

			GRAPHIC VISIONS Gaithersburg, MD	MCDONALD & EUDY Temple Hills, MD	QUALITY PRINTING Bismarck, ND	QUINTESSENTIAL COLOR Upper Marlboro, MD				
	AIR FORCE PROGRAM 29-S	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PRINTING, BINDING, PACKING, & DISTRIBUTION:									
(a)	<u>Masthead Sheet</u> : Printing on White Recycled 25% Bond (24-lb) . . . per product . . .									
	<u>BLACK INK OR OTHER:</u>									
(1)	MAKEREADY/SETUP-----	2	100.00	200.00	150.00	300.00	120.50	241.00	80.00	160.00
(2)	PER 100 COPIES-----	60	4.25	255.00	4.75	285.00	4.50	270.00	3.00	180.00
	<u>EACH ADD'L INK COLOR:</u>									
(3)	MAKEREADY/SETUP-----	2	85.00	170.00	150.00	300.00	120.50	241.00	80.00	160.00
(4)	PER 100 COPIES-----	60	1.00	60.00	1.50	90.00	1.20	72.00	0.80	48.00
(b)	<u>Concert Tickets</u> : Printing on White Dull Coated Cover (80-lb) . . . per product . . .									
	<u>BLACK INK OR OTHER:</u>									
(1)	MAKEREADY/SETUP-----	8	75.00	600.00	125.00	1,000.00	85.00	680.00	100.00	800.00
(2)	PER 100 COPIES-----	190	1.30	247.00	1.75	332.50	2.00	380.00	2.00	380.00
	<u>EACH ADD'L INK COLOR:</u>									
(3)	MAKEREADY/SETUP-----	8	65.00	520.00	125.00	1,000.00	85.00	680.00	80.00	640.00
(4)	PER 100 COPIES-----	190	0.65	123.50	1.75	332.50	1.50	285.00	1.00	190.00
(c)	<u>Newsletters</u> :									
1.	Printing on White Matte Coated Offset Book (60-lb) . . . per page . . .									
	<u>BLACK INK OR OTHER:</u>									
(1)	MAKEREADY/SETUP-----	68	23.00	1,564.00	25.00	1,700.00	22.00	1,496.00	25.00	1,700.00
(2)	PER 100 COPIES-----	15100	1.45	21,895.00	1.00	15,100.00	1.00	15,100.00	1.00	15,100.00
	<u>EACH ADD'L INK COLOR:</u>									
(3)	MAKEREADY/SETUP-----	112	20.00	2,240.00	15.00	1,680.00	15.00	1,680.00	15.00	1,680.00
(4)	PER 100 COPIES-----	24920	1.10	27,412.00	0.15	3,738.00	0.20	4,984.00	0.10	2,492.00
2.	Printing on White Offset Book (70-lb) . . . per page . . .									
	<u>BLACK INK OR OTHER:</u>									
(1)	MAKEREADY/SETUP-----	4	21.00	84.00	25.00	100.00	22.00	88.00	30.00	120.00
(2)	PER 100 COPIES-----	840	1.15	966.00	0.95	798.00	1.00	840.00	1.00	840.00
	<u>EACH ADD'L INK COLOR:</u>									
(3)	MAKEREADY/SETUP-----	1	20.00	20.00	25.00	25.00	22.00	22.00	30.00	30.00
(4)	PER 100 COPIES-----	210	1.00	210.00	0.25	52.50	0.25	52.50	0.20	42.00
(d)	<u>Self-Covered Programs</u> : Printing on White Dull Coated Cover (60-lb) . . . per page . . .									
	<u>BLACK INK OR OTHER:</u>									
(1)	MAKEREADY/SETUP-----	16	75.00	1,200.00	65.00	1,040.00	45.00	720.00	45.00	720.00
(2)	PER 100 COPIES-----	160	1.20	192.00	1.50	240.00	1.60	256.00	1.40	224.00
	<u>EACH ADD'L INK COLOR:</u>									
(3)	MAKEREADY/SETUP-----	24	50.00	1,200.00	65.00	1,560.00	45.00	1,080.00	45.00	1,080.00
(4)	PER 100 COPIES-----	240	0.38	91.20	0.40	96.00	0.25	60.00	0.30	72.00
(e)	<u>Program Cover Inserts</u> : Printing on White Offset Book (60-lb) . . . per page . . .									
	<u>BLACK INK OR OTHER:</u>									
(1)	MAKEREADY/SETUP-----	12	50.00	600.00	25.00	300.00	25.00	300.00	28.00	336.00
(2)	PER 100 COPIES-----	320	1.25	400.00	1.50	480.00	1.60	512.00	1.50	480.00
(f)	<u>Post Cards</u> : Printing on White No. 2 Coated Cover (100-lb) . . . per card . . .									
	<u>BLACK INK OR OTHER:</u>									
(1)	MAKEREADY/SETUP-----	3	85.00	255.00	175.00	525.00	145.00	435.00	180.00	540.00
(2)	PER 100 COPIES-----	20	2.10	42.00	3.75	75.00	2.10	42.00	3.50	70.00
(g)	<u>Schedule Cards</u> : Printing on White No. 2 Coated Cover (100-lb) (including varnishing) . . . per card . . .									
	<u>BLACK INK OR OTHER:</u>									
(1)	MAKEREADY/SETUP-----	2	140.00	280.00	150.00	300.00	130.00	260.00	180.00	360.00
(2)	PER 100 COPIES-----	250	2.75	687.50	3.00	750.00	2.50	625.00	3.00	750.00
	<u>EACH ADD'L INK COLOR:</u>									
(3)	MAKEREADY/SETUP-----	4	110.00	440.00	100.00	400.00	90.00	360.00	100.00	400.00
(4)	PER 100 COPIES-----	500	2.45	1,225.00	2.25	1,125.00	2.20	1,100.00	1.25	625.00

AIR FORCE PROGRAM 29-S		BASIS OF AWARD	GRAPHIC VISIONS Gaithersburg, MD	MCDONALD & EUDY Temple Hills, MD	QUALITY PRINTING Bismarck, ND	QUINTESSENTIAL COLOR Upper Marlboro, MD				
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PRINTING, BINDING, PACKING, & DISTRIBUTION: (cont'd)									
(h)	Program Covers (11 x 8-1/2" - flat): Printing one side. . . per side. . .									
	BLACK INK OR OTHER:									
(1)	MAKEREADY/SETUP-----	7	75.00	525.00	75.00	525.00	65.00	455.00	80.00	560.00
(2)	PER 100 COPIES-----	175	1.65	288.75	1.75	306.25	1.50	262.50	1.80	315.00
	EACH ADD'L INK COLOR:									
(3)	MAKEREADY/SETUP-----	5	70.00	350.00	75.00	375.00	60.00	300.00	80.00	400.00
(4)	PER 100 COPIES-----	125	1.10	137.50	1.00	125.00	1.20	150.00	0.50	62.50
(i)	Program Covers (15-3/4 x 10-1/4" - flat): Printing one side. . . per side. . .									
	BLACK INK OR OTHER:									
(1)	MAKEREADY/SETUP-----	7	100.00	700.00	100.00	700.00	90.00	630.00	100.00	700.00
(2)	PER 100 COPIES-----	86	2.05	176.30	1.00	86.00	1.50	129.00	2.00	172.00
	EACH ADD'L INK COLOR:									
(3)	MAKEREADY/SETUP-----	14	90.00	1,260.00	100.00	1,400.00	85.00	1,190.00	100.00	1,400.00
(4)	PER 100 COPIES-----	172	1.25	215.00	0.75	129.00	1.20	206.40	0.75	129.00
(j)	Varnishing Covers 1 and 4 (11 x 8-1/2") . . .									
(1)	MAKEREADY/SETUP-----	1	75.00	75.00	100.00	100.00	50.00	50.00	70.00	70.00
(2)	RUNNING/100 COPIES-----	20	1.00	20.00	2.50	50.00	1.50	30.00	2.00	40.00
(k)	Varnishing Covers 1 and 4 (15-3/4 x 10-1/4") . . .									
(1)	MAKEREADY/SETUP-----	4	75.00	300.00	100.00	400.00	50.00	200.00	70.00	280.00
(2)	RUNNING/100 COPIES-----	49	1.00	49.00	2.50	122.50	1.60	78.40	2.00	98.00
II.	PROGRAM COVER STOCK:									
(a)	Program Covers (11 x 8-1/2") - Per 100 Covers:									
1.	Bright White Vellum-Finish Cover (65-lb).... per complete cover-----	105	3.30	346.50	3.25	341.25	2.80	294.00	2.90	304.50
2.	White Dull Coated Cover (60-lb).... per complete cover-----	30	4.10	123.00	7.00	210.00	6.60	198.00	6.00	180.00
3.	White Dull Coated Cover (80-lb).... per complete cover-----	20	3.85	77.00	7.50	150.00	6.10	122.00	6.25	125.00
(b)	Program Covers (15-3/4 x 10-1/4") - Per 100 Covers:									
1.	Bright White Vellum-Finish Cover (65-lb).... per complete cover-----	12	6.25	75.00	11.00	132.00	5.90	70.80	6.50	78.00
2.	White Dull Coated Cover (60-lb).... per complete cover-----	10	7.75	77.50	14.00	140.00	6.80	68.00	9.00	90.00
3.	White Dull Coated Cover (80-lb).... per complete cover-----	39	6.85	267.15	15.00	585.00	6.40	249.60	10.00	390.00
III.	ADDITIONAL OPERATIONS:									
(a)	Shrink-film packaging (including chipboard).... per package-----	2075	0.30	622.50	0.25	518.75	0.15	311.25	0.20	415.00
(b)	Additional folding and sealing newsletters.... per 100 newsletters-----	2220	1.45	3,219.00	1.50	3,330.00	1.35	2,997.00	1.40	3,108.00
(c)	Folding and scoring program covers.... per 100 covers-----	99	1.35	133.65	2.00	198.00	0.90	89.10	2.00	198.00
	CONTRACTOR TOTALS			\$72,217.05		\$43,648.25		\$40,942.55		\$39,334.00
	DISCOUNT		2.00%	\$1,444.34	1.00%	\$436.48	0.00%	\$0.00	5.00%	\$1,966.70
	DISCOUNTED TOTALS			\$70,772.71		\$43,211.77		\$40,942.55		\$37,367.30
										AWARDED
TITLE:	Miscellaneous Printed Products									
TERM:	SEPT. 1, 2007 thru AUGUST 31, 2008									
		Page 03 of 04	P R O G R A M 2 9 - S							
			CARLETON COMMUN.	CURRENT CONTRACTOR:						
	AIR FORCE	BASIS OF	Mechanicsburg, PA	CARLETON COMMUN.						
	PROGRAM 29-S	AWARD	UNIT RATE	COST	UNIT RATE	COST				

I. PRINTING, BINDING, PACKING, & DISTRIBUTION:						
(a)	Masthead Sheet: Printing on White Recycled 25% Bond (24-lb) . . .per product. . .					
	BLACK INK OR OTHER:					
(1)	MAKEREADY/SETUP-----	2	116.50	233.00	105.26	210.52
(2)	PER 100 COPIES-----	60	2.90	174.00	2.63	157.80
	EACH ADD'L INK COLOR:					
(3)	MAKEREADY/SETUP-----	2	116.50	233.00	105.26	210.52
(4)	PER 100 COPIES-----	60	0.90	54.00	0.79	47.40
(b)	Concert Tickets: Printing on White Dull Coated Cover (80-lb) . . .per product. . .					
	BLACK INK OR OTHER:					
(1)	MAKEREADY/SETUP-----	8	58.25	466.00	52.63	421.04
(2)	PER 100 COPIES-----	190	1.30	247.00	1.16	220.40
	EACH ADD'L INK COLOR:					
(3)	MAKEREADY/SETUP-----	8	58.25	466.00	52.63	421.04
(4)	PER 100 COPIES-----	190	0.90	171.00	0.79	150.10
(c)	Newsletters:					
1.	Printing on White Matte Coated Offset Book (60-lb) . . .per page. . .					
	BLACK INK OR OTHER:					
(1)	MAKEREADY/SETUP-----	68	29.00	1,972.00	26.32	1,789.76
(2)	PER 100 COPIES-----	15100	0.90	13,590.00	0.82	12,382.00
	EACH ADD'L INK COLOR:					
(3)	MAKEREADY/SETUP-----	112	21.00	2,352.00	18.95	2,122.40
(4)	PER 100 COPIES-----	24920	0.20	4,984.00	0.19	4,734.80
2.	Printing on White Offset Book (70-lb) . . .per page. . .					
	BLACK INK OR OTHER:					
(1)	MAKEREADY/SETUP-----	4	58.25	233.00	52.63	210.52
(2)	PER 100 COPIES-----	840	0.75	630.00	0.68	571.20
	EACH ADD'L INK COLOR:					
(3)	MAKEREADY/SETUP-----	1	58.25	58.25	52.63	52.63
(4)	PER 100 COPIES-----	210	0.35	73.50	0.32	67.20
(d)	Self-Covered Programs: Printing on White Dull Coated Cover (60-lb) . . .per page. . .					
	BLACK INK OR OTHER:					
(1)	MAKEREADY/SETUP-----	16	29.00	464.00	26.32	421.12
(2)	PER 100 COPIES-----	160	1.45	232.00	1.32	211.20
	EACH ADD'L INK COLOR:					
(3)	MAKEREADY/SETUP-----	24	29.00	696.00	26.32	631.68
(4)	PER 100 COPIES-----	240	0.50	120.00	0.47	112.80
(e)	Program Cover Inserts: Printing on White Offset Book (60-lb) . . .per page. . .					
	BLACK INK OR OTHER:					
(1)	MAKEREADY/SETUP-----	12	29.00	348.00	26.32	315.84
(2)	PER 100 COPIES-----	320	1.75	560.00	1.58	505.60
(f)	Post Cards: Printing on White No. 2 Coated Cover (100-lb) . . .per card. . .					
	BLACK INK OR OTHER:					
(1)	MAKEREADY/SETUP-----	3	110.00	330.00	100.00	300.00
(2)	PER 100 COPIES-----	20	1.75	35.00	1.58	31.60
(g)	Schedule Cards: Printing on White No. 2 Coated Cover (100-lb) (including varnishing) . . .per card. . .					
	BLACK INK OR OTHER:					
(1)	MAKEREADY/SETUP-----	2	320.75	641.50	289.47	578.94
(2)	PER 100 COPIES-----	250	2.60	650.00	2.37	592.50
	EACH ADD'L INK COLOR:					
(3)	MAKEREADY/SETUP-----	4	145.00	580.00	131.58	526.32
(4)	PER 100 COPIES-----	500	1.35	675.00	1.21	605.00
TITLE:	Miscellaneous Printed Products					
TERM:	SEPT. 1, 2007 thru AUGUST 31, 2008					
	Page 04	of 04	P R O G R A M 2 9 - S			
	AIR FORCE	BASIS OF	CARLETON COMMUN.	CURRENT CONTRACTOR:		
	PROGRAM 29-S	AWARD	Mechanicsburg, PA	CARLETON COMMUN.		
			UNIT RATE	COST	UNIT RATE	COST
I. PRINTING, BINDING, PACKING, & DISTRIBUTION: (cont'd)						
(h)	Program Covers (11 x 8-1/2" - flat):					

	Printing one side . . per side . . .												
	BLACK INK OR OTHER:												
(1)	MAKEREADY/SETUP-----	7	70.00	490.00	63.16	442.12							
(2)	PER 100 COPIES-----	175	1.40	245.00	1.26	220.50							
	EACH ADD'L INK COLOR:												
(3)	MAKEREADY/SETUP-----	5	87.45	437.25	78.95	394.75							
(4)	PER 100 COPIES-----	125	0.90	112.50	0.79	98.75							
(i)	<i>Program Covers (15-3/4 x 10-1/4" - flat):</i>												
	Printing one side . . per side . . .												
	BLACK INK OR OTHER:												
(1)	MAKEREADY/SETUP-----	7	105.00	735.00	94.74	663.18							
(2)	PER 100 COPIES-----	86	1.30	111.80	1.16	99.76							
	EACH ADD'L INK COLOR:												
(3)	MAKEREADY/SETUP-----	14	87.50	1,225.00	78.95	1,105.30							
(4)	PER 100 COPIES-----	172	0.90	154.80	0.79	135.88							
(j)	Varnishing Covers 1 and 4 (11 x 8-1/2") . . .												
(1)	MAKEREADY/SETUP-----	1	175.00	175.00	157.89	157.89							
(2)	RUNNING/100 COPIES-----	20	1.25	25.00	1.16	23.20							
(k)	Varnishing Covers 1 and 4 (15-3/4 x 10-1/4") . . .												
(1)	MAKEREADY/SETUP-----	4	87.50	350.00	78.95	315.80							
(2)	RUNNING/100 COPIES-----	49	1.25	61.25	1.16	56.84							
II.	PROGRAM COVER STOCK:												
(a)	<i>Program Covers (11 x 8-1/2") -</i>												
	Per 100 Covers:												
1.	Bright White Vellum-Finish Cover (65-lb)....												
	per complete cover-----	105	3.20	336.00	2.89	303.45							
2.	White Dull Coated Cover (60-lb)....												
	per complete cover-----	30	5.80	174.00	5.26	157.80							
3.	White Dull Coated Cover (80-lb)....												
	per complete cover-----	20	6.70	134.00	6.05	121.00							
(b)	<i>Program Covers (15-3/4 x 10-1/4") -</i>												
	Per 100 Covers:												
1.	Bright White Vellum-Finish Cover (65-lb)....												
	per complete cover-----	12	6.40	76.80	5.79	69.48							
2.	White Dull Coated Cover (60-lb)....												
	per complete cover-----	10	6.70	67.00	6.05	60.50							
3.	White Dull Coated Cover (80-lb)....												
	per complete cover-----	39	7.00	273.00	6.32	246.48							
III.	ADDITIONAL OPERATIONS:												
(a)	Shrink-film packaging (including chipboard)...												
	per package-----	2075	0.18	373.50	0.16	332.00							
(b)	Additional folding and sealing newsletters...												
	per 100 newsletters-----	2220	0.95	2,109.00	0.84	1,864.80							
(c)	Folding and scoring program covers...												
	per 100 covers-----	99	1.15	113.85	1.05	103.95							
	CONTRACTOR TOTALS			\$39,048.00		\$35,575.36							
	DISCOUNT		5.00%	\$1,952.40	5.00%	\$1,778.77							
	DISCOUNTED TOTALS			\$37,095.60		\$33,796.59							