

**Program No. C270-S Term Date of Award To December 31, 2004**

**Title: CD-ROM CARD DISC, POCKET CARDS, LETTERS, FLYERS, BROCHURES, POSTERS, SADDLE-STITCHED, LOOSELEAF AND PERFECT BOUND PUBLICATIONS**

ITEM NO.	DESCRIPTION	BASIS OF AWARD	COLORCRAFT OF VA		DeLANCEY PRtg CO.		INTELLIGENCER PRtg		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>I. PREPRESS:</b>												
(a)	Composite digital, or similar proofs.....											
	.....per format-size unit											
(1)	<b>Format A</b>	872	3.00	<b>2,616.00</b>	2.82	<b>2,459.04</b>	4.50	<b>3,924.00</b>	4.00	<b>3,488.00</b>	6.00	<b>5,232.00</b>
(2)	<b>Format B</b>	312	4.00	<b>1,248.00</b>	5.64	<b>1,759.68</b>	9.00	<b>2,808.00</b>	6.00	<b>1,872.00</b>	10.00	<b>3,120.00</b>
(3)	<b>Format C</b>	8	8.00	<b>64.00</b>	11.28	<b>90.24</b>	18.00	<b>144.00</b>	12.00	<b>96.00</b>	20.00	<b>160.00</b>
(4)	<b>Format D</b>	2	16.00	<b>32.00</b>	22.56	<b>45.12</b>	18.00	<b>36.00</b>	18.00	<b>36.00</b>	40.00	<b>80.00</b>
(b)	One-piece digital color proofs.....											
	.....per format-size unit											
(1)	<b>Format A</b>	700	13.00	<b>9,100.00</b>	9.06	<b>6,342.00</b>	25.00	<b>17,500.00</b>	12.00	<b>8,400.00</b>	15.00	<b>10,500.00</b>
(2)	<b>Format B</b>	332	25.00	<b>8,300.00</b>	18.12	<b>6,015.84</b>	50.00	<b>16,600.00</b>	20.00	<b>6,640.00</b>	30.00	<b>9,960.00</b>
(3)	<b>Format C</b>	40	50.00	<b>2,000.00</b>	36.24	<b>1,449.60</b>	100.00	<b>4,000.00</b>	32.00	<b>1,280.00</b>	56.00	<b>2,240.00</b>
(4)	<b>Format D</b>	2	100.00	<b>200.00</b>	72.48	<b>144.96</b>	100.00	<b>200.00</b>	58.00	<b>116.00</b>	112.00	<b>224.00</b>
(c)	System Timework.....per hour	10	90.00	<b>900.00</b>	105.42	<b>1,054.20</b>	150.00	<b>1,500.00</b>	95.00	<b>950.00</b>	150.00	<b>1,500.00</b>
<b>II. PRINTING AND BINDING:</b>												
<b>FORMAT A</b>												
<i>Trim Size up to &amp; including 6 x 9"</i>												
1.	POCKET CARDS: Unit size up to 2-1/2 x 4"											
(a)	Printing in a single ink color.....per unit/per side											
(1)	<b>Makeready and/or Setup</b>	2	280.00	<b>560.00</b>	594.00	<b>1,188.00</b>	200.00	<b>400.00</b>	495.00	<b>990.00</b>	945.00	<b>1,890.00</b>
(2)	<b>Running Per 1,000 Copies</b>	850	0.75	<b>637.50</b>	1.66	<b>1,411.00</b>	2.30	<b>1,955.00</b>	2.54	<b>2,159.00</b>	2.03	<b>1,725.50</b>
(b)	Printing in 4-color process.....per unit/per side											
(1)	<b>Makeready and/or Setup</b>	18	510.00	<b>9,180.00</b>	781.00	<b>14,058.00</b>	800.00	<b>14,400.00</b>	1,090.00	<b>19,620.00</b>	1,385.00	<b>24,930.00</b>
(2)	<b>Running Per 1,000 Copies</b>	14,550	0.92	<b>13,386.00</b>	2.84	<b>41,322.00</b>	2.72	<b>39,576.00</b>	3.18	<b>46,269.00</b>	2.58	<b>37,539.00</b>
(c)	Printing in each additional ink color.....											
	.....per unit/per side											
(1)	<b>Makeready and/or Setup</b>	4	200.00	<b>800.00</b>	210.00	<b>840.00</b>	200.00	<b>800.00</b>	188.00	<b>752.00</b>	200.00	<b>800.00</b>
(2)	<b>Running Per 1,000 Copies</b>	1,700	0.10	<b>170.00</b>	0.61	<b>1,037.00</b>	0.60	<b>1,020.00</b>	0.53	<b>901.00</b>	0.25	<b>425.00</b>
(d)	Varnishing.....per unit/per side											
(1)	<b>Makeready and/or Setup</b>	12	125.00	<b>1,500.00</b>	221.00	<b>2,652.00</b>	200.00	<b>2,400.00</b>	167.00	<b>2,004.00</b>	200.00	<b>2,400.00</b>
(2)	<b>Running Per 1,000 Copies</b>	12,000	0.10	<b>1,200.00</b>	0.82	<b>9,840.00</b>	0.60	<b>7,200.00</b>	0.81	<b>9,720.00</b>	0.24	<b>2,880.00</b>
(e)	Laminating.....per card											
(1)	<b>Makeready and/or Setup</b>	4	100.00	<b>400.00</b>	247.00	<b>988.00</b>	140.00	<b>560.00</b>	150.00	<b>600.00</b>	300.00	<b>1,200.00</b>
(2)	<b>Running Per 1,000 Copies</b>	1,700	13.24	<b>22,508.00</b>	6.25	<b>10,625.00</b>	20.00	<b>34,000.00</b>	21.00	<b>35,700.00</b>	12.50	<b>21,250.00</b>
(f)	Folding up to 2 folds.....per card											
(1)	<b>Makeready and/or Setup</b>	2	40.00	<b>80.00</b>	56.00	<b>112.00</b>	75.00	<b>150.00</b>	65.00	<b>130.00</b>	125.00	<b>250.00</b>
(2)	<b>Running Per 1,000 Copies</b>	2,000	9.00	<b>18,000.00</b>	12.50	<b>25,000.00</b>	3.05	<b>6,100.00</b>	5.00	<b>10,000.00</b>	5.00	<b>10,000.00</b>
(g)	Round cornering.....per card											
(1)	<b>Makeready and/or Setup</b>	4	35.00	<b>140.00</b>	57.00	<b>228.00</b>	240.00	<b>960.00</b>	150.00	<b>600.00</b>	75.00	<b>300.00</b>
(2)	<b>Running Per 1,000 Copies</b>	1,700	13.00	<b>22,100.00</b>	19.00	<b>32,300.00</b>	4.80	<b>8,160.00</b>	5.16	<b>8,772.00</b>	5.50	<b>9,350.00</b>
2.	SINGLE LEAF PRODUCTS (Flyers/Brochures/Loose-Leaf):											
(a)	Printing in a single ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	4	225.00	<b>900.00</b>	594.00	<b>2,376.00</b>	200.00	<b>800.00</b>	501.00	<b>2,004.00</b>	710.00	<b>2,840.00</b>
(2)	<b>Running Per 1,000 Copies</b>	2,000	2.40	<b>4,800.00</b>	5.27	<b>10,540.00</b>	4.45	<b>8,900.00</b>	2.06	<b>4,120.00</b>	3.15	<b>6,300.00</b>
(b)	Printing in 4-color process.....per side											
(1)	<b>Makeready and/or Setup</b>	12	680.00	<b>8,160.00</b>	781.00	<b>9,372.00</b>	800.00	<b>9,600.00</b>	1,013.00	<b>12,156.00</b>	1,250.00	<b>15,000.00</b>
(2)	<b>Running Per 1,000 Copies</b>	3,000	3.30	<b>9,900.00</b>	7.02	<b>21,060.00</b>	5.47	<b>16,410.00</b>	2.76	<b>8,280.00</b>	3.75	<b>11,250.00</b>
(c)	Printing in each additional ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	4	150.00	<b>600.00</b>	210.00	<b>840.00</b>	200.00	<b>800.00</b>	188.00	<b>752.00</b>	200.00	<b>800.00</b>
(2)	<b>Running Per 1,000 Copies</b>	2,000	0.27	<b>540.00</b>	0.61	<b>1,220.00</b>	0.60	<b>1,200.00</b>	0.68	<b>1,360.00</b>	0.48	<b>960.00</b>


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 BROCHURES, POSTERS, SADDLE-STITCHED,  
 LOOSELEAF AND PERFECT BOUND PUBLICATIONS

ITEM NO.	DESCRIPTION	BASIS OF AWARD	COLORCRAFT OF VA		DeLANCEY PRTRG CO.		INTELLIGENCER PRTRG		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
			STERLING, VA	COST	ALEXANDRIA, VA	COST	LANCASTER, PA	COST	CHEVERLY, MD	COST	SPARKS, MD	COST
			UNIT RATE		UNIT RATE		UNIT RATE		UNIT RATE		UNIT RATE	
<b>II.</b>	<b>PRINTING AND BINDING:</b>											
	<b>FORMAT A</b>											
	<i>Trim Size up to &amp; including 6 x 9"</i>											
2.	POCKET CARDS: Unit size up to 2-1/2 x 4"											
(d)	Varnishing.....per side											
(1)	<b>Makeready and/or Setup</b>	1	250.00	<b>250.00</b>	221.00	<b>221.00</b>	200.00	<b>200.00</b>	167.00	<b>167.00</b>	200.00	<b>200.00</b>
(2)	<b>Running Per 1,000 Copies</b>	500	0.45	<b>225.00</b>	0.82	<b>410.00</b>	0.60	<b>300.00</b>	0.79	<b>395.00</b>	0.48	<b>240.00</b>
(e)	Folding up to 4 folds.....per product											
(1)	<b>Makeready and/or Setup</b>	1	45.00	<b>45.00</b>	68.00	<b>68.00</b>	75.00	<b>75.00</b>	65.00	<b>65.00</b>	125.00	<b>125.00</b>
(2)	<b>Running Per 1,000 Copies</b>	500	6.00	<b>3,000.00</b>	14.00	<b>7,000.00</b>	3.05	<b>1,525.00</b>	6.00	<b>3,000.00</b>	16.25	<b>8,125.00</b>
3.	SADDLE-STITCH: Per page based on finished product size up to 6 x 9"											
(a)	Printing in a single ink color.....per page											
(1)	<b>Makeready and/or Setup</b>	32	24.64	<b>788.48</b>	50.00	<b>1,600.00</b>	94.00	<b>3,008.00</b>	109.00	<b>3,488.00</b>	54.38	<b>1,740.16</b>
(2)	<b>Running Per 1,000 Copies</b>	8,000	2.40	<b>19,200.00</b>	4.76	<b>38,080.00</b>	1.35	<b>10,800.00</b>	2.72	<b>21,760.00</b>	5.03	<b>40,240.00</b>
(b)	Printing in 4-color process.....per page											
(1)	<b>Makeready and/or Setup</b>	208	64.00	<b>13,312.00</b>	76.82	<b>15,978.56</b>	178.00	<b>37,024.00</b>	154.00	<b>32,032.00</b>	92.62	<b>19,264.96</b>
(2)	<b>Running Per 1,000 Copies</b>	176,800	2.60	<b>459,680.00</b>	5.34	<b>944,112.00</b>	1.50	<b>265,200.00</b>	2.87	<b>507,416.00</b>	5.63	<b>995,384.00</b>
(c)	Printing in each additional ink color.....per page											
(1)	<b>Makeready and/or Setup</b>	32	12.10	<b>387.20</b>	24.00	<b>768.00</b>	94.00	<b>3,008.00</b>	43.00	<b>1,376.00</b>	15.00	<b>480.00</b>
(2)	<b>Running Per 1,000 Copies</b>	8,000	0.15	<b>1,200.00</b>	0.39	<b>3,120.00</b>	0.60	<b>4,800.00</b>	0.50	<b>4,000.00</b>	0.48	<b>3,840.00</b>
4.	PERFECT-BOUND: Per page based on finished product size up to 6 x 9"											
(a)	Printing in a single ink color.....per page											
(1)	<b>Makeready and/or Setup</b>	400	21.00	<b>8,400.00</b>	50.32	<b>20,128.00</b>	159.00	<b>63,600.00</b>	26.00	<b>10,400.00</b>	64.38	<b>25,752.00</b>
(2)	<b>Running Per 1,000 Copies</b>	32,000	2.40	<b>76,800.00</b>	5.24	<b>167,680.00</b>	1.42	<b>45,440.00</b>	2.58	<b>82,560.00</b>	7.07	<b>226,240.00</b>
(b)	Printing in 4-color process.....per page											
(1)	<b>Makeready and/or Setup</b>	100	56.84	<b>5,684.00</b>	77.14	<b>7,714.00</b>	250.00	<b>25,000.00</b>	52.00	<b>5,200.00</b>	102.62	<b>10,262.00</b>
(2)	<b>Running Per 1,000 Copies</b>	8,000	3.49	<b>27,920.00</b>	6.16	<b>49,280.00</b>	1.64	<b>13,120.00</b>	3.25	<b>26,000.00</b>	7.66	<b>61,280.00</b>
(c)	Printing in each additional ink color.....per page											
(1)	<b>Makeready and/or Setup</b>	400	12.10	<b>4,840.00</b>	24.00	<b>9,600.00</b>	94.00	<b>37,600.00</b>	15.00	<b>6,000.00</b>	15.00	<b>6,000.00</b>
(2)	<b>Running Per 1,000 Copies</b>	32,000	0.15	<b>4,800.00</b>	0.39	<b>12,480.00</b>	0.60	<b>19,200.00</b>	0.65	<b>20,800.00</b>	0.48	<b>15,360.00</b>
5.	COVERS: Per side price based on flat-size up to 12 x 9"											
(a)	Printing covers 1 and 4 or 2 and 3 in a single ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	1	290.00	<b>290.00</b>	680.00	<b>680.00</b>	200.00	<b>200.00</b>	486.00	<b>486.00</b>	1,005.00	<b>1,005.00</b>
(2)	<b>Running Per 1,000 Copies</b>	850	6.05	<b>5,142.50</b>	10.94	<b>9,299.00</b>	11.70	<b>9,945.00</b>	-----	<b>0.00</b>	18.16	<b>15,436.00</b>
(b)	Printing covers 1 and 4 or 2 and 3 in 4-color process.....per side											
(1)	<b>Makeready and/or Setup</b>	17	700.00	<b>11,900.00</b>	862.00	<b>14,654.00</b>	800.00	<b>13,600.00</b>	822.00	<b>13,974.00</b>	1,525.00	<b>25,925.00</b>
(2)	<b>Running Per 1,000 Copies</b>	6,750	8.40	<b>56,700.00</b>	16.42	<b>110,835.00</b>	16.20	<b>109,350.00</b>	-----	<b>0.00</b>	20.64	<b>139,320.00</b>
(c)	Printing covers 1 and 4 or 2 and 3 in each additional ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	2	250.00	<b>500.00</b>	221.00	<b>442.00</b>	200.00	<b>400.00</b>	188.00	<b>376.00</b>	195.00	<b>390.00</b>
(2)	<b>Running Per 1,000 Copies</b>	1,700	0.35	<b>595.00</b>	0.98	<b>1,666.00</b>	1.30	<b>2,210.00</b>	0.44	<b>748.00</b>	6.32	<b>10,744.00</b>
(d)	Varnishing covers 1 and 4 or 2 and 3.....per side											
(1)	<b>Makeready and/or Setup</b>	2	250.00	<b>500.00</b>	246.00	<b>492.00</b>	200.00	<b>400.00</b>	167.00	<b>334.00</b>	195.00	<b>390.00</b>
(2)	<b>Running Per 1,000 Copies</b>	1,700	1.00	<b>1,700.00</b>	1.12	<b>1,904.00</b>	1.30	<b>2,210.00</b>	0.60	<b>1,020.00</b>	6.32	<b>10,744.00</b>

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**BROCHURES, POSTERS, SADDLE-STITCHED,**  
**LOOSELEAF AND PERFECT BOUND PUBLICATIONS**

ITEM NO.	DESCRIPTION	BASIS OF AWARD	COLORCRAFT OF VA		DeLANCEY PRtg CO.		INTELLIGENCER PRtg		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
			STERLING, VA	COST	ALEXANDRIA, VA	COST	LANCASTER, PA	COST	CHEVERLY, MD	COST	SPARKS, MD	COST
<b>II. PRINTING AND BINDING:</b>												
<b>FORMAT B</b>												
<i>Trim Size over 6 x 9" up to &amp; including 8-1/2 x 11"</i>												
1.	SINGLE LEAF PRODUCTS (Letters/Flyers/Brochures/ Posters/Loose-Leaf)											
(a)	Printing in a single ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	24	320.00	<b>7,680.00</b>	594.00	<b>14,256.00</b>	200.00	<b>4,800.00</b>	495.00	<b>11,880.00</b>	800.00	<b>19,200.00</b>
(2)	<b>Running Per 1,000 Copies</b>	7,700	4.18	<b>32,186.00</b>	7.89	<b>60,753.00</b>	5.15	<b>39,655.00</b>	3.23	<b>24,871.00</b>	6.30	<b>48,510.00</b>
(b)	Printing in 4-color process.....per side											
(1)	<b>Makeready and/or Setup</b>	14	800.00	<b>11,200.00</b>	781.00	<b>10,934.00</b>	800.00	<b>11,200.00</b>	1,007.00	<b>14,098.00</b>	1,300.00	<b>18,200.00</b>
(2)	<b>Running Per 1,000 Copies</b>	9,800	6.05	<b>59,290.00</b>	10.51	<b>102,998.00</b>	6.54	<b>64,092.00</b>	4.21	<b>41,258.00</b>	7.50	<b>73,500.00</b>
(c)	Printing in each additional ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	22	187.00	<b>4,114.00</b>	210.00	<b>4,620.00</b>	200.00	<b>4,400.00</b>	188.00	<b>4,136.00</b>	240.00	<b>5,280.00</b>
(2)	<b>Running Per 1,000 Copies</b>	4,550	0.50	<b>2,275.00</b>	0.81	<b>3,685.50</b>	0.86	<b>3,913.00</b>	2.51	<b>11,420.50</b>	0.95	<b>4,322.50</b>
(d)	Varnishing.....per side											
(1)	<b>Makeready and/or Setup</b>	2	187.00	<b>374.00</b>	221.00	<b>442.00</b>	200.00	<b>400.00</b>	167.00	<b>334.00</b>	240.00	<b>480.00</b>
(2)	<b>Running Per 1,000 Copies</b>	1,700	0.50	<b>850.00</b>	1.09	<b>1,853.00</b>	0.86	<b>1,462.00</b>	2.10	<b>3,570.00</b>	0.95	<b>1,615.00</b>
(e)	Folding up to 4 folds.....per product											
(1)	<b>Makeready and/or Setup</b>	11	45.00	<b>495.00</b>	72.00	<b>792.00</b>	75.00	<b>825.00</b>	65.00	<b>715.00</b>	90.00	<b>990.00</b>
(2)	<b>Running Per 1,000 Copies</b>	6,900	9.00	<b>62,100.00</b>	19.50	<b>134,550.00</b>	4.30	<b>29,670.00</b>	6.00	<b>41,400.00</b>	12.50	<b>86,250.00</b>
2.	SADDLE-STITCH: Per page based on finished product size up to 8-1/2 x 11"											
(a)	Printing in a single ink color.....per page											
(1)	<b>Makeready and/or Setup</b>	32	49.30	<b>1,577.60</b>	95.00	<b>3,040.00</b>	180.00	<b>5,760.00</b>	96.50	<b>3,088.00</b>	115.00	<b>3,680.00</b>
(2)	<b>Running Per 1,000 Copies</b>	8,000	4.35	<b>34,800.00</b>	7.66	<b>61,280.00</b>	1.96	<b>15,680.00</b>	2.72	<b>21,760.00</b>	8.18	<b>65,440.00</b>
(b)	Printing in 4-color process.....per page											
(1)	<b>Makeready and/or Setup</b>	52	126.00	<b>6,552.00</b>	145.95	<b>7,589.40</b>	350.00	<b>18,200.00</b>	214.00	<b>11,128.00</b>	197.00	<b>10,244.00</b>
(2)	<b>Running Per 1,000 Copies</b>	44,200	6.84	<b>302,328.00</b>	8.60	<b>380,120.00</b>	2.60	<b>114,920.00</b>	3.76	<b>166,192.00</b>	9.38	<b>414,596.00</b>
(c)	Printing in each additional ink color.....per page											
(1)	<b>Makeready and/or Setup</b>	64	23.00	<b>1,472.00</b>	48.00	<b>3,072.00</b>	180.00	<b>11,520.00</b>	35.00	<b>2,240.00</b>	35.00	<b>2,240.00</b>
(2)	<b>Running Per 1,000 Copies</b>	16,000	0.22	<b>3,520.00</b>	0.52	<b>8,320.00</b>	0.86	<b>13,760.00</b>	0.28	<b>4,480.00</b>	0.95	<b>15,200.00</b>
3.	PERFECT-BOUND: Per page based on finished product size up to 8-1/2 x 11"											
(a)	Printing in a single ink color.....per page											
(1)	<b>Makeready and/or Setup</b>	100	31.50	<b>3,150.00</b>	95.64	<b>9,564.00</b>	126.00	<b>12,600.00</b>	35.00	<b>3,500.00</b>	116.25	<b>11,625.00</b>
(2)	<b>Running Per 1,000 Copies</b>	8,000	3.91	<b>31,280.00</b>	8.62	<b>68,960.00</b>	1.90	<b>15,200.00</b>	4.22	<b>33,760.00</b>	10.22	<b>81,760.00</b>
(b)	Printing in 4-color process.....per page											
(1)	<b>Makeready and/or Setup</b>	100	99.00	<b>9,900.00</b>	146.59	<b>14,659.00</b>	225.00	<b>22,500.00</b>	66.00	<b>6,600.00</b>	198.75	<b>19,875.00</b>
(2)	<b>Running Per 1,000 Copies</b>	8,000	6.23	<b>49,840.00</b>	9.68	<b>77,440.00</b>	2.60	<b>20,800.00</b>	5.64	<b>45,120.00</b>	11.42	<b>91,360.00</b>
(c)	Printing in each additional ink color.....per page											
(1)	<b>Makeready and/or Setup</b>	100	20.00	<b>2,000.00</b>	48.00	<b>4,800.00</b>	126.00	<b>12,600.00</b>	25.00	<b>2,500.00</b>	35.00	<b>3,500.00</b>
(2)	<b>Running Per 1,000 Copies</b>	8,000	0.22	<b>1,760.00</b>	0.52	<b>4,160.00</b>	0.86	<b>6,880.00</b>	1.19	<b>9,520.00</b>	0.95	<b>7,600.00</b>
4.	COVERS: Per side based on flat-size up to 11 x 17"											
(a)	Printing covers 1 and 4 or 2 and 3 in a single ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	3	275.00	<b>825.00</b>	680.00	<b>2,040.00</b>	200.00	<b>600.00</b>	486.00	<b>1,458.00</b>	1,105.00	<b>3,315.00</b>
(2)	<b>Running Per 1,000 Copies</b>	240	13.50	<b>3,240.00</b>	14.75	<b>3,540.00</b>	18.91	<b>4,538.40</b>	-----	<b>0.00</b>	36.00	<b>8,640.00</b>

Program No. C270-S Term Date of Award To December 31, 2004

Title: CD-ROM CARD DISC, POCKET CARDS, LETTERS, FLYERS,  
 BROCHURES, POSTERS, SADDLE-STITCHED,  
 LOOSELEAF AND PERFECT BOUND PUBLICATIONS

ITEM NO.	DESCRIPTION	BASIS OF AWARD	COLORCRAFT OF VA		DeLANCEY PRTRG CO.		INTELLIGENCER PRTRG		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
			STERLING, VA	COST	ALEXANDRIA, VA	COST	LANCASTER, PA	COST	CHEVERLY, MD	COST	SPARKS, MD	COST
<b>II. PRINTING AND BINDING:</b>												
<b>FORMAT B</b>												
<i>Trim Size over 6 x 9" up to &amp; including 8-1/2 x 11"</i>												
4.	COVERS: Per side based on flat-size up to 11 x 17"											
(b)	Printing covers 1 and 4 or 2 and 3 in 4-color process.....per side											
(1)	<b>Makeready and/or Setup</b>	3	900.00	<b>2,700.00</b>	862.00	<b>2,586.00</b>	800.00	<b>2,400.00</b>	822.00	<b>2,466.00</b>	1,625.00	<b>4,875.00</b>
(2)	<b>Running Per 1,000 Copies</b>	1,780	17.00	<b>30,260.00</b>	21.84	<b>38,875.20</b>	28.40	<b>50,552.00</b>	-----	<b>0.00</b>	41.00	<b>72,980.00</b>
(c)	Printing covers 1 and 4 or 2 and 3 in each additional ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	4	250.00	<b>1,000.00</b>	221.00	<b>884.00</b>	200.00	<b>800.00</b>	188.00	<b>752.00</b>	215.00	<b>860.00</b>
(2)	<b>Running Per 1,000 Copies</b>	320	0.70	<b>224.00</b>	1.25	<b>400.00</b>	1.90	<b>608.00</b>	0.92	<b>294.40</b>	12.50	<b>4,000.00</b>
(d)	Varnishing covers 1 and 4 or 2 and 3.....per side											
(1)	<b>Makeready and/or Setup</b>	1	250.00	<b>250.00</b>	246.00	<b>246.00</b>	200.00	<b>200.00</b>	167.00	<b>167.00</b>	215.00	<b>215.00</b>
(2)	<b>Running Per 1,000 Copies</b>	850	1.70	<b>1,445.00</b>	1.44	<b>1,224.00</b>	1.90	<b>1,615.00</b>	1.15	<b>977.50</b>	12.50	<b>10,625.00</b>
<b>FORMAT C</b>												
<i>Trim Size over 8-1/2 x 11" up to &amp; including 11 x 17"</i>												
1.	SINGLE LEAF PRODUCTS: Flyers/Brochures/Posters											
(a)	Printing in a single ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	4	325.00	<b>1,300.00</b>	594.00	<b>2,376.00</b>	200.00	<b>800.00</b>	585.00	<b>2,340.00</b>	775.00	<b>3,100.00</b>
(2)	<b>Running Per 1,000 Copies</b>	3,400	10.25	<b>34,850.00</b>	15.61	<b>53,074.00</b>	7.18	<b>24,412.00</b>	5.41	<b>18,394.00</b>	12.50	<b>42,500.00</b>
(b)	Printing in 4-color process.....per side											
(1)	<b>Makeready and/or Setup</b>	20	900.00	<b>18,000.00</b>	781.00	<b>15,620.00</b>	800.00	<b>16,000.00</b>	1,108.00	<b>22,160.00</b>	1,350.00	<b>27,000.00</b>
(2)	<b>Running Per 1,000 Copies</b>	17,800	13.90	<b>247,420.00</b>	20.79	<b>370,062.00</b>	8.90	<b>158,420.00</b>	8.39	<b>149,342.00</b>	15.00	<b>267,000.00</b>
(c)	Printing in each additional ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	8	190.00	<b>1,520.00</b>	210.00	<b>1,680.00</b>	200.00	<b>1,600.00</b>	188.00	<b>1,504.00</b>	250.00	<b>2,000.00</b>
(2)	<b>Running Per 1,000 Copies</b>	6,800	1.10	<b>7,480.00</b>	1.58	<b>10,744.00</b>	1.43	<b>9,724.00</b>	5.05	<b>34,340.00</b>	1.85	<b>12,580.00</b>
(d)	Folding up to 4 folds.....per product											
(1)	<b>Makeready and/or Setup</b>	8	45.00	<b>360.00</b>	72.00	<b>576.00</b>	75.00	<b>600.00</b>	65.00	<b>520.00</b>	90.00	<b>720.00</b>
(2)	<b>Running Per 1,000 Copies</b>	7,400	9.00	<b>66,600.00</b>	21.00	<b>155,400.00</b>	9.90	<b>73,260.00</b>	7.00	<b>51,800.00</b>	16.25	<b>120,250.00</b>
(e)	Varnishing.....per side											
(1)	<b>Makeready and/or Setup</b>	8	190.00	<b>1,520.00</b>	221.00	<b>1,768.00</b>	200.00	<b>1,600.00</b>	167.00	<b>1,336.00</b>	250.00	<b>2,000.00</b>
(2)	<b>Running Per 1,000 Copies</b>	7,600	2.00	<b>15,200.00</b>	2.06	<b>15,656.00</b>	1.43	<b>10,868.00</b>	3.70	<b>28,120.00</b>	1.85	<b>14,060.00</b>
<b>FORMAT D</b>												
<i>Trim Size over 17 x 11" up to &amp; including 18 x 24"</i>												
1.	POSTERS:											
(a)	Printing in a single ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	1	347.00	<b>347.00</b>	594.00	<b>594.00</b>	400.00	<b>400.00</b>	486.00	<b>486.00</b>	800.00	<b>800.00</b>
(2)	<b>Running Per 1,000 Copies</b>	5	54.00	<b>270.00</b>	32.98	<b>164.90</b>	95.30	<b>476.50</b>	22.91	<b>114.55</b>	25.00	<b>125.00</b>
(b)	Printing in 4-color process.....per side											
(1)	<b>Makeready and/or Setup</b>	1	790.00	<b>790.00</b>	781.00	<b>781.00</b>	800.00	<b>800.00</b>	963.00	<b>963.00</b>	1,400.00	<b>1,400.00</b>
(2)	<b>Running Per 1,000 Copies</b>	20	63.00	<b>1,260.00</b>	38.01	<b>760.20</b>	141.90	<b>2,838.00</b>	29.94	<b>598.80</b>	30.00	<b>600.00</b>
(c)	Printing in each additional ink color.....per side											
(1)	<b>Makeready and/or Setup</b>	2	250.00	<b>500.00</b>	210.00	<b>420.00</b>	200.00	<b>400.00</b>	188.00	<b>376.00</b>	275.00	<b>550.00</b>
(2)	<b>Running Per 1,000 Copies</b>	10	5.00	<b>50.00</b>	3.16	<b>31.60</b>	10.40	<b>104.00</b>	8.00	<b>80.00</b>	3.70	<b>37.00</b>
(d)	Varnishing.....per side											
(1)	<b>Makeready and/or Setup</b>	1	215.00	<b>215.00</b>	221.00	<b>221.00</b>	200.00	<b>200.00</b>	167.00	<b>167.00</b>	275.00	<b>275.00</b>
(2)	<b>Running Per 1,000 Copies</b>	20	5.00	<b>100.00</b>	4.12	<b>82.40</b>	10.40	<b>208.00</b>	15.00	<b>300.00</b>	3.70	<b>74.00</b>
<b>FORMAT E</b>												
1.	CD-ROM Card Disc:											
(a)	Mastering.....per master	2	220.00	<b>440.00</b>	238.00	<b>476.00</b>	0.00	<b>0.00</b>	240.00	<b>480.00</b>	275.00	<b>550.00</b>
(b)	Replication of CD-ROM discs.....per 1,000 discs	1,600	415.00	<b>664,000.00</b>	450.00	<b>720,000.00</b>	266.20	<b>425,920.00</b>	400.00	<b>640,000.00</b>	440.00	<b>704,000.00</b>

(c)	Set-up charge.....per stored master	2	58.00	<b>116.00</b>	63.00	<b>126.00</b>	0.00	<b>0.00</b>	55.00	<b>110.00</b>	100.00	<b>200.00</b>
(d)	Plastic Sleeve (includes insertion of disc into sleeve).....per 1,000 sleeves	1,600	98.00	<b>156,800.00</b>	105.00	<b>168,000.00</b>	0.00	<b>0.00</b>	92.00	<b>147,200.00</b>	105.00	<b>168,000.00</b>

Program No. C270-S Term Date of Award To December 31, 2004

Title: CD-ROM CARD DISC, POCKET CARDS, LETTERS, FLYERS,  
 BROCHURES, POSTERS, SADDLE-STITCHED,  
 LOOSELEAF AND PERFECT BOUND PUBLICATIONS

ITEM NO.	DESCRIPTION	BASIS OF AWARD	COLORCRAFT OF VA		DeLANCEY PRTRG CO.		INTELLIGENCER PRTRG		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
			STERLING, VA		ALEXANDRIA, VA		LANCASTER, PA		CHEVERLY, MD		SPARKS, MD	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>III.</b>	<b>PAPER: Per 1,000 Leaves</b>											
(a)	White Offset Book, 60-lb, A60											
(1)	Format A to 6 x 9"	1,000	5.00	5,000.00	4.53	4,530.00	3.42	3,420.00	-----	0.00	5.41	5,410.00
(2)	Format B to 8-1/2 x 11"	3,400	8.50	28,900.00	9.06	30,804.00	5.39	18,326.00	-----	0.00	9.15	31,110.00
(3)	Format C to 17 x 11"	0	17.00	0.00	17.90	0.00	10.78	0.00	-----	0.00	18.30	0.00
(4)	Format D to 18 x 24"	0	34.00	0.00	36.10	0.00	34.60	0.00	-----	0.00	43.31	0.00
(b)	White Opacified Offset Book, 50-lb, A80											
(1)	Format A to 6 x 9"	1,000	4.70	4,700.00	4.50	4,500.00	3.67	3,670.00	-----	0.00	5.30	5,300.00
(2)	Format B to 8-1/2 x 11"	4,000	8.00	32,000.00	9.00	36,000.00	5.77	23,080.00	-----	0.00	9.47	37,880.00
(3)	Format C to 17 x 11"	0	16.00	0.00	18.00	0.00	11.54	0.00	-----	0.00	18.94	0.00
(4)	Format D to 18 x 24"	0	32.00	0.00	36.00	0.00	40.75	0.00	-----	0.00	42.40	0.00
(c)	White No. 2 Gloss Coated Text, 70-lb, A182											
(1)	Format A to 6 x 9"	34,000	7.00	238,000.00	6.56	223,040.00	5.37	182,580.00	-----	0.00	8.12	276,080.00
(2)	Format B to 8-1/2 x 11"	4,000	12.00	48,000.00	13.12	52,480.00	8.48	33,920.00	-----	0.00	13.71	54,840.00
(3)	Format C to 17 x 11"	2,000	24.00	48,000.00	26.24	52,480.00	16.96	33,920.00	-----	0.00	27.41	54,820.00
(4)	Format D to 18 x 24"	0	48.00	0.00	52.18	0.00	63.47	0.00	-----	0.00	64.96	0.00
(d)	White No. 2 Gloss Coated Text, 80-lb, A182											
(1)	Format A to 6 x 9"	1,000	8.00	8,000.00	7.49	7,490.00	6.14	6,140.00	-----	0.00	9.29	9,290.00
(2)	Format B to 8-1/2 x 11"	3,400	14.00	47,600.00	14.99	50,966.00	9.70	32,980.00	-----	0.00	15.67	53,278.00
(3)	Format C to 17 x 11"	500	27.00	13,500.00	29.98	14,990.00	19.40	9,700.00	-----	0.00	31.33	15,665.00
(4)	Format D to 18 x 24"	0	55.00	0.00	59.63	0.00	72.54	0.00	-----	0.00	74.32	0.00
(e)	White No. 2 Dull Coated Text, 70-lb, A262											
(1)	Format A to 6 x 9"	78,400	7.30	572,320.00	6.77	530,768.00	5.62	440,608.00	-----	0.00	8.25	646,800.00
(2)	Format B to 8-1/2 x 11"	8,000	12.50	100,000.00	13.54	108,320.00	8.88	71,040.00	-----	0.00	13.93	111,440.00
(3)	Format C to 17 x 11"	1,700	25.00	42,500.00	27.08	46,036.00	17.76	30,192.00	-----	0.00	27.86	47,362.00
(4)	Format D to 18 x 24"	0	50.00	0.00	53.86	0.00	65.37	0.00	-----	0.00	66.00	0.00
(f)	White No. 2 Dull Coated Text, 80-lb, A262											
(1)	Format A to 6 x 9"	1,000	8.40	8,400.00	7.73	7,730.00	6.41	6,410.00	-----	0.00	9.43	9,430.00
(2)	Format B to 8-1/2 x 11"	1,500	14.00	21,000.00	15.47	23,205.00	10.13	15,195.00	-----	0.00	15.93	23,895.00
(3)	Format C to 17 x 11"	2,500	28.00	70,000.00	30.94	77,350.00	20.26	50,650.00	-----	0.00	31.85	79,625.00
(4)	Format D to 18 x 24"	0	57.00	0.00	61.55	0.00	74.72	0.00	-----	0.00	75.44	0.00
(g)	White No.2 Gloss Coated Cover, 60-lb, L12											
(1)	Format A to 6 x 9"	1,700	14.00	23,800.00	13.62	23,154.00	13.65	23,205.00	-----	0.00	13.53	23,001.00
(2)	Format B to 8-1/2 x 11"	8,500	24.00	204,000.00	27.24	231,540.00	21.57	183,345.00	-----	0.00	22.88	194,480.00
(3)	Format C to 17 x 11"	500	47.00	23,500.00	54.48	27,240.00	43.14	21,570.00	-----	0.00	45.78	22,890.00
(4)	Format D to 18 x 24"	0	95.00	0.00	108.07	0.00	99.24	0.00	-----	0.00	108.26	0.00
(h)	White No.2 Gloss Coated Cover, 80-lb, L12											
(1)	Format A to 6 x 9"	1,700	15.30	26,010.00	15.73	26,741.00	18.21	30,957.00	-----	0.00	17.12	29,104.00
(2)	Format B to 8-1/2 x 11"	850	28.00	23,800.00	31.46	26,741.00	28.77	24,454.50	-----	0.00	31.84	27,064.00
(3)	Format C to 17 x 11"	850	56.00	47,600.00	62.92	53,482.00	57.54	48,909.00	-----	0.00	63.69	54,136.50
(4)	Format D to 18 x 24"	0	113.00	0.00	125.03	0.00	132.32	0.00	-----	0.00	136.93	0.00
(i)	White Offset Cover, 65-lb, L23											
(1)	Format A to 6 x 9"	0	12.50	0.00	16.71	0.00	11.31	0.00	-----	0.00	13.59	0.00
(2)	Format B to 8-1/2 x 11"	160	23.00	3,680.00	33.42	5,347.20	17.93	2,868.80	-----	0.00	27.19	4,350.40
(3)	Format C to 17 x 11"	1,700	46.00	78,200.00	66.84	113,628.00	35.86	60,962.00	-----	0.00	54.37	92,429.00
(4)	Format D to 18 x 24"	0	92.00	0.00	132.90	0.00	82.46	0.00	-----	0.00	108.75	0.00
(j)	White No. 2 Dull Coated Cover, 60-lb, L62											
(1)	Format A to 6 x 9"	1,700	14.00	23,800.00	14.02	23,834.00	14.02	23,834.00	-----	0.00	13.97	23,749.00
(2)	Format B to 8-1/2 x 11"	13,600	24.00	326,400.00	28.05	381,480.00	22.15	301,240.00	-----	0.00	23.62	321,232.00
(3)	Format C to 17 x 11"	0	47.00	0.00	56.11	0.00	44.30	0.00	-----	0.00	47.26	0.00
(4)	Format D to 18 x 24"	0	95.00	0.00	111.31	0.00	102.22	0.00	-----	0.00	111.75	0.00


Program No. C270-S Term Date of Award To December 31, 2004													
Title: CD-ROM CARD DISC, POCKET CARDS, LETTERS, FLYERS, BROCHURES, POSTERS, SADDLE-STITCHED, LOOSELEAF AND PERFECT BOUND PUBLICATIONS													
ITEM NO.	DESCRIPTION	BASIS OF AWARD	COLORCRAFT OF VA			DeLANCEY PRGTG CO.		INTELLIGENCER PRGTG		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
III.	<b>PAPER: Per 1,000 Leaves</b>												
(k)	White No. 2 Dull Coated Cover, 80-lb, L62												
(1)	Format A to 6 x 9"	1,700	15.50	26,350.00	16.20	27,540.00	18.71	31,807.00	-----	0.00	17.40	29,580.00	
(2)	Format B to 8-1/2 x 11"	850	29.00	24,650.00	32.40	27,540.00	29.56	25,126.00	-----	0.00	32.36	27,506.00	
(3)	Format C to 17 x 11"	850	58.00	49,300.00	64.80	55,080.00	59.12	50,252.00	-----	0.00	64.73	55,020.50	
(4)	Format D to 18 x 24"	0	115.00	0.00	128.78	0.00	136.29	0.00	-----	0.00	139.17	0.00	
(l)	White No. 2 Dull Coated Cover, 100-lb, L62												
(1)	Format A to 6 x 9"	800	19.50	15,600.00	20.25	16,200.00	23.45	18,760.00	-----	0.00	21.75	17,400.00	
(2)	Format B to 8-1/2 x 11"	160	36.00	5,760.00	40.50	6,480.00	37.05	5,928.00	-----	0.00	40.45	6,472.00	
(3)	Format C to 17 x 11"	0	72.00	0.00	81.00	0.00	74.10	0.00	-----	0.00	80.91	0.00	
(4)	Format D to 18 x 24"	0	144.00	0.00	160.98	0.00	170.36	0.00	-----	0.00	173.97	0.00	
(m)	White No. 1 Gloss Coated Text, 100-lb, A181												
(1)	Format A to 6 x 9"	0	10.50	0.00	23.29	0.00	13.42	0.00	-----	0.00	11.79	0.00	
(2)	Format B to 8-1/2 x 11"	0	18.00	0.00	46.58	0.00	21.20	0.00	-----	0.00	19.91	0.00	
(3)	Format C to 17 x 11"	0	36.00	0.00	93.15	0.00	42.40	0.00	-----	0.00	39.81	0.00	
(4)	Format D to 18 x 24"	0	71.00	0.00	185.13	0.00	116.56	0.00	-----	0.00	94.30	0.00	
(n)	POSTERS: White Cast Coated Cover, L80												
(2)	Format B to 8-1/2 x 11"	0	68.00	0.00	92.40	0.00	52.31	0.00	-----	0.00	70.41	0.00	
(3)	Format C to 17 x 11"	0	136.00	0.00	184.79	0.00	104.62	0.00	-----	0.00	140.81	0.00	
(4)	Format D to 18 x 24"	25	273.00	6,825.00	368.21	9,205.25	205.33	5,133.25	-----	0.00	241.14	6,028.50	
(o)	POCKET CARDS:												
	White Litho Coated Cover, 60-lb, L10												
(1)	Format A to 6 x 9"	1,700	2.50	4,250.00	6.81	11,577.00	2.76	4,692.00	-----	0.00	3.75	6,375.00	
	White No. 2 Gloss Coated Cover, 80-lb, L12												
(1)	Format A to 6 x 9"	6,000	3.00	18,000.00	7.87	47,220.00	3.05	18,300.00	-----	0.00	3.95	23,700.00	
IV.	<b>ADDITIONAL OPERATIONS:</b>												
(a)	Shrink-film wrapping.....per 100 packages	2,830	40.00	113,200.00	25.00	70,750.00	25.00	70,750.00	22.00	62,260.00	22.00	62,260.00	
(b)	Drilling.....per 1,000 leaves	500	3.80	1,900.00	10.00	5,000.00	1.30	650.00	2.50	1,250.00	2.00	1,000.00	
(c)	Black Vinyl 1" capacity 3-ring Binder for 6 x 9" paper.....per binder	500	2.81	1,405.00	3.92	1,960.00	2.17	1,085.00	3.00	1,500.00	7.75	3,875.00	
(d)	Black Vinyl 1" capacity 3-ring Binder for 8-1/2 x 11" paper.....per binder	500	2.70	1,350.00	4.50	2,250.00	1.33	665.00	4.00	2,000.00	9.50	4,750.00	
(e)	Dry Mounting Poster on 1/2" Foam core.....per square foot	3,000	7.87	23,610.00	18.00	54,000.00	4.50	13,500.00	2.00	6,000.00	2.25	6,750.00	
(f)	Staple in the upper left hand corner..per 1,000 cps	500	170.00	85,000.00	150.00	75,000.00	64.45	32,225.00	10.00	5,000.00	75.00	37,500.00	
(g)	Triple Gatefold.....per 1,000 copies	3,000	22.50	67,500.00	44.00	132,000.00	11.40	34,200.00	12.00	36,000.00	32.50	97,500.00	
V.	<b>PACKING AND SEALING FOR DISTRIBUTION:</b>												
(a)	Pack/seal shipping containers up to approximately 45-lbs.....per container	49,050	1.30	63,765.00	2.00	98,100.00	1.20	58,860.00	1.00	49,050.00	1.25	61,312.50	

