

Program No C055-S Term July 1, 2001 To June 30, 2002								
TITLE: FACE AND BACK FORMS								
			Bosworth Printing		Delancey Printing		IPI Graphics	
			Stoughton, MA		Alexandria, VA		Upper Marlboro, MD	
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:							
(a)	Scan and digitize photoprints and transparencies							
	(1) Up to, inclndg 216 x 279mm (8-1/2 x 11").....per illustration	3	135.00	405.00	190.00	570.00	120.00	360.00
	(2) Over 216 x 279 mm (8-1/2 x 11") up to							
	inclndg 629 x 295mm (24-3/4 x 11-5/8").....per illustration	1	390.00	390.00	480.00	480.00	320.00	320.00
II.	COMPLETE PRODUCT:							
(a)	FACE ONLY FORMS.....PER PRODUCT							
	Printing in 4-Color Process							
	(1) Makeready and/or Setup Charges.....	4	925.00	3,700.00	775.00	3,100.00	700.00	2,800.00
	(2) Per 100 Copies.....	230	3.00	690.00	3.75	862.50	3.00	690.00
	Each Additional Color of Ink							
	(3) Makeready and/or Setup Charges.....	2	100.00	200.00	208.00	416.00	150.00	300.00
	(4) Per 100 Copies.....	110	0.50	55.00	0.59	64.90	1.00	110.00
(b)	FACE AND BACK FORMSPER PRODUCT							
	Printing in 4-Color Process							
	(1) Makeready and/or Setup Charges.....	16	1,050.00	16,800.00	942.00	15,072.00	800.00	12,800.00
	(2) Per 100 Copies.....	1980	3.50	6,930.00	6.10	12,078.00	3.60	7,128.00
	Each Additional Color of Ink							
	(3) Makeready and/or Setup Charges.....	6	160.00	960.00	239.00	1,434.00	175.00	1,050.00
	(4) Per 100 Copies.....	640	0.70	448.00	0.92	588.80	1.00	640.00
(c)	4-PAGE PRODUCT.....PER PRODUCT							
	Printing in 4-Color Process							
	(1) Makeready and/or Setup Charges.....	5	1,100.00	5,500.00	1,190.00	5,950.00	1,000.00	5,000.00
	(2) Per 100 Copies.....	1840	6.00	11,040.00	5.69	10,469.60	7.00	12,880.00
	Each Additional Color of Ink							
	(3) Makeready and/or Setup Charges.....	3	180.00	540.00	243.00	729.00	250.00	750.00
	(4) Per 100 Copies.....	390	1.25	487.50	1.04	405.60	2.00	780.00
(d)	6-PAGE PRODUCT.....PER PRODCUT							
	Printing in 4-Color Process							
	(1) Makeready and/or Setup Charges.....	4	1,400.00	5,600.00	1,502.00	6,008.00	1,300.00	5,200.00
	(2) Per 100 Copies.....	820	12.50	10,250.00	10.90	8,938.00	14.00	11,480.00
	Each Additional Color of Ink							
	(3) Makeready and/or Setup Charges.....	6	350.00	2,100.00	261.00	1,566.00	250.00	1,500.00
	(4) Per 100 Copies.....	1800	3.50	6,300.00	1.17	2,106.00	2.20	3,960.00
(e)	Silhouette.....per illustration	3	50.00	150.00	44.89	134.67	30.00	90.00
III.	ADDITIONAL OPERATIONS:							
(a)	Folding.....per 100 products.....	3,160	1.25	3,950.00	2.06	6,509.60	1.25	3,950.00
(b)	Shrink-film.....per package.....	7,540	0.25	1,885.00	0.27	2,035.80	0.15	1,131.00
(c)	Perforating.....per 100 leaves.....	420	1.65	693.00	2.37	995.40	1.50	630.00
(d)	Varnishing per side...(Full coverage)							
	(1) Makeready and/or Setup.....	38	80.00	3,040.00	207.00	7,866.00	100.00	3,800.00
	(2) Running per 100 Copies.....	3760	1.95	7,332.00	1.50	5,640.00	1.50	5,640.00
(e)	Varnishing per side...(Spot varnish)							
	(1) Makeready and/or Setup.....	7	100.00	700.00	219.00	1,533.00	200.00	1,400.00
	(2) Running per 100 Copies.....	2,890	1.75	5,057.50	0.98	2,832.20	1.05	3,034.50

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Cont'd				Charter Printing		Current Contractor		
				Alexandria, VA		Charter Printing		
IV	PAPER:	PER 100 LEAVES	BASIS OF	UNIT RATE	COST	UNIT RATE	COST	
	102x279mm (4x9") up to 216x279mm (8-1/2x11")		AWARD					
	(a) White Litho (Gloss) Coated Bk (105 g/m2 (70 lbs).....	500	1.95	975.00	1.95	975.00		
	(b) White Dull Coated Offset Bk (105 g/m2 (70 lbs).....	10	2.50	25.00	2.30	23.00		
	(c) White No.2 Coated Text, Gloss(150 g/m2 (100 lbs).....	600	4.25	2,550.00	3.40	2,040.00		
	(d) White Dull Coated Cover (215 g/m2 (80 lbs).....	200	5.75	1,150.00	5.75	1,150.00		
	(e) White No. 1 Coated Cover (Gloss) 160 g/m2 (60 lbs)....	10	4.75	47.50	4.05	40.50		
	(f) White No. 1 Coated Cover (Gloss) 215 g/m2 (80 lbs)....	1000	6.50	6,500.00	5.40	5,400.00		
	(g) White No. 1 Coated Text, Dull-Finish 120 g/m2 (80 lbs)..	40	4.00	160.00	2.70	108.00		
	(h) White No. 1 Coated Text, Gloss-Finish 120 g/m2 (80 lbs)	10	3.00	30.00	2.70	27.00		
	(l) White No. 1 Coated Cover, Dull-Finish 270 g/m2 (100 lb	10	10.00	100.00	10.00	100.00		
	Over 216x279mm (8-1/2x11") to 629x295mm (24-3/4x11-5/8")							
	(a) White Litho (Gloss) Coated Bk (105 g/m2 (70 lbs).....	800	4.25	3,400.00	5.85	4,680.00		
	(b) White Dull Coated Offset Bk (105 g/m2 (70 lbs).....	30	7.00	210.00	7.00	210.00		
	(c) White No.2 Coated Text, Gloss(150 g/m2 (100 lbs).....	200	10.00	2,000.00	10.00	2,000.00		
	(d) White Dull Coated Cover (215 g/m2 (80 lbs).....	1200	11.00	13,200.00	17.00	20,400.00		
	(e) White No. 1 Coated Cover (Gloss) 160 g/m2 (60 lbs)....	10	9.00	90.00	12.00	120.00		
	(f) White No. 1 Coated Cover (Gloss) 215 g/m2 (80 lbs)....	100	15.50	1,550.00	16.25	1,625.00		
	(g) White No. 1 Coated Text, Dull-Finish 120 g/m2 (80 lbs)..	100	9.50	950.00	8.00	800.00		
	(h) White No. 1 Coated Text, Gloss-Finish 120 g/m2 (80 lbs)	20	8.50	170.00	8.00	160.00		
	(l) White No. 1 Coated Cover, Dull-Finish 270 g/m2 (100 lb	30	20.00	600.00	20.00	600.00		
	CONTRACTOR TOTALS			\$153,018.50		\$160,693.50		
	DISCOUNT		5.00%	\$7,650.93	25.00%	\$40,173.38		
	DISCOUNTED TOTALS			\$145,367.57		\$120,520.12		