**Program No 87-S - Term DECEMBER 1, 2008 To NOVEMBER 30, 2009**
**Title RESEARCH PUBLICATIONS**

| ITEM NO | DESCRIPTION | BASIS OF AWARD | GRAY GRAPHICS CAPITOL HEIGHTS, MD UNIT RATE | GRAY GRAPHICS CAPITOL HEIGHTS, MD COST | NPC, INC. CLAYSBURG, PA UNIT RATE | NPC, INC. CLAYSBURG, PA COST | QUINTESSENTIAL COLOR GROUP UPPER MARLBORO, MD UNIT RATE | QUINTESSENTIAL COLOR GROUP UPPER MARLBORO, MD COST | MCDONALD & EUDY TEMPLE HILLS, MD UNIT RATE | MCDONALD & EUDY TEMPLE HILLS, MD COST | CURRENT CONTRACTOR MCDONALD 7 EUDY UNIT RATE | CURRENT CONTRACTOR MCDONALD 7 EUDY COST |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| I | **PREPRESS :** | | | | | | | | | | | |
| (a) | Trim/page-size unit from camera copy .....per color/per page | 628 | 3.00 | **$1,884.00** | 2.50 | **$1,570.00** | 3.00 | **$1,884.00** | 1.25 | **$785.00** | 1.25 | **$785.00** |
| (b) | Trim/page-size unit from electronic file .....per color/per page | 735 | 3.00 | **$2,205.00** | 4.50 | **$3,307.50** | 5.00 | **$3,675.00** | 5.00 | **$3,675.00** | 6.50 | **$4,777.50** |
| (c) | Graphics.....per graphic | 1 | 10.00 | **$10.00** | 25.00 | **$25.00** | 30.00 | **$30.00** | 25.00 | **$25.00** | 15.00 | **$15.00** |
| (d) | Digital Color-Content Proofs .....per trim/page-size unit | 1,264 | 3.00 | **$3,792.00** | 1.35 | **$1,706.40** | 1.25 | **$1,580.00** | 1.25 | **$1,580.00** | 1.25 | **$1,580.00** |
| (e) | One-piece laminated/digital color proofs .....per trim/page-size unit | 112 | 18.00 | **$2,016.00** | 14.00 | **$1,568.00** | 15.00 | **$1,680.00** | 8.00 | **$896.00** | 7.00 | **$784.00** |
| (f) | System Timework.....per hour | 2 | 85.00 | **$170.00** | 80.00 | **$160.00** | 120.00 | **$240.00** | 75.00 | **$150.00** | 75.00 | **$150.00** |
| II | **PRINTING, BINDING, PACKING & DELIVERY:** | | | | | | | | | | | |
| (a) | Looseleaf: Printing in a single ink color - per page | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 24 | 5.00 | **$120.00** | 5.00 | **$120.00** | 12.00 | **$288.00** | 7.00 | **$168.00** | 6.00 | **$144.00** |
| (2) | Running per 100 Copies | 192 | 0.25 | **$48.00** | 0.30 | **$57.60** | 0.40 | **$76.80** | 0.25 | **$48.00** | 0.20 | **$38.40** |
| (b) | Looseleaf: Printing in 4-color process - per page | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 24 | 45.00 | **$1,080.00** | 55.00 | **$1,320.00** | 80.00 | **$1,920.00** | 65.00 | **$1,560.00** | 65.00 | **$1,560.00** |
| (2) | Running per 100 Copies | 192 | 1.00 | **$192.00** | 0.65 | **$124.80** | 0.65 | **$124.80** | 0.65 | **$124.80** | 0.65 | **$124.80** |
| (c) | Four-page printing in single ink color - per product | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 1 | 150.00 | **$150.00** | 170.00 | **$170.00** | 180.00 | **$180.00** | 175.00 | **$175.00** | 175.00 | **$175.00** |
| (2) | Running per 100 Copies | 70 | 3.00 | **$210.00** | 3.75 | **$262.50** | 2.00 | **$140.00** | 3.00 | **$210.00** | 3.00 | **$210.00** |
| (d) | Four-page printing in 4-color process - per product | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 4 | 500.00 | **$2,000.00** | 450.00 | **$1,800.00** | 500.00 | **$2,000.00** | 525.00 | **$2,100.00** | 525.00 | **$2,100.00** |
| (2) | Running per 100 Copies | 355 | 8.00 | **$2,840.00** | 5.00 | **$1,775.00** | 5.00 | **$1,775.00** | 6.00 | **$2,130.00** | 7.50 | **$2,662.50** |
| (e) | Saddle-stitched in a single ink color - per page | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 432 | 5.00 | **$2,160.00** | 10.55 | **$4,557.60** | 10.00 | **$4,320.00** | 7.00 | **$3,024.00** | 6.00 | **$2,592.00** |
| (2) | Running per 100 Copies | 6,328 | 0.20 | **$1,265.60** | 0.55 | **$3,480.40** | 0.27 | **$1,708.56** | 0.20 | **$1,265.60** | 0.20 | **$1,265.60** |
| (f) | Saddle-stitched in 4-color process - per page | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 44 | 50.00 | **$2,200.00** | 60.00 | **$2,640.00** | 75.00 | **$3,300.00** | 75.00 | **$3,300.00** | 75.00 | **$3,300.00** |
| (2) | Running per 100 Copies | 880 | 1.00 | **$880.00** | 1.00 | **$880.00** | 0.45 | **$396.00** | 0.70 | **$616.00** | 0.70 | **$616.00** |
| (g) | Perfect-bound in single ink color - per page | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 784 | 4.50 | **$3,528.00** | 4.50 | **$3,528.00** | 8.00 | **$6,272.00** | 5.00 | **$3,920.00** | 4.75 | **$3,724.00** |
| (2) | Running per 100 Copies | 9,243 | 0.15 | **$1,386.45** | 0.25 | **$2,310.75** | 0.30 | **$2,772.90** | 0.15 | **$1,386.45** | 0.14 | **$1,294.02** |
| (h) | Perfect-bound in 4-color process - per page | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 44 | 45.00 | **$1,980.00** | 55.00 | **$2,420.00** | 75.00 | **$3,300.00** | 75.00 | **$3,300.00** | 65.00 | **$2,860.00** |
| (2) | Running per 100 Copies | 880 | 1.00 | **$880.00** | 0.55 | **$484.00** | 0.50 | **$440.00** | 0.70 | **$616.00** | 0.35 | **$308.00** |
| (i) | Separate Covers in single ink - per complete cover | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 7 | 125.00 | **$875.00** | 160.00 | **$1,120.00** | 150.00 | **$1,050.00** | 125.00 | **$875.00** | 100.00 | **$700.00** |
| (2) | Running per 100 Copies | 65 | 5.00 | **$325.00** | 12.25 | **$796.25** | 4.00 | **$260.00** | 5.00 | **$325.00** | 5.00 | **$325.00** |
| (j) | Separate Covers in 4-color - per complete cover | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 7 | 500.00 | **$3,500.00** | 425.00 | **$2,975.00** | 500.00 | **$3,500.00** | 500.00 | **$3,500.00** | 550.00 | **$3,850.00** |
| (2) | Running per 100 Copies | 152 | 8.00 | **$1,216.00** | 16.50 | **$2,508.00** | 5.00 | **$760.00** | 9.50 | **$1,444.00** | 9.50 | **$1,444.00** |
| (k) | Varnishing Cover 1 & 4 - per complete cover | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 7 | 50.00 | **$350.00** | 70.00 | **$490.00** | 75.00 | **$525.00** | 75.00 | **$525.00** | 75.00 | **$525.00** |
| (2) | Running per 100 Copies | 117 | 2.00 | **$234.00** | 1.50 | **$175.50** | 2.00 | **$234.00** | 2.00 | **$234.00** | 2.00 | **$234.00** |
| (l) | Each Add'l Color - per color/per page | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 51 | 20.00 | **$1,020.00** | 15.00 | **$765.00** | 20.00 | **$1,020.00** | 20.00 | **$1,020.00** | 20.00 | **$1,020.00** |
| (2) | Running per 100 Copies | 577 | 0.20 | **$115.40** | 0.70 | **$403.90** | 0.15 | **$86.55** | 0.25 | **$144.25** | 0.20 | **$115.40** |
| (m) | Spot Varnish Text - per page | | | | | | | | | | | |
| (1) | Makeready and/or Setup | 2 | 25.00 | **$50.00** | 75.00 | **$150.00** | 75.00 | **$150.00** | 50.00 | **$100.00** | 25.00 | **$50.00** |
| (2) | Running per 100 Copies | 60 | 1.00 | **$60.00** | 2.00 | **$120.00** | 2.00 | **$120.00** | 0.95 | **$57.00** | 0.75 | **$45.00** |
| III | **PAPER: Per 100 leaves** | | | | | | | | | | | |
| (a) | White Offset book (50-lb)..... | 686 | 0.68 | **$466.48** | 0.90 | **$617.40** | 0.90 | **$617.40** | 0.66 | **$452.76** | 0.56 | **$384.16** |
| (b) | White Offset book (60-lb)..... | 3,704 | 0.72 | **$2,666.88** | 1.00 | **$3,704.00** | 0.95 | **$3,518.80** | 0.76 | **$2,815.04** | 0.66 | **$2,444.64** |
| (c) | White Litho Coated book (70-lb)..... | 1,957 | 1.40 | **$2,739.80** | 1.55 | **$3,033.35** | 1.30 | **$2,544.10** | 1.35 | **$2,641.95** | 1.50 | **$2,935.50** |
| (d) | White Matte Coated book (70-lb)..... | 2,876 | 1.40 | **$4,026.40** | 1.55 | **$4,457.80** | 1.30 | **$3,738.80** | 1.35 | **$3,882.60** | 1.50 | **$4,314.00** |
| (e) | Colored Writing (20-lb)..... | 140 | 0.90 | **$126.00** | 1.15 | **$161.00** | 1.00 | **$140.00** | 1.25 | **$175.00** | 0.82 | **$114.80** |
| (f) | White Vellum-Finish Cover (50-lb)..... | 38 | 3.25 | **$123.50** | 2.50 | **$95.00** | 3.25 | **$123.50** | 4.00 | **$152.00** | 3.00 | **$114.00** |
| (g) | Colored Vellum-Finish Cover (50-lb)..... | 20 | 4.50 | **$90.00** | 4.50 | **$90.00** | 4.50 | **$90.00** | 5.50 | **$110.00** | 4.50 | **$90.00** |
| (h) | White Litho Coated Cover (80-lb)..... | 264 | 4.25 | **$1,122.00** | 3.50 | **$924.00** | 4.00 | **$1,056.00** | 4.50 | **$1,188.00** | 4.25 | **$1,122.00** |
| (i) | White Dull Coated Cover (80-lb)..... | 281 | 4.25 | **$1,194.25** | 3.50 | **$983.50** | 4.00 | **$1,124.00** | 4.50 | **$1,264.50** | 4.25 | **$1,194.25** |
| (j) | White Index (110-lb..... | 50 | 3.50 | **$175.00** | 3.00 | **$150.00** | 5.00 | **$250.00** | 4.00 | **$200.00** | 3.50 | **$175.00** |
| (k) | Colored Index (110-lb)..... | 20 | 4.00 | **$80.00** | 5.00 | **$100.00** | 6.00 | **$120.00** | 7.00 | **$140.00** | 6.00 | **$120.00** |
| IV. | **ADDITIONAL OPERATIONS:** | | | | | | | | | | | |
| (a) | Shrink-film packaging.....per package..... | 8 | 0.20 | **$1.60** | 0.50 | **$4.00** | 1.00 | **$8.00** | 0.35 | **$2.80** | 0.20 | **$1.60** |
| (b) | Drilling (each run).....per 100 leaves..... | 494 | 0.05 | **$24.70** | 0.20 | **$98.80** | 0.08 | **$39.52** | 0.09 | **$44.46** | 0.05 | **$24.70** |
| (c) | Perforating off fold.....per leaf....per 100 copies..... | 303 | 5.00 | **$1,515.00** | 3.00 | **$909.00** | 4.00 | **$1,212.00** | 4.00 | **$1,212.00** | 7.00 | **$2,121.00** |
| | CONTRACTOR TOTALS | | | **$53,094.06** | | **$59,099.05** | | **$60,390.73** | | **$53,560.21** | | **$54,529.87** |
| | DISCOUNT | | 1% | **$530.94** | 0.25% | **$147.75** | 5% | **$3,019.54** | 1% | **$535.60** | 1% | **$545.30** |
| | DISCOUNTED TOTALS | | | **$52,563.12** | | **$58,951.30** | | **$57,371.19** | | **$53,024.61** | | **$53,984.57** |

AWARDED

TT 12-3-08