

ITEM NO.	DESCRIPTION	BASIS OF AWARD	DIGITAL INK UNIT RATE	IMAGING /MAILING SERVICE UNIT RATE	KPT, INC. UNIT RATE
I	<b>PRINTING, BINDING, &amp; IMAGING VARIABLE DATA:</b>				
(a)	Two leaf letter for Kit 1, Kit 2, Kit 3, & Kit 4 printing in a sgl. ink color and imaging. Price offered ust include cost of collating in sequence and folding from a flat size of 216 x 279mm(8-1/2 x 11") to 216 x 93(8-1/2 x 3-2/3).....per complete letter.....		0.00	0.00	0.00
(1)	Running Per 1,000 copies.....	48	100.00	19,200.00	300.00
(2)	Payment Stub, prting in a sgl ink color and imaging Price offered must include to cost of perforating and folding from a flat size of 216 x 279mm (8-1/2 x 11") to 216 x 93 (8-1/2 x 3-2/3).....	180	140.00	26,346.60	70.00
(b)	.....per 1,000 complete forms.....		0.00	0.00	0.00
(1)	Running Per 1,000 copies.....	12	100.00	1,200.00	0.00
(2)	Return Envelope, printing in a single ink color (inside and outside) 98 x 225mm (3-7/8 x 8-7/8).....	180	140.00	13,698.00	25.00
(c)	.....per 1,000 envelopes.....		0.00	0.00	0.00
(1)	Running Per 1,000 copies.....	12	100.00	2,400.00	50.00
(2)	Mail-out Envelope, printing in a single ink color (inside and outside) 105 x 241mm (4-1/8 x 9-1/2).....	180	25.00	5,614.20	18.00
(d)	.....per 1,000 envelopes.....		0.00	0.00	0.00
(1)	Running Per 1,000 copies.....	12	100.00	2,400.00	50.00
(2)	<b>KIT ASSEMBLY, INSERTING AND MAILING:</b>	180	25.00	5,614.20	20.00
II	Collating individual pieces in sequence indicated, inserting into mail-out envelope, sealing and mailing. ....per 1,000 complete kits.....		0.00	0.00	0.00
(1)	Running Per 1,000 copies.....	48	N/C	14,400.00	50.00
(2)	CONTRACTOR TOTALS	180	20.00	27,000.00	35.00
	DISCOUNT			\$117,873.00	\$48,240.00
	DISCOUNTED TOTALS			\$2,357.46	\$241.20
				\$115,515.54	\$47,998.80

ITEM NO.	DESCRIPTION	McGregor Printing Westminster, MD		ORION DIRECT, INC. Herndon, VA		CURRENT CONTRACTOR ORION DIRECT, INC.		
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I	PRINTING BINDING & IMAGING VARIABLE DATA:							
(a)	Two leaf letter for Kit 1, Kit 2, Kit 3, & Kit 4 printing in a sgl. ink color and imaging. Price offered ust include cost of collating in sequence and folding from a flat size of 216 x 279mm(8-1/2 x 11") to 216 x 93(8-1/2 x 3-2/3).....per complete letter.....							
(1)	Make ready and/or Setup.....	48	500.00	24,000.00	200.00	9,600.00	200.00	9,600.00
(2)	Running Per 1,000 copies.....	180	200.00	36,000.00	112.48	20,246.40	143.95	25,911.00
(b)	Payment Stub, printing in a sgl. ink color and imaging Price offered must include to cost of perforating and folding from a flat size of 216 x 279mm (8-1/2 x 11") to 216 x 93 (8-1/2 x 3-2/3).....per 1,000 complete forms.....							
(1)	Make ready and/or Setup.....	12	200.00	2,400.00	0.00	0.00	0.00	0.00
(2)	Running Per 1,000 copies.....	180	20.00	3,600.00	40.86	7,354.80	40.86	7,354.80
(c)	Return Envelope, printing in a single ink color (inside and outside) 98 x 225mm (3-7/8 x 8-7/8).....per 1,000 envelopes.....							
(1)	Make ready and/or Setup.....	12	100.00	1,200.00	0.00	0.00	0.00	0.00
(2)	Running Per 1,000 copies.....	180	20.00	3,600.00	23.72	4,269.60	20.34	3,661.20
(d)	Mail-out Envelope, printing in a single ink color (inside and outside) 105 x 241mm (4-1/8 x 9-1/2).....per 1,000 envelopes.....							
(1)	Make ready and/or Setup.....	12	100.00	1,200.00	0.00	0.00	0.00	0.00
(2)	Running Per 1,000 copies.....	180	22.00	3,960.00	25.50	4,590.00	18.90	3,402.00
II	KIT ASSEMBLY, INSERTING AND MAILING:							
(a)	Collating individual pieces in sequence indicated, inserting into mail-out envelope, sealing and mailing.....per 1,000 complete kits.....							
(1)	Make ready and/or Setup.....	48	100.00	4,800.00	0.00	0.00	0.00	0.00
(2)	Running Per 1,000 copies.....	180	30.00	5,400.00	19.50	3,510.00	19.50	3,510.00
	<b>CONTRACTOR TOTALS</b>			\$86,160.00		\$49,570.80		\$53,439.00
	<b>DISCOUNT</b>			\$1,723.20	1.00%	\$495.71	1.00%	\$534.39
	<b>DISCOUNTED TOTALS</b>			\$84,436.80		\$49,075.09		\$52,904.61
						AWARDED		