

Program No. 217-S Term Date of Award To November 30, 2008													
Title: LAMINATED CARDS													
PRINTED COMM.													
BOSWORTH PRtg. GRAY GRAPHICS HURTS PRtg. McDONALD & EUDY													
STOUGHTON, MA CAPITOL HEIGHTS, MD INDIANAPOLIS, IN TEMPLE HILLS, MD													
CITY/STATE													
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PRINTING AND BINDING													
1	Laminated cards 4x9" up to & including 6x9"												
(a)	Printing in a single ink color.....per card..												
	Makeready and/or Setup.....	48	135.00	6,480.00	400.00	19,200.00	350.00	16,800.00	405.00	19,440.00	100.00	4,800.00	
	Running per 1,000 copies.....	2,040	155.67	317,566.80	475.00	969,000.00	76.00	155,040.00	25.00	51,000.00	155.00	316,200.00	
(b)	Printing in four-color process.....per card....												
	Makeready and/or Setup.....	8	580.00	4,640.00	600.00	4,800.00	850.00	6,800.00	860.00	6,880.00	140.00	1,120.00	
	Running per 1,000 copies.....	520	160.00	83,200.00	490.00	254,800.00	92.00	47,840.00	37.00	19,240.00	155.00	80,600.00	
(c)	Each additional color: printing cards in a color in addition to the first single ink color press run charged for under line item I.1.(a).....												
	.....per color/per card.....											
	Makeready and/or Setup.....	32	122.00	3,904.00	100.00	3,200.00	200.00	6,400.00	100.00	3,200.00	100.00	3,200.00	
	Running per 1,000 copies.....	1,000	3.30	3,300.00	15.00	15,000.00	12.50	12,500.00	10.00	10,000.00	168.00	168,000.00	
2	Laminated cards over 6x9" up to & including 8-1/2x11"												
(a)	Printing in a single ink color.....per card..												
	Makeready and/or Setup.....	8	140.00	1,120.00	450.00	3,600.00	350.00	2,800.00	550.00	4,400.00	100.00	800.00	
	Running per 1,000 copies.....	400	298.00	119,200.00	500.00	200,000.00	140.00	56,000.00	47.50	19,000.00	310.00	124,000.00	
(b)	Printing in four-color process.....per card....												
	Makeready and/or Setup.....	8	555.00	4,440.00	650.00	5,200.00	950.00	7,600.00	995.00	7,960.00	140.00	1,120.00	
	Running per 1,000 copies.....	300	316.00	94,800.00	525.00	157,500.00	200.00	60,000.00	71.50	21,450.00	310.00	93,000.00	
(c)	Each additional color: printing cards in a color in addition to the first single ink color press run charged for under line item I.2.(a).....												
	.....per color/per card.....											
	Makeready and/or Setup.....	16	168.00	2,688.00	100.00	1,600.00	300.00	4,800.00	100.00	1,600.00	100.00	1,600.00	
	Running per 1,000 copies.....	720	3.75	2,700.00	15.00	10,800.00	12.50	9,000.00	20.00	14,400.00	323.00	232,560.00	
II. ADDITIONAL OPERATIONS													
	Shrink-film packaging (in units of 100).....												
	.....per package.....	20,440	0.25	5,110.00	0.30	6,132.00	0.40	8,176.00	0.25	5,110.00	0.25	5,110.00
III. PACKING													
1	Bulk Shipments -- Packing and sealing shipping containers.....per container.....	1,100	1.45	1,595.00	1.50	1,650.00	2.50	2,750.00	1.50	1,650.00	1.50	1,650.00	
2	Mailed Shipments -- Multiple copies in suitable envelopes, cushioned shipping bags or shipping bundles.....per envelope, bag or bundle.....	6,000	1.00	6,000.00	1.50	9,000.00	3.50	21,000.00	0.75	4,500.00	1.50	9,000.00	
CONTRACTOR TOTALS				\$656,743.80		\$1,661,482.00		\$417,506.00		\$189,830.00		#####	
DISCOUNT				1.00%	\$6,567.44	1.00%	\$16,614.82	0.00%	\$0.00	1.00%	\$1,898.30	0.00%	\$0.00
DISCOUNTED TOTALS				\$650,176.36		\$1,644,867.18		\$417,506.00		\$187,931.70		#####	
AWARDED													

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Title:	LAMINATED CARDS							
			QUINTESSENTIAL		AH CATHER PUB. CO.		CURRENT CONTRACTOR	
		BASIS OF	UPPER MARLBORO, MD		BIRMINGHAM, AL		AH CATHER PUB. CO.	
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PRINTING AND BINDING							
1	Laminated cards 4x9" up to & including 6x9"							
(a)	Printing in a single ink color.....per card..							
	Makeready and/or Setup.....	48	350.00	16,800.00	480.00	23,040.00	385.00	18,480.00
	Running per 1,000 copies.....	2,040	110.00	224,400.00	98.00	199,920.00	75.00	153,000.00
(b)	Printing in four-color process.....per card....							
	Makeready and/or Setup.....	8	650.00	5,200.00	1,128.00	9,024.00	922.00	7,376.00
	Running per 1,000 copies.....	520	130.00	67,600.00	118.00	61,360.00	93.50	48,620.00
(c)	Each additional color: printing cards in a color in addition to the first single ink color press run charged for under line item I.1.(a).....							
	.....per color/per card.....							
	Makeready and/or Setup.....	32	100.00	3,200.00	216.00	6,912.00	240.00	7,680.00
	Running per 1,000 copies.....	1,000	1.50	1,500.00	15.00	15,000.00	12.00	12,000.00
2	Laminated cards over 6x9" up to & including 8-1/2x11"							
(a)	Printing in a single ink color.....per card..							
	Makeready and/or Setup.....	8	400.00	3,200.00	480.00	3,840.00	390.00	3,120.00
	Running per 1,000 copies.....	400	220.00	88,000.00	153.00	61,200.00	153.00	61,200.00
(b)	Printing in four-color process.....per card....							
	Makeready and/or Setup.....	8	700.00	5,600.00	1,128.00	9,024.00	961.00	7,688.00
	Running per 1,000 copies.....	300	260.00	78,000.00	240.00	72,000.00	234.00	70,200.00
(c)	Each additional color: printing cards in a color in addition to the first single ink color press run charged for under line item I.2.(a).....							
	.....per color/per card.....							
	Makeready and/or Setup.....	16	150.00	2,400.00	216.00	3,456.00	348.00	5,568.00
	Running per 1,000 copies.....	720	3.00	2,160.00	16.00	11,520.00	14.00	10,080.00
II.	ADDITIONAL OPERATIONS							
	Shrink-film packaging (in units of 100).....							
	.....per package.....	20,440	0.20	4,088.00	0.45	9,198.00	0.45	9,198.00
III.	PACKING							
1	Bulk Shipments -- Packing and sealing shipping containers.....per container.....	1,100	2.00	2,200.00	2.50	2,750.00	2.50	2,750.00
2	Mailed Shipments -- Multiple copies in suitable envelopes, cushioned shipping bags or shipping bundles.....per envelope, bag or bundle.....	6,000	1.50	9,000.00	4.00	24,000.00	3.50	21,000.00
	CONTRACTOR TOTALS			\$513,348.00		\$512,244.00		\$437,960.00
	DISCOUNT		2.00%	\$10,266.96	0.00%	\$0.00	0.00%	\$0.00
	DISCOUNTED TOTALS			\$503,081.04		\$512,244.00		\$437,960.00