

Program No C-259-S Term MAY 1, 2002 To APRIL 30, 2003													
Title SSA BOOKLETS													
		GATEWAY PRESS			GENERAL BUS. SUPPLY			GRAY GRAPHICS		NPC, INC		PHOENIX PRINTING	
		LOUISVILLE, KY			COHOES, NY			CAPITOL HEIGHTS, MD		CLAYSBURG, PA		FRANKFORT, NY	
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I	PREPRESS:												
(a)	Page output from electronic files:per color/per page.....	96	5.00	0.00 480.00	7.50	0.00 720.00	4.00	0.00 384.00	8.00	0.00 768.00	3.60	0.00 345.60	
(b)	Trim/page-size unit from base art/camera copyper color/per page.....	732	2.00	0.00 1,464.00	1.75	0.00 1,281.00	1.20	0.00 878.40	4.00	0.00 2,928.00	1.08	0.00 790.56	
(c)	Line.....per illustration.....	8	3.00	24.00	7.50	60.00	5.00	40.00	5.00	40.00	9.85	78.80	
(d)	Square-finish halftone.....per illustration.....	2	10.00	20.00	10.00	20.00	10.00	20.00	10.00	20.00	15.00	30.00	
(e)	Creating graduated screens in 2 colors..per set	6	40.00	240.00	75.00	450.00	50.00	300.00	50.00	300.00	65.00	390.00	
(f)	2 sets of Composite Blueprint, Dylux, or similar proofs.....per trim/page-size unit.....	136	3.00	0.00 408.00	2.00	0.00 272.00	3.50	0.00 476.00	3.00	0.00 408.00	3.60	0.00 489.60	
(g)	Color key proofs (3-M or similar per colorper trim/page-size unit.....	4	15.00	0.00 60.00	25.00	0.00 100.00	15.00	0.00 60.00	25.00	0.00 100.00	24.25	0.00 97.00	
(h)	Cromalin proofs/ similar..per trim/page-size unit	2	15.00	30.00	60.00	120.00	80.00	160.00	50.00	100.00	90.00	180.00	
II	PRINTING AND BINDING:												
(a)	Saddle-stitched (or paste on fold, when ordered): Prting in a sgle ink color, include. binding. p/page Makeready and/or Setup			0.00 0.00 0.00		0.00 0.00 0.00		0.00 0.00 0.00		0.00 0.00 0.00		0.00 0.00 0.00	
(1)	Format A.....	588	35.00	20,580.00	30.00	17,640.00	45.00	26,460.00	25.00	14,700.00	41.76	24,554.88	
(2)	Format B.....	372	35.00	13,020.00	50.00	18,600.00	74.00	27,528.00	25.00	9,300.00	67.37	25,061.64	
	Running Per 1,000 Copies			0.00		0.00		0.00		0.00		0.00	
(3)	Format A.....	80000	0.54	43,200.00	0.60	48,000.00	0.60	48,000.00	0.45	36,000.00	0.479	38,320.00	
(4)	Format B.....	398000	0.54	214,920.00	0.70	278,600.00	0.62	246,760.00	0.515	204,970.00	0.517	205,766.00	
(b)	Printing text (usually page 1 only) in a color in additional to the first single ink color press run charged for under item (a).....per page:			0.00 0.00 0.00		0.00 0.00 0.00		0.00 0.00 0.00		0.00 0.00 0.00		0.00 0.00 0.00	
(1)	Format A.....	16	40.00	640.00	30.00	480.00	170.00	2,720.00	40.00	640.00	155.00	2,480.00	
(2)	Format B.....	14	40.00	560.00	30.00	420.00	175.00	2,450.00	40.00	560.00	155.00	2,170.00	
	Running Per 1,000 Copies			0.00		0.00		0.00		0.00		0.00	
(3)	Format A.....	2200	0.15	330.00	0.50	1,100.00	0.05	110.00	0.50	1,100.00	0.04	88.00	
(4)	Format B.....	15000	0.15	2,250.00	0.50	7,500.00	0.05	750.00	0.50	7,500.00	0.04	600.00	
III	PAPER: Per 1,000 leaves												
(a)	White offset book (50-lb):			0.00		0.00		0.00		0.00		0.00	
(1)	Format A.....	39760	2.25	89,460.00	3.25	129,220.00	2.35	93,436.00	2.10	83,496.00	2.35	93,436.00	
(2)	Format B.....	198700	2.25	447,075.00	3.25	645,775.00	2.35	466,945.00	2.30	457,010.00	2.30	457,010.00	
(b)	White offset book (60-lb):			0.00		0.00		0.00		0.00		0.00	
(1)	Format A.....	240	2.70	648.00	3.35	804.00	3.00	720.00	3.50	840.00	2.95	708.00	
(2)	Format B.....	300	2.70	810.00	3.35	1,005.00	3.00	900.00	3.50	1,050.00	2.93	879.00	
IV	ADDITIONAL OPERATIONS:												
(a)	Banding with kraft paper bands..per 1,000 band	100	150.00	15,000.00	100.00	10,000.00	125.00	12,500.00	150.00	15,000.00	85.00	8,500.00	
(b)	Shrink-film packaging....per 1,000 packages.....	150	200.00	30,000.00	150.00	22,500.00	125.00	18,750.00	150.00	22,500.00	120.00	18,000.00	
(c)	Creat. address labels from magnetic media and/or creat. duplicate labels..per 1,000 labels.	8	150.00	0.00 1,200.00	150.00	0.00 1,200.00	450.00	0.00 3,600.00	100.00	0.00 800.00	500.00	0.00 4,000.00	
V	PACKING:												
1.	Bulk shipments (other than by mail):			0.00		0.00		0.00		0.00		0.00	
(a)	Packing and sealing shipping containers:per container.....	40000	1.50	0.00 60,000.00	1.00	0.00 40,000.00	1.50	0.00 60,000.00	1.30	0.00 52,000.00	1.00	0.00 40,000.00	
2	Mailing:												
(a)	Single/multiple copies in kraft envelope..per en	1500	0.50	0.00 750.00	0.50	0.00 750.00	0.25	0.00 375.00	0.50	0.00 750.00	0.25	0.00 375.00	
(b)	Single or multiple copies over 200 leaves, up to (12 lbs), in cushioned shipping bags, or wrapped in shipping bundles....per bag or bundle.....	5000	0.75	0.00 3,750.00	0.75	0.00 3,750.00	0.45	0.00 2,250.00	0.75	0.00 3,750.00	0.40	0.00 2,000.00	
(c)	Quantities over 12 lbs, up to 36 lbs, packed in shipping containers.....per container.....	2900	1.25	0.00 3,625.00	1.00	0.00 2,900.00	1.25	0.00 3,625.00	2.00	0.00 5,800.00	1.00	0.00 2,900.00	
	CONTRACTOR TOTALS			\$950,544.00		\$1,233,267.00		\$1,020,197.40		\$922,430.00		\$929,250.08	
	DISCOUNT		3.00%	\$28,516.32	2.00%	\$24,665.34	1.00%	\$10,201.97	0.25%	\$2,306.08	5.00%	\$46,462.50	
	DISCOUNTED TOTALS			\$922,027.68		\$1,208,601.66		\$1,009,995.43		\$920,123.93		\$882,787.58	
										AWARDED			

Program No C-259-S Term MAY 1, 2002 To APRIL 30, 2003								
Title SSA BOOKLETS								
		VON HOFFMAN CORP.			AMERICAN BUSINESS PRT		CURRENT CONTRACTOR	
		OWENSVILLE, MO			LEWISBERRY, PA		AMERICAN BUSINESS PRT	
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I	PREPRESS:							
(a)	Page output from electronic files:			0.00		0.00		0.00
per color/per page.....	96	4.082	391.87	5.00	480.00	8.50	816.00
(b)	Trim/page-size unit from base art/camera copy			0.00		0.00		0.00
per color/per page.....	732	1.225	896.70	2.00	1,464.00	2.00	1,464.00
(c)	Line.....per illustration.....	8	10.205	81.64	4.50	36.00	4.50	36.00
(d)	Square-finish halftone.....per illustration.....	2	25.511	51.02	5.00	10.00	5.00	10.00
(e)	Creating graduated screens in 2 colors .per set	6	76.531	459.19	20.00	120.00	20.00	120.00
(f)	2 sets of Composite Blueprint, Dylux, or similar proofs.....per trim/page-size unit.....	136	4.082	555.15	2.00	272.00	3.00	408.00
(g)	Color key proofs (3-M or similar per colorper trim/page-size unit.....	4	25.511	102.04	25.00	100.00	25.00	100.00
(h)	Cromalin proofs/ similar .per trim/page-size unit	2	102.041	204.08	35.00	70.00	35.00	70.00
II	PRINTING AND BINDING:			0.00		0.00		0.00
(a)	Saddle-stitched (or paste on fold, when ordered):			0.00		0.00		0.00
	Prtng in a sgle ink color, include .binding .p/page			0.00		0.00		0.00
	Makeready and/or Setup			0.00		0.00		0.00
(1)	Format A.....	588	51.021	30,000.35	20.00	11,760.00	20.00	11,760.00
(2)	Format B.....	372	51.021	18,979.81	20.00	7,440.00	20.00	7,440.00
	Running Per 1,000 Copies			0.00		0.00		0.00
(3)	Format A.....	80000	0.630	50,400.00	0.55	44,000.00	0.50	40,000.00
(4)	Format B.....	398000	0.630	250,740.00	0.75	298,500.00	0.75	298,500.00
(b)	Printing text (usually page 1 only) in a color in additional to the first single ink color press run charged for under item (a).....per page:			0.00		0.00		0.00
				0.00		0.00		0.00
(1)	Format A.....	16	178.572	2,857.15	35.00	560.00	35.00	560.00
(2)	Format B.....	14	178.572	2,500.01	35.00	490.00	35.00	490.00
	Running Per 1,000 Copies			0.00		0.00		0.00
(3)	Format A.....	2200	0.511	1,124.20	0.15	330.00	0.50	1,100.00
(4)	Format B.....	15000	0.511	7,665.00	0.15	2,250.00	0.50	7,500.00
III	PAPER: Per 1,000 leaves			0.00		0.00		0.00
(a)	White offset book (50-lb):			0.00		0.00		0.00
(1)	Format A.....	39760	2.147	85,364.72	1.80	71,568.00	1.80	71,568.00
(2)	Format B.....	198700	2.147	426,608.90	2.40	476,880.00	2.40	476,880.00
(b)	White offset book (60-lb):			0.00		0.00		0.00
(1)	Format A.....	240	3.023	725.52	2.10	504.00	2.10	504.00
(2)	Format B.....	300	3.023	906.90	2.80	840.00	3.00	900.00
IV	ADDITIONAL OPERATIONS:			0.00		0.00		0.00
(a)	Banding with kraft paper bands .per 1,000 band	100	132.654	13,265.40	90.00	9,000.00	90.00	9,000.00
(b)	Shrink-film packaging....per 1,000 packages.....	150	91.837	13,775.55	130.00	19,500.00	130.00	19,500.00
(c)	Creat. address labels from magnetic media and/or creat. duplicate labels .per 1,000 labels.	8	510.205	4,081.64	100.00	800.00	100.00	800.00
V	PACKING:			0.00		0.00		0.00
1.	Bulk shipments (other than by mail):			0.00		0.00		0.00
(a)	Packing and sealing shipping containers:per container.....	40000	1.531	61,240.00	1.05	42,000.00	1.00	40,000.00
2	Mailing:			0.00		0.00		0.00
(a)	Single/multiple copies in kraft envelope .per en	1500	0.664	996.00	0.30	450.00	0.30	450.00
(b)	Single or multiple copies over 200 leaves, up to (12 lbs), in cushioned shipping bags, or wrapped in shipping bundles....per bag or bundle.....	5000	0.664	3,320.00	0.50	2,500.00	0.60	3,000.00
(c)	Quantities over 12 lbs, up to 36 lbs, packed in shipping containers.....per container.....	2900	1.531	4,439.90	0.80	2,320.00	1.00	2,900.00
	CONTRACTOR TOTALS			\$981,732.75		\$994,244.00		\$995,876.00
	DISCOUNT		5.00%	\$49,086.64	1.00%	\$9,942.44	1.00%	\$9,958.76
	DISCOUNTED TOTALS			\$932,646.11		\$984,301.56		\$985,917.24