

TITLE:	TRAINING PUBLICATIONS, TEXTBOOKS, AND EXAMS												
TERM:	DATE OF AWARD thru MARCH 31, 2007	Page 01 of 02	P R O G R A M 6 6 - S										
	MARINE CORPS INSTITUTE	BASIS OF AWARD	GOODWAY GRAPHICS Springfield, VA	COST	GRAY GRAPHICS Capitol Heights, MD	COST	MCDONALD & EUDY Temple Hills, MD	COST	NPC, INC. Claysburg, PA	COST	P.A. HUTCHISON CO. Mayfield, PA	COST	
	PROGRAM 66-S		UNIT RATE		UNIT RATE		UNIT RATE		UNIT RATE		UNIT RATE		
I.	PREPRESS OPERATIONS:												
(a)	Trim/Page-Size Unit -												
(1)	Produced from Camera Copy..... per page/per color.....	85680	1.00	85,680.00	1.00	85,680.00	0.50	42,840.00	3.25	278,460.00	0.87	74,541.60	
(2)	Produced from Electronic File..... per page/per color.....	26208	2.00	52,416.00	3.00	78,624.00	1.00	26,208.00	1.75	45,864.00	1.32	34,594.56	
	Illustrations:												
(b)	Square-Finish Halftone.....per illustration---	140	10.00	1,400.00	10.00	1,400.00	8.00	1,120.00	15.00	2,100.00	28.95	4,053.00	
(c)	Digital Color Content Proofs..... per trim/page-size unit-----	10976	1.00	10,976.00	5.00	54,880.00	0.50	5,488.00	20.00	219,520.00	3.47	38,086.72	
(d)	Digital One-Piece Laminated Color Proofs... per trim/page-size unit-----	560	5.00	2,800.00	30.00	16,800.00	15.00	8,400.00	22.00	12,320.00	28.95	16,212.00	
II.	PRINTING, BINDING, PACKING, & DISTRIBUTION:												
1.	Printing in a Single Ink Color (incl. binding) -												
(a)	Side-Stitched. . .per page. . .												
(1)	MAKEREADY/SETUP-----	560	5.00	2,800.00	5.00	2,800.00	4.00	2,240.00	8.00	4,480.00	4.21	2,357.60	
(2)	RUNNING/1,000 COPIES-----	7840	1.40	10,976.00	1.40	10,976.00	2.50	19,600.00	5.00	39,200.00	2.11	16,542.40	
(b)	Saddle-Stitched. . .per page. . .												
(1)	MAKEREADY/SETUP-----	3696	5.00	18,480.00	6.00	22,176.00	5.00	18,480.00	8.00	29,568.00	3.51	12,972.96	
(2)	RUNNING/1,000 COPIES-----	11278	1.40	15,789.20	1.50	16,917.00	1.50	16,917.00	5.00	56,390.00	1.68	18,947.04	
(c)	Perfect-Bound. . .per page. . .												
(1)	MAKEREADY/SETUP-----	103936	1.00	103,936.00	4.00	415,744.00	3.00	311,808.00	2.50	259,840.00	1.87	194,360.32	
(2)	RUNNING/1,000 COPIES-----	148014	2.00	296,028.00	1.20	177,616.80	1.00	148,014.00	1.35	199,818.90	1.22	180,577.08	
(d)	Cover. . .per complete cover. . .												
(1)	MAKEREADY/SETUP-----	504	40.00	20,160.00	100.00	50,400.00	50.00	25,200.00	75.00	37,800.00	115.79	58,358.16	
(2)	RUNNING/1,000 COPIES-----	1098	15.00	16,470.00	20.00	21,960.00	24.00	26,352.00	9.00	9,882.00	23.16	25,429.68	
2.	Each Additional Ink Color. . .per color/per page. . .												
(1)	MAKEREADY/SETUP-----	1680	10.00	16,800.00	20.00	33,600.00	20.00	33,600.00	10.00	16,800.00	29.21	49,072.80	
(2)	RUNNING/1,000 COPIES-----	11760	2.00	23,520.00	2.00	23,520.00	1.00	11,760.00	4.50	52,920.00	7.89	92,786.40	
III.	PAPER: (PER 1,000 LEAVES)												
(a)	White Offset Book (50-lb)-----	83566	5.80	484,682.80	6.00	501,396.00	5.35	447,078.10	6.30	526,465.80	6.95	580,783.70	
(b)	Colored Vellum-Finish Cover (50-lb)-----	2006	40.00	80,240.00	38.00	76,228.00	35.00	70,210.00	34.00	68,204.00	44.74	89,748.44	
(c)	White Vellum-Finish Cover (50-lb)-----	190	35.00	6,650.00	35.00	6,650.00	29.00	5,510.00	28.00	5,320.00	32.75	6,222.50	
	CONTRACTOR TOTALS			\$1,249,804.00		\$1,597,367.80		\$1,220,825.10		\$1,864,952.70		\$1,495,646.96	
	DISCOUNT		1.00%	\$12,498.04	1.00%	\$15,973.68	1.00%	\$12,208.25	0.25%	\$4,662.38	5.00%	\$74,782.35	
	DISCOUNTED TOTALS			\$1,237,305.96		\$1,581,394.12		\$1,208,616.85		\$1,860,290.32		\$1,420,864.61	
								AWARDED					
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TERM:	DATE OF AWARD thru MARCH 31, 2007	Page 02 of 02	P R O G R A M 6 6 - S										

MARINE CORPS INSTITUTE PROGRAM 66-S		BASIS OF AWARD	WEST SHORE PRINTING Mechanicsburg, PA	CURRENT CONTRACTOR: BRACELAND BROS. Atlanta, Georgia									
			UNIT RATE	COST									
I.	PREPRESS OPERATIONS:												
(a)	Trim/Page-Size Unit -												
(1)	Produced from Camera Copy.....												
	per page/per color-----	85680	0.65	55,692.00	0.80	68,544.00							
(2)	Produced from Electronic File.....												
	per page/per color-----	26208	1.25	32,760.00	1.25	32,760.00							
	Illustrations:												
(b)	Square-Finish Halftone.....per illustration---	140	10.00	1,400.00	12.00	1,680.00							
(c)	Digital Color Content Proofs.....												
	per trim/page-size unit-----	10976	1.00	10,976.00	1.00	10,976.00							
(d)	Digital One-Piece Laminated Color Proofs...												
	per trim/page-size unit-----	560	15.00	8,400.00	3.50	1,960.00							
II.	PRINTING, BINDING, PACKING, & DISTRIBUTION:												
1.	Printing in a Single Ink Color (incl. binding) -												
(a)	Side-Stitched. . .per page. . .												
(1)	MAKEREADY/SETUP-----	560	3.00	1,680.00	3.00	1,680.00							
(2)	RUNNING/1,000 COPIES-----	7840	1.50	11,760.00	1.50	11,760.00							
(b)	Saddle-Stitched. . .per page. . .												
(1)	MAKEREADY/SETUP-----	3696	5.00	18,480.00	6.00	22,176.00							
(2)	RUNNING/1,000 COPIES-----	11278	1.50	16,917.00	1.50	16,917.00							
(c)	Perfect-Bound. . .per page. . .												
(1)	MAKEREADY/SETUP-----	103936	3.00	311,808.00	1.80	187,084.80							
(2)	RUNNING/1,000 COPIES-----	148014	1.00	148,014.00	0.65	96,209.10							
(d)	Cover. . .per complete cover. . .												
(1)	MAKEREADY/SETUP-----	504	65.00	32,760.00	30.00	15,120.00							
(2)	RUNNING/1,000 COPIES-----	1098	7.00	7,686.00	10.00	10,980.00							
2.	Each Additional Ink Color. . .per color/per page. . .												
(1)	MAKEREADY/SETUP-----	1680	50.00	84,000.00	90.00	151,200.00							
(2)	RUNNING/1,000 COPIES-----	11760	7.00	82,320.00	90.00	1,058,400.00							
III.	PAPER: (PER 1,000 LEAVES)												
(a)	White Offset Book (50-lb)-----	83566	6.25	522,287.50	4.10	342,620.60							
(b)	Colored Vellum-Finish Cover (50-lb)-----	2006	35.00	70,210.00	55.00	110,330.00							
(c)	White Vellum-Finish Cover (50-lb)-----	190	30.00	5,700.00	30.00	5,700.00							
	CONTRACTOR TOTALS			\$1,422,850.50		\$2,146,097.50							
	DISCOUNT		2.00%	\$28,457.01	5.00%	\$107,304.88							
	DISCOUNTED TOTALS			\$1,394,393.49		\$2,038,792.62							