

TITLE: FLYERS AND BROCHURES
TERM: DATE OF AWARD thru JANUARY 31, 2002

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DEPT OF HEALTH & HUMAN SERVICES (PUBLIC HEALTH SERVICE)		BASIS OF AWARD		ALLEN WAYNE LTD Chantilly, Virginia		BOSWORTH PRINTING Stoughton, Massachusetts		GRAPHIC VISIONS Gaithersburg, Maryland		I. P. I. GRAPHICS Upper Marlboro, Maryland		PHILLIPS PRESS Brentwood, Maryland	
I	PROGRAM B81-S	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
FILMS:													
(a) Trim/Page-Size Film...													
(1) FORMAT A.....	20	8.50	170.00	6.00	120.00	2.50	50.00	4.00	80.00	2.00	40.00	40.00	
(2) FORMAT B.....	20	12.50	250.00	8.00	160.00	2.50	50.00	6.00	120.00	2.00	40.00	40.00	
(3) FORMAT C.....	20	18.00	360.00	16.00	320.00	5.00	100.00	10.00	200.00	2.00	40.00	40.00	
(4) FORMAT D.....	20	32.00	640.00	25.00	500.00	10.00	200.00	20.00	400.00	2.00	40.00	40.00	
Illustrations:													
(b) Line.....per illustration...	14	15.00	210.00	6.00	84.00	4.00	56.00	10.00	140.00	2.00	28.00	28.00	
(c) Square-Finish Halftone.....per halftone.....	20	20.00	400.00	8.00	160.00	8.00	160.00	12.00	240.00	8.00	160.00	160.00	
(d) Combination Line/Halftone.....per halftone.....	2	25.00	50.00	10.00	20.00	40.00	40.00	25.00	50.00	8.00	16.00	16.00	
(e) Silhouette Halftone.....per halftone.....	2	25.00	50.00	16.00	32.00	26.00	52.00	30.00	60.00	8.00	16.00	16.00	
(f) Vignette Halftone.....per halftone.....	2	25.00	50.00	24.00	48.00	22.00	44.00	45.00	90.00	8.00	16.00	16.00	
Color Corrected 4-Color Process Films of Illustrations:													
(g) To 16.129 sq. mm (25 sq. in.) image...per set.....	2	55.00	110.00	115.00	230.00	150.00	300.00	60.00	120.00	45.00	90.00	90.00	
(h) Over 16.129 to 32.258 sq. mm (25 to 50 sq. in.) image.....per set.....	2	65.00	130.00	115.00	230.00	150.00	300.00	80.00	160.00	60.00	120.00	120.00	
(i) Over 32.258 to 48.387 sq. mm (50 to 75 sq. in.) image.....per set.....	2	75.00	150.00	115.00	230.00	150.00	300.00	100.00	200.00	75.00	150.00	150.00	
(j) Over 48.387 to 64.516 sq. mm (75 to 100 sq. in.) image.....per set.....	1	85.00	85.00	135.00	135.00	265.00	265.00	135.00	135.00	95.00	95.00	95.00	
(k) Over 64.516 to 80.645 sq. mm (100 to 125 sq. in.) image.....per set.....	1	105.00	105.00	135.00	135.00	400.00	400.00	170.00	170.00	120.00	120.00	120.00	
(l) Timework.....per hour.....	5	65.00	325.00	50.00	250.00	75.00	375.00	70.00	350.00	60.00	300.00	300.00	
PRINTING & BINDING:													
(a) Printing in a Single Ink Color... per side ... MAKEREADY/SETUP:													
(1) FORMAT A.....	6	25.00	150.00	26.00	156.00	35.00	210.00	75.00	450.00	150.00	900.00	900.00	
(2) FORMAT B.....	6	35.00	210.00	26.00	156.00	35.00	210.00	80.00	480.00	150.00	900.00	900.00	
(3) FORMAT C.....	6	35.00	210.00	26.00	156.00	50.00	300.00	100.00	600.00	230.00	1,380.00	1,380.00	
(4) FORMAT D.....	6	60.00	360.00	26.00	156.00	100.00	600.00	150.00	900.00	230.00	1,380.00	1,380.00	
RUNNING/100 COPIES:													
(5) FORMAT A.....	150	20.00	3,000.00	1.00	150.00	1.50	225.00	1.00	150.00	12.75	1,912.50	1,912.50	
(6) FORMAT B.....	150	25.00	3,750.00	1.10	165.00	1.50	225.00	1.50	225.00	12.75	1,912.50	1,912.50	
(7) FORMAT C.....	150	35.00	5,250.00	1.20	180.00	2.50	375.00	2.00	300.00	21.00	3,150.00	3,150.00	
(8) FORMAT D.....	150	40.00	6,000.00	1.60	240.00	4.00	600.00	3.50	525.00	21.00	3,150.00	3,150.00	
(b) Each Additional Ink Color... per side ... MAKEREADY/SETUP:													
(1) FORMAT A.....	6	25.00	150.00	26.00	156.00	30.00	180.00	75.00	450.00	80.00	480.00	480.00	
(2) FORMAT B.....	6	35.00	210.00	26.00	156.00	35.00	210.00	80.00	480.00	80.00	480.00	480.00	
(3) FORMAT C.....	6	35.00	210.00	26.00	156.00	50.00	300.00	100.00	600.00	80.00	480.00	480.00	
(4) FORMAT D.....	6	75.00	450.00	26.00	156.00	100.00	600.00	150.00	900.00	80.00	480.00	480.00	
RUNNING/100 COPIES:													
(5) FORMAT A.....	150	20.00	3,000.00	1.00	150.00	1.00	150.00	0.50	75.00	24.00	3,600.00	3,600.00	
(6) FORMAT B.....	150	25.00	3,750.00	1.10	165.00	1.00	150.00	0.75	112.50	24.00	3,600.00	3,600.00	
(7) FORMAT C.....	150	35.00	5,250.00	1.20	180.00	2.00	300.00	1.00	150.00	24.00	3,600.00	3,600.00	
(8) FORMAT D.....	150	40.00	6,000.00	1.60	240.00	3.25	487.50	1.75	262.50	24.00	3,600.00	3,600.00	
(c) Printing in 4-Color Process... per side ... MAKEREADY/SETUP:													
(1) FORMAT A.....	2	150.00	300.00	100.00	200.00	600.00	1,200.00	450.00	900.00	415.00	830.00	830.00	
(2) FORMAT B.....	2	165.00	330.00	100.00	200.00	600.00	1,200.00	500.00	1,000.00	415.00	830.00	830.00	
(3) FORMAT C.....	2	165.00	330.00	100.00	200.00	600.00	1,200.00	550.00	1,100.00	415.00	830.00	830.00	
(4) FORMAT D.....	2	210.00	420.00	100.00	200.00	900.00	1,800.00	600.00	1,200.00	415.00	830.00	830.00	
RUNNING/100 COPIES:													
(5) FORMAT A.....	50	80.00	4,000.00	2.50	125.00	4.00	200.00	3.50	175.00	27.00	1,350.00	1,350.00	
(6) FORMAT B.....	50	100.00	5,000.00	2.60	130.00	4.00	200.00	4.00	200.00	27.00	1,350.00	1,350.00	
(7) FORMAT C.....	50	140.00	7,000.00	3.00	150.00	6.00	300.00	5.00	250.00	27.00	1,350.00	1,350.00	
(8) FORMAT D.....	50	160.00	8,000.00	3.80	190.00	6.50	375.00	7.50	375.00	27.00	1,350.00	1,350.00	

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PROGRAM B81-S		UNIT RATE		COST		UNIT RATE		COST		UNIT RATE		COST	
II PRINTING & BINDING: <i>(cont'd)</i> .													
(d) Folding/Scoring:													
Up to 3 Parallel Folds... per product...													
SETUP CHARGES:													
(1) FORMAT A-----	2	50.00	100.00	30.00	60.00	50.00	100.00	35.00	70.00	25.00	50.00	50.00	50.00
(2) FORMAT B-----	2	50.00	100.00	30.00	60.00	50.00	100.00	35.00	70.00	25.00	50.00	50.00	50.00
(3) FORMAT C-----	2	95.00	190.00	30.00	60.00	70.00	140.00	35.00	70.00	25.00	50.00	50.00	50.00
(4) FORMAT D-----	2	85.00	170.00	30.00	60.00	80.00	160.00	45.00	90.00	25.00	50.00	50.00	50.00
PER 100 COPIES:													
(5) FORMAT A-----	50	15.00	750.00	0.90	45.00	2.00	100.00	1.00	50.00	1.75	87.50	87.50	87.50
(6) FORMAT B-----	50	20.00	1,000.00	0.90	45.00	3.00	150.00	1.25	62.50	1.75	87.50	87.50	87.50
(7) FORMAT C-----	50	30.00	1,500.00	1.00	50.00	4.00	200.00	1.50	75.00	1.75	87.50	87.50	87.50
(8) FORMAT D-----	50	40.00	2,000.00	1.00	50.00	7.00	350.00	2.00	100.00	1.75	87.50	87.50	87.50
(e) Folding/Scoring:													
Over 3 up to 5 Parallel Folds... per product...													
SETUP CHARGES:													
(1) FORMAT A-----	1	50.00	50.00	50.00	50.00	50.00	65.00	65.00	50.00	50.00	45.00	45.00	45.00
(2) FORMAT B-----	1	60.00	60.00	50.00	50.00	50.00	75.00	75.00	50.00	50.00	45.00	45.00	45.00
(3) FORMAT C-----	1	85.00	85.00	50.00	50.00	90.00	90.00	50.00	50.00	45.00	45.00	45.00	45.00
(4) FORMAT D-----	1	95.00	95.00	50.00	50.00	100.00	100.00	60.00	60.00	45.00	45.00	45.00	45.00
PER 100 COPIES:													
(5) FORMAT A-----	25	15.00	375.00	1.50	37.50	3.00	75.00	1.25	31.25	1.75	43.75	43.75	43.75
(6) FORMAT B-----	25	25.00	625.00	1.50	37.50	4.00	100.00	1.50	37.50	1.75	43.75	43.75	43.75
(7) FORMAT C-----	25	35.00	875.00	1.60	40.00	5.00	125.00	2.00	50.00	1.75	43.75	43.75	43.75
(8) FORMAT D-----	25	45.00	1,125.00	2.00	50.00	9.00	225.00	3.00	75.00	1.75	43.75	43.75	43.75
III PAPER: (PER 100 LEAVES).													
(a) White Matte Coated Offset Book Grammage 90 g/m ² (60-lbs) ...													
(1) FORMAT A-----	50	1.85	92.50	1.25	62.50	1.15	57.50	1.50	75.00	3.75	187.50	187.50	187.50
(2) FORMAT B-----	50	1.95	97.50	1.80	90.00	1.15	57.50	2.00	100.00	3.75	187.50	187.50	187.50
(3) FORMAT C-----	50	2.65	132.50	3.20	160.00	2.30	115.00	2.50	125.00	13.75	687.50	687.50	687.50
(4) FORMAT D-----	50	5.30	265.00	4.75	237.50	4.75	237.50	5.00	250.00	13.75	687.50	687.50	687.50
(b) White Matte Coated Offset Book Grammage 105 g/m ² (70-lbs) ...													
(1) FORMAT A-----	25	1.95	48.75	1.35	33.75	1.30	32.50	2.25	56.25	3.75	93.75	93.75	93.75
(2) FORMAT B-----	25	2.10	52.50	2.00	50.00	1.30	32.50	3.00	75.00	3.75	93.75	93.75	93.75
(3) FORMAT C-----	25	2.75	68.75	3.65	91.25	5.00	125.00	4.00	100.00	13.75	343.75	343.75	343.75
(4) FORMAT D-----	25	5.50	137.50	5.40	135.00	11.50	287.50	7.00	175.00	13.75	343.75	343.75	343.75
(c) White Vellum Finish-Cover Grammage 175 g/m ² (55-lbs) ...													
(1) FORMAT A-----	25	3.00	75.00	1.70	42.50	2.00	50.00	4.00	100.00	5.80	145.00	145.00	145.00
(2) FORMAT B-----	25	5.90	147.50	2.40	60.00	2.00	50.00	5.00	125.00	7.50	187.50	187.50	187.50
(3) FORMAT C-----	25	12.00	300.00	4.55	113.75	4.00	100.00	9.00	225.00	19.90	497.50	497.50	497.50
(4) FORMAT D-----	25	23.10	577.50	7.90	197.50	9.00	225.00	10.00	250.00	19.90	497.50	497.50	497.50
IV ADDITIONAL OPERATIONS:													
(a) Shrink-Film Packaging...per 100 packages...	4	25.00	100.00	25.00	100.00	30.00	120.00	25.00	100.00	25.00	100.00	100.00	100.00
v PACKING & SEALING FOR DISTRIBUTION: Packing and Sealing Shipping Containers, up to approx. 20.4 kg (45-lbs) Capacity... per container...	27	6.50	175.50	1.75	47.25	2.00	54.00	4.00	108.00	1.00	27.00		
CONTRACTOR TOTALS			\$77,785.50		\$8,983.00		\$17,938.50		\$17,230.50		\$45,980.50		
DISCOUNT		2.00%	\$1,555.71	1.00%	\$89.83	0.50%	\$89.69	5.00%	\$861.53	5.00%	\$2,299.03		
DISCOUNTED TOTALS			\$76,229.79		\$8,893.17		\$17,848.81		\$16,368.97		\$43,681.47		
							AWARDED						