

TITLE:	PROGRAM 149-S SURVEY OF CURRENT BUSINESS							
TERM:	JANUARY 1, 2008 thru DECEMBER 31, 2008							
			Gray Graphics		NPC, Inc.		Peake/Delancey Printers, LLC	
		BASIS OF	Capitol Heights, MD		Claysburg, PA		Cheverly, MD	
		AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PROOFS:							
(a)	Digital color content proof, per trim/page-size unit.....	3002	5.00	15,010.00	2.00	6,004.00	2.00	6,004.00
(b)	Digital one-piece composite laminated color proof, per trim/page-size unit.....	304	35.00	10,640.00	25.00	7,600.00	22.00	6,688.00
(c)	Revised proof due to Author's Alterations (AA's) (PDF), per trim/page-size unit.....	31	1.00	31.00	2.00	62.00	3.50	108.50
II.	PRINTING AND BINDING:							
(a)	Cover Pages 1, 4, & spine in 4-color process plus varnish..... per cover.....							
(1)	Makeready and/or setup.....	14	300.00	4,200.00	300.00	4,200.00	1,169.00	16,366.00
(2)	Running per 100 copies.....	438	15.00	6,570.00	11.00	4,818.00	14.60	6,394.80
(b)	Covers 2 & 3 in a single PMS color.....per cover.....							
(1)	Makeready and/or setup.....	14	100.00	1,400.00	90.00	1,260.00	389.00	5,446.00
(2)	Running per 100 copies.....	438	3.00	1,314.00	3.00	1,314.00	5.30	2,321.40
(c)	Text Pages printing in a single PMS color..... per page.....							
(1)	Makeready and/or setup.....	3002	15.00	45,030.00	14.00	42,028.00	22.30	66,944.60
(2)	Running per 100 copies.....	93968	0.80	75,174.40	0.65	61,079.20	0.99	93,028.32
(d)	Text pages printing in an add'l ink..... per page/per color							
(1)	Makeready and/or setup.....	1173	15.00	17,595.00	10.00	11,730.00	17.70	20,762.10
(2)	Running per 100 copies.....	35542	0.50	17,771.00	0.45	15,993.90	0.15	5,331.30
III.	PACKING:							
(1)	Bulk Shipments (other than by Mail):							
(a)	Packing and Sealing Shipping Containers..... per container.....	880	1.50	1,320.00	1.35	1,188.00	2.00	1,760.00
(b)	Palletizing, per pallet.....	18	15.00	270.00	12.00	216.00	18.00	324.00
(2)	Mailing: Prices for items b-e including labels							
(a)	Affixing Furnished Labels on Single Copies (Self-Mailer), per 100 labels.....	91	4.00	364.00	10.00	910.00	6.00	546.00
(b)	Single/Multiple Copies in Kraft Envelope (up to 200 Leaves), per envelope.....	2608	0.45	1,173.60	0.50	1,304.00	1.00	2,608.00
(c)	Single/Multiple Copies over 200 Leaves, up to 12 lbs, max. 14 lbs..... per bag or bundle.....	343	1.25	428.75	1.00	343.00	2.00	686.00
(d)	Quantities over 12 lbs, up to 36 lbs per container.....	123	1.50	184.50	1.35	166.05	3.00	369.00
	CONTRACTOR TOTALS			\$198,476.25		\$160,216.15		\$235,688.02
	DISCOUNT		1.00%	\$1,984.76	0.25%	\$400.54	1.00%	\$2,356.88
	DISCOUNTED TOTALS			\$196,491.49		\$159,815.61		\$233,331.14
				AWARDED				

		McDonald & Eudy Printers, Inc. Temple Hills, MD			CURRENT CONTRACTOR McDonald & Eudy Printers	
		BASIS OF	UNIT RATE	COST	UNIT RATE	COST
		AWARD				
I.	PROOFS:					
(a)	Digital color content proof, per trim/page-size unit.....	3002	3.00	9,006.00	1.25	3,752.50
(b)	Digital one-piece composite laminated color proof, per trim/page-size unit.....	304	20.00	6,080.00	10.00	3,040.00
(c)	Revised proof due to Author's Alterations (AA's) (PDF), per trim/page-size unit.....	31	15.00	465.00	2.50	77.50
II.	PRINTING AND BINDING:					
(a)	Cover Pages 1, 4, & spine in 4-color process plus varnish..... per cover.....					
(1)	Makeready and/or setup.....	14	650.00	9,100.00	325.00	4,550.00
(2)	Running per 100 copies.....	438	17.00	7,446.00	14.00	6,132.00
(b)	Covers 2 & 3 in a single PMS color.....per cover.....					
(1)	Makeready and/or setup.....	14	250.00	3,500.00	125.00	1,750.00
(2)	Running per 100 copies.....	438	2.00	876.00	1.00	438.00
(c)	Text Pages printing in a single PMS color..... per page.....					
(1)	Makeready and/or setup.....	3002	20.00	60,040.00	16.75	50,283.50
(2)	Running per 100 copies.....	93968	0.85	79,872.80	0.55	51,682.40
(d)	Text pages printing in an add'l ink..... per page/per color					
(1)	Makeready and/or setup.....	1173	20.00	23,460.00	12.00	14,076.00
(2)	Running per 100 copies.....	35542	0.45	15,993.90	0.25	8,885.50
III.	PACKING:					
(1)	Bulk Shipments (other than by Mail):					
(a)	Packing and Sealing Shipping Containers..... per container.....	880	1.75	1,540.00	1.50	1,320.00
(b)	Palletizing, per pallet.....	18	10.00	180.00	10.00	180.00
(2)	Mailing: Prices for items b-e including labels					
(a)	Affixing Furnished Labels on Single Copies (Self-Mailer), per 100 labels.....	91	18.00	1,638.00	5.50	500.50
(b)	Single/Multiple Copies in Kraft Envelope (up to 200 Leaves), per envelope.....	2608	0.65	1,695.20	0.65	1,695.20
(c)	Single/Multiple Copies over 200 Leaves, up to 12 lbs, max. 14 lbs..... per bag or bundle.....	343	1.75	600.25	1.75	600.25
(d)	Quantities over 12 lbs, up to 36 lbs per container.....	123	3.00	369.00	2.50	307.50
CONTRACTOR TOTALS				\$221,862.15		\$149,270.85
DISCOUNT				1.00%		\$1,492.71
DISCOUNTED TOTALS				\$219,643.53		\$147,778.14