

PROGRAM 3014-S TERM: AUGUST 1, 1999 THROUGH JULY 31, 2000
 TITLE: "Loose Leaf Books and Pamphlets"

ITEM NUMBER AND DESCRIPTION	BASIS OF AWARD		HELMER PRTG. (Beldenville, WI)		J & J PRINTERS (Bremerton, WA)		OSBORN PRTG. (Biglerville, PA)		SPECIALITY REPRO. (SLC, UT)		STAR PRESS (Milton-Freewater, OR)		STERLING PRESS (SLC, UT)	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
1. PRINTING, BINDING & DISTRIBUTION:														
1. Saddle-Stitched:														
(a) Printing each page in black ink, includes binding: Makeready/Setup:														
(1)Format "A".....	58		5.00	290.00	3.50	203.00	4.25	246.50	6.00	348.00	6.50	377.00	6.00	348.00
(2)Format "B".....	739		5.00	3,695.50	3.50	2,586.50	2.70	1,995.30	3.00	2,217.00	6.50	4,803.50	6.00	4,407.00
Running-Per 1000 copies:														
(3)Format "A".....	1798		2.85	5,124.30	3.00	5,394.00	4.00	7,192.00	4.00	7,192.00	7.50	13,485.00	3.00	5,394.00
(4)Format "B".....	36211		2.45	88,716.95	3.10	112,254.10	2.40	86,906.40	3.00	108,633.00	7.50	271,582.50	3.00	108,633.00
2. Looseleaf Products:														
(a) Printing each page in black ink, includes binding: Makeready/Setup:														
(1)Format "A".....	230		5.00	1,150.00	2.25	517.50	4.00	920.00	2.00	460.00	6.50	1,495.00	3.50	812.50
(2)Format "B".....	2957		5.00	14,785.00	2.50	7,392.50	2.45	7,244.65	2.50	7,392.50	6.50	19,220.50	3.50	10,427.50
Running-Per 1000 copies:														
(3)Format "A".....	7130		2.85	20,320.50	2.10	14,973.00	3.00	21,390.00	2.00	14,262.00	7.50	53,475.00	2.75	20,320.50
(4)Format "B".....	144893		2.00	289,786.00	2.15	311,519.95	1.95	282,151.35	2.25	326,009.25	7.50	1,086,697.50	2.75	326,009.25
II. PAPER (PER 1000 LEAVES):														
(a) White Offset Book (50 lb) or White Writing (20 lb):														
(1)Format "A".....	2768		6.25	17,300.00	4.50	12,456.00	5.99	16,580.32	6.00	16,608.00	7.00	19,376.00	3.20	8,916.00
(2)Format "B".....	49803		7.50	373,522.50	5.30	263,955.90	7.40	368,542.20	7.50	373,522.50	9.00	448,227.00	4.00	373,522.50
(b) White Opacified Book (60 lb):														
(1)Format "A".....	223		7.90	1,761.70	6.00	1,338.00	8.00	1,784.00	4.00	892.00	9.00	2,007.00	4.80	1,784.00
(2)Format "B".....	3622		9.00	32,598.00	6.50	23,543.00	9.00	32,598.00	8.00	28,976.00	19.00	68,818.00	6.00	32,598.00
(c) Colored Writing (20 lb): or Colored Offset Book (50 lb):														
(1)Format "A".....	1116		6.33	7,064.28	6.30	7,030.80	7.45	8,314.20	6.00	6,696.00	10.00	11,160.00	5.20	7,030.80
(2)Format "B".....	28977		9.00	260,793.00	6.90	199,941.30	8.20	237,611.40	9.00	260,793.00	15.00	434,655.00	6.50	260,793.00
(d) White Vellum Cover (65 lb):														
(1)Format "A".....	134		22.00	2,948.00	30.00	4,020.00	29.00	3,886.00	20.00	2,680.00	30.00	4,020.00	36.00	2,948.00
(2)Format "B".....	2717		35.00	95,095.00	40.00	108,680.00	35.00	95,095.00	30.00	81,510.00	47.00	127,699.00	45.00	108,680.00
(e) Colored Vellum Cover (65 lb):														
(1)Format "A".....	134		26.00	3,484.00	35.00	4,690.00	29.00	3,886.00	30.00	4,020.00	33.00	4,422.00	36.80	3,484.00
(2)Format "B".....	3622		45.00	162,990.00	45.00	162,990.00	43.00	155,746.00	30.00	108,660.00	50.00	181,100.00	46.00	162,990.00
(f) White Litho Coated Cover (100 lb):														
(1)Format "A".....	89		62.00	5,518.00	44.00	3,916.00	68.00	6,052.00	30.00	2,670.00	50.00	4,450.00	77.60	5,518.00
(2)Format "B".....	1811		92.00	166,612.00	88.00	159,368.00	100.00	181,100.00	40.00	72,440.00	80.00	144,880.00	97.00	159,368.00
III. FILMS:														
1. (a) Page size unit (per film):														
(1)Format "A".....	29		2.00	58.00	0.80	23.20	2.00	58.00	1.00	29.00	5.00	145.00	2.00	58.00
(2)Format "B".....	370		4.00	1,480.00	1.18	436.60	1.50	555.00	2.00	740.00	5.00	1,850.00	2.00	740.00
(b) Strip-ins, including film - per strip-in:														
(1)Format "A".....	5		5.00	25.00	1.25	6.25	8.00	40.00	3.00	15.00	5.00	25.00	2.00	10.00
(2)Format "B".....	25		5.00	125.00	1.25	31.25	8.00	200.00	6.00	150.00	5.00	125.00	2.00	100.00
(c) Blue-line proofs (must have all elements in place) - per trim-size page:														
(1)Format "A".....	14		4.00	56.00	1.10	15.40	3.00	42.00	1.00	14.00	2.00	28.00	2.00	28.00
(2)Format "B".....	185		8.00	1,480.00	1.57	290.45	2.50	462.50	5.00	925.00	2.00	370.00	2.00	370.00
IV. ADDITIONAL OPERATIONS:														
(a) Drilling, up to 5 holes per run - per 1000 leaves.....	184		10.00	1,840.00	2.00	368.00	8.00	1,472.00	12.00	2,208.00	10.00	1,840.00	2.00	1,840.00
TOTAL				\$1,558,618.23		\$1,407,940.70		\$1,522,460.82		\$1,430,060.25		\$2,906,333.00		\$1,558,618.23
DISCOUNT				\$ 31,172.36		\$ 28,158.81		\$ 26,643.06		\$ 14,300.60		\$ 29,063.33		\$ 31,172.36
DISCOUNTED TOTALS				\$1,527,445.87		\$1,379,781.89		\$1,495,817.76		\$1,415,759.65		\$2,877,269.67		\$1,527,445.87
NET														

Reviewed By: _____

PROGRAM 3014-S TERM: AUGUST 1, 1999 THROUGH JU
 TITLE: "Loose Leaf Books and Pamphlets"

ITEM NUMBER AND DESCRIPTION	BASIS OF AWARD		THOMAS PRINTING (Beverton, OR)		WBC, INC. (DBA Lithescol)		P R E V I O U S (Specialty Reppo)	
	COST	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
1. PRINTING, BINDING & DISTRIBUTION:								
1. Saddle-Stitched:								
(a) Printing each page in black ink, includes binding: Makeready/Setup:								
(1)Format "A".....	348.00	58	9.00	522.00	10.00	580.00	8.00	464.00
(2)Format "B".....	4,434.00	739	9.00	6651.00	13.00	9,607.00	2.76	2,039.64
Running-Per 1000 copies:								
(3)Format "A".....	5,394.00	1798	6.00	10788.00	4.00	7,192.00	4.00	7,192.00
(4)Format "B".....	108,633.00	36211	7.50	271582.50	5.00	181,055.00	2.50	90,527.50
2. Looseleaf Products:								
(a) Printing each page in black ink, includes binding: Makeready/Setup:								
(1)Format "A".....	805.00	230	5.00	1150.00	9.00	2,070.00	6.00	1,380.00
(2)Format "B".....	10,349.50	2957	5.00	14785.00	12.00	35,484.00	2.50	7,392.50
Running-Per 1000 copies:								
(3)Format "A".....	19,607.50	7130	7.00	49910.00	3.50	24,955.00	3.00	21,390.00
(4)Format "B".....	398,455.75	144893	7.00	1014251.00	4.50	652,018.50	2.00	289,786.00
II. PAPER (PER 1000 LEAVES):								
(a) White Offset Book (50 lb) or White Writing (20 lb):								
(1)Format "A".....	8,857.60	2768	5.50	15224.00	8.00	22,144.00	6.00	16,608.00
(2)Format "B".....	199,212.00	49803	7.50	373522.50	8.95	445,736.85	7.50	373,522.50
(b) White Opacified Book (60 lb):								
(1)Format "A".....	1,070.40	223	7.00	1561.00	11.10	2,475.30	8.00	1,784.00
(2)Format "B".....	21,732.00	3622	9.50	34409.00	13.30	48,172.60	10.00	36,220.00
(c) Colored Writing (20 lb): or Colored Offset Book (50 lb):								
(1)Format "A".....	5,803.20	1116	7.50	8370.00	11.10	12,387.60	7.50	8,370.00
(2)Format "B".....	188,350.50	28977	9.50	275281.50	13.40	388,291.80	8.50	246,304.50
(d) White Vellum Cover (65 lb):								
(1)Format "A".....	4,824.00	134	22.00	2948.00	28.00	3,752.00	30.00	4,020.00
(2)Format "B".....	122,265.00	2717	36.00	97812.00	40.00	108,680.00	38.00	103,246.00
(e) Colored Vellum Cover (65 lb):								
(1)Format "A".....	4,931.20	134	28.00	3752.00	33.50	4,489.00	30.00	4,020.00
(2)Format "B".....	166,612.00	3622	48.00	173856.00	44.50	161,179.00	45.00	162,990.00
(f) White Litho Coated Cover (100 lb):								
(1)Format "A".....	6,906.40	89	75.00	6675.00	48.00	4,272.00	70.00	6,230.00
(2)Format "B".....	175,667.00	1811	110.00	199210.00	66.00	119,526.00	100.00	181,100.00
III. FILMS:								
1. (a) Page size unit (per film):								
(1)Format "A".....	58.00	29	3.00	87.00	6.00	174.00	2.00	58.00
(2)Format "B".....	740.00	370	4.00	1480.00	10.00	3,700.00	1.50	555.00
(b) Strip-ins, including film - per strip-in:								
(1)Format "A".....	10.00	5	2.50	12.50	12.00	60.00	8.00	40.00
(2)Format "B".....	50.00	25	2.50	62.50	15.00	375.00	8.00	200.00
(c) Blue-line proofs (must have all elements in place) - per trim-size ps								
(1)Format "A".....	28.00	14	N/C		2.00	28.00	4.00	56.00
(2)Format "B".....	370.00	185	N/C		3.00	555.00	2.00	370.00
IV. ADDITIONAL OPERATIONS:								
(a) Drilling, up to 5 holes per run - per 1000 leaves.....	368.00	184	9.00	1656.00	1.00	184.00	10.00	1,840.00
TOTAL	\$1,455,882.05			\$2,565,558.50		\$2,239,143.65		\$1,567,705.64
DISCOUNT				\$ -		\$ 44,782.87		\$ 31,354.11
DISCOUNTED TOTALS	\$1,455,882.05			\$2,565,558.50		\$2,194,360.78		\$1,536,351.53
				NET	2.00%	20 days	2.00%	20 days

Reviewed By: _____