

Program No. C008-S Term March 1, 2003 To February 29, 2004													
Title: CONSUMER INFORMATION CATALOG													
			DODGE-GRAPHIC PRESS		GATEWAY PRESS		GRAY GRAPHICS		MAILWELL GRAPHICS		QUEBECOR WORLD		
			UTICA, NY		LOUISVILLE, KY		CAPITOL HEIGHTS, MD		CAMBRIDGE, MD		EFFINGHAM, IL		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PREPRESS:													
(a)	Trim/Page-size unit..... per color/per page	212	2.85	604.20	5.00	1,060.00	10.00	2,120.00	8.43	1,787.16	5.00	1,060.00	
(b)	Dylux/digital, black & white proofs.....												
	..... per trim/page-size unit	111	3.00	333.00	6.00	666.00	2.00	222.00	3.14	348.54	2.00	222.00
(c)	One-piece laminated/digital color proofs.....												
	..... per trim/page-size unit	101	8.50	858.50	22.00	2,222.00	10.00	1,010.00	21.44	2,165.44	35.00	3,535.00
II. PRINTING, BINDING AND DISTRIBUTION:													
(a)	16-page pamphlet..... per product												
(1)	Makeready and/or Setup	4	2,065.00	8,260.00	2,100.00	8,400.00	2,300.00	9,200.00	4,375.00	17,500.00	1,800.00	7,200.00	
(2)	Running Per 1,000 Copies	8,727	28.18	245,926.86	25.75	224,720.25	24.00	209,448.00	29.80	260,064.60	30.60	267,046.20	
(b)	Plate change..... per change	21	122.00	2,562.00	400.00	8,400.00	100.00	2,100.00	200.00	4,200.00	190.00	3,990.00	
CONTRACTOR TOTALS				\$258,544.56		\$245,468.25		\$224,100.00		\$286,065.74		\$283,053.20	
DISCOUNT				2.00%	\$5,170.89	2.00%	\$4,909.37	2.00%	\$4,482.00	0.00%	\$0.00	3.00%	\$8,491.60
DISCOUNTED TOTALS				\$253,373.67		\$240,558.88		\$219,618.00		\$286,065.74		\$274,561.60	
AWARDED													
Price Comparison Only													
			Von HOFFMANN CORP.		VRS COMPANY, INC.		WEBCO PRTG CO.		TREND OFFSET PRTG		CURRENT CONTRACTOR		
			ELDRIDGE, IA		CAMBRIDGE, MD		OMAHA, NE		JACKSONVILLE, FL		TREND OFFSET PRTG		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PREPRESS:													
(a)	Trim/Page-size unit..... per color/per page	212	10.00	2,120.00	9.56	2,026.72	2.25	477.00	12.50	2,650.00	12.50	2,650.00	
(b)	Dylux/digital, black & white proofs.....												
	..... per trim/page-size unit	111	2.00	222.00	3.57	396.27	9.00	999.00	2.00	222.00	2.00	222.00
(c)	One-piece laminated/digital color proofs.....												
	..... per trim/page-size unit	101	20.00	2,020.00	24.37	2,461.37	28.00	2,828.00	22.00	2,222.00	22.00	2,222.00
II. PRINTING, BINDING AND DISTRIBUTION:													
(a)	16-page pamphlet..... per product												
(1)	Makeready and/or Setup	4	5,041.00	20,164.00	2,400.00	9,600.00	317.00	1,268.00	1,650.00	6,600.00	1,650.00	6,600.00	
(2)	Running Per 1,000 Copies	8,727	29.41	256,661.07	23.81	207,789.87	30.45	265,737.15	24.39	212,851.53	24.06	209,971.62	
(b)	Plate change..... per change	21	400.00	8,400.00	210.00	4,410.00	230.00	4,830.00	105.00	2,205.00	105.00	2,205.00	
CONTRACTOR TOTALS				\$289,587.07		\$226,684.23		\$276,139.15		\$226,750.53		\$223,870.62	
DISCOUNT				5.00%	\$14,479.35	0.00%	\$0.00	2.00%	\$5,522.78	1.00%	\$2,267.51	1.00%	\$2,238.71
DISCOUNTED TOTALS				\$275,107.72		\$226,684.23		\$270,616.37		\$224,483.02		\$221,631.91	