

TITLE: <i>THE SMALL BUSINESS ADVOCATE</i>													
TERM: APRIL 1, 2004 thru MARCH 31, 2005													
		Page 01 of 01		P R O G R A M 4 9 - S									
SMALL BUSINESS ADMINISTRATION (SBA)		BASIS OF		EVOLUTION IMPRSS'NS		GRAPHIC VISIONS		INVENTORY DISCOUNT		I. P. I. GRAPHICS		MCDONALD & EUDY	
PROGRAM B49-S		AWARD		UNIT RAT		COST		UNIT RAT		COST		UNIT RAT	COST
I. COMPLETE PRODUCT:													
Per Page. . .													
(1)	MAKEREADY/SETUP-----	72	33.20	2,390.40	33.00	2,376.00	22.00	1,584.00	50.00	3,600.00	50.00	3,600.00	
(2)	RUNNING/1,000 COPIES-----	820	13.05	10,701.00	10.50	8,610.00	11.00	9,020.00	12.75	10,455.00	13.00	10,660.00	
CONTRACTOR TOTALS				\$13,091.40		\$10,986.00		\$10,604.00		\$14,055.00		\$14,260.00	
DISCOUNT				0.25%		\$32.73		0.00%		\$0.00		1.00%	\$142.60
DISCOUNTED TOTALS				\$13,058.67		\$10,986.00		\$10,497.96		\$13,352.25		\$14,117.40	
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		Page 01 of 01		P R O G R A M 4 9 - S									
SMALL BUSINESS ADMINISTRATION (SBA)		BASIS OF		TAMMS LITHO		YORK GRAPHICS		GRAY GRAPHICS		CURRENT CONTRACTOR:			
PROGRAM B49-S		AWARD		UNIT RAT		COST		UNIT RAT		COST		UNIT RAT	COST
I. COMPLETE PRODUCT:													
Per Page. . .													
(1)	MAKEREADY/SETUP-----	72	41.55	2,991.60	50.00	3,600.00	30.00	2,160.00	30.00	2,160.00			
(2)	RUNNING/1,000 COPIES-----	820	16.36	13,415.20	8.59	7,043.80	10.90	8,938.00	10.95	8,979.00			
CONTRACTOR TOTALS				\$16,406.80		\$10,643.80		\$11,098.00		\$11,139.00			
DISCOUNT				5.00%		\$820.34		0.00%		\$0.00		2.00%	\$221.96
DISCOUNTED TOTALS				\$15,586.46		\$10,643.80		\$10,876.04		\$11,027.61			
AWARDED													

