

| Program No C283-S Term AUGUST 1, 2002 To JULY 31, 2003 |                                                                                         |                   |                                      |             |                                    |             |                                         |             |                                     |             |                                       | 283s.xls 07/11/2002 1 of 1 |
|--------------------------------------------------------|-----------------------------------------------------------------------------------------|-------------------|--------------------------------------|-------------|------------------------------------|-------------|-----------------------------------------|-------------|-------------------------------------|-------------|---------------------------------------|----------------------------|
| TITLE: BUREAU OF THE CENSUS - PRESS RELEASES           |                                                                                         |                   |                                      |             |                                    |             |                                         |             |                                     |             |                                       |                            |
|                                                        |                                                                                         |                   | GRAY GRAPHICS<br>CAPITOL HEIGHTS, MD |             | IPI GRAPHICS<br>UPPER MARLBORO, MD |             | NATIONAL PRINT & COPY<br>BELTSVILLE, MD |             | McDONALD & EUDY<br>TEMPLE HILLS, MD |             | CURRENT CONTRACTOR<br>McDONALD & EUDY |                            |
| ITEM NO.                                               | DESCRIPTION                                                                             | BASIS OF<br>AWARD | UNIT RATE                            | COST        | UNIT RATE                          | COST        | UNIT RATE                               | COST        | UNIT RATE                           | COST        | UNIT RATE                             | COST                       |
| I.                                                     | PRINTING AND BINDING:                                                                   |                   |                                      |             |                                    |             |                                         |             |                                     |             |                                       |                            |
| (a)                                                    | 2-Page Product....per product                                                           |                   |                                      |             |                                    |             |                                         |             |                                     |             |                                       |                            |
| (1)                                                    | Makeready and/or Setup.....                                                             | 6                 | 75.00                                | 450.00      | 90.00                              | 540.00      | 95.00                                   | 570.00      | 90.00                               | 540.00      | 85.00                                 | 510.00                     |
| (2)                                                    | Running Per 100 Copies.....                                                             | 60                | 2.50                                 | 150.00      | 2.50                               | 150.00      | 3.00                                    | 180.00      | 2.50                                | 150.00      | 2.50                                  | 150.00                     |
| (b)                                                    | 4-Page Product....per product                                                           |                   |                                      |             |                                    |             |                                         |             |                                     |             |                                       |                            |
| (1)                                                    | Makeready and/or Setup.....                                                             | 64                | 80.00                                | 5,120.00    | 95.00                              | 6,080.00    | 100.00                                  | 6,400.00    | 115.00                              | 7,360.00    | 90.00                                 | 5,760.00                   |
| (2)                                                    | Running Per 100 Copies.....                                                             | 321               | 4.50                                 | 1,444.50    | 4.45                               | 1,428.45    | 5.00                                    | 1,605.00    | 4.50                                | 1,444.50    | 4.50                                  | 1,444.50                   |
| (c)                                                    | Saddle-Stitch or at Government's option                                                 |                   |                                      |             |                                    |             |                                         |             |                                     |             |                                       |                            |
|                                                        | Paste-on-fold....per page                                                               |                   |                                      |             |                                    |             |                                         |             |                                     |             |                                       |                            |
| (1)                                                    | Makeready and/or Setup.....                                                             | 381               | 15.00                                | 5,715.00    | 15.00                              | 5,715.00    | 20.00                                   | 7,620.00    | 15.00                               | 5,715.00    | 15.00                                 | 5,715.00                   |
| (2)                                                    | Running Per 100 Copies.....                                                             | 2488              | 1.00                                 | 2,488.00    | 0.92                               | 2,288.96    | 0.95                                    | 2,363.60    | 0.80                                | 1,990.40    | 0.80                                  | 1,990.40                   |
| (d)                                                    | Fold & seal 2 or 4 page product .per 100 products                                       | 232               | 2.50                                 | 580.00      | 2.50                               | 580.00      | 3.00                                    | 696.00      | 3.00                                | 696.00      | 3.00                                  | 696.00                     |
| II                                                     | PACKING, SEALING AND DISTRIBUTION:                                                      |                   |                                      |             |                                    |             |                                         |             |                                     |             |                                       |                            |
| 1.                                                     | Bulk AND Mailing:                                                                       |                   |                                      |             |                                    |             |                                         |             |                                     |             |                                       |                            |
| (a)                                                    | Single copies (self-mailers)....per 100 copies.....                                     | 232               | 4.00                                 | 928.00      | 4.50                               | 1,044.00    | 4.50                                    | 1,044.00    | 4.50                                | 1,044.00    | 4.50                                  | 1,044.00                   |
| (b)                                                    | Single or multiple copies (up to 200 leaves) in<br>kraft envelopes....per envelope..... | 324               | 0.25                                 | 81.00       | 0.35                               | 113.40      | 0.35                                    | 113.40      | 0.40                                | 129.60      | 0.35                                  | 113.40                     |
| (c)                                                    | Packing and sealing shipping containers .per container.                                 | 540               | 1.00                                 | 540.00      | 1.25                               | 675.00      | 1.50                                    | 810.00      | 1.25                                | 675.00      | 1.25                                  | 675.00                     |
|                                                        |                                                                                         |                   |                                      |             |                                    |             |                                         |             |                                     |             |                                       |                            |
|                                                        | CONTRACTOR TOTALS                                                                       |                   |                                      | \$17,496.50 |                                    | \$18,614.81 |                                         | \$21,402.00 |                                     | \$19,744.50 |                                       | \$18,098.30                |
|                                                        | DISCOUNT                                                                                |                   | 1.00%                                | \$174.97    | 5.00%                              | \$930.74    | 2.00%                                   | \$428.04    | 1.00%                               | \$197.45    | 1.00%                                 | \$180.98                   |
|                                                        | DISCOUNTED TOTALS                                                                       |                   |                                      | \$17,321.53 |                                    | \$17,684.07 |                                         | \$20,973.96 |                                     | \$19,547.05 |                                       | \$17,917.32                |
|                                                        |                                                                                         |                   |                                      |             |                                    |             |                                         |             |                                     |             |                                       |                            |
|                                                        |                                                                                         |                   |                                      | AWARDED     |                                    |             |                                         |             |                                     |             |                                       |                            |