

Dept. of the Army Program 251-S		BASIS OF AWARD	ALLEN WAYNE LTD Chantilly, VA	DUKE PRTG CENTER Rockville, MD	DUQUESNE LITHO Pittsburgh, PA	EVOLUTION IMPRESSION Rochester, NY	GRAPHCOM, INC. Gettysburg, PA	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST
I. PRINTING AND BINDING:															
16-Page Product. . .															
(1)	MAKEREADY/SETUP-----	4	820.00	3,280.00	150.00	600.00	2243.00	8,972.00	1902.00	7,608.00	1050.00	4,200.00			
(2)	RUNNING/1,000 CCOPIES-----	62	154.00	9,548.00	380.00	23,560.00	219.00	13,578.00	219.00	13,578.00	195.00	12,090.00			
II. PACKING AND DISTRIBUTION:															
1. Bulk Shipments -															
Packing and sealing shipping containers...															
	per container-----	180	1.25	225.00	2.00	360.00	1.00	180.00	1.50	270.00	1.75	315.00			
2. Preparing Copies for Mailing -															
(a) Addressing single copies (self-mailers)...															
	per 1,000 copies-----	40	40.00	1,600.00	50.00	2,000.00	120.00	4,800.00	49.00	1,960.00	55.00	2,200.00			
(b) Inserting single copies for foreign destinations into kraft envelopes....															
	per 1,000 envelopes-----	20	350.00	7,000.00	30.00	600.00	169.00	3,380.00	530.00	10,600.00	1.00	20.00			
CONTRACTOR TOTALS				\$21,653.00		\$27,120.00		\$30,910.00		\$34,016.00		\$18,825.00			
DISCOUNT			5.00%	\$1,082.65	0.00%	\$0.00	2.00%	\$618.20	0.25%	\$85.04	5.00%	\$941.25			
DISCOUNTED TOTALS				\$20,570.35		\$27,120.00		\$30,291.80		\$33,930.96		\$17,883.75			

Dept. of the Army Program 251-S		BASIS OF AWARD	GRAPHIC VISIONS Gaithersburg, MD	GRAY GRAPHICS Capitol Heights, MD	K-B OFFSET PRINTING State College, PA	NPC, INC. Claysburg, PA	NIAGARA PRINTING Niagara Falls, NY	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST
I. PRINTING AND BINDING:															
16-Page Product. . .															
(1)	MAKEREADY/SETUP-----	4	1100.00	4,400.00	80.00	320.00	500.00	2,000.00	1400.00	5,600.00	1800.00	7,200.00			
(2)	RUNNING/1,000 CCOPIES-----	62	210.00	13,020.00	260.00	16,120.00	185.00	11,470.00	230.00	14,260.00	162.68	10,086.16			
II. PACKING AND DISTRIBUTION:															
1. Bulk Shipments -															
Packing and sealing shipping containers...															
	per container-----	180	2.00	360.00	1.50	270.00	10.00	1,800.00	1.25	225.00	2.00	360.00			
2. Preparing Copies for Mailing -															
(a) Addressing single copies (self-mailers)...															
	per 1,000 copies-----	40	90.00	3,600.00	50.00	2,000.00	28.00	1,120.00	25.00	1,000.00	20.00	800.00			
(b) Inserting single copies for foreign destinations into kraft envelopes....															
	per 1,000 envelopes-----	20	245.00	4,900.00	450.00	9,000.00	40.00	800.00	175.00	3,500.00	70.00	1,400.00			
CONTRACTOR TOTALS				\$26,280.00		\$27,710.00		\$17,190.00		\$24,585.00		\$19,846.16			
DISCOUNT			2.00%	\$525.60	1.00%	\$277.10	0.00%	\$0.00	0.25%	\$61.46	2.00%	\$396.92			
DISCOUNTED TOTALS				\$25,754.40		\$27,432.90		\$17,190.00		\$24,523.54		\$19,449.24			
AWARDED															

