

Program No 860-S Term Date Of Award To February 28, 2008

Title (CSP); (SA); AND AIRPORT/FACILITY DIRECTORY

ITEM NO	DESCRIPTION	BASIS OF AWARD	GRAY GRAPHICS			NPC, INC		FRY COMMUNICATIONS		CURRENT CONTRACTOR	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. DATA BASE MAINTENANCE, UPDATING, AND PHOTOCOMPOSITION:											
(a)	Updates.....per transaction (including coding)	23,027	1.00	23,027.00	1.50	34,540.50	1.00	23,027.00	1.00	23,027.00	
(b)	Adding new tags.....per tag	10	50.00	500.00	100.00	1,000.00	75.00	750.00	30.00	300.00	
(c)	Keyboarding:										
(1)	Text.....per 1,000 characters	10	4.50	45.00	5.00	50.00	7.50	75.00	4.14	41.40	
(2)	Tabular.....per 1,000 characters	10	10.00	100.00	15.00	150.00	10.00	100.00	13.46	134.60	
(d)	Photocomposition.....per 1,000 characters	47,870	1.50	71,805.00	0.50	23,935.00	1.50	71,805.00	1.44	68,932.80	
(e)	Space allowance and positioning of illustrations;per illustration	18,651	1.00	18,651.00	1.00	18,651.00	1.10	20,516.10	1.05	19,583.55	
(f)	Timework.....per hour	10	50.00	500.00	60.00	600.00	60.00	600.00	54.10	541.00	
(g)	Page proofs.....per page	20,640	0.50	10,320.00	1.00	20,640.00	0.01	206.40	0.01	206.40	
(h)	Advance Press Sheets.....per book/of all pages	1,584	0.25	396.00	10.00	15,840.00	2.00	3,168.00	0.40	633.60	
II. FILMS:											
(a)	Trim/Page-size unit.....per film	3,476	0.50	1,738.00	1.00	3,476.00	1.50	5,214.00	0.00	0.00	
(b)	Strip-ins (including film).....per strip-in	10	1.00	10.00	5.00	50.00	7.00	70.00	0.00	0.00	
(c)	Duplicate negatives.....per film	10	5.00	50.00	1.00	10.00	6.00	60.00	6.00	60.00	
III. PRINTING AND BINDING:											
(a)	Complete Cover										
(1)	Makeready and/or Setup	54	100.00	5,400.00	150.00	8,100.00	650.00	35,100.00	180.00	9,720.00	
(2)	Running per 1,000 Copies	798	7.50	5,985.00	25.00	19,950.00	46.00	36,708.00	37.00	29,526.00	
(b)	Text.....per page										
	<i>Black Ink or a Color Other than Black</i>										
(1)	Makeready and/or Setup	20,640	3.25	67,080.00	6.25	129,000.00	5.02	103,612.80	6.15	126,936.00	
(2)	Running per 1,000 Copies	322,536	0.25	80,634.00	0.60	193,521.60	0.30	96,760.80	0.30	96,760.80	
	<i>Each Additional Color of Ink</i>										
(3)	Makeready and/or Setup	270	5.00	1,350.00	25.00	6,750.00	30.00	8,100.00	30.00	8,100.00	
(4)	Running per 1,000 Copies	4,000	0.20	800.00	2.00	8,000.00	0.55	2,200.00	0.55	2,200.00	
IV. STOCK/PAPER: Per 1,000 leaves											
(a)	White Flexural Book, 27-lb	161,268	2.30	370,916.40	1.78	287,057.04	1.25	201,585.00	1.60	258,028.80	
(b)	Colored Index, 110-lb	1,596	17.25	27,531.00	12.00	19,152.00	11.00	17,556.00	12.50	19,950.00	
V. PACKING:											
1.	Bulk shipments (other than by USPS and UPS):										
(a)	Pack/seal shipping containers.....per container	2,476	1.00	2,476.00	1.50	3,714.00	1.50	3,714.00	1.50	3,714.00	
2. (a)	Sgl/mult copies in kraft envelopes to 350 leavesper envelope	26,939	2.00	53,878.00	0.35	9,428.65	0.52	14,008.28	0.52	14,008.28	
(b)	Sgl/mult copies over 350 leaves to 3-lbs in cushioned shipping bags.....per bag	12,075	2.50	30,187.50	0.50	6,037.50	1.60	19,320.00	1.60	19,320.00	
(c)	Quantities over 3 lbs to 45-lbs.....per container	12,936	2.00	25,872.00	1.00	12,936.00	2.00	25,872.00	2.00	25,872.00	
(d)	Palletizing.....per pallet or skid	10	10.00	100.00	20.00	200.00	0.00	0.00	0.00	0.00	
VI. ADDITIONAL OPERATIONS:											
(a)	Gathering volumes into sets.....per address	35,803	0.50	17,901.50	0.55	19,691.65	0.50	17,901.50	0.325	11,635.98	
(b)	Removing returned package labels & returning labels to Silver Spring, MD...per returned package	120	1.00	120.00	2.00	240.00	1.00	120.00	0.00	0.00	
(c)	Diskett (as described on pg. 8 of the contract)per floppy diskette	30	20.00	600.00	20.00	600.00	5.00	150.00	15.00	450.00	
(d)	CD-ROM.....per CD-ROM	3	20.00	60.00	500.00	1,500.00	50.00	150.00	50.00	150.00	
(e)	Prepare postscript files each cycleper hour	10	50.00	500.00	25.00	250.00	90.00	900.00	50.00	500.00	
(f)	Producing copy whites for scanning.....per page	10	0.25	2.50	3.00	30.00	1.00	10.00	1.90	19.00	
CONTRACTOR TOTALS				\$818,535.90		\$845,100.94		\$709,359.88		\$740,351.21	
DISCOUNT			2.00%	\$16,370.72	0.25%	\$2,112.75	2.00%	\$14,187.20	2.00%	\$14,807.02	
DISCOUNTED TOTALS				\$802,165.18		\$842,988.19		\$695,172.68		\$725,544.19	
											AWARDED