12	24,586.56
(f)	Separate Cover..... per cover page											
	Black Ink or Color Other than Black											
(1)	Makeready and Setup Charges	173	17.50	3,027.50	20.00	3,460.00	50.00	8,650.00	20.00	3,460.00	20.00	3,460.00
(2)	Per 100 Copies	7,123	1.00	7,123.00	1.00	7,123.00	1.00	7,123.00	1.00	7,123.00	1.00	7,123.00
(g)	Dividers, incl prtng 1 or 2 sides die-cut and inserting..... per divider											
	Black Ink or Color Other than Black											
(1)	Makeready and Setup Charges	6	10.00	60.00	60.00	360.00	15.00	90.00	100.00	600.00	20.00	120.00
(2)	Per 100 Copies	1,866	2.50	4,665.00	2.50	4,665.00	7.00	13,062.00	1.50	2,799.00	3.00	5,598.00
2.	Additional Color..... per color/per page											
(1)	Makeready and Setup Charges	1,636	14.00	22,904.00	15.00	24,540.00	5.00	8,180.00	5.00	8,180.00	14.00	22,904.00
(2)	Per 100 Copies	152,061	0.15	22,809.15	0.16	24,329.76	0.20	30,412.20	0.08	12,164.88	0.20	30,412.20
3.	Bleed Tabs..... per tab											
(1)	Makeready and Setup Charges	7	5.00	35.00	15.00	105.00	25.00	175.00	15.00	105.00	5.00	35.00
(2)	Per 100 Copies	2,239	0.10	223.90	0.03	67.17	0.25	559.75	0.15	335.85	0.10	223.90
III.	PAPER: Per 100 Leaves											
	Text:											
(a)	White Offset, 50-lb.....	237,683	0.50	118,841.50	0.48	114,087.84	0.52	123,595.16	0.50	118,841.50	0.50	118,841.50
(b)	Colored Writing, 20-lb.....	6,011	1.00	6,011.00	0.80	4,808.80	1.25	7,513.75	0.75	4,508.25	1.80	10,819.80
(c)	White Dull Coated Offset Book, 70-lb.....	33,061	1.15	38,020.15	1.10	36,367.10	1.50	49,591.50	1.15	38,020.15	1.20	39,673.20
(d)	White Litho Coated Book, 70-lb.....	12,023	1.15	13,826.45	1.10	13,225.30	1.50	18,034.50	1.15	13,826.45	1.15	13,826.45
(e)	White Opacified Book, 60-lb.....	12,023	0.59	7,093.57	0.56	6,732.88	0.75	9,017.25	0.72	8,656.56	0.81	9,738.63

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ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
III.	PAPER: Per 100 Leaves											
	<i>Covers/Dividers:</i>											
(f)	White Vellum Cover, 50-lb.....	1,211	2.75	3,330.25	2.75	3,330.25	4.00	4,844.00	3.00	3,633.00	3.00	3,633.00
(g)	Colored Vellum Cover, 50-lb.....	427	4.00	1,708.00	4.50	1,921.50	5.00	2,135.00	3.50	1,494.50	4.50	1,921.50
(h)	White Litho Coated Cover, 80-lb.....	1,710	3.00	5,130.00	3.00	5,130.00	5.00	8,550.00	4.00	6,840.00	4.00	6,840.00
(i)	White Dull Coated Cover, 80-lb.....	214	3.50	749.00	3.50	749.00	5.00	1,070.00	4.50	963.00	5.50	1,177.00
(j)	White Index, 110-lb.....	1,213	2.75	3,335.75	2.50	3,032.50	4.00	4,852.00	2.50	3,032.50	2.50	3,032.50
(k)	Colored Index, 110-lb.....	653	4.00	2,612.00	4.50	2,938.50	4.50	2,938.50	3.50	2,285.50	4.50	2,938.50
IV.	ADDITIONAL BINDERY OPERATIONS:											
(a)	Shrink-film packaging.....per package	3,245	0.15	486.75	0.15	486.75	0.15	486.75	0.20	649.00	0.20	649.00
(b)	Drilling.....per 100 leave	12,863	0.05	643.15	0.03	385.89	0.05	643.15	0.05	643.15	0.05	643.15
(c)	Bind looseleaf books w/plastic-comb binding (incl cost of plastic comb).....per 100 boo	719	100.00	71,900.00	60.00	43,140.00	50.00	35,950.00	30.00	21,570.00	50.00	35,950.00
(d)	Perforating or scoring.....per 100 leaves	236,799	0.05	11,839.95	0.02	4,735.98	0.02	4,735.98	No Charge	0.00	No Charge	0.00
(e)	Gather/insert preprtd leaves.....per 100 leaves	1	6.50	6.50	9.00	9.00	25.00	25.00	25.00	25.00	25.00	25.00
V.	PACKING (Bulk or Mail Shipments):											
(a)	Affix furnished labels or labels furnished on diskettes to sgl cps(self-mailers)....per 100 copies	122	4.25	518.50	30.00	3,660.00	5.00	610.00	5.00	610.00	5.00	610.00
(b)	Sgl/mult cps kft env to 200 lvs.....per envelope	3,777	0.20	755.40	0.20	755.40	0.35	1,321.95	0.35	1,321.95	0.25	944.25
(c)	Quantities ovr 200 lvs to 36-lbs.....per container	2,988	1.00	2,988.00	1.15	3,436.20	1.00	2,988.00	1.00	2,988.00	1.00	2,988.00
	CONTRACTOR SUBTOTALS			\$481,370.99		\$447,922.21		\$483,836.20		\$422,291.93		\$458,341.35
	TOTALS FOR ITEM III PAPER			\$200,657.67		\$192,323.67		\$232,141.66		\$202,101.41		\$212,442.08
	SUBTOTALS LESS PAPER			\$280,713.32		\$255,598.54		\$251,694.54		\$220,190.52		\$245,899.27
	ACCELERATED SCHEDULE (50%)	50.00%		\$140,356.66		\$127,799.27		\$125,847.27		\$110,095.26		\$122,949.64
VI.	1 to 3 Worddays -- Percentage Increase		5.00%	\$7,017.83	5.00%	\$6,389.96	200.00%	\$251,694.54	0.00%	\$0.00	0.00%	\$0.00
	CONTR'S SUBTOTALS + PERCENTAGE INCR			\$488,388.82		\$454,312.17		\$735,530.74		\$422,291.93		\$458,341.35
	DISCOUNT		2.00%	\$9,767.78	1.00%	\$4,543.12	0.25%	\$1,838.83	1.00%	\$4,222.92	1.00%	\$4,583.41
	DISCOUNTED TOTALS			\$478,621.04		\$449,769.05		\$733,691.91		\$418,069.01		\$453,757.94
										AWARDED		