

Department of the Army Program 36-S		BROWN PRINTING East Greenville, PA		INTELLIGENCER PRTG. Lancaster, PA		MONARCH LITHO Santa Teresa, NM		NPC, INC. Claysburg, PA		STEPHENSON PRINTING Alexandria, VA		
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PREPRESS OPERATIONS:												
(a)	Outputting text, cover, & insert pages from electronic files...per trim/page-size unit----	648	59.11	38,303.28	22.50	14,580.00	24.00	15,552.00	15.00	9,720.00	13.70	8,877.60
(b)	Outputting posters from electronic files... per side/per poster-----	8	131.58	1,052.64	90.00	720.00	215.00	1,720.00	80.00	640.00	137.70	1,101.60
(c)	Scanning illustrations.....per illustration-----	25	42.11	1,052.75	10.00	250.00	35.00	875.00	12.50	312.50	35.00	875.00
(d)	Converting 35mm slides/transparencies to halftones.....per illustration-----	10	21.05	210.50	50.00	500.00	20.00	200.00	25.00	250.00	45.00	450.00
(e)	Color content proofs for text, cover, and insert pages...per trim/page-size unit-----	2592	2.11	5,469.12	8.00	20,736.00	3.50	9,072.00	3.00	7,776.00	5.00	12,960.00
(f)	Color content proofs for posters...per side/per poster-----	32	15.79	505.28	64.00	2,048.00	56.00	1,792.00	22.00	704.00	50.00	1,600.00
(g)	One-piece laminated color proofs for text, cover, and insert pages.....per trim/page-size unit-----	648	21.05	13,640.40	16.50	10,692.00	26.00	16,848.00	5.50	3,564.00	22.50	14,580.00
(h)	One-piece laminated color proofs for posters.....per side/per poster-----	8	131.58	1,052.64	66.00	528.00	390.00	3,120.00	43.00	344.00	185.00	1,480.00
(i)	Random proofs of images (up to 40 sq. in)... per proof-----	900	10.53	9,477.00	16.50	14,850.00	15.00	13,500.00	2.75	2,475.00	12.50	11,250.00
(j)	Random proofs of images (over 40 sq. in)... per proof-----	100	21.05	2,105.00	16.50	1,650.00	45.00	4,500.00	5.50	550.00	18.00	1,800.00
(k)	System Timework.....per hour-----	5	184.21	921.05	110.00	550.00	75.00	375.00	90.00	450.00	125.00	625.00
(l)	Timework.....per hour-----	5	157.89	789.45	110.00	550.00	75.00	375.00	75.00	375.00	90.00	450.00
II. PRINTING & BINDING:												
(a)	<u>Complete Cover:</u> Printing in four-color process, including binding. . .per cover. . .											
(1)	MAKEREADY/SETUP-----	2	2784.21	5,568.42	1276.00	2,552.00	1630.00	3,260.00	160.00	320.00	2411.52	4,823.04
(2)	RUNNING/1,000 COPIES-----	457	30.26	13,828.82	19.85	9,071.45	26.75	12,224.75	18.00	8,226.00	26.56	12,137.92
(b)	<u>Publication:</u> Printing text in four-color process, including binding. . .per page. . .											
(1)	MAKEREADY/SETUP-----	616	111.21	68,505.36	88.17	54,312.72	117.00	72,072.00	50.00	30,800.00	120.55	74,258.80
(2)	RUNNING/1,000 COPIES-----	88562	1.24	109,816.88	2.27	201,035.74	2.06	182,437.72	6.50	575,653.00	2.26	200,150.12
(c)	<u>Additional Color:</u> Printing Covers 1 and 4 or Self-Covers 1 and 4 in a fifth ink color . . .per page. . .											
(1)	MAKEREADY/SETUP-----	6	189.47	1,136.82	75.00	450.00	228.00	1,368.00	160.00	960.00	14.00	84.00
(2)	RUNNING/1,000 COPIES-----	543	0.63	342.09	1.50	814.50	1.35	733.05	10.00	5,430.00	0.32	173.76
(d)	<u>Twelve-Page Poster (23-3/8 x 21-1/4"):</u> Printing in four-color process, including folding and tipping-in. . .per side. . .											
(1)	MAKEREADY/SETUP-----	3	1955.79	5,867.37	1050.00	3,150.00	1875.00	5,625.00	435.00	1,305.00	2104.32	6,312.96
(2)	RUNNING/1,000 COPIES-----	402	45.63	18,343.26	178.50	71,757.00	84.60	34,009.20	100.00	40,200.00	91.93	36,955.86
(e)	<u>Sixteen-Page Poster (31-1/2 x 21-1/4"):</u> Printing in four-color process, including folding and tipping-in. . .per side. . .											
(1)	MAKEREADY/SETUP-----	5	2016.84	10,084.20	1050.00	5,250.00	1875.00	9,375.00	500.00	2,500.00	2339.78	11,698.90
(2)	RUNNING/1,000 COPIES-----	1043	48.18	50,251.74	188.00	196,084.00	87.40	91,158.20	100.00	104,300.00	97.30	101,483.90
(f)	<u>Eight-Page Insert:</u> Printing in four-color process, including binding and tipping-in. . .per product. . .											
(1)	MAKEREADY/SETUP-----	1	2580.00	2,580.00	700.00	700.00	1875.00	1,875.00	775.00	775.00	1947.87	1,947.87
(2)	RUNNING/1,000 COPIES-----	136	28.89	3,929.04	189.70	25,799.20	99.75	13,566.00	110.00	14,960.00	82.45	11,213.20
(g)	<u>Sixteen-Page Insert:</u> Printing in four-color process, including binding and tipping-in. . .per product. . .											
(1)	MAKEREADY/SETUP-----	1	2580.00	2,580.00	700.00	700.00	1875.00	1,875.00	1000.00	1,000.00	2283.88	2,283.88
(2)	RUNNING/1,000 COPIES-----	134	34.61	4,637.74	196.83	26,375.22	102.70	13,761.80	150.00	20,100.00	94.22	12,625.48
(h)	Aqueous coating or varnishing. . .per cover or self-cover. . .											
(1)	MAKEREADY/SETUP-----	12	189.47	2,273.64	75.00	900.00	135.00	1,620.00	17.00	204.00	185.00	2,220.00
(2)	RUNNING/1,000 COPIES-----	1738	0.47	816.86	1.50	2,607.00	4.30	7,473.40	3.50	6,083.00	3.50	6,083.00

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		<i>BASIS OF</i> <i>AWARD</i>	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
III.	PAPER: (PER 1,000 LEAVES)											
1.	<i>Publications -</i>											
(a)	White No. 2 Coated Cover (80-lb)-----	914	31.32	28,626.48	33.78	30,874.92	22.60	20,656.40	40.00	36,560.00	24.60	22,484.40
(b)	White No. 2 Coated Text (70-lb)-----	44281	9.24	409,156.44	9.65	427,311.65	8.80	389,672.80	18.50	819,198.50	8.34	369,303.54
2.	<i>Posters (23-3/8 x 21-1/4") -</i>											
	White No. 2 Coated Text (80-lb)-----	274	59.20	16,220.80	67.98	18,626.52	59.35	16,261.90	140.00	38,360.00	105.97	29,035.78
3.	<i>Posters (31-1/2 x 21-1/4") -</i>											
	White No. 2 Coated Text (80-lb)-----	588	79.16	46,546.08	89.78	52,790.64	79.15	46,540.20	165.00	97,020.00	112.35	66,061.80
4.	<i>Inserts - White No. 2 Coated Text (70-lb)---</i>											
		1617	8.98	14,520.66	9.65	15,604.05	8.80	14,229.60	21.00	33,957.00	8.38	13,550.46
IV.	ADDITIONAL OPERATIONS:											
(a)	Tipping in furnished preprinted items... per 100 copies-----											
		511	12.63	6,453.93	8.56	4,374.16	26.50	13,541.50	6.00	3,066.00	4.50	2,299.50
(b)	Adhering furnished CDs/DVDs (in protective sleeves).....per 100 copies-----											
		518	23.68	12,266.24	8.56	4,434.08	24.00	12,432.00	10.00	5,180.00	35.00	18,130.00
V.	PACKING & DISTRIBUTION:											
1.	<i>Bulk Shipments -</i>											
(a)	Packing and sealing shipping containers (20-lb. capacity).....per container-----											
		630	1.05	661.50	1.12	705.60	1.60	1,008.00	1.25	787.50	0.94	592.20
(b)	Packing and sealing shipping containers (45-lb. capacity).....per container-----											
		4648	1.58	7,343.84	1.25	5,810.00	2.10	9,760.80	1.25	5,810.00	1.10	5,112.80
(c)	Palletizing.....per pallet-----											
		12	15.79	189.48	16.88	202.56	25.00	300.00	16.75	201.00	38.00	456.00
2.	<i>Mailed Shipments -</i>											
(a)	Single copies in plastic wrap....per wrap----											
		23375	0.21	4,908.75	0.28	6,545.00	0.35	8,181.25	0.45	10,518.75	0.185	4,324.38
(b)	Single/multiple copies in kraft envelopes (up to 200 leaves).....per envelope-----											
		100	0.29	29.00	0.30	30.00	0.35	35.00	0.60	60.00	0.45	45.00
(c)	Single/multiple copies over 200 leaves, up to 12-lbs., (max. 14-lbs).....per bag/ bundle-----											
		74432	0.58	43,170.56	0.94	69,966.08	0.78	58,056.96	1.10	81,875.20	1.25	93,040.00
(d)	Quantities over 12-lbs., up to 18-lbs., (max. 20-lbs)....per bundle/container-----											
		14458	1.00	14,458.00	1.24	17,927.92	1.60	23,132.80	1.25	18,072.50	1.50	21,687.00
VI.	TRIM SIZE											
	Trim Size.....	inches	8-1/8 x	10-3/4"	8-1/2 x	11"	8-1/8 x	10-7/8"	8-3/8 x	10-7/8"	8-1/8 x	10-7/8"
	CONTRACTOR TOTALS			\$979,693.11		\$1,324,416.01		\$1,134,172.33		\$1,990,642.95		\$1,186,624.75
	DISCOUNT		5.00%	\$48,984.66	0.00%	\$0.00	2.00%	\$22,683.45	0.25%	\$4,976.61	2.00%	\$23,732.49
	DISCOUNTED TOTALS			\$930,708.45		\$1,324,416.01		\$1,111,488.88		\$1,985,666.34		\$1,162,892.26
TITLE:	<i>Soldiers Magazine</i>											
TERM:	Nov. 1, 2007 thru Oct. 31, 2008											
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	Department of the Army Program 36-S		UNIVERSAL PRINTING St. Louis, MO		GATEWAY PRESS Louisville, KY		GATEWAY PRESS		CURRENT CONTRACTOR:			
		<i>BASIS OF</i> <i>AWARD</i>	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST				

