

Program No. C260-S Term September 1, 2003 To August 31, 2004		Title: NEWSLETTERS & INFORMATIONAL PUBLICATIONS		BASIS OF AWARD		GRAPHIKSHOP HOUSTON, TX		GRAY GRAPHICS CAPITOL HEIGHTS, MD		McDONALD & EUDY TEMPLE HILLS, MD		CURRENT CONTRACTOR McDONALD & EUDY	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I. ELECTRONIC PREPRESS:</b>													
(a)	Trim/Page-size unit produced from camera copy	739	1.25	923.75	1.00	739.00	1.25	923.75	1.25	923.75	1.25	923.75	
(b)	Trim/Page-size unit produced from electronic files	724	5.00	3,620.00	5.00	3,620.00	5.00	3,620.00	5.00	3,620.00	6.00	4,344.00	
(c)	Line.....per color/per page	1	3.00	3.00	4.00	4.00	4.00	8.00	8.00	8.00	4.00	4.00	
(d)	Square-finish halftone.....per illustration	8	8.00	64.00	8.00	64.00	8.00	64.00	10.00	80.00	8.00	64.00	
(e)	Color Key/digital color proofs.....per color	4	5.00	20.00	6.00	24.00	6.00	24.00	10.00	40.00	6.50	26.00	
(f)	Dylux or similar proofs.....per trim/page-size unit	946	1.20	1,135.20	1.25	1,182.50	1.25	1,182.50	1.25	1,182.50	1.25	1,182.50	
<b>II. PRINTING AND BINDING:</b>													
<i>Printing in Two Colors Of Ink</i>													
(a)	Two-Page Products.....per product	1	200.00	200.00	100.00	100.00	100.00	100.00	200.00	200.00	200.00	200.00	
(2)	Makeready and Setup Charges	20	15.00	300.00	10.00	200.00	10.00	200.00	10.00	200.00	10.00	200.00	
(b)	Four-Page Products.....per product	3	225.00	675.00	150.00	450.00	150.00	450.00	225.00	675.00	225.00	675.00	
(2)	Makeready and Setup Charges	86	20.00	1,720.00	15.00	1,290.00	15.00	1,290.00	15.00	1,290.00	15.00	1,290.00	
(c)	Six-Page Products.....per product	1	250.00	250.00	200.00	200.00	200.00	200.00	250.00	250.00	250.00	250.00	
(2)	Makeready and Setup Charges	11	25.00	275.00	25.00	275.00	25.00	275.00	23.00	253.00	23.00	253.00	
(d)	<i>Printing In Black Ink or a Color Other Than Black</i>												
(1)	Saddle Stitched Products.....per page	388	5.00	1,940.00	5.00	1,940.00	5.00	1,940.00	6.00	2,328.00	6.00	2,328.00	
(2)	Makeready and Setup Charges	3,578	2.00	7,156.00	1.50	5,367.00	1.50	5,367.00	1.50	5,367.00	1.50	5,367.00	
(e)	Perfect Bound Products.....per page	832	4.00	3,328.00	4.00	3,328.00	4.00	3,328.00	4.25	3,536.00	4.25	3,536.00	
(2)	Makeready and Setup Charges	578	1.95	1,127.10	1.10	635.80	1.10	635.80	1.10	635.80	1.10	635.80	
(f)	Looseleaf Products (printing face only, incl binding)												
(1)	Makeready and Setup Charges	20	5.00	100.00	4.00	80.00	4.00	80.00	25.00	500.00	25.00	500.00	
(2)	Running Per 1,000 Copies	400	3.00	1,200.00	1.10	440.00	1.10	440.00	3.00	1,200.00	3.00	1,200.00	
(g)	Per Complete Cover	7	90.00	630.00	125.00	875.00	125.00	875.00	100.00	700.00	100.00	700.00	
(2)	Makeready and Setup Charges	6	40.00	240.00	50.00	300.00	50.00	300.00	150.00	900.00	150.00	900.00	
(h)	Additional Color: Prtg text/cover pgs in additional color.....per color/per page	342	12.00	4,104.00	13.00	4,446.00	13.00	4,446.00	13.00	4,446.00	13.00	4,446.00	
(2)	Running Per 1,000 Copies	1,377	1.50	2,065.50	1.50	2,065.50	1.50	2,065.50	1.50	2,065.50	1.50	2,065.50	
<b>III. ADDITIONAL OPERATIONS:</b>													
(a)	Varnishing covers 1 and 4.....per 1,000 covers	5	25.00	125.00	15.00	75.00	15.00	75.00	20.00	100.00	15.00	75.00	
(b)	Inserting a 2-page inser into products of 4 pages or more.....per 1,000 leaves	2	30.00	60.00	20.00	40.00	20.00	40.00	25.00	50.00	20.00	40.00	
(c)	Folding self-mailers to 8-1/2 x 3-2/3" or 8-1/2 x 5-1/2" & sealing open side w/tab or wire stitch	74	12.00	888.00	20.00	1,480.00	20.00	1,480.00	13.00	962.00	13.00	962.00	
(d)	Folding self-mailers to 8-1/2 x 3-2/3" or 8-1/2 x 5-1/2" & sealing open side w/double tab	2	18.00	36.00	20.00	40.00	20.00	40.00	35.00	70.00	25.00	50.00	

ITEM NO.	DESCRIPTION	BASIS OF AWARD	GRAFIKSHOP HOUSTON, TX UNIT RATE	GRAY GRAPHICS CAPITOL HEIGHTS, MD UNIT RATE	MCDONALD & EUDY TEMPLE HILLS, MD UNIT RATE	CURRENT CONTRACTOR MCDONALD & EUDY UNIT RATE	COST	COST	COST	COST
<b>Program No. C260-S Term September 1, 2003 To August 31, 2004</b> <b>Title: NEWSLETTERS &amp; INFORMATIONAL PUBLICATIONS</b>										
<b>III. ADDITIONAL OPERATIONS:</b>										
(e)	Folding 2-, 4-page & 6-page products to 8-1/2 x 3-2/3" & inserting product into 4-1/8 x 9-1/2" envelopes.....per 1,000 copies	22	50.00	1,100.00	1,650.00	60.00	1,320.00			
(f)	Creating mailing labels from furnished disk.....per 1,000 labels	1	25.00	25.00	10.00	25.00	25.00	25.00		16.00
<b>IV. PAPER: Per 1,000 leaves</b>										
(a)	White Offset Book, 50-lb	254	5.00	1,270.00	1,257.30	4.95	1,308.10	5.15	5.15	1,308.10
(b)	White Litho Coated Book, 70-lb	33	12.00	396.00	445.50	13.50	396.00	12.00	12.00	396.00
(c)	White Opacified Offset Book, 60-lb	804	6.00	4,824.00	4,783.80	5.95	4,623.00	5.75	5.75	4,623.00
(d)	White Dull Coated Offset Book, 70-lb	1,412	12.00	16,944.00	19,062.00	13.50	17,297.00	12.25	12.50	17,650.00
(e)	White Litho Coated Cover, 80-lb	11	35.00	385.00	467.50	42.50	330.00	30.00	30.00	330.00
(f)	White Dull Coated Cover, 80-lb	1	45.00	45.00	42.50	42.50	50.00	50.00	40.00	40.00
<b>V. PACKING AND DISTRIBUTION:</b>										
1. Bulk shipments other than mail:										
(a)	Insert sg/mult copies to 200 leaves in kraft envelopes & affix furnished labels for delivery for HUD.....per envelope	18	1.00	18.00	9.00	0.50	18.00	1.00	1.00	18.00
(b)	Insert mult copies over 200 leaves to 12-lbs in cushioned shipping bags & affix furnished labels for delivery to HUD.....per bag	7	1.50	10.50	5.25	0.75	7.00	1.00	1.00	7.00
(c)	Pack/seal shipping containers.....per container	1,075	1.00	1,075.00	1,075.00	1.00	1,075.00	1.00	1.00	1,075.00
2. Mailing:										
(a)	Affix labels on sg/mult copies (self-mailer).....per 1,000 labels	3	50.00	150.00	75.00	25.00	60.00	20.00	19.00	57.00
(b)	Mult copies in kraft envelopes to 200 leaves.....per envelope	21	0.25	5.25	4.20	0.20	10.50	0.50	0.20	4.20
(c)	Mult copies over 200 leaves to 27-lbs in cushioned shipping bags/containers.....per bag/container	60	1.25	75.00	60.00	1.00	90.00	1.50	1.50	90.00
<b>CONTRACTOR TOTALS</b>										
<b>DISCOUNT</b>										
			1.00%	\$58,508.30	\$58,207.85	2.00%	\$59,067.15	1.00%	1.00%	\$58,471.85
<b>DISCOUNTED TOTALS</b>										
				\$57,923.22	\$57,043.69		\$58,476.48			\$57,887.13
<b>AWARDED</b>										