

Program No B130-S Term DATE OF AWARD To 04/30/02												
TITLE: A NEWSLETTER												
				NEW CONTRACT								
		AJ IMAGES, INC.			DELANCEY PRINTING			IPI GRAPHICS		MCDONALD & EUDY		QUALITY PRINTING SERVICE
		Roselle, NJ			Alexandria, VA			Upper Marlboro, MD		Temple Hills, MD		Bismarck, ND
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	ELECTRONIC PREPRESS:											
(a)	Re-outputting revised pages.....per color, per page.....	12	7.00	84.00	25.00	300.00	20.00	240.00	15.00	180.00	20.00	240.00
(b)	System Timework.....per hour.....	2	25.00	50.00	109.92	219.84	120.00	240.00	75.00	150.00	30.00	60.00
II.	PRINTING AND BINDING:											
(a)	8-page newsletter..... per product:											
(1)	Makeready and/or Setup.....	1	338.00	338.00	1,511.00	1,511.00	900.00	900.00	1,450.00	1,450.00	475.00	475.00
(2)	Running Per 100 Copies.....	15	74.60	1,119.00	125.66	1,884.90	10.00	150.00	25.00	375.00	32.00	480.00
(b)	12-page newsletter..... per product:											
(1)	Makeready and/or Setup.....	4	459.00	1,836.00	1,897.00	7,588.00	1,100.00	4,400.00	1,525.00	6,100.00	650.00	2,600.00
(2)	Running Per 100 Copies.....	60	101.00	6,060.00	155.66	9,339.60	15.00	900.00	40.00	2,400.00	46.00	2,760.00
(c)	16-page newsletter..... per product:											
(1)	Makeready and/or Setup.....	1	479.00	479.00	1,992.00	1,992.00	1,300.00	1,300.00	1,600.00	1,600.00	800.00	800.00
(2)	Running Per 100 Copies.....	15	99.40	1,491.00	161.00	2,415.00	20.00	300.00	45.00	675.00	56.00	840.00
III.	PACKING AND DISTRIBUTION:											
(a)	Packing and sealing shipping containers..... per con.....	6	1.50	9.00	2.00	12.00	5.00	30.00	6.00	36.00	4.50	27.00
(b)	Generat and affix mail labels on single copies.Price											
	includes tab seal with 1 or 2 seals..per 100 copies..	87	6.35	552.45	18.00	1,566.00	6.00	522.00	9.50	826.50	5.00	435.00
	CONTRACTOR TOTALS			\$12,018.45		\$26,828.34		\$8,982.00		\$13,792.50		\$8,717.00
	DISCOUNT		0.00%	\$0.00	0.50%	\$134.14	5.00%	\$449.10	1.00%	\$137.93	0.00%	\$0.00
	DISCOUNTED TOTALS			\$12,018.45		\$26,694.20		\$8,532.90		\$13,654.57		\$8,717.00
								AWARDED				