

ITEM NO.	DESCRIPTION	BASIS OF AWARD	A J IMAGES, INC ROSELLE, NJ			ALCOM PRINTING HARLEYSVILLE, PA		GRAPHIC VISIONS GAITHERSBURG MD		GRAY GRAPHICS CAPITOL HEIGHTS, MD		PS ENTERPRISES, INC TEMPLE HILLS, MD	
			UNIT RATE	COST		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:												
(a)	Trim/Page-size unit produced from electronic file... per page.....	95	8.00	760.00	9.01	855.95	8.00	760.00	8.00	760.00	10.00	950.00	
(b)	Trim/Page-size unit produced from camera copy...per page.....	6	6.50	39.00	8.015	48.09	2.50	15.00	4.00	24.00	3.00	18.00	
(c)	Line...per illustration.....	6	6.00	36.00	8.50	51.00	4.00	24.00	6.00	36.00	4.00	24.00	
(d)	Square-finish halftone...per illustration.....	25	9.50	237.50	9.50	237.50	8.00	200.00	10.00	250.00	7.00	175.00	
II.	PROOFS:												
(a)	Color Keys/digital color proofs...per color/per trim/page- size unit.....	20	10.00	200.00	5.00	100.00	5.00	100.00	10.00	200.00	5.00	100.00	
III.	PRINTING AND BINDING:												
(a)	Two-Page Products...per product BLACK INK												
(1)	Makeready and Setup Charges	2	247.00	494.00	35.00	70.00	87.00	174.00	200.00	400.00	160.00	320.00	
(2)	Per 1000 Copies.....	50	19.84	992.00	47.75	2,387.50	12.50	625.00	15.00	750.00	11.40	570.00	
	EACH ADDITIONAL PANTONE INK COLOR												
(3)	Makeready and Setup Charges	2	97.00	194.00	35.00	70.00	75.00	150.00	50.00	100.00	140.00	280.00	
(4)	Per 1000 Copies.....	50	0.48	24.00	47.75	2,387.50	2.00	100.00	5.00	250.00	1.75	87.50	
(b)	Four-Page Products...per product BLACK INK												
(1)	Makeready and Setup Charges	3	272.00	816.00	30.00	90.00	90.00	270.00	250.00	750.00	305.00	915.00	
(2)	Per 1000 Copies.....	150	30.04	4,506.00	48.75	7,312.50	19.00	2,850.00	22.00	3,300.00	22.75	3,412.50	
	EACH ADDITIONAL PANTONE INK COLOR												
(3)	Makeready and Setup Charges	2	97.00	194.00	30.00	60.00	75.00	150.00	100.00	200.00	210.00	420.00	
(4)	Per 1000 Copies.....	100	0.76	76.00	48.75	4,875.00	3.00	300.00	6.00	600.00	2.50	250.00	
(c)	Six-Page Products...per product BLACK INK												
(1)	Makeready and Setup Charges	5	399.00	1,995.00	25.00	125.00	142.00	710.00	350.00	1,750.00	362.00	1,810.00	
(2)	Per 1000 Copies.....	360	40.81	14,691.60	49.75	17,910.00	36.75	13,230.00	36.00	12,960.00	39.00	14,040.00	
	EACH ADDITIONAL PANTONE INK COLOR												
(3)	Makeready and Setup Charges	4	156.00	624.00	25.00	100.00	110.00	440.00	150.00	600.00	163.00	652.00	
(4)	Per 1000 Copies.....	210	0.33	69.30	49.75	10,447.50	3.00	630.00	7.00	1,470.00	4.00	840.00	
(d)	Paste-on-fold/saddle-stitch...per page												
(1)	Makeready and Setup Charges	16	409.00	6,544.00	50.00	800.00	16.50	264.00	8.00	128.00	46.00	736.00	
(2)	Per 1000 Copies.....	600	44.59	26,754.00	50.75	30,450.00	7.35	4,410.00	5.00	3,000.00	6.50	3,900.00	
	EACH ADDITIONAL PANTONE INK COLOR												
(3)	Makeready and Setup Charges	6	156.00	936.00	50.00	300.00	19.00	114.00	15.00	90.00	19.75	118.50	
(4)	Per 1000 Copies.....	150	0.36	54.00	50.75	7,612.50	3.00	450.00	2.50	375.00	4.00	600.00	
IV.	ADDITIONAL OPERATIONS:												
(a)	Folding from 216 x 279 mm to 216 x 140 mm(8-1/2 x 11" to 8-1/2 x 5-1/2" ...per 1000 copies.....	225	4.00	900.00	10.00	2,250.00	3.00	675.00	6.00	1,350.00	3.00	675.00	
V.	PACKING AND DISTRIBUTION:												
(a)	Packing and sealing shipping containers...per container	693	1.45	1,004.85	0.00	0.00	1.50	1,039.50	1.50	1,039.50	1.25	866.25	
	CONTRACTOR TOTALS			\$62,141.25		\$88,540.04		\$27,680.50		\$30,382.50		\$31,759.75	
	DISCOUNT		0.00%	\$0.00	1.00%	\$885.40	0.50%	\$138.40	1.00%	\$303.83	1.00%	\$317.60	
	DISCOUNTED TOTALS			\$62,141.25		\$87,654.64		\$27,542.10		\$30,078.67		\$31,442.15	

ITEM NO.	DESCRIPTION	BASIS OF AWARD	STROUT GRAPHICS NASHVILLE, TN		TAMMS LITHO CEDARBURY, WI		THORNER PRESS BUFFALO, NY		McDONALD & EUDY TEMPLE HILLS		CURRENT CONTRACTOR McDONALD & EUDY	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:											
(a)	Trim/Page-size unit produced from electronic file... per page.....	95	8.00	760.00	20.00	1,900.00	10.00	950.00	8.00	760.00	9.00	855.00
(b)	Trim/Page-size unit produced from camera copy...per page.....	6	5.00	30.00	3.00	18.00	7.00	42.00	4.00	24.00	4.00	24.00
(c)	Line...per illustration.....	6	8.00	48.00	3.00	18.00	5.00	30.00	6.00	36.00	7.00	42.00
(d)	Square-finish halftone...per illustration.....	25	10.00	250.00	10.00	250.00	8.00	200.00	8.00	200.00	9.00	225.00
II.	PROOFS:											
(a)	Color Keys/digital color proofs...per color/per trim/page- size unit.....	20	10.00	200.00	15.19	303.80	5.00	100.00	4.50	90.00	4.50	90.00
III.	PRINTING AND BINDING:											
(a)	Two-Page Products...per product BLACK INK											
(1)	Makeready and Setup Charges	2	200.00	400.00	115.43	230.86	150.00	300.00	150.00	300.00	150.00	300.00
(2)	Per 1000 Copies.....	50	10.00	500.00	29.16	1,458.00	17.00	850.00	10.75	537.50	11.50	575.00
	EACH ADDITIONAL PANTONE INK COLOR											
(3)	Makeready and Setup Charges	2	200.00	400.00	72.90	145.80	50.00	100.00	150.00	300.00	200.00	400.00
(4)	Per 1000 Copies.....	50	1.00	50.00	6.07	303.50	5.00	250.00	1.50	75.00	1.50	75.00
(b)	Four-Page Products...per product BLACK INK											
(1)	Makeready and Setup Charges	3	150.00	450.00	115.43	346.29	180.00	540.00	150.00	450.00	150.00	450.00
(2)	Per 1000 Copies.....	150	20.00	3,000.00	43.74	6,561.00	30.00	4,500.00	24.00	3,600.00	25.00	3,750.00
	EACH ADDITIONAL PANTONE INK COLOR											
(3)	Makeready and Setup Charges	2	250.00	500.00	72.90	145.80	270.00	540.00	150.00	300.00	200.00	400.00
(4)	Per 1000 Copies.....	100	1.50	150.00	6.07	607.00	5.00	500.00	1.75	175.00	2.50	250.00
(c)	Six-Page Products...per product BLACK INK											
(1)	Makeready and Setup Charges	5	206.00	1,030.00	188.32	941.60	220.00	1,100.00	150.00	750.00	150.00	750.00
(2)	Per 1000 Copies.....	360	28.00	10,080.00	76.54	27,554.40	42.00	15,120.00	35.00	12,600.00	39.00	14,040.00
	EACH ADDITIONAL PANTONE INK COLOR											
(3)	Makeready and Setup Charges	4	200.00	800.00	170.10	680.40	290.00	1,160.00	150.00	600.00	200.00	800.00
(4)	Per 1000 Copies.....	210	3.00	630.00	12.15	2,551.50	7.30	1,533.00	3.00	630.00	3.00	630.00
(d)	Paste-on-fold/saddle-stitch...per page											
(1)	Makeready and Setup Charges	16	15.00	240.00	188.32	3,013.12	27.00	432.00	17.00	272.00	17.00	272.00
(2)	Per 1000 Copies.....	600	7.50	4,500.00	9.61	5,766.00	7.50	4,500.00	5.70	3,420.00	8.00	4,800.00
	EACH ADDITIONAL PANTONE INK COLOR											
(3)	Makeready and Setup Charges	6	25.00	150.00	145.80	874.80	15.00	90.00	25.00	150.00	25.00	150.00
(4)	Per 1000 Copies.....	150	3.00	450.00	1.52	228.00	2.00	300.00	1.50	225.00	3.50	525.00
IV.	ADDITIONAL OPERATIONS:											
(a)	Folding from 216 x 279 mm to 216 x 140 mm(8-1/2 x 11" to 8-1.2 x 5-1/2" ...per 1000 copies.....	225	3.50	787.50	10.00	2,250.00	4.00	900.00	3.00	675.00	3.00	675.00
V.	PACKING AND DISTRIBUTION:											
(a)	Packing and sealing shipping containers...per container	693	1.35	935.55	1.05	727.65	1.25	866.25	1.25	866.25	1.25	866.25
	CONTRACTOR TOTALS			\$26,341.05		\$56,875.52		\$34,903.25		\$27,035.75		\$30,944.25
	DISCOUNT		2.00%	\$526.82	5.00%	\$2,843.78	1.00%	\$349.03	1.00%	\$270.36	1.00%	\$309.44
	DISCOUNTED TOTALS			\$25,814.23		\$54,031.74		\$34,554.22		\$26,765.39		\$30,634.81
				AWARDED								