

Program No. C305-S Term September 1, 2002 To August 31, 2003													
Title: FDA CONSUMER													
			DODGE-GRAPHIC PRESS		EVOLUTION IMPRESSIONS		FORTRAN PRtg, INC.		GRAY GRAPHICS		IPI GRAPHICS		
			UTICA, NY		ROCHESTER, NY		CLEVELAND, OH		CAPITOL HEIGHTS, MD		UPPER MARLBORO, MD		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PREPRESS:													
(a)	Trim/Page-size unit produced from electronic file												
	..... per page	1,109	6.00	6,654.00	8.00	8,872.00	6.50	7,208.50	5.00	5,545.00	8.00	8,872.00
(b)	Digital color proofs.....per trim/page-size unit	908	20.00	18,160.00	32.50	29,510.00	18.00	16,344.00	2.00	1,816.00	20.00	18,160.00	
II. PRINTING AND BINDING:													
(a)	Two-page Product.....per product												
(1)	Makeready and Setup Charge	2	710.00	1,420.00	393.00	786.00	400.00	800.00	250.00	500.00	300.00	600.00	
(2)	Per 1,000 Copies	50	37.10	1,855.00	24.20	1,210.00	15.00	750.00	32.00	1,600.00	37.00	1,850.00	
(b)	Four-page Product.....per product												
(1)	Makeready and Setup Charge	3	760.00	2,280.00	472.00	1,416.00	400.00	1,200.00	450.00	1,350.00	400.00	1,200.00	
(2)	Per 1,000 Copies	150	63.20	9,480.00	57.65	8,647.50	29.00	4,350.00	60.00	9,000.00	45.00	6,750.00	
(c)	Six-page Product.....per product												
(1)	Makeready and Setup Charge	5	1,290.00	6,450.00	534.00	2,670.00	450.00	2,250.00	675.00	3,375.00	450.00	2,250.00	
(2)	Per 1,000 Copies	360	94.70	34,092.00	94.00	33,840.00	32.00	11,520.00	90.00	32,400.00	72.00	25,920.00	
(d)	Saddle-stitched.....per page												
(1)	Makeready and Setup Charge	240	81.60	19,584.00	54.00	12,960.00	50.00	12,000.00	59.00	14,160.00	60.00	14,400.00	
(2)	Per 1,000 Copies	6,537	6.50	42,490.50	11.85	77,463.45	6.25	40,856.25	14.65	95,767.05	10.00	65,370.00	
(e)	Perfect Bound.....per page												
(1)	Makeready and Setup Charge	200	72.00	14,400.00	51.00	10,200.00	60.00	12,000.00	50.00	10,000.00	50.00	10,000.00	
(2)	Per 1,000 Copies	2,440	6.50	15,860.00	12.70	30,988.00	6.50	15,860.00	14.00	34,160.00	11.00	26,840.00	
(f)	Covers 1 and 4												
(1)	Makeready and Setup Charge	7	430.00	3,010.00	564.00	3,948.00	400.00	2,800.00	675.00	4,725.00	350.00	2,450.00	
(2)	Per 1,000 Copies	158	75.20	11,881.60	71.60	11,312.80	69.00	10,902.00	100.00	15,800.00	100.00	15,800.00	
(g)	Covers 2 and 3												
(1)	Makeready and Setup Charge	7	315.00	2,205.00	340.00	2,380.00	200.00	1,400.00	400.00	2,800.00	300.00	2,100.00	
(2)	Per 1,000 Copies	158	7.70	1,216.60	13.00	2,054.00	32.00	5,056.00	35.00	5,530.00	10.00	1,580.00	
(h)	Varnishing Covers.....per side												
(1)	Makeready and Setup Charge	7	125.00	875.00	302.00	2,114.00	85.00	595.00	65.00	455.00	100.00	700.00	
(2)	Per 1,000 Copies	158	0.75	118.50	2.90	458.20	2.00	316.00	20.00	3,160.00	5.00	790.00	
III. ADDITIONAL OPERATIONS:													
(a)	Folding from 8-1/2 x 11" to 8-1/2 x 5-1/2"												
	.....per 1,000 copies	225	3.00	675.00	2.60	585.00	4.50	1,012.50	5.00	1,125.00	12.00	2,700.00
IV. PACKING AND DISTRIBUTION:													
1. Bulk shipments (other than mail):													
(a)	Pack/seal shipping containers.....per container	1,359	1.85	2,514.15	1.00	1,359.00	1.00	1,359.00	1.25	1,698.75	1.00	1,359.00	
2. Mailed shipments:													
(a)	Affix furnished labels on single copies (self-mailer).....per 100 labels	1,342	2.00	2,684.00	3.70	4,965.40	2.00	2,684.00	4.50	6,039.00	3.00	4,026.00	
(b)	Sgl/mult copies to 200 leaves in kraft envelopes.....per envelope	1,469	1.00	1,469.00	0.60	881.40	0.35	514.15	0.20	293.80	0.25	367.25	
(c)	Sgl/mult copies over 200 leaves to 12-lbs.....per bag/container	200	1.25	250.00	0.78	156.00	1.00	200.00	0.75	150.00	1.50	300.00	
(d)	Quantities over 12-lbs to 36-lbs packed in shipping containers.....per container	2	1.85	3.70	1.00	2.00	1.50	3.00	1.25	2.50	5.00	10.00	
CONTRACTOR TOTALS				\$ 199,628.05		\$248,778.75		\$151,980.40		\$251,452.10		\$214,394.25	
DISCOUNT				2.00%	\$3,992.56	0.25%	\$621.95	2.00%	\$3,039.61	1.00%	\$2,514.52	5.00%	\$10,719.71
DISCOUNTED TOTALS				\$195,635.49		\$248,156.80		\$148,940.79		\$248,937.58		\$203,674.54	

Program No. C305-S Term September 1, 2002 To August 31, 2003

Title: FDA CONSUMER

ITEM NO.	DESCRIPTION	BASIS OF AWARD	McDONALD & EUDY		UNIVERSAL PRG CO.		UPSTATE LITHO, INC.		WORDTECH CORP.		
			TEMPLE HILLS, MD		ST. LOUIS, MO		ROCHESTER, NY		STONEHAM, MA		
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PREPRESS:											
(a)	Trim/Page-size unit produced from electronic file										
	..... per page	1,109	5.00	5,545.00	6.19	6,864.71	6.50	7,208.50	7.25	8,040.25
(b)	Digital color proofs.....per trim/page-size unit	908	2.00	1,816.00	6.19	5,620.52	18.00	16,344.00	5.50	4,994.00	
II. PRINTING AND BINDING:											
(a)	Two-page Product.....per product										
(1)	Makeready and Setup Charge	2	400.00	800.00	1,998.59	3,997.18	400.00	800.00	1,150.00	2,300.00	
(2)	Per 1,000 Copies	50	24.00	1,200.00	11.72	586.00	26.00	1,300.00	24.00	1,200.00	
(b)	Four-page Product.....per product										
(1)	Makeready and Setup Charge	3	450.00	1,350.00	2,088.38	6,265.14	630.00	1,890.00	1,490.00	4,470.00	
(2)	Per 1,000 Copies	150	50.00	7,500.00	35.45	5,317.50	41.00	6,150.00	30.00	4,500.00	
(c)	Six-page Product.....per product										
(1)	Makeready and Setup Charge	5	475.00	2,375.00	2,050.30	10,251.50	740.00	3,700.00	1,490.00	7,450.00	
(2)	Per 1,000 Copies	360	72.00	25,920.00	52.46	18,885.60	65.00	23,400.00	38.00	13,680.00	
(d)	Saddle-stitched.....per page										
(1)	Makeready and Setup Charge	240	30.00	7,200.00	91.30	21,912.00	42.00	10,080.00	11.75	2,820.00	
(2)	Per 1,000 Copies	6,537	9.83	64,258.71	6.01	39,287.37	13.00	84,981.00	4.25	27,782.25	
(e)	Perfect Bound.....per page										
(1)	Makeready and Setup Charge	200	25.00	5,000.00	101.46	20,292.00	55.00	11,000.00	11.00	2,200.00	
(2)	Per 1,000 Copies	2,440	9.70	23,668.00	6.32	15,420.80	16.00	39,040.00	4.25	10,370.00	
(f)	Covers 1 and 4										
(1)	Makeready and Setup Charge	7	300.00	2,100.00	3,500.20	24,501.40	410.00	2,870.00	650.00	3,850.00	
(2)	Per 1,000 Copies	158	84.00	13,272.00	91.68	14,485.44	75.00	11,850.00	70.00	11,060.00	
(g)	Covers 2 and 3										
(1)	Makeready and Setup Charge	7	300.00	2,100.00	No Charge	0.00	200.00	1,400.00	220.00	1,540.00	
(2)	Per 1,000 Copies	158	10.00	1,580.00	No Charge	0.00	75.00	11,850.00	85.00	13,430.00	
(h)	Varnishing Covers.....per side										
(1)	Makeready and Setup Charge	7	75.00	525.00	No Charge	0.00	65.00	455.00	70.00	490.00	
(2)	Per 1,000 Copies	158	7.50	1,185.00	No Charge	0.00	7.00	1,106.00	2.00	316.00	
III. ADDITIONAL OPERATIONS:											
(a)	Folding from 8-1/2 x 11" to 8-1/2 x 5-1/2"										
	.....per 1,000 copies	225	4.00	900.00	7.58	1,705.50	8.00	1,800.00	6.50	1,462.50
IV. PACKING AND DISTRIBUTION:											
1. Bulk shipments (other than mail):											
(a)	Pack/seal shipping containers..... per container	1,359	1.25	1,698.75	9.90	13,454.10	1.00	1,359.00	1.00	1,359.00	
2. Mailed shipments:											
(a)	Affix furnished labels on single copies (self-mailer).....per 100 labels	1,342	5.00	6,710.00	28.33	38,018.86	4.00	5,368.00	1.90	2,549.80	
(b)	Sgl/mult copies to 200 leaves in kraft envelopes.....per envelope	1,469	0.22	323.18	0.57	837.33	0.65	954.85	1.00	1,469.00	
(c)	Sgl/mult copies over 200 leaves to 12-lbs.....per bag/container	200	0.75	150.00	1.70	340.00	0.75	150.00	1.00	200.00	
(d)	Quantities over 12-lbs to 36-lbs packed in shipping containers.....per container	2	2.50	5.00	2.53	5.06	1.50	3.00	1.50	3.00	
CONTRACTOR TOTALS				\$177,181.64		\$248,048.01		\$245,059.35		\$127,535.80	
DISCOUNT				1.00%	\$1,771.82	1.00%	\$2,480.48	1.00%	\$2,450.59	2.00%	\$2,550.72
DISCOUNTED TOTALS				\$175,409.82		\$245,567.53		\$242,608.76		\$124,985.08	
				AWARDED							

Program No. C305-S Term September 1, 2002 To August 31, 2003						
Title: FDA CONSUMER						
			JOHN D. LUCAS PR TG		CURRENT CONTRACTOR	
			BALTIMORE, MD		JOHN D. LUCAS PR TG	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
I. PREPRESS:						
(a)	Trim/Page-size unit produced from electronic file per page	1,109	7.50	8,317.50	7.50	8,317.50
(b)	Digital color proofs.....per trim/page-size unit	908	25.00	22,700.00	6.00	5,448.00
II. PRINTING AND BINDING:						
(a)	Two-page Product.....per product					
(1)	Makeready and Setup Charge	2	830.00	1,660.00	830.00	1,660.00
(2)	Per 1,000 Copies	50	37.80	1,890.00	37.80	1,890.00
(b)	Four-page Product.....per product					
(1)	Makeready and Setup Charge	3	894.00	2,682.00	894.00	2,682.00
(2)	Per 1,000 Copies	150	59.35	8,902.50	59.35	8,902.50
(c)	Six-page Product.....per product					
(1)	Makeready and Setup Charge	5	894.00	4,470.00	894.00	4,470.00
(2)	Per 1,000 Copies	360	80.65	29,034.00	80.65	29,034.00
(d)	Saddle-stitched.....per page					
(1)	Makeready and Setup Charge	240	69.00	16,560.00	69.00	16,560.00
(2)	Per 1,000 Copies	6,537	7.75	50,661.75	7.75	50,661.75
(e)	Perfect Bound.....per page					
(1)	Makeready and Setup Charge	200	61.00	12,200.00	61.00	12,200.00
(2)	Per 1,000 Copies	2,440	12.40	30,256.00	12.40	30,256.00
(f)	Covers 1 and 4					
(1)	Makeready and Setup Charge	7	485.00	3,395.00	560.00	3,920.00
(2)	Per 1,000 Copies	158	24.35	3,847.30	73.00	11,534.00
(g)	Covers 2 and 3					
(1)	Makeready and Setup Charge	7	378.00	2,646.00	225.00	1,575.00
(2)	Per 1,000 Copies	158	9.60	1,516.80	91.00	14,378.00
(h)	Varnishing Covers.....per side					
(1)	Makeready and Setup Charge	7	141.00	987.00	75.00	525.00
(2)	Per 1,000 Copies	158	1.75	276.50	2.20	347.60
III. ADDITIONAL OPERATIONS:						
(a)	Folding from 8-1/2 x 11" to 8-1/2 x 5-1/2" per 1,000 copies	225	7.75	1,743.75	7.75	1,743.75
IV. PACKING AND DISTRIBUTION:						
1. Bulk shipments (other than mail):						
(a)	Pack/seal shipping containers..... per container	1,359	1.00	1,359.00	1.00	1,359.00
2. Mailed shipments:						
(a)	Affix furnished labels on single copies (self-mailer).....per 100 labels	1,342	2.00	2,684.00	2.00	2,684.00
(b)	Sgl/mult copies to 200 leaves in kraft envelopes.....per envelope	1,469	1.00	1,469.00	1.00	1,469.00
(c)	Sgl/mult copies over 200 leaves to 12-lbs.....per bag/container	200	1.00	200.00	1.00	200.00
(d)	Quantities over 12-lbs to 36-lbs packed in shipping containers.....per container	2	1.50	3.00	1.50	3.00
CONTRACTOR TOTALS				\$209,461.10		\$211,820.10
DISCOUNT				5.00% \$10,473.06	1.00%	\$2,118.20
DISCOUNTED TOTALS				\$198,988.04		\$209,701.90