

ITEM NO. & DESCRIPTION	BASIS OF AWARD	Business Letters Services Honolulu, HI		Island Printing Centers Pearl City, HI		P R E V I O U S Business Letter Ser	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PRINTING:							
1. Printing in a single ink color, one side only.							
(a) Makeready and set up.....	150	30.00	4500.00	30.00	4500.00	29.00	4350.00
(b) Running per 100 copies.....	900	1.25	1125.00	1.100	990.00	1.18	1062.00
2. Printing in same ink color on the second side.							
(a) Makeready and set up.....	45	30.00	1350.00	30.00	1350.00	29.00	1305.00
(b) Running per 100 copies.....	270	1.33	359.10	1.10	297.00	1.20	324.00
3. Printing in addition to the color charged in I.; 1.; (a) & (b); per side.							
(a) Makeready and set up.....	45	31.50	1417.50	30.00	1350.00	30.00	1350.00
(b) Running per 100 copies.....	270	1.33	359.10	1.10	297.00	1.20	324.00
II. PAPER: (Cost per 100 leaves.)							
(a) 25% Cotton White Bond (20 lbs.).....	18	8.00	144.00	6.00	108.00	8.00	144.00
(b) Artificial Parchment (24 lbs.).....	13	12.00	156.00	10.00	130.00	12.00	156.00
(c) Artificial Parchment (47 lbs.).....	5	14.00	70.00	12.00	60.00	14.00	70.00
(d) White Index (110 lbs.).....	74	6.97	515.78	6.25	462.50	6.25	462.50
(e) Colored Index (110 lbs.).....	13	7.25	94.25	6.50	84.50	6.50	84.50
(f) White Litho Cover (65 lbs.).....	5	12.50	62.50	10.50	52.50	12.50	62.50
(g) White Bond (20 lbs.).....	27	1.95	52.65	1.25	33.75	1.95	52.65
(h) White Uncoated Label (60 lbs.).....	9	7.81	70.29	7.00	63.00	7.00	63.00
(i) Colored Label (60 lbs.).....	11	7.90	86.90	7.50	82.50	7.50	82.50
(j) Fluorescent Uncoated Label (60 lbs.).....	5	8.00	40.00	8.00	40.00	8.00	40.00
III. FILMS:							
(a) Trim/Page-size unit per film.....	164	7.25	1189.00	6.00	984.00	6.50	1066.00
(b) Line, per illustration.....	25	9.40	235.00	15.00	375.00	9.40	235.00
(c) Strip-ins (including film) per strip-in.....	10	16.00	160.00	20.00	200.00	16.00	160.00
(d) Blueline proofs, per page unit size.....	98	2.50	245.00	2.50	245.00	2.50	245.00
IV. ADDITIONAL OPERATIONS:							
(a) Scoring, per 100 leaves.....	36	3.91	140.76	3.00	108.00	3.50	126.00
(b) Drilling, per 100 leaves.....	24	3.34	80.16	1.00	24.00	3.00	72.00
(c) Numbering, per 100 leaves.....	150	4.63	694.50	4.00	600.00	4.15	622.50
(d) Padding, per pad.....	12	0.32	3.84	0.25	3.00	0.30	3.60
(e) Hot foil stamping in a single color, one side only.							
(1) Makeready.....	1	96.00	96.00	100.00	100.00	96.00	96.00
(2) Run per 100 copies.....	6	9.50	57.00	10.00	60.00	9.50	57.00
CONTRACTOR TOTALS			\$13,304.33		\$12,599.75		\$12,615.75
DISCOUNT		NET		NET		NET	
DISCOUNTED TOTALS			\$13,304.33		\$12,599.75		\$12,615.75

Reviewed By: _____

