

DEPARTMENT OF AGRICULTURE PROGRAM 164-S	BASIS OF AWARD	BOSWORTH PRINTING Stoughton, MA UNIT RATE	COST	GRAY GRAPHICS Capitol heights, MD UNIT RATE	COST	INTELLIGENCER PRINTING Lancaster, PA UNIT RATE	COST	MCDONALD & EUDY Temple Hills, MD UNIT RATE	COST	XPERTCOLOR, INC. Forestville, MD UNIT RATE	COST
I. PRINTING & BINDING											
(A) 8 x 9" folding to 4 x 9"											
1. Single Ink - per brochure											
(1) <i>Makeready</i>	8	141.00	1,128.00	650.00	5,200.00	376.00	3,008.00	300.00	2,400.00	600.00	4,800.00
(2) <i>Running per 1,000</i>	66	26.20	1,729.20	70.00	4,620.00	41.82	2,760.12	28.00	1,848.00	30.00	1,980.00
2. Additional color - per color/brochure											
(1) <i>Makeready</i>	10	110.00	1,100.00	100.00	1,000.00	60.00	600.00	200.00	2,000.00	125.00	1,250.00
(2) <i>Running per 1,000</i>	98	13.50	1,323.00	30.00	2,940.00	1.32	129.36	5.00	490.00	2.75	269.50
3. 4-color Process - per brochure											
(1) <i>Makeready</i>	18	460.00	8,280.00	900.00	16,200.00	776.00	13,968.00	600.00	10,800.00	960.00	17,280.00
(2) <i>Running per 1,000</i>	252	35.00	8,820.00	120.00	30,240.00	43.64	10,997.28	35.00	8,820.00	25.00	6,300.00
(B) 12 x 9" folding to 4 x 9"											
1. Single Ink - per brochure											
(1) <i>Makeready</i>	6	145.00	870.00	700.00	4,200.00	376.00	2,256.00	300.00	1,800.00	564.00	3,384.00
(2) <i>Running per 1,000</i>	36	35.00	1,260.00	90.00	3,240.00	53.50	1,926.00	28.00	1,008.00	33.00	1,188.00
2. Additional color - per color/brochure											
(1) <i>Makeready</i>	7	95.00	665.00	150.00	1,050.00	60.00	420.00	200.00	1,400.00	125.00	875.00
(2) <i>Running per 1,000</i>	62	20.00	1,240.00	35.00	2,170.00	2.10	130.20	5.00	310.00	2.80	173.60
3. 4-color Process - per brochure											
(1) <i>Makeready</i>	10	485.00	4,850.00	1,000.00	10,000.00	776.00	7,760.00	625.00	6,250.00	924.00	9,240.00
(2) <i>Running per 1,000</i>	127	40.25	5,111.75	140.00	17,780.00	43.23	5,490.21	35.00	4,445.00	35.00	4,445.00
(C) 16 x 9"											
1. Double parallel or barrel fold											
(a) Single Ink - per brochure											
(1) <i>Makeready</i>	2	190.00	380.00	800.00	1,600.00	376.00	752.00	350.00	700.00	597.00	1,194.00
(2) <i>Running per 1,000</i>	21	34.00	714.00	110.00	2,310.00	38.00	798.00	45.00	945.00	44.00	924.00
(b) Additional color - per color/brochure											
(1) <i>Makeready</i>	4	147.00	588.00	200.00	800.00	60.00	240.00	250.00	1,000.00	198.00	792.00
(2) <i>Running per 1,000</i>	42	7.50	315.00	50.00	2,100.00	10.76	451.92	6.00	252.00	3.24	136.08
(c) 4-color Process - per brochure											
(1) <i>Makeready</i>	6	600.00	3,600.00	1,100.00	6,600.00	776.00	4,656.00	650.00	3,900.00	1,167.00	7,002.00
(2) <i>Running per 1,000</i>	62	59.00	3,658.00	160.00	9,920.00	59.91	3,714.42	60.00	3,720.00	51.00	3,162.00
2. Gatefold to 8 x 9" fold to 4 x 9"											
(a) Single Ink - per brochure											
(1) <i>Makeready</i>	1	190.00	190.00	1,000.00	1,000.00	376.00	376.00	375.00	375.00	797.00	797.00
(2) <i>Running per 1,000</i>	8	65.00	520.00	200.00	1,600.00	62.40	499.20	60.00	480.00	68.00	544.00
(b) Additional color - per color/brochure											
(1) <i>Makeready</i>	2	147.00	294.00	100.00	200.00	60.00	120.00	250.00	500.00	198.00	396.00
(2) <i>Running per 1,000</i>	16	9.00	144.00	30.00	480.00	9.70	155.20	6.00	96.00	3.24	51.84
(c) 4-color Process - per brochure											
(1) <i>Makeready</i>	1	600.00	600.00	1,200.00	1,200.00	776.00	776.00	675.00	675.00	1,367.00	1,367.00
(2) <i>Running per 1,000</i>	15	90.00	1,350.00	300.00	4,500.00	74.50	1,117.50	65.00	975.00	75.00	1,125.00
II. PAPER - per 1,000 leaves											
(1) 8 x 9"											
(a) White Litho - 70 lb.	50	8.50	425.00	13.50	675.00	14.68	734.00	16.00	800.00	13.23	661.50
(b) White No. 1 Gloss Text - 80 lb.	30	9.75	292.50	14.50	435.00	22.35	670.50	24.00	720.00	17.87	536.10
(c) White No. 2 Gloss Text - 80 lb.	4	9.75	39.00	14.00	56.00	16.78	67.12	23.00	92.00	15.12	60.48
(d) White No. 1 Dull Text - 80 lb.	34	9.75	331.50	14.50	493.00	21.80	741.20	25.00	850.00	21.44	728.96
(e) White Matte Cover - 80 lb.	52	26.25	1,365.00	45.00	2,340.00	34.47	1,792.44	40.00	2,080.00	25.39	1,320.28
(f) White Litho Cover - 80 lb.	114	26.25	2,992.50	45.00	5,130.00	34.47	3,929.58	40.00	4,560.00	22.11	2,520.54
(g) White Dull Cover - 80 lb.	34	26.25	892.50	45.00	1,530.00	35.39	1,203.26	42.00	1,428.00	26.33	895.22
(2) 12 x 9"											
(a) White Litho - 70 lb.	17	12.65	215.05	19.50	331.50	17.31	294.27	16.00	272.00	19.85	337.45
(b) White No. 1 Gloss Text - 80 lb.	27	14.50	391.50	20.00	540.00	25.30	683.10	24.00	648.00	26.80	723.60
(c) White No. 2 Gloss Text - 80 lb.	1	14.50	14.50	20.00	20.00	19.78	19.78	23.00	23.00	22.68	22.68
(d) White No. 1 Dull Text - 80 lb.	2	14.50	29.00	20.00	40.00	25.70	51.40	25.00	50.00	32.16	64.32
(e) White Matte Cover - 80 lb.	42	33.50	1,407.00	50.00	2,100.00	34.47	1,447.74	40.00	1,680.00	38.10	1,600.20
(f) White Litho Cover - 80 lb.	47	33.50	1,574.50	50.00	2,350.00	34.47	1,620.09	40.00	1,880.00	33.00	1,551.00
(g) White Dull Cover - 80 lb.	33	33.50	1,105.50	50.00	1,650.00	35.96	1,186.68	42.00	1,386.00	39.30	1,296.90
(3) 16 x 9"											
(a) White Litho - 70 lb.	20	21.50	430.00	26.00	520.00	29.36	587.20	30.00	600.00	26.46	529.20
(b) White No. 1 Gloss Text - 80 lb.	5	25.00	125.00	28.00	140.00	42.92	214.60	46.00	230.00	35.74	178.70
(c) White No. 2 Gloss Text - 80 lb.	4	25.00	100.00	28.00	112.00	35.85	143.40	43.00	172.00	30.24	120.96
(d) White No. 1 Dull Text - 80 lb.	7	25.00	175.00	28.00	196.00	43.60	305.20	47.00	329.00	42.88	300.16
(e) White Matte Cover - 80 lb.	15	52.00	780.00	95.00	1,425.00	62.93	943.95	80.00	1,200.00	50.78	761.70
(f) White Litho Cover - 80 lb.	40	52.00	2,080.00	95.00	3,800.00	62.97	2,518.80	80.00	3,200.00	44.22	1,768.80
(g) White Dull Cover - 80 lb.	15	52.00	780.00	95.00	1,425.00	64.63	969.45	80.00	1,200.00	52.66	789.90
III. ADDITIONAL OPERATIONS:											
(a) Shrink-Film Wrapping - per package	2,059	0.25	514.75	0.20	411.80	0.15	308.85	0.25	514.75	0.25	514.75
(b) Scoring - per 1,000 folds	675	5.00	3,375.00	5.00	3,375.00	15.50	10,462.50	5.00	3,375.00	20.00	13,500.00
V. PACKING & DISTRIBUTION:											
(1) Bulk Shipments											
Packing/Sealing Shipping Containers per container	157	1.50	235.50	1.50	235.50	0.30	47.10	2.50	392.50	2.00	314.00
(2) Mailing											
(a) Single/Multiple Copies up to 12-lbs. per kraft env., bag, or bundle											
	544	3.50	1,904.00	0.85	462.40	1.25	680.00	1.50	816.00	2.00	1,088.00
(b) Quantities over 12-lbs., up to 24-lbs., per bundle or container											
	111	3.50	388.50	1.25	138.75	1.50	166.50	1.75	194.25	6.00	666.00
(b) Quantities over 24-lbs., up to 36-lbs., per container											
	23	3.50	80.50	1.50	34.50	1.70	39.10	3.00	69.00	8.00	184.00
CONTRACTOR'S SUBTOTAL			\$70,773.25		\$160,916.45		\$94,929.22		\$83,950.50		\$101,711.42
DISCOUNT		1.00%	707.73	1.00%	1,609.16	0.00%	0.00	1.00%	839.51	2.00%	2,034.23
DISCOUNTED TOTALS			\$70,065.52		\$159,307.29		\$94,929.22		\$83,110.99		\$99,677.19

AWARDED